



**GOVERNMENT OF PAKISTAN**  
**BORDER HEALTH SERVICES-PAKISTAN**  
**M/O. NHR&C**

**READY FOR TENDER (RFT)**  
**FOR SELECTION OF PRIVATE PARTNER FOR SUPPLY**  
**OF MENINGOCOCCAL MENINGITIS AND INFLUENZA**  
**VACCINE SERVICES AT BORDER HEALTH SERVICES**  
**PAKISTAN UNDER PUBLIC – PRIVATE PARTNERSHIP**  
**(PPP) ARRANGEMENT**

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C

**F. No. 10-10/M-V/2025/BHSP/  
GOVERNMENT OF PAKISTAN  
BORDER HEALTH SERVICES-PAKISTAN  
BLOCK NO. 47, PAKISTAN SECRETARIAT  
Phone # 99201252  
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**INSTRUCTIONS / TERMS & CONDITIONS FOR  
Selection of Private Partner for Supply of Meningococcal Meningitis and Influenza  
Vaccines and Operation of Vaccination Services at Border Health Services –  
Pakistan under Public-Private Partnership (PPP) Arrangement**

**NOTE: -**

**READ THE TERMS & CONDITIONS CAREFULLY.**

Tenders are required to comply with all the Clauses mentioned in the terms & conditions of the tender, with all the relevant documents required, any deviation, short of relevant documents / incomplete tenders will be forbidden from competing in the tender.

**1. Introduction**

Border Health Services – Pakistan invites sealed bids from eligible firms for procurement and supply of Meningococcal Meningitis and Influenza vaccines and provision of vaccination services under a Public–Private Partnership (PPP) arrangement at Border Health Services – Pakistan and its subordinate offices where required.

The procurement shall be conducted in accordance with the Public Procurement Regulatory Authority (PPRA) Rules 2004 using the Single Stage Two Envelope Procedure.

**2. Background**

Border Health Services – Pakistan is responsible for implementation of International Health Regulations (IHR) at designated points of entry including airports, seaports and land borders. Travelers visiting certain countries are required to obtain vaccination against Meningococcal Meningitis, particularly for Hajj and Umrah. Influenza vaccination is also recommended to prevent seasonal outbreaks and to protect public health.

To facilitate travelers and ensure continuous availability of vaccines, Border Health Services – Pakistan intends to engage a private partner for supply of vaccines under a Public–Private Partnership arrangement.

  
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### **3. Objectives**

- To ensure continuous availability of Meningococcal Meningitis and Influenza vaccines.
- To provide safe and efficient vaccination services for travelers and other eligible individuals.
- To strengthen preventive healthcare services through collaboration with the private sector.
- To ensure compliance with national and international public health regulations.

### **4. Scope of Work**

The selected private partner shall:

- Supply Meningococcal Meningitis (ACWY) vaccines and seasonal Influenza vaccines duly registered with the Drug Regulatory Authority of Pakistan (DRAP).
- Ensure transportation and delivery of vaccines to Border Health Services – Pakistan vaccination centers located anywhere in Pakistan.
- Maintain proper cold chain during transportation and storage of vaccines in accordance with WHO guidelines.
- Ensure uninterrupted availability of vaccines at designated vaccination centers.
- Develop or provide software or digital system for vaccination record management if required by Border Health Services – Pakistan.
- Provide technical guidance related to storage and safe handling of vaccines when required.
- The quantity and demand for vaccines may vary depending upon operational requirements.

### **5. Location of Vaccination Services**

Vaccination services shall be provided at Border Health Services – Pakistan and its subordinate offices across Pakistan where required.

The exact locations shall be determined by Border Health Services – Pakistan based on operational requirements and public health considerations.

  
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## **6. Procurement Method**

Procurement shall be carried out through open competitive bidding in accordance with PPRA Rules 2004.

Bids shall be submitted under Single Stage Two Envelope Procedure:

Envelope No. 1 – Technical Proposal

Envelope No. 2 – Financial Proposal

Technical proposals shall be opened first and evaluated before opening financial proposals.

## **7. PPRA Compliance**

This procurement shall be conducted strictly in accordance with the Public Procurement Regulatory Authority Ordinance 2002 and Public Procurement Rules 2004.

