



SUI NORTHERN GAS PIPELINES LIMITED

GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

Ref: SNT-2328/26

Dated: 10-06-2026

M/s _____

INVITATION TO BID
TENDER ENQUIRY NO. SNT-2328/26
COVERING METALLURGICAL COKE
OPENING DATE / TIME: 27-07-2026 AT 1500 HOURS

1.A) Please find enclosed this set of our invitation to bid for supply of subject noted item. addition to invitation to bid, the bidding documents include: -

- | | | | |
|--------|--|---|------------------|
| (a) | General Terms | : | Appendix-"A" |
| (b) | Instructions to Bidders | : | Appendix-"B" |
| (c) | Bid Form | : | Appendix-"C" |
| (d)(i) | Price Schedule to be filled in by Foreign suppliers/their local agents | : | Appendix-"C(i)" |
| (ii) | Price Schedule to be filled in by local manufacturers/ suppliers | : | Appendix-"C(ii)" |
| (e) | Questionnaire carrying important commercial Terms | : | Appendix-"D" |
| (f) | Schedule of Requirements, and Shipment | : | Appendix-"E" |
| (g) | Technical Specifications | : | Appendix-"F" |
| (h) | Specimen of Authority Letter | : | Annexure-"I" |
| (i) | Specimen of Bid Bond | : | Annexure -"II" |
| (j) | Specimen of Performance/Warranty Bond Guarantee | : | Annexure -"III" |
| (k) | Integrity Pact | : | Annexure - "IV" |
| (l) | Specimen of purchase order | : | Annexure- "V" |
| (m) | Certificate of Full Disclosure & Non-Collusion | : | Annexure- "VI" |
| (n) | Manner and Mechanism to Blacklisting/ cross debarring | : | Annexure- "VII" |
| (o) | Declaration of Beneficial Owner's Information | : | Annexure- "VIII" |

1.B) The bids against this tender enquiry are invited on single stage two envelopes system basis. The bids shall comprise a single package containing two separate envelopes. Each envelope shall contain separately the "TECHNICAL PROPOSAL" and the "FINANCIAL PROPOSAL".

In addition to above, Technical and Financial Proposals should include: -

Technical Proposals

- Technical Literature (Clause 20 of "Instructions to Bidders")
- **Questionnaire (Appendix-'D')**
- Clause by Clause commentary on technical specifications (Appendix-'F')
- Quantity offered.
- **Copy of Bid Bond in accordance with clause 17 (page 7 & 8) of "Instructions to Bidders" and specimen attached as Annexure-II, must be placed in the bid.**
- Delivery Period

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Financial Proposals

- Price Schedule
 - **Bid Bond in original in accordance with clause 17 (page 7 & 8) of “Instructions to Bidders” and specimen attached as Annexure-II, must be placed in the bid.**
 - Delivery Period
 - Copy of Sales Tax Registration Certificate (in case offer is made on DPU (Delivered at Place Unloaded) basis).
 - Copy of Income Tax Certificate (in case offer is made on DPU (Delivered at Place Unloaded) basis).
 - **Copy of Questionnaire (Appendix-‘D’).**
- i) The envelope shall respectively be marked as “**TECHNICAL PROPOSAL**” and “**FINANCIAL PROPOSAL**” in bold and legible letters to avoid confusion and seal properly.
- ii) Initially, only the envelope marked as “**TECHNICAL PROPOSAL**” shall be opened.
- iii) The envelope marked as “**FINANCIAL PROPOSAL**” shall be retained in the custody of SNGPL without being opened.
- iv) SNGPL shall evaluate the “**TECHNICAL PROPOSAL**” in accordance with the terms and conditions of the tender enquiry without reference to the price and will reject any proposal which do not conform to the specified requirements.
- v) During the technical evaluation no amendments in the technical proposal shall be permitted.
- vi) Therefore, bidders are required to submit their offers complete in all respects addressed to:-
- GENERAL MANAGER (PROCUREMENT)
SUI NORTHERN GAS PIPELINES LIMITED
1ST FLOOR, GAS HOUSE, 21-KASHMIR ROAD,
LAHORE – PAKISTAN
- vii) After evaluation of the “**TECHNICAL PROPOSAL**” the company shall within the validity period, publicly open the financial proposals of the technically accepted bids only at a time, date and venue announced and communicated in advance to all technically acceptable bidders.
- viii) The “**FINANCIAL PROPOSAL**” of the bids found technically non-responsive shall be returned un-opened to the respective bidders.
- 2.i) The original plus two copies each of “**TECHNICAL** and “**FINANCIAL PROPOSAL**” of the bid must be enclosed in duplicate sealed cover. The inner and outer envelope must bear the word “**CONFIDENTIAL**”, tender for **METALLURGICAL COKE** and Tender Enquiry No. **SNT-2328/26** due for closing on **27.07.2026 at 1430 hours**, and forward to the GM(Procurement), Sui Northern Gas Pipelines Ltd, Gas House, 1st Floor, 21-Kashmir Road, Lahore – Pakistan.
- ii) Bids / quotations will be received in this office on or before **27.07.2026 by 1430 hours** and will be opened publicly on the same date at **1500 hours** at above mentioned address. In case of holiday(s) falling on the date of bids opening bids / quotations will be opened at the same time on the next working day. It will be the responsibility of the bidder to deliver the bids before the closing time. The Company does not take any responsibility, whatsoever, of collection of bids from any agency. Bids / Quotations received after the bids opening date and time will not be considered and will be returned.

