

	WAH INDUSTRIES LTD., (Packages Factory)	PUR/4/002
	TENDER ENQUIRY (FOR FOREIGN PURCHASE)	Issue-1
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M/s _____

Dear Sir / Madam,

TE No. 01-FP-STEEL SHEET-WIL-PF-2025-26

Packages Factory, a production unit of Wah Industries Limited intends to purchase Steel Sheet raw material (detail specs given in the Schedule to Tender attached). You are requested to submit sealed quotations for the items noted on the schedule to the Tender. A brief about Method of Submission of Tender, General Instructions, Payment Terms & Other Instructions together with Schedule to tender are given in the proceeding paragraphs:

1.0 SUBMISSION OF TENDER.

1.1 Please quote as per following single stage - two envelope method:-

a. PART I “TECHNICAL OFFER”

It should exclusively include the following:-

- i) Technical details and literature / brochures of the offered items along with sample (Size 4ft x 8ft of each sheet).
- ii) Delivery schedule.
- iii) Signed undertaking as given on the schedule to this Tender Enquiry.
- iv) Material Testing / analysis report.
- v) Credentials / Past Performance of the firm in dealing subject store.

Note: It must **NOT** indicate price, costs etc.

b. PART II “COMMERCIAL OFFER”

It should exclusively include the following:-

- i) Price.
 - ii) Terms of payment.
 - iii) Mode of payment.
 - iv) Mode of supply.
 - v) Detail of taxes / exemptions (if applicable)
- c.** Part-I & Part-II should be placed in a separate sealed envelope. The envelopes should be inscribed with : **Part I “Technical quotation without price”** and **Part II “Commercial quotation with price”**

1.2 Tenders will be opened at **1200** hrs. on **05 -08-2026** (Wednesday) and must reach POF Bids Centre through Air mail / courier on or before the specified time. The tenders received late will not be entertained. The bids “By hand” must be received in the Bid centre 30 minutes before the time of Bid opening. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a letter of authority. **Venue of Tender Opening is POFs Bid Centre (Room No. 02), Behind Rabta Hall, POF, Wah Cantt.**

1.3 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

Tender Enquiry No: T.E No. 01-FP -STEEL SHEET-WIL-PF-2025-26

Tender to be opened on : 05 - 08 -2026

**Address : GM – P&L Wah Industries Limited
POF’s Bid Centre (Room No 02) behind Rabta Hall,
POFs Wah Cantt Post Code (47040)**

**Phone Phone : 051-905521620-26
051-905527287-89**

Email: : packages@wahindustries.com, rizwan@wahindustries.com

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2.0 **GENERAL INSTRUCTIONS.**

- The price shall be filled in Col. 4 and delivery date in Col. 7 of the schedule to the Tender Enquiry. The undertaking shall be signed at the bottom of the schedule.
- 2.1 The quotation **must** remain valid for at least 30 days from the date of opening of tender (opening of commercial quotation).
 - 2.2 The quotation should hold good for any reduced or enhanced quantity without notice. It should also indicate technical details and literature/ brochure of the offered material.
 - 2.3 In the event of non-acceptance of offer, no intimation will be given to the Tenderer.
 - 2.4 Conditional offers or alternative offers are likely to be ignored/rejected.
 - 2.5 Quotations shall be based on CPT Islamabad / CFR Karachi Value including Air / Sea worthy packing. The consignment will preferably be dispatched through Pakistan International Airline (PIA) / Pakistan / National Shipping Corporation (PNSC). In case there is no PIA /PNSC Service available, the consignment will be dispatched through other Airline / Vessel but not of Indian/ Israelian Airlines/Vessels. The insurance charges will be borne by Wah Industries Limited.
 - 2.6 Submission of offer through an agent in Pakistan shall be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original Performa Invoice from the principals/manufacturers.
 - 2.7 Only official suppliers/distributors registered with OEM may participate in T.E. who have proven track record for manufacturing/supplying of Steel Sheet raw material with govt. or semi govt. institutions. Packages Factory will also check the authenticity of firm with OEM.
 - 2.8 To check the authenticity, technical team of Packages Factory will visit the manufacturer premises (manufacturing unit) of a firm on firm's arrangements before issuance of LOA or after the technical opening of tender.

3.0 **SAMPLE.**

The bidder/ firm should invariably furnish the Advance sample (Size 4ft x 8ft) of each sheet must be provided with technical offer for functional trail & Lab Test.. Offer without sample are liable to be rejected OR as recommended by the tender committee.