Border Health Services – Pakistan reserves the right to accept or reject any or all bids in accordance with PPRA Rule 33.

Complaints shall be addressed through the Grievance Redressal Committee in accordance with PPRA Rule 48.

## **8. Eligibility Criteria**

- Bidders must fulfill the following requirements:
- Registration with SECP or Registrar of Firms.
- Valid DRAP license for vaccine import or distribution.
- Registration with Federal Board of Revenue including NTN and Sales Tax.
- Minimum three years experience in supply of vaccines or medical products.
- The firm must not be blacklisted by any Government organization.

## **9. Bid Security**

Each bid shall be accompanied by a Bid Security of PKR 1,000,000/- (Rupees One Million Only) in the form of a Pay Order or Bank Draft drawn in favour of the Director, Border Health Services – Pakistan. Bids not accompanied by the prescribed Bid Security shall be considered non-responsive and shall be rejected.

  
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Director  
Border Health Services-Pakistan  
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## **10. Bid Validity Period**

The bids submitted by the bidders shall remain valid for a period of **ninety (90) days** from the date of opening of the bids.

During the bid validity period, the bidder shall not withdraw or modify the submitted bid. In case a bidder withdraws or alters the bid during this period, the bid security may be forfeited in accordance with applicable procurement rules.

Border Health Services – Pakistan may request the bidders to extend the validity period of the bids if required for completion of the evaluation process.

## **11. Performance Security**

The successful bidder shall provide performance security equal to five percent of the contract value within ten days after award of contract.

## **12. Evaluation of Bids**

Technical proposals shall be evaluated first. Only technically qualified bidders shall be considered for financial evaluation.


Technical Evaluation – 70 Marks

Financial Evaluation – 30 Marks

## **13. Technical Evaluation Criteria**

<b>Sr. No.</b>	<b>Evaluation Criteria</b>	<b>Marks</b>
1	Company Profile and Registration	10
2	Valid DRAP License	15
3	Experience in Vaccine Supply	20
4	Cold Chain Transportation Capacity	15
5	Logistics and Distribution Network	15
6	Technical Proposal / Implementation Plan	15
7	Financial Strength	10
	<b>Total</b>	<b>100</b>

Minimum 70 marks are required to qualify technically.

  
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Director  
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#### **14. Public–Private Partnership Arrangement**

The vaccination services shall operate under a Public–Private Partnership model.

Border Health Services – Pakistan shall provide space and health staff for vaccination services.

The private partner shall supply vaccines and ensure logistics support as agreed.

#### **15. Revenue Sharing Arrangement**

Revenue generated through vaccination services shall be shared between Border Health Services – Pakistan and the selected private partner as follows:

**Border Health Services – Pakistan: 40 %**

**Private Partner (Firm): 60 %**

The exact revenue sharing ratio shall be finalized with the successful bidder and incorporated in the agreement.

The Government shall not guarantee any minimum number of vaccinations.

#### **16. Responsibilities of the Private Partner**

- Supply Meningococcal Meningitis and Influenza vaccines.
- Transport vaccines to BHS vaccination centers anywhere in Pakistan.
- Maintain cold chain during transportation and storage.
- Provide software or digital record system if required.
- Ensure uninterrupted availability of vaccines.

#### **17. Responsibilities of Border Health Services – Pakistan**

- Provide suitable space or room for vaccination services.
- Provide utilities including electricity and water.
- Provide trained vaccinators or medical staff.
- Provide administrative supervision and monitoring.
- Maintain official vaccination records.

  
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Director  
Border Health Services-Pakistan  
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## **18. Vaccine Quality and Liability**

The Private Partner shall ensure that all vaccines supplied are duly registered with the Drug Regulatory Authority of Pakistan (DRAP) and comply with WHO guidelines and all applicable national and international standards.

The Private Partner shall be fully responsible for procurement, quality assurance, storage, transportation, and maintenance of cold chain of vaccines up to the point of delivery at designated vaccination centers.

Any defect related to vaccine quality, storage, handling, or transportation shall be the sole responsibility of the Private Partner, and the Private Partner shall be liable for any loss, damage, or adverse consequences arising therefrom.

Border Health Services – Pakistan (BHS) shall be responsible for administration of vaccines and adherence to clinical and safety protocols at vaccination centers.