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GAS HOUSE, 21 KASHMIR ROAD, P.O. BOX 56, LAHORE (PAKISTAN)

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- iii) Bid Bond in original as stipulated at Sr. 17 pages 7 & 8 of “Instructions to Bidders”, must be placed in Financial Proposal of the bids. Any bid found without Original Bid Bond with Financial Proposal, may be liable for rejection.
3. In case of offer on DPU (Delivered at Place Unloaded) basis, your firm and irrevocable offer in Pak Rupees must be based on free delivery at our **Lahore (D)**
- i) The delivery must conform to the terms given in the ‘Delivery Schedule’ (Appendix ‘E’) and must be strictly adhered to. Earlier delivery will also be acceptable.
 - ii) General Terms, attached as Appendix ‘A’ must be taken in to consideration before submitting your quotation.
 - iii) Your offer must **remain valid for a period of 90 days** from the closing date of the tender.
 - iv) If you have any doubts as to the meaning of any portion of the specifications or General Terms, you should when submitting your bid, set out in your covering letter, the interpretation upon which you rely.
 - v) We reserve the right either to cancel the Tender or to increase / decrease the tender quantities by 15% or cancel any or all the items shown in the “**Commercial Term Sheet / Delivery Schedule**” without assigning any reason, whatsoever. We also reserve the right to amend the closing date of this tender enquiry.
 - vi) We also reserve the right to have items inspected by a third party at our own expense.
 - vii) It must be indicated by the bidders in their offers / quotations that their quotation fully conforms to technical specifications and to the terms and conditions of the tender enquiry.
 - viii) Only one authorized representative of a bidder will be allowed to attend the public opening of bids, who will be required to submit an authority letter (as per specimen attached as Annexure-I) in his favor issued by the respective bidder(s) for attending the public opening of bids, failing which he will not be allowed to attend the public opening.
 - ix) Clauses mentioned above will make part of the original Terms and Conditions of the contract and will supersede if found in contradiction with any clause mentioned at any other place in the tender enquiry.
 - x) Non-compliance of above terms and conditions may result in rejection of a bid.
 - xi) Any attempt to obstruct competition by any means including formation of cartels will lead to rejection of your bid. Furthermore, this may also lead to delisting of your firm from list of approved / pre-qualified manufacturers of the tendered item(s).
 - xii) If need be, please contact Mr. Nabeel Ishtiaq, Dy. Chief Officer (Procurement), at the address mentioned above (Telephone No. (0092) 042 – 99201449 / 99085048).

