

**Tender No. ENG-26010555**  
**Dated. 20<sup>th</sup> April, 2026**

## **INVITATION TO BID**

Pakistan International Airline Corporation Limited (PIACL), Head Office, Karachi Airport, Pakistan, invites **sealed bids** from **reputable manufacturers or their authorized distributors** for the supply : **AIRCRAFT HYDRAULIC FLUID**

Bidding documents are available simultaneously on the following websites:

1. **PIACL Website:** <https://www.piac.com.pk/corporate/sales-procurement/tenders>
2. **PPRA Website:** <https://www.ppra.org.pk/active-tenders>
3. **PPRA EPADS Website:** <https://www.eprocure.gov.pk> (for e-bidding supplier login in this link is mandatory)

### **Submission of Bids**

1. Bids must be submitted **electronically through EPADS**.  
**Note:** Submission by hand or through courier **will not be entertained** unless the bid is uploaded on EPADS and vis-à-vis.
2. Bids must be prepared in accordance with the instructions contained in the bidding documents and submitted **by 25-05-2026 (Monday) at 10:30 AM**. Both in
  - Electronically via EPADS link all docs clear & visible scan shape &
  - Manual Tender docs must be submitting in the **Tender Room Main entrance Supply Chain Management Building near PIA Head Office Karachi Airport Pakistan**.

Note: Foreign bidders required to dispatch their bidding docs both Technical & Commercial bids through courier services before closing of tender date as address given in the tender docs.

3. Bids will be opened on the **same date, time, and venue i.e. 25 May 2026 at 11:00 AM**.
4. **For Pakistan based Local Bidders required to submit:**  
Hard copies of bidding documents along with **original tender fee Rs. 25000/- (non-refundable) and earnest money** PKR Rs. 400,000/- (Refundable) must be submitted with the **technical bid** in a sealed envelope in form of Pay Order in favor of Pakistan International Airline Corporation Limited (PIACL)

Interested bidders should note that sealed bids must be furnished on a **Single Stage - Two Envelope basis** and submit/dispatch on following addressed to:

### **General Manager Procurement**

Supply Chain Management Department  
1st Floor, SCM Deptt Building near PIA Head Office  
Karachi Airport Pakistan-75200 Tel: 0092 21 99043048/99044483  
Email Address: khijzpk@piac.aero

**Procedure for preparation of tender docs/envelopes:**

- Bid containing Technical and Financial Proposals must be sealed with scotch tape and signed by an authorized signatory.
- Tender Reference No. date of opening, and item description must be mentioned on the front of each envelope (*mandatory*).
- Two separate sealed envelopes must be submitted:
  - **Technical Proposal:** *Tender Reference No. & Supplier Name only*
  - **Financial Proposal:** *Tender Reference No. & Supplier Name only*

**1. Technical Proposal (Sealed Envelope)**

The Technical Proposal must contain:

- a. Technical literature/brochures of the item along with Annexure-A (without prices).
- b. Complete specifications of item (where applicable).
- c. Item Shelf life, TDS/MSDS and any other technical literatures
- d. Expected Delivery Date of item to PIA premises.
- e. Authority Letter in the name of the participating company's representative.
- f. **Tender Fee:** PKR 25,000/- (Pay Order) if Pakistan based local suppliers participated  
**Earnest Money:** PKR 400,000/- (Refundable) Pakistan based local suppliers participated and Pay order must be in favor of "Pakistan International Airlines"  
**(Note: Foreign /International Bidders are exempted for both Tender Fee & Earnest Money submission.**
- g. Signed copy of duly filled **Schedule-A (without rates)** – mandatory.
- h. Copies of all applicable certificates and mandatory requirement checklist.
- i. **02 Sets of Technical Proposal must be submitted.**

**2. Financial Proposal (Sealed Envelope)**

- a. Unit price and total value must be quoted in **Tender Schedule-A** (mandatory).

