

Tender No. ENG-26010555
Dated. 20th April, 2026

INVITATION TO BID

CORRIGENDUM

The tender opening date has been changed from 25-05-2026 to 17-06-2026. Foreign bidders are exempt from submitting 5% of the total bid value as performance security. This applies only to the tender for Aircraft Hydraulic Fluid and Synthetic Oil for Aircraft Engines.

Pakistan International Airline Corporation Limited (PIACL), Head Office, Karachi Airport, Pakistan, invites **sealed bids from reputable manufacturers or their authorized distributors** for the supply

AIRCRAFT HYDRAULIC FLUID

Bidding documents are available simultaneously on the following websites:

1. **PIACL Website:** <https://www.piac.com.pk/corporate/sales-procurement/tenders>
2. **PPRA Website:** <https://www.ppra.org.pk/active-tenders>
3. **PPRA EPADS Website:** <https://www.eprocure.gov.pk> (for e-bidding supplier login in this link is mandatory)

Submission of Bids

1. Bids must be submitted **electronically through EPADS**.
Note: Submission by hand or through courier **will not be entertained** unless the bid is uploaded on EPADS and vis-à-vis.
2. Bids must be prepared in accordance with the instructions contained in the bidding documents and submitted by **17th June, 2026 (Wednesday) at 10:30 AM**. Both in
 - o Electronically via EPADS link all docs clear & visible scan shape &
 - o Manual Tender docs must be submitting in the **Tender Room Main Entrance Supply Chain Management Building near PIA Head Office Karachi Airport Pakistan**.

Note: Foreign bidders required to dispatch their bidding docs both Technical & Commercial bids through courier services before closing of tender date as address given in the tender docs.

3. Bids will be opened on the **same date, time, and venue i.e 17th June, 2026 at 11:00 AM**.
4. **For Pakistan based Local Bidders required to submit:**
Hard copies of bidding documents along with **original tender fee Rs 25,000.00 (non-refundable) and earnest money Rs 400,000.00 (Refundable)** must be submitted with the **technical bid** in a sealed envelope in form of Pay Order in favor of Pakistan International Airline Corporation Limited (PIACL).

Interested bidders should note that sealed bids must be furnished on a **Single Stage - Two Envelope basis** and submit/dispatch on following addressed to:

General Manager Procurement

Supply Chain Management Department
1st Floor, SCM Department Building, PIA Head Office
Karachi 75200 Airport Pakistan.
Tel: +92 21 99043048 / 99044483
Email: khijzpk@piac.aero

Procedure for preparation of tender docs/envelopes:

- Bid containing Technical and Financial Proposals must be sealed with scotch tape and signed by an authorized signatory.
- Tender Reference No. date of opening, and item description must be mentioned on the front of each envelope (*mandatory*).
- Two separate sealed envelopes must be submitted:
 - **Technical Proposal:** Tender Reference No. & Supplier Name only
 - **Financial Proposal:** Tender Reference No. & Supplier Name only

1. Technical Proposal (Sealed Envelope)

The Technical Proposal must contain:

- a. Technical literature / brochures of the item along with Annexure-A (*without prices, 02 Sets [one for Technical Evaluation & one for File Record]*)
- b. Complete Specifications of item (Technical Data / where applicable).
- c. Item Shelf life, TDS/MSDS and any other technical literatures.
- d. Expected Delivery Date of item to PIA premises after issuance of PO Date.
- e. Authority Letter in the name of the participating company's representative.
- f. **Tender Fee: Rs 25,000.00** (Pay Order) for Pakistan based local bidders.
Earnest Money: Rs 400,000.00 (Refundable) for Pakistan based local bidders and Both Pay orders must be in favor of "*Pakistan International Airlines*"
- Note: Foreign / International Bidders are exempted for both Tender Fee & Earnest Money submission.**
- g. Signed copy of duly filled **Schedule-A (without rates)**
- h. Copies of all applicable certificates and mandatory requirement checklist.
- i. **02 Sets of Technical Proposal must be submitted.**

2. Financial Proposal (Sealed Envelope)

- a. Unit price and total value must be quoted in **Tender Schedule-A** (mandatory).
- b. Local Bidder must enclose Earnest Money Pay Order.

3. Preferably Payment Terms: NTD, however bidders can mention their own payment terms.

4. Shipment Inco-Terms CFR KHI basis, however bidders can mention their own terms.

5. Name of currency must be mentioned while offering unit price in financial proposals.

(Note PIACL will not be responsible for any type of delay in submission of tender by participants /bidders due to human, technical or any other reasons.

Evaluation Process

- Financial proposals shall remain sealed until issuance of the Technical Evaluation Report by the Competent Evaluation Committee.
- The evaluation report shall be published on the PPRA and EPADS website.
- Grievances, if any, may be submitted to the Central Grievance Committee via email at khijzpk@piac.aero and EPADS within the time described in PPRA Rules.
- Financial bids of only **technically qualified bidders** will be opened at a later stage.
- Financial bids of **technically disqualified bidders** shall be returned unopened.

Acceptance / Rejection of Tender

PIACL reserves the right to:

- Accept or reject any bid at any stage as per PPRA rules.
- Split the business among more than one supplier.
- Extend or cancel the tender at any stage.


FBR Registration [Mandatory for Pakistan based / Local Bidders only]

Local bidders must be registered with **FBR**, possessing valid **NTN and GST**, along with proof of tax returns for the last **three years**.

Authorized distributors must provide a valid **authorization letter from the principal** [local or foreign].