## **19. Monitoring and Inspection**

Border Health Services – Pakistan shall have the right to inspect vaccination facilities and operations at any time to ensure compliance with public health standards.

## **20. Integrity and Transparency**

Bidders shall observe the highest standards of ethics during the procurement process.

Any attempt to influence the evaluation process may result in disqualification.

## **21. Termination**

Either party may terminate this Agreement for convenience by providing ninety (90) days prior written notice to the other party.

Border Health Services – Pakistan may terminate the Agreement with immediate effect in case of default by the Private Partner, including but not limited to:

- i. failure to ensure uninterrupted supply of vaccines
- ii. supply of substandard or non-compliant vaccines
- iii. breach of regulatory requirements or contractual obligations
- iv. failure to maintain cold chain or service standards

In case of termination due to default, the performance security may be forfeited, wholly or partially, as determined by BHS.

  
Deep Kumar  
Director  
Border Health Services-Pakistan  
HSR&C

Upon termination, the Private Partner shall ensure orderly handover of all relevant records, data, and remaining vaccine stock, and settlement of all outstanding dues in accordance with the Agreement.

## **22. Force Majeure and Continuity of Services**

Neither party shall be held liable for failure or delay in performance due to events beyond their reasonable control, including but not limited to natural disasters, pandemics, war, or government restrictions.

However, the Private Partner shall be required to:

- i. develop and implement contingency and continuity plans
- ii. maintain adequate buffer stock of vaccines
- iii. ensure continuity of vaccination services, particularly during religious and other mass gatherings and peak travel periods including Hajj, Umrah, and GCC-related travel.

The Private Partner shall promptly notify Border Health Services – Pakistan of any such event and take all reasonable measures to minimize disruption of services.

## **23. Dispute Resolution**

Any dispute arising out of or in connection with this Agreement shall, in the first instance, be resolved through mutual consultation between Border Health Services – Pakistan and the Private Partner.

In case the dispute remains unresolved, the matter shall be referred to the Ministry of National Health Services, Regulations and Coordination (NHSR&C) for facilitation and guidance.

If the dispute is still not resolved, it shall be referred to arbitration in accordance with the Arbitration Act and applicable laws of Pakistan.

The decision of the arbitrator shall be final and binding upon the parties.

## **24. Confidentiality and Access of Information**

Both parties shall maintain confidentiality of all records, documents, and operational information related to vaccine procurement and vaccination services.

However, this obligation shall not restrict access of the Ministry of National Health Services, Regulations and Coordination (NHSR&C) to such information.

  
Dr. Paragdeep Kumar  
Director  
Border Health Services-Pakistan  
M/O NHSR&C

The Ministry shall have the right to access records, documents, and operational data for the purposes of monitoring, audit, policy oversight, and ensuring compliance with applicable laws and regulations.

## **25. Role of Ministry in Procurement and Oversight**

The Ministry of National Health Services, Regulations and Coordination (NHSR&C) shall be taken into confidence at all stages of the procurement and implementation process.

The Ministry shall have representation in the Technical and Financial Evaluation Committees constituted for evaluation of bids.

The evaluation report shall be submitted to the Ministry for review and concurrence prior to finalization of the procurement process.

The Ministry shall also exercise oversight during implementation to ensure transparency, fairness, and alignment with national health policies and regulatory requirements.

## **26. Annual Financial and Operational Review Meeting**

An Annual Financial Review Meeting shall be held in July of each year to review the financial and operational performance under the Agreement.

## **27. Contract Duration**

The contract shall initially be awarded for a period of five years, extendable subject to satisfactory performance and approval of the competent authority.

## **28. Submission of Bids**

Bids shall be submitted electronically through EPADS on or before the prescribed date and time. The Bid Security shall be uploaded on EPADS as part of the bid submission. However, the original Bid Security, in the prescribed form and amount, must be submitted to the Procuring Agency at the address given below on or before the bid submission deadline. Failure to submit the original Bid Security within the stipulated time shall render the bid non-responsive.

**Director**

**Border Health Services – Pakistan**

**Block No. 47, Pakistan Secretariat, Saddar**

**Karachi**

**Late submissions shall not be accepted.**

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHSR&C

## **Annex-I: Technical Proposal Format**

The bidder shall provide the following information as part of the Technical Proposal.