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SUI NORTHERN GAS PIPELINES LIMITED
SCHEDULE OF REQUIREMENT, SPECIFICATIONS & SHIPMENT

Item No.	Description	Qty. (Kgs.)	Bid Bond Amount (PKR)
	<u>METALLURGICAL COKE</u>		
1	Metallurgical Coke (0-25mm), Carbon 60%, Moisture Content: 3% Typical, Ash Content: 13% (max), Volatile Matter: 1.5% (max), Sulphur: 0.8% (max), Calorific Value: 7000-8000 K Cal/Kg, Packing: Loose	1,865,000	Rs. 3,697,000
	Detailed technical specifications attached as per Appendix 'F'	Total	Rs. 3,697,000/-

NOTES:-

- ❖ All the bidders are required to **Submit 05 Kg. Sample (Free of Cost and Non-Returnable)** for testing / inspection purposes alongwith quotations for our technical evaluation.
- ❖ **The bid received without samples will not be considered for evaluation and such bid will stand rejected. In case sample received with bid is not found in conformance of the tender specifications. No chance will be given to submit any improved samples.**
 1. Shipment / delivery of material is required within **1st 50% within 12 Weeks, 2nd 25% within 16 Weeks & Remaining 25% within 20 Weeks FOB** after receipt of an operative letter of credit. However, you may quote your best delivery schedule/period.
 2. Bids will be evaluated **on overall lowest priced bidder basis.**
 3. All the bidders are required to furnish a bid security in the amount not less than as mentioned above. Any bid submitted without bid bond shall not be accepted and hence will not be readout at the time of public tender opening. The Company reserves the right to reject offer(s) accompanied by Bid Bond of insufficient value.
 4. Bids will be evaluated on overall basis, unless and until mentioned otherwise. However, in case, after evaluation, the tendered quantities are splitted between two or more bidders and chunk of any supplier(s) is too small to cover administrative cost on further processing of the purchase order, pre-shipment inspection cost etc, as determined by the procuring agency, order of such item(s) will be placed on next lowest available responsive bid winning / securing orderable quantities.
 5. Every bidder is required to submit only one proposal / option against purchase of one tender document set. Alternate / second option/ proposal can be submitted by procuring new tender documents set with submission of separate bid bond. Submission of more than one options / offers against purchase of one tender document set by submitting on one bid bond will lead to disqualification / rejection of the whole bid. No further chance / clarification to withdraw additional offer/ option will be provided.
 6. **Addendum to Clause 3.2(b) & (c) of Appendix 'A' of the tender:**
However, bidders quoting in item or material of a manufacturer, which has been successfully supplied during last 5 years to SNGPL w.r.t. brand / model / make /country of origin / manufacturing against any of previous purchase order, or has been declared technically responsive after meeting post qualification terms against any of SNGPL tender enquiry during the last 5 years of the tender enquiry date, are exempt from clause 3.2 (b) and (c).
A proof of eligibility (i.e., copy of SNGPL 's purchase order or technical responsive letter, however, has to be attached with the bid instead. Without any proof, the bid will be considered deficient to clause 3.2(b) and (c)."
 7. Bidders are required to quote their firm unit CFR Karachi (Pakistan) prices by sea showing unit FOB cost upto port of shipment and freight separately.

