

EXPRESSION OF INTEREST (EOI)

HIRING OF CHARTERED ACCOUNTANT FIRMS REGISTERED WITH ICAP, HAVING SATISFACTORY OCR RATING FOR OUTSOURCING OF FILING OF MONTHLY SALES TAX/PROVINCIAL SALES TAX RETURNS OF THE COMPANY AND STRENGTHENING ITS TAX COMPLIANCE FRAMEWORK, IMPROVING INTERNAL TAX-RELATED SYSTEMS AND PRACTICES, AND ENSURING ACCURATE AND TIMELY COMPLIANCE WITH ALL APPLICABLE FEDERAL AND PROVINCIAL TAX LAWS, INCLUDING SALES TAX, PROVINCIAL SALES TAX (PST), AND INCOME TAX (WITHHOLDING).

Reference No. SNGPL/ACC/2026/001

Last Date of Submission of EOI is **30.04.2026 (1500 Hours)**

Background: Sui Northern Gas Pipelines Limited (SNGPL) is one of Pakistan's largest public utility companies responsible for purchasing, transmitting, distributing, and supplying natural gas to consumers. It operates an extensive high-pressure gas pipeline network that serves 7.3 million of domestic, commercial, and industrial customers across Punjab, Khyber Pakhtunkhwa, Islamabad, and Azad Jammu & Kashmir. The company also manages related services such as gas transportation, pipeline maintenance, metering, billing, and infrastructure planning and construction.

Quantum of monthly transactions are as follows approximately;

	Sales Value (Rs. In Million)	No. of Sales Invoices Uploaded (Output) *	No. of Invoices Claimed (Input)
Monthly Avg.	102,800	32,500	3,250

*After integration of Billing system with FBR number of invoices to be uploaded will increase to 7.3 million (Approx.)

The objective of this engagement is to appoint a professional tax consultant ("Service Provider") to support Sui Northern Gas Pipelines Limited (SNGPL / the Company) in strengthening its tax compliance framework, improving internal tax-related systems and practices, and ensuring accurate and timely compliance with all applicable federal and provincial tax laws, including Sales Tax, Provincial Sales Tax (PST), and Income Tax (withholding).

Scope of the Assignment: The engagement shall be executed in three concurrent parts: (i) review and improvement of systems and practices; (ii) ongoing tax compliance and advisory support; and (iii) assistance to company to integrate its billing system with FBR through licensed integrator or PRAL.

- i. Review And Improvement Of Systems And Practices w.r.t Federal/Provincial Sales Tax & Income Tax:**
 - Identify gaps, inefficiencies, compliance risks, and control weaknesses in the current framework.
 - Benchmark current practices against applicable laws, regulatory requirements, and industry best practices.
 - Support the Company in implementing the approved recommendations
- ii. Ongoing Tax Compliance And Advisory Support:**
 - Assistance in Filing of Sales Tax and Provincial Sales Tax Returns

- Response to notices from tax authorities on sales tax return declaration for the period of engagement
 - Withholding income tax compliance
 - Quarterly compliance reports
- iii. **Assistance To Company To Integrate Its Billing System With FBR Through Licensed Integrator Or PRAL.**
- Assit Company to ensure compliance of SRO 709/(I)/2025 which will also include review of Company's Billing mechanism and suggest changes, if required.

Consultant Requirements: The assignment will be undertaken by a chartered accountant firms registered with ICAP, having satisfactory QCR rating only.

Shortlisting Mandatory Criteria:

The detailed evaluation criteria is attached as Appendix-I, in which a minimum score of 65/100 is required for qualification/short listing.

Hard copy of supporting documents required as evidence.

Only short-listed firms meeting the above criteria will be invited to submit detailed proposals under ***Quality and Cost Based Selection (QCBS)***, as per the Procurement of Consultancy Services Regulations 2010.