1. **Name of Firm / Company**
2. **Registered Office Address**
3. **Telephone / Email**
4. **Name of Authorized Representative**
5. **Legal Status of Firm**  
(Sole Proprietor / Partnership / Company)
6. **SECP / Registration Number**
7. **NTN Number**
8. **Sales Tax Registration Number**
9. **DRAP License Number for Vaccine Import / Distribution**
10. **Experience in Vaccine Supply**

Sr. No.	Name of Organization	Nature of Work	Year	Duration
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### **11. Logistics and Distribution Capacity**

Provide details regarding transportation and distribution of vaccines across Pakistan.

### **12. Cold Chain Management**

Provide details of cold chain facilities available for transportation and storage of vaccines.

### **13. Implementation Plan**

Provide a brief plan for supply and delivery of vaccines to Border Health Services – Pakistan vaccination centers.

### **14. Declaration**

I/ We hereby certify that the information provided above is true and correct to the best of our knowledge.

Name of Authorized Signatory

Designation

Name of Firm

Signature and Stamp

  
**Dr. Fardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C

## Annex-II: Financial Proposal Format

The bidder shall submit the financial proposal in the following format.

1. **Name of Firm**
2. **Address**
3. **Contact Information**
4. **Revenue Sharing Proposal**

Description	Percentage
Share of Border Health Services – Pakistan	40 %
Share of Private Partner (Firm)	60 %

### 5. **Price of Vaccination**

Vaccine Type	Proposed Price per Dose (PKR)
Meningococcal Meningitis Vaccine	_____
Influenza Vaccine	_____

### 6. **Declaration**

I / We agree to provide the services in accordance with the terms and conditions specified in the Request for Tender.

Name of Authorized Signatory

Designation

Name of Firm

Signature and Stamp

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C

## Annex-III: Bidder Information Form

The bidder shall provide the following information.

1. **Name of Firm / Company**
2. **Registered Address**
3. **Office Telephone Number**
4. **Email Address**
5. **Name of Authorized Contact Person**
6. **Designation of Authorized Contact Person**
7. **Type of Organization**

Sole Proprietor

Partnership Firm

Private Limited Company

Public Limited Company

8. **Year of Establishment**
9. **SECP Registration Number (if applicable)**
10. **National Tax Number (NTN)**
11. **Sales Tax Registration Number**
12. **DRAP License Number**
13. **Bank Information**

Bank Name	Branch	Account Title	Account Number
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14. **List of Major Clients (if any)**

Sr. No.	Name of Organization	Nature of Work	Year
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15. **Declaration**

I / We hereby declare that the information provided in this form is true and correct to the best of my / our knowledge.

Name of Authorized Signatory

Designation

Name of Firm

Signature and Official Stamp

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C

## Annex–IV: Bid Security Form (Bank Guarantee)

To

Director

Border Health Services – Pakistan

Karachi

Whereas [**Name of Bidder**] has submitted a bid for procurement of Meningococcal Meningitis and Influenza vaccines and provision of vaccination services under Public–Private Partnership (PPP) arrangement.

We, [**Name of Bank**], having our registered office at [**Address of Bank**], hereby undertake and guarantee to pay Border Health Services – Pakistan an amount not exceeding [**Amount of Bid Security**] upon receipt of a written demand from Border Health Services – Pakistan.

This guarantee shall remain valid for a period of **ninety (90) days** from the date of opening of bids.

The guarantee shall be payable to Border Health Services – Pakistan in case:

1. The bidder withdraws the bid during the bid validity period.
2. The bidder fails to sign the agreement after award of contract.
3. The bidder fails to provide the required performance security after award of contract.

This guarantee shall remain in full force and effect until [**expiry date**], and any claim in respect thereof must reach the bank not later than the expiry date.

Signed and sealed by the authorized representative of the bank.

Authorized Signatory

Name of Bank

Bank Seal

Date

  
Dr. Farheen Khatun  
Director  
Border Health Services-Pakistan  
M/O NHR&C

## Annex–V: Checklist for Bidders

The bidder shall ensure that the following documents are attached with the bid submission. Incomplete bids may be rejected.