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8. Bids shall be evaluated on CFR basis. However, purchase order can be placed on FOB (Port of Shipment) or CFR basis.
9. In case of discrepancy between unit price and total, the unit price shall prevail.
10. Unit CFR prices must be quoted for each item separately failing which the CFR charges if quoted on lump sum will be added to the FOB prices on pro rata prices basis. CFR prices calculated in such manner shall be used for comparison evaluation and ordering purposes.
11. Conditional bids are liable for rejection. For example but not limited to:-
 - Rate of Exchange Fluctuation,
 - Partial Order acceptance,
 - Govt. Duties & taxes etc.
12. Bid must conform to the specified tender terms.
13. Customer list as required elsewhere in this tender document shall include similar type of material regarding size, design and material of construction as offered in bid proposal.
14. Only brand new and unused material should be offered. Reconditioned and refurbished material will not be acceptable.
15. Please note that **Clause 31.2 of "Instruction to Bidders"** is a requirement to be accepted by all bidders un-conditionally. In case of non-acceptance of Clause 31.2, your offer may not be considered for further evaluation.
16. Please note that offer must remain valid for 90 days from the closing date of the tender enquiry. In case of short validity, your offer will not be considered for further evaluation.
17. In case of purchase order, **Performance / Warranty Bond Guarantee** must be submitted within 15 days after receipt of purchase order as per tender clause 18. Delay in L/C Operativeness due to delay in submission of **Performance / Warranty Bond Guarantee** shall not affect delivery in any way. Further, cutoff date for **Late Delivery Charges** calculation will be calculated after giving 21 days from receipt of order to the local agent (15 days for **Performance / Warranty Bond Guarantee** plus 6 days to and fro postage).
18. **Free Trade Agreement (FTA) Certificate and Country of Origin (COO) Certificate** are required in case of Chinese origin. The evaluation of the bids will be carried out according to the applicable customs tariff.
19. Where the voyage time from port of shipment is less than 7 days than advance shipping documents does not required within 7 days.
20. Procurement of material will be made from those suppliers/contractors who are active Tax Payers as per Federal Board of Revenue (FBR)'s data base, i.e. Active Taxpayer's List (ATL).
21. Payment to the suppliers / bidders shall be linked with active tax payer status. If a supplier / contractor is not in the ATL, no payment shall be made until the supplier / contractor appears on ATL of FBR.
22. **Questionnaire (Appendix-'D')** dully filled in, signed and stamped must be enclosed with technical proposal.

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23. Partial delivery may be allowed.
24. Part quantities against above items will not be accepted.
25. The bidder shall clearly specify names, addresses of manufacturers and country of origin instead of showing group of countries or manufacturers.
26. Reservations / clarifications, if any w.r.t tender terms / specifications should be asked by the bidders 7 days prior to the closing date of the tender.
27. As a result of evaluation/scrutiny of bid, if any clarification is sought by SNGPL, bidders are required to adhere to the timeline specified by the SNGPL. In case of non-compliance to the timeline, SNGPL reserves the right to proceed further without any recourse.
28. If the offer is on **DPU (Delivered at Place Unloaded)** basis, please mention the rates of material / Taxes and Duties separately instead of lump sum. In case of non-compliance, quoted prices shall be considered inclusive of applicable taxes in material cost. Moreover, the terms of F.O.R must be read as **DPU (Delivered at Place Unloaded)** mentioned elsewhere in this tender document.
29. In case of offer on **DPU (Delivered at Place Unloaded)** basis, offer must be firm and unconditional. No condition regarding fluctuation in currency exchange rates or any other account including change in duty / tax rate etc., shall be acceptable.
30. The suppliers who intends to submit their offer(s) on **DPU (Delivered at Place Unloaded)** basis or if they have asked for the local agency commission in Pak Rupees, they must provide below mentioned details on their invoices failing which their online payment as per FBR directive may delay for the want of mandatory details: -

Sr. No.	Name of Supplier	Account Name	IBAN Account Number	Account Number	Account Title/Name	Bank Name	Branch Name	Branch Code

31. Material is required to be delivered at **Lahore (D)** in case of **DPU (Delivered at Place Unloaded)** offer.
32. Bidder may be required to submit copy of import documents against **DPU (Delivered at Place Unloaded)** order / delivery, prior to release of payment, at any stage.
33. Please also give your Import Registration Number, date and validity in your offer in case of offer on **DPU (Delivered at Place Unloaded)** basis.
34. The supplier should also provide Sales Tax Registration Certificate alongwith their bids.
35. The supplier should also mention their National Tax Number (NTN) and also enclose a photocopy of their NTN along their offer.
36. In case of single responsive bidder, SNGPL is authorized to acquire **Price Reasonability Certificate** as per following format: -
"Certified that the prices quoted against tender enquiry No. **SNT-2328/26** are not more than the prices charged from any other purchase organization and in case of any discrepancy the tendered hereby undertakes to refund the price charged in excess."

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37. **As per directives of Government of Pakistan (Finance Division) "F.NO.2(54) EF-(B-IV) / 2019-614 Dated 21.08.2019. All the Bidders who are quoting Chinese origin products are being advised to quote their prices in Chinese Yuan (Renminbi) instead of US\$ / any freely convertible currency for all the upcoming and futures tenders / Contracts / Purchase Order.**

38. **CONTRACTOR'S HSE MANUAL**
All the bidders are required to note and comply with General Procedure "CONTRACTORS HSE MANUAL". The manual has been placed at SNGPL website www.sngpl.com.pk under the main pull-down menu "HEALTH, SAFETY & ENVIRONMENT".