**3. Payment Terms: NTD however bidders can mention their own payment terms.****4. Shipment Inco-Terms CFR KHI basis, however bidders can mention their own terms.****5. Name of currency must be mentioned while offering unit price in financial proposals**

**(Note PIACL will not be responsible for any type of delay in submission of tender by participants /bidders due to human, technical or any other reasons.**

**Evaluation Process**

- Financial proposals shall remain sealed until issuance of the Technical Evaluation Report by the Competent Evaluation Committee.
- The evaluation report shall be published on the PPRA and EPADS website for **5-7 days**.
- Grievances, if any, may be submitted to the Central Grievance Committee via email at [khijzpk@piac.aero](mailto:khijzpk@piac.aero) and EPADS within the time described in PPRA Rules.
- Financial bids of only **technically qualified bidders** will be opened at a later stage.
- Financial bids of **technically disqualified bidders** shall be returned unopened.

**Acceptance / Rejection of Tender**

PIACL reserves the right to:

- Accept or reject any bid at any stage as per PPRA rules.
- Split the business among more than one supplier.
- Extend or cancel the tender at any stage.

### **FBR Registration (Mandatory for Pakistan based / Local Bidders only)**

Local bidders must be registered with **FBR**, possessing valid **NTN and GST**, along with proof of tax returns for the last **three years**.


Authorized distributors must provide a valid **authorization letter from the principal** (local or foreign).

### **Additional Instructions (Local & Foreign Bidders)**

Successful bidder shall submit **5% of total bid value** as Performance Security at the time of contract award in form of Pay Order or through Wire account in favor of Pakistan International Airline Corporation Limited (PIACL)

- Please carefully read tender documents and Mandatory filling of annexed documents:
  1. Tender Schedule-A
  2. Mandatory Requirements / Terms & Conditions
  3. Undertaking
  4. Integrity Pact
  5. **Technical Literature of Product (02 Separate Sets)**

**For any type of Query regarding this tender please feel free to contact on following email address & contact numbers.**

 [hakim.jan@piac.aero](mailto:hakim.jan@piac.aero) / [zameer.hussain@piac.aero](mailto:zameer.hussain@piac.aero)

 **+92-21-99043048 /+92 21 99044483**

**For Pakistan International Airlines**  
**General Manager Procurement**  
Supply Chain Management Department  
SCM Building, Near PIA Head Office  
Karachi Airport-75200, Pakistan

**Tender Schedule "A"**

ITEM SPECIFICATION		Tender Ref # 26010555				
ITEM DESCRIPTION	USE/Applicability	UP / UOM	QTY	BRAND Name/ Origin	Shelf Life	EDD
Aircraft Hydraulic Fluid BMS3-11 Type IV OR BMS3-11 Type V & NSA 307110 Type V OR NSA 307110 Type IV	for all commercial fleet of PIA CL	US Gallon	1,200GL			
<b>UNIT PRICE</b> (in USD/EUR/GBP/AED/PKR & Others) ↓	<b>Additional Charges Duty &amp; Taxes (if applicable)</b> ↓	<b>EXTENDED VALUE</b> (in USD / EUR / GBP / AED / PKR & Others) ↓				
Details of Pay orders /Earnest Money (for Pakistan based local bidders only) →						
Additional Remarks if necessary →						

**Important : SUPPLY / PACKING REQUIRED IN → QUART Packing**

**Note:** Cutting / Overwriting OR using Correction White Fluid is strictly prohibited in this Tender & Bids may be rejected.