Sr. No.	Description	Attached (Yes / No)
1	Completed Technical Proposal (Annex–I)	
2	Completed Financial Proposal (Annex–II)	
3	Bidder Information Form (Annex–III)	
4	Bid Security (Pay Order / Bank Draft / Bank Guarantee)	
5	Copy of SECP / Firm Registration Certificate	
6	Copy of NTN Certificate	
7	Copy of Sales Tax Registration Certificate	
8	Valid DRAP License for Vaccine Import / Distribution	
9	Evidence of Relevant Experience	
10	Company Profile	
11	Authorization Letter for Signatory	
12	Signed and Stamped Tender Document	

### **Declaration**

I / We certify that all required documents listed above have been attached with the bid submission.

Name of Authorized Signatory

Designation

Name of Firm

Signature and Official Stamp

Date

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C

## Annex–VI: Draft Agreement Format

This Agreement is made on this \_\_\_ day of \_\_\_\_\_ 2026 between:

**Border Health Services – Pakistan**, Ministry of National Health Services, Regulations and Coordination, Government of Pakistan, having its office at Block No. 47, Pakistan Secretariat, Saddar, Karachi (hereinafter referred to as “BHS”),

AND

M/s \_\_\_\_\_, having its registered office at \_\_\_\_\_ (hereinafter referred to as the “Private Partner”).

Both parties shall collectively be referred to as the “Parties”.

### **1. Purpose of Agreement**

The purpose of this Agreement is to establish a Public–Private Partnership arrangement for supply of Meningococcal Meningitis and Influenza vaccines and provision of vaccination services at Border Health Services – Pakistan and its subordinate offices.

### **2. Scope of Services**

The Private Partner shall supply Meningococcal Meningitis and Influenza vaccines and ensure delivery to designated Border Health Services – Pakistan vaccination centers.

Border Health Services – Pakistan shall provide vaccination facilities, medical staff and administrative oversight for vaccination services.

### **3. Responsibilities of the Private Partner**

The Private Partner shall:

- Supply vaccines duly registered with the Drug Regulatory Authority of Pakistan (DRAP).
- Transport vaccines to vaccination centers designated by Border Health Services – Pakistan.
- Maintain proper cold chain during transportation and storage.
- Ensure uninterrupted availability of vaccines.
- Provide technical assistance related to vaccine storage and handling if required.

### **4. Responsibilities of Border Health Services – Pakistan**

Border Health Services – Pakistan shall:

- Provide space and basic infrastructure for vaccination services.
- Provide vaccinators and medical staff for administration of vaccines.
- Provide utilities including electricity and water.
- Supervise and monitor vaccination services.
- Maintain official vaccination records.

### **5. Revenue Sharing**

Revenue generated from vaccination services shall be shared between the parties as follows:

Border Health Services – Pakistan: 40 %

Private Partner: 60 %

The agreed revenue sharing arrangement shall remain valid for the duration of this Agreement unless revised with mutual consent.

  
Dr. Pardeep Kumar  
Director  
Border Health Services-Pakistan

## 6. Contract Duration

This Agreement shall remain valid for a period of **five (05) years**, unless terminated earlier in accordance with the terms of this Agreement.

## 7. Monitoring

Border Health Services – Pakistan shall monitor the implementation of vaccination services and ensure compliance with public health standards.

## 8. Termination

Either party may terminate this Agreement by providing **ninety (90) days written notice** to the other party.

Border Health Services – Pakistan may terminate the Agreement immediately in case of serious breach of contract or violation of applicable regulations.

## 9. Dispute Resolution

Any dispute arising between the parties shall first be resolved through mutual consultation. If unresolved, the matter shall be referred to arbitration in accordance with the laws of Pakistan.

## 10. Confidentiality

Both parties shall maintain confidentiality of all information obtained during the execution of this Agreement.

## 11. Force Majeure

Neither party shall be responsible for failure or delay in performance caused by circumstances beyond their reasonable control including natural disasters, emergencies or government restrictions.

## Signatures

For Director Border Health Services – Pakistan

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

## For the Private Partner

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Company Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

  
**Dr. Pardeep Kumar**  
Director  
Border Health Services-Pakistan  
M/O NHR&C