- Please carefully read tender documents and Mandatory filling of annexed documents:
 1. Tender Schedule-A
 2. Tender Schedule-B
 3. Undertaking
 4. Integrity Pact
 5. **Technical Literature of Product (02 Separate Sets)**

for any type of Query regarding this tender please feel free to contact on following email address & contact numbers.

 hakim.jan@piac.aero / zameer.hussain@piac.aero

 +92 21-99043048 /+92 21 99044483

for **PAKISTAN INTERNATIONAL AIRLINES**
General Manager Procurement
Supply Chain Management Department
SCM Building, Near PIA Head Office
Karachi Airport-75200, Pakistan

Tender Schedule "A"
Tender No. 26010555

ITEM SPECIFICATION		Tender No. 26010555				
ITEM DESCRIPTION	USE/Applicability	UP / UOM	QTY	BRAND Name/ Origin	Shelf Life	EDD (after PO) in Days
Aircraft Hydraulic Fluid BMS3-11 Type IV OR BMS3-11 Type V & NSA 307110 Type V OR NSA 307110 Type IV	for all commercial fleet of PIACL	US Gallon	1,200GL			
UNIT PRICE (in USD/EUR/GBP/AED/PKR & Others) ↓	Additional Charges Duty & Taxes (if applicable)	TOTAL VALUE (in USD / EUR / GBP / AED / PKR & Others) ↓				
Details of Pay orders /Earnest Money (for Pakistan based locall bidders only) →						
Additional Remarks if necessary →						

Important : SUPPLY / PACKING REQUIRED IN → QUART Packing
Note: Cutting / Overwriting OR using Correction White Fluid is strictly prohibited in this Tender & Bids may be rejected.

Authorized Signature(s) (of the Bidder) _____

Official Seal of the Company

Specifications of AIRCRAFT HYDRAULIC FLUID

A/C	HYDRAULIC FLUID
B777	BMS3-11 Type IV OR
A320	BMS3-11 Type V AND
ATR	NSA 307110 TYPE V OR NSA 307110 TYPE IV

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TENDER SCHEDULE "B"

1	We are participating as:- Manufacturer / Authorized Distributor Only. (Tick where applicable)	Our Principals are M/s. _____ [Note :Please attach Copy as applicable]
2	We are registered with, As Manufacturer/ Authorities Distributor Yes/ No _____ Note: 1. Please write 'N/A' where Not Applicable. 2. Please attach Copies of relevant docs.	GST : _____ For local bidder NTN : _____ For local bidder ISO : _____ PSQCA: _____ OTHERS: _____
3	We have attached: Sample Yes / No _____ Literature Yes / No _____ Product Image Yes / No _____	Tender Fee Rs : _____ [In Tech. Prop] * Earnest Money: _____ [In Finance. Prop] Applicable to local bidders only
4	Local bidder required to provide following details for Tender Fee & Earnest Money. * Bank PO No _____ Drawn on Bank: _____ Branch: _____ * Bank PO No _____ Drawn on Bank: _____ Branch: _____	
5	We firmly confirm that our product / item will be from Fresh Stock with warranty / Expiry date _____	
6	Our offered item(s) contains OEM certificate/TDS /Aviation Specs	No / Yes _____ Years/Months (By Manufac.)
7	Product Specific "MANDATORY" Requirements Packing Size: _____ Carton Contains: _____ Brand / Equivalent To: _____ We are submitting quantity of Samples _____ with Technical Literature _____	
8	We shall make deliveries CFR KHI free of all charges and as per schedule given in tender/Purchase Order in case if order awarded (or as agreed).	
9	We are quoting only ONE RATE (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 180 days extendable countable from the date of Financial opening. No / Yes _____ Successful / awarded bidder is bound to complete whole required quantity delivered. No / Yes _____	
10	We have attached (duly signed and affixed sealed) <u>Integrity Pact</u> on our letter head. The same shall be submitted by us (along with <u>Contract Agreement</u>) if tender is awarded to us.	
11	We are agreed for Payment Terms partial payment & Delivery on <u>Net</u> (NTD) – (for all) or _____ (supplier may offer their own inco-terms) Income Tax deduction at source if applicable (for Local Bidders) Yes / No _____	
12	We understand that the required quantities may be increased/decreased by 15% as and when required	
13	I /We do here by affirm that: I/we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender. No / Yes _____ Whatever is written above is true to the best of my knowledge and belief. No / Yes _____ I/we are fully aware that my/ our bid may be rejected if ;at any time ,any of the entry is found wrong/false. This tender is filled in; the signature & affixing the company's seal on all pages are by me. No / Yes _____	

Bidder's Signature _____
Name in full _____
Designation _____
Company Name _____
Email (valid) _____
CNIC / Passport No. _____
Cell No. _____
Company Seal _____
Dated _____

*[Note: Please specify whether you are signing as]:

- Sole Proprietor or Attorney (if Proprietorship)
- Active Partner or Attorney (if Registered under Partnership Act)
- Secretary / Director / Manager (if Registered under Company's Ordinance)

(To be submitted on Company's Letterhead)

General Manager Procurement

Supply Chain Management Department
Pakistan International Airlines
Karachi 75200 Airport Pakistan

Subject: Undertaking to Execute Contract

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply _____ of _____ (Item's _____ Name)

_____ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and under stood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.

That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.

That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period.

That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

Name in full: _____

Designation: _____

Address & Country _____

Phone with Code _____

CNIC/ Passport No _____

Seal Of Company _____

Date: _____/_____/2026

Bidders Signature: _____

INTEGRITY PACT / DISCLOSURE CLAUSE

(To be submitted on Company's Letterhead)

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works_____ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

(End)