Authorized Signature(s) (of the Bidder) \_\_\_\_\_

Official Seal of the Company

## Specifications of HYDRAULIC FLUID

A/C	HYDRAULIC FLUID
B777	BMS3-11 Type IV <b>OR</b>
A320	BMS3-11 Type V <b>AND</b>
ATR	NSA 307110 TYPE V <b>OR</b> NSA 307110 TYPE IV

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Sign & Stamp of vendor

## MANDATORY REQUIREMENTS

AFFIDAVIT & CHECKLIST → Tender Ref **26010555**

1	We are participating as:- <u>Manufacturer / Authorized Distributor Only.</u> (Tick where applicable)	Our Principals are M/s. _____ [Note :Please attach Copy as applicable]
2	We are registered with As Manufacturer/ Authorities Distributor Yes/ No _____  <u>Note:</u> 1.Please write 'N/A' where Not Applicable. 2. Please attach Copies of relevant docs.	GST : _____ <i>For local bidder</i> NTN : _____ <i>For local bidder</i> ISO : _____ PSQCA: _____ OTHERS: _____
3	We have attached: Sample/Literature/Product Image Yes/No _____	Tender Fee (Rs) : _____ [In Tech. Prop] * Earnest Money: _____ [In Finance. Prop] <i>Applicable to local bidders only</i>
<p><b>Local bidder required to provide following details for Tender Fee &amp; Earnest Money.</b></p> <p>* Bank PO No _____ Drawn on Bank: _____ Branch: _____</p> <p>* Bank PO No _____ Drawn on Bank: _____ Branch: _____</p>		
4	We firmly confirm that our product/item will be from Fresh Stock with warranty/Expiry date _____	
5	Our offered item(s) contains OEM certificate/TDS /Aviation Specs	No / Yes _____ Years/Months (By Manufac.)
<b>Product Specific " MANDATORY " Requirements</b>		
6	Size: _____ Color: _____ Brand Equivalent To: _____ We are submitting quantity of Samples _____ with Technical bid.	
7	We shall make deliveries free of all charges and as per schedule given in tender/Purchase Order in case if order awarded.	
8	We are quoting only ONE RATE (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 180 days extendable countable from the date of Financial opening.	
9	We have attached (duly signed and affixed sealed) <u>Integrity Pact</u> on our letter head. The same shall be submitted by us (along with <u>Contract Agreement</u> ) if tender is awarded to us.	
10	We are agreed for Payment Terms partial payment & Delivery on <u>Net</u> (NTD) – (for all) Income Tax deduction at source if applicable (for Local Bidders)	
11	We understand that the required quantities may be increased/decreased by 15% as and when required	
12	I /We do here by affirm that: I/we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender. Whatever is written above is true to the best of my knowledge and belief. I/we are fully aware that my/ our bid may be rejected if ;at any time ,any of the entry is found wrong/false. This tender is filled in; the signature & affixing the company's seal on all pages are by me.	

**Bidder's Signature** \_\_\_\_\_

**Name in full** \_\_\_\_\_

**Designation** \_\_\_\_\_

**Company Name** \_\_\_\_\_

**Email (valid)** \_\_\_\_\_

**CNIC No.** \_\_\_\_\_

**Cell No.** \_\_\_\_\_

**Company Seal** \_\_\_\_\_

**Dated** \_\_\_\_\_

**\*[Note: Please specify whether you are signing as]:**

- Sole Proprietor or Attorney (if Proprietorship)
- Active Partner or Attorney (if Registered under Partnership Act)
- Secretary / Director / Manager (if Registered under Company's Ordinance)

(To be submitted on Company's Letterhead)

**General Manager Procurement**  
Supply Chain Management Department  
Pakistan International Airlines  
Karachi 75200 Airport Pakistan

**Subject: Undertaking to Execute Contract**

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply \_\_\_\_\_ of \_\_\_\_\_ (Item's \_\_\_\_\_ Name)

\_\_\_\_\_ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and under stood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.

That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.

That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period.

That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

**Name in full:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Address & Country** \_\_\_\_\_

**Phone with Code** \_\_\_\_\_

**CNIC/ Passport No** \_\_\_\_\_

**Seal Of Company** \_\_\_\_\_

**Date:** \_\_\_\_\_/\_\_\_\_\_/2026

**Bidders Signature:** \_\_\_\_\_

## INTEGRITY PACT / DISCLOSURE CLAUSE

*(To be submitted on Company's Letterhead)*

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works\_\_\_\_\_ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

**(End)**