Submission of EOI: EOIs can only be submitted by firms registered with PPRA for e-procurement. Submissions must be duly filled in, signed, and stamped, and uploaded through the EPADS system version 1.0 (<https://eprocure.gov.pk/#/auth/login>). The deadline for submission is **30.04.2026 at 1500 hrs**, with opening on the same day at 1530 hrs at SNGPL Head Office, Lahore as detailed below:

General Manager (Accounts)

Sui Northern Gas Pipelines Limited

Gas House, 4th Floor, 21-Kashmir Road, Lahore-Pakistan

Following may be contacted for any query:

Mr. Ali Mansoor Shami
Senior Accountant (Tax)
SNGPL
042-99200097
Mansoor.Shami@sngpl.com.pk

Mr. Faraz Ejaz,
Chief Accountant (Tax & FR)
SNGPL
042-99201312
Faraz.Ejaz@sngpl.com.pk

Submissions received after the deadline will not be entertained. The Sui Companies reserves the right to reject any or all the proposals and annul the process without assigning any reason.

PROPOSAL EVALUATION FOR ENGAGEMENT OF A PROFESSIONAL TAX CONSULTANT

Yes / No Marks Obtained

A). MANDATORY REQUIREMENTS:

- 1). Only Chartered Accountant firms registered with ICAP having satisfactory QCR rating (Attach documentary evidence.)
- 2). Valid NTN, PTN (with active status) and Professional Tax Certificate must be attached.

Yes	Not applicable
Yes	Not applicable

B). General

Total = 40 (Minimum Required = 25)

Sr. No.	Description	Points	Maximum	Yes / No	Marks Obtained
3	Number of overall partners in the firm.		10		
	i 30	10			
	ii 20	7			
	iii 10	5			
4	Present strength of workforce, with professional qualification CA involved in tax related services.		10		
	i 50	10			
	ii 35	7			
	iii 20	5			
5	Number of Corporate clients for Tax Assignments during the last 2 years.		10		
	i 200	10			
	ii 150	7			
	iii 100	5			
6	Office establishment in Country.		10		
	i Lahore, Karachi & Islamabad	10			
	ii Lahore and Islamabad	7			
	iii Lahore only	5			
Total			40		

C): Outsourcing Services

Total = 60 (Minimum Required = 40)

7	Services related to filing of monthly sales tax returns to any of the following entities in the last 2 years - Oil & Gas/Utility/Telecom companies having turnover exceeding Rs. 50 Billion - Banks		20		
	i. 5	20			
	ii. 3	15			
	iii. 2	10			
8	Tax related services rendered to Corporate clients with revenue up to:		20		
	i. Rs. 250 Billion	20			
	ii. Rs. 150 Billion	15			
	iii. Rs. 50 Billion	10			
9	Tax diagnostic/tax due diligence services provided to corporate clients having turnover exceeding Rs. 20 Billion. Such services should fall in the last 5 years		10		
	i. 5	10			
	ii. 3	7			
	iii. 1	5			
10	Services related to E-Integration provided to corporate clients having turnover exceeding Rs. 20 Billion since introduction of SRO 709(I)/2025.		10		
	i. 3	10			
	ii. 2	7			
	iii. 1	5			
Total			60		
Total			100		

Note: The Service Provider will provide following documentary evidence in each of the above criteria:	
1	Current QCR rating list issued by ICAP with the name of the firm highlighted for identification purpose.
2	Valid NTN, PTN (with active status) and Professional Tax Certificate.
3	Detail of Partners with their credentials and ICAP registration number on Firms Letter head duly signed and stamped.
4	Detail of qualified Chartered Accountants working on tax related services with their credentials and ICAP registration number on Firms Letter head duly signed and stamped.
5	Detail of the clients and type of services being provided on Firms Letter head duly signed and stamped.
6	Complete detail of the office establishments (along with address) of the Firm in the country on Letter head duly signed and stamped.
7	Contracts/documents verifying the detail of the clients to whom Sales Tax Return filing services are being rendered.
8	Detail of the clients, type of services and the latest revenue as per last published financial report being provided on Firms Letter head duly signed and stamped.
9	Contracts/documents verifying the detail of the clients to whom Tax diagnostics/tax due diligence services are being rendered.
10	Contracts/documents verifying the detail of the clients to whom E-Integration services have been rendered.
11	An undertaking on the firms letter head confirming that all the information, documents, certificates, and particulars submitted in connection with the EOI are true, correct, complete, and authentic to the best of knowledge and belief.
12	The Company reserves the right to reject any firm, at any stage of the bidding process, if it is found that the bidding firm has provided incorrect, false, misleading, or incomplete information or has concealed any material fact.