4.0 **INSPECTION & PR.**

- 4.1 Supplies shall be subject to the Inspection at Purchaser's premises from PATLO/QC/QA/IDA/I of A, Rawalpindi.
- 4.2 The stores shall be supplied on Warranty/Guarantee subject to Inspection on receipt. Rejected stores shall be replaced by the supplier without any obligation.
- 4.3 The inspection of store will be carried out by QC-PF / Q.A / IDA (I of A). Getting BR Material cleared from IDA Lab/Q.A Lab/QC-PF is sole contractor's responsibility. In case of Deviation, the PR (Price Reduction) amount, as recommended by Inspection Authority, will be deducted from contractor..
- 4.4 To check the authenticity of the supplier, 02x officials of WIL / Packages Factory will visit the supplier premises at firm's arrangements before placement of formal contract.

5.0 **ACCEPTANCE OF OFFERS.**

The Right to accept or Reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

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6.0 PERFORMANCE BOND.

- 6.1 The successful bidder will provide Performance Bond at the rate of 10% of CFR Value of the contract in favor of Wah Industries Ltd. The Performance Bond will be furnished in the form of CDR / Pay Order or an unconditional bank guarantee on prescribed Proforma covered by any scheduled bank in Pakistan. The Performance Bond shall be furnished within 20 days from the date of contract but before opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit. If the Performance Bond is not furnished within the a/m prescribed time, the Purchaser reserves the right to cancel the contract and has the right of risk purchase action.
- 6.2 No Performance Bond will be required if the total CFR Value of the contract is less than US\$ 50,000/-.

7.0 FAILURE TO SUPPLY THE STORES.

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 15% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

8.0 PAYMENT.

- 8.1 Payment shall be made by means of irrevocable Letter of Credit All Bank charges incurred in Pakistan in connection with the establishment of L.C. shall be borne by the purchaser; whereas, all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank shall be borne by the supplier.
- 8.2 90% payment shall be made by the LC Opening Bank on receipt of shipping documents and 10% payment will be released on receipt and acceptance of consignment at Wah Industries Limited premises OR 100% payment through TTR after receipt & acceptance of store at Packages Factory - Wah Industries Limited, Wah Cantt.
- 8.3 Part Supply / Part Payment is allowed.

9.0 CORRESPONDENCE.

All correspondence regarding the Tender shall be addressed to the following:

Attention:- Dy. General Manager – Procurement & Logistics,
Wah Industries Limited
Quaid Avenue, Wah Cantt (PAKISTAN).

Phone: 051-905521620-26
051-905527287-89

E-Mail: packages@wahindustries.com, rizwan@wahindustries.com

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10. **SECURITY OF INFORMATION**

10.1 The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited to receive it.

Please, return the "Schedule" to the Tender, duly signed by the specified date along with the specifications/drawings if any enclosed herewith, even if you are unable to quote. If you have any query, you may contact the undersigned for further guidance.

Yours faithfully,

XXSDXX
 (RIZWAN AHMAD)
GM P & L
WAH INDUSTRIES LIMITED

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SCHEDULE TO TENDER NO: **01-FP-STEEL SHEET-WIL-PF-2025-26**
DUE ON **05 -08-2026**

Sr #	Description	Qty	Unit Price (Excl GST)	18% GST Value	Total Value	Delivery Period
1	MS Steel Sheet 08 BG Spec: Bs-1449 Pt-1 CR 34/20GP	0.4 M.Ton				90 Days after placement of Contract
2	MS Steel Sheet 10 BG Spec: Bs-1449 Pt-1 CR 34/20GP OR Pak Steel Mills:CR- 2/CR-3	7 M.Ton				
3	MS Steel Sheet 12 BG Spec: Bs-1449 Pt-1 CR 34/20GP OR Pak Steel Mills:CR-2/CR-3	4 M.Ton				
4	MS Steel Sheet 14 BG Spec: Bs-1449 Pt-1 CR 34/20GP OR Pak Steel Mills:CR-2/CR-3	85 M.Ton				
5	MS Steel Sheet 18 BG Spec: Bs-1449 Pt-1 CR 34/20GP OR Pak Steel Mills:CR-2/CR-3	976 M.Ton				
6	MS Steel Sheet 24 BG Spec: Bs-1449 Pt-1 CR 34/20GP OR Pak Steel Mills:CR-2/CR-3	13 M.Ton				

- In case of supply of material in form of coils, weight of each coil must not exceed 7 MT.
- Width of coil is 1220mm (min) to 1270mm (max). Minor variation in width will be acceptable.
- Material must be wrapped in rust resistant packing.
- Surface of Steel Sheets must be oiled to protect it from rust.

UNDERTAKING:

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores/services from elsewhere at our risk and cost.

Place _____

Date _____

Firm's Name _____

Signature of the Tendered _____

Name _____

Position _____

Address _____