39. **SALES TAX SPECIAL PROCEDURE – (WITHHOLDING) RULES, 2007**
SNGPL as a withholding agent, as per Sales Tax Special Procedure (withholding) Rules, 2007, in accordance with clause No. 2 (Responsibility of Withholding Agents), shall deduct an amount as per applicable rate of the total Sales Tax shown in the Sales Tax Invoice issued by the supplier and make payment of the balance amount, if any.

40. Purchaser reserves the right to cancel, extend the closing date or reject the bid submitted by the bidder against this tender enquiry.


41. In compliance to S.R.O # 592(I)/2022, the successful bidder(s) who submitted bid in Pak Rupees (on DPU (Delivered at Place Unloaded) basis) will be required to provide duly filled "Declaration of Beneficial Owners' Information" specimen attached as Annex-VIII for the purchase order (valuing Rs.50 million and above) within 30 days of release of the purchase order.

42. "Before bid submission deadline, any bidder may withdraw, substitute, or modify its bid after it has been submitted by sending a written notice, duly signed by an authorized representative, and the corresponding substitution or modification must accompany the respective written notice."

43. Any Clause(s) which has not been explicitly mentioned in the technical bid and later found mentioned in financial bid will be disregarded. The bidders are required to mention all terms and conditions in their technical bid. Similarly, if there is a contradiction in any clause mentioned in technical bid viz-a-viz financial bid, the clause mentioned in technical bid will prevail.

4. Bids received through email or fax shall not be acceptable. Similarly, bids received without original bid security shall not be accepted. It may be noted that submission of both bid security and the bid to the GM(Procurement) at the place and address indicated in the tender documents above and by the date and time specified herein is the sole responsibility of the bidder or his agent and the purchase (SNGPL) disclaim all or any responsibility, whatsoever, for their receiving collection from any agency any individual, or any place other than that specified above. Failure on the part of the bidders or their agents to comply with this requirement will be the sole responsibility of the bidders, and they will neither seek or claim to seek and relief whatsoever in this regard.
5. Corrections in the bids, quotation, offer by usage of "correcting fluid" or by "overwriting" is specifically prohibited. All corrections, if necessary, must be made by "scoring out / deleting" the original entries and by inserting corrected entries. This will strictly apply when corrections are required to be made in the bid price or in a write-up or specifications that change the substance of the bid. All such corrections must be authenticated by putting the same signatures through which the bid has been executed, or through a formal duly signed amendment modification to the bid. Failure to meet this requirement will make the bid eligible for disqualifications.
6. In case of holiday(s) falling on the date of tender opening, tender will be opened at the same time on the next working day.
7. Only one authorized representative of a bidder will be allowed to attend the public opening of bids. A representative for a bidder will be required to submit an authority letter (as per Annexure-I) in his favor by the respective bidders for attending the public opening of bids, failing which he may not be allowed to attend the public opening.
8. More than one quotation supported by the same Principals / Manufacturers will be disregarded. Therefore, only one quotation supported by an original copy of Proforma Invoice / Quotation and valid agency agreement from the Principals will be entertained. Direct Offers from the principal will however be encouraged.
9. The bidders should offer only one product against each item, in conformity with the specifications stipulated in the tender documents failing which complete bid will be considered as non-responsive.
10. In case of any problem / clarification from Sui Northern Gas Pipelines, suppliers / agent are required to only contact Deputy Chief Officer Procurement (Import) at Phones Direct 042-99201449, 99085028, the supplier / agents would risk disqualification.

11. Any effort by a bidder to influence the purchaser in the purchaser's bid evaluation, bid comparison or contract award decisions may result in the rejection of the bidder of the bidder bid.
12. We reserve the right to amend the opening date of this tender or cancel the tender enquiry altogether, or refloat the tender enquiry without assigning any reason, whatsoever.



Yours faithfully

SUI NORTHERN GAS PIPELINES LIMITED