

REQUEST FOR PROPOSAL ICB-RFP PMU-34/2025-26

Hiring of Consultancy Services for

- a) Survey, Preparation of Concept Design, Bidding documents, Implementation/supervision and handing over of the Pilot Project for a Modern and state of Art load Dispatch Centre, compatibility of MEPCO's SCADA system with ISMO, SCADA and Communication Network for 05 Nos. 132KV Grid Stations of MEPCO GSO Network Named Qasim Pur Multan, Khanewal Road Multan, Industrial Estate Multan, Sahiwal Old and Sadiqabad.
- b) Survey, Preparation of Concept Design and Bidding document for remaining 123 Nos. 132KV & 06 Nos. 66KV Grid Station (129Nos), future Grid Stations and addition of Power Transformer and Transmission line bays on existing Grid Stations & their compatibility with Load Dispatch Centre (SCADA Control Room of MEPCO/ISMO).

(MEPCO Own Resources)



Multan Electric Power Company (MEPCO)

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MULTAN ELECTRIC POWER COMPANY (MEPCO) MULTAN



MEPCO TENDER NOTICE FOR CONSULTANCY SERVICES (ICB)

Multan Electric Power Company (MEPCO) Ltd. Multan invites Sealed Bids under Single Stage Two Envelop Bidding Procedure from Tax Registered Companies / firms/bidders for Hiring of Consultancy Services as per following detail:-

Tender No.	Description	Date & Time of bid submission	Date & Time of bid opening	Amount of Bid Security
PMU-34/2025-26	<p>(a) Survey, Preparation of Concept Design, Bidding documents, Implementation/supervision and handing over of the Pilot Project for a Modern and state of Art load Dispatch Centre, compatibility of MEPCO's SCADA system with ISMO, SCADA and Communication Network for 05 Nos 132KV Grid Stations of MEPCO GSO Network Named Qasim Pur Multan, Khanewal Road Multan, Industrial Estate Multan, Sahiwal Old and Sadiqabad.</p> <p>(b) Survey, Preparation of Concept Design and Bidding document for remaining 123 Nos 132KV & 06 Nos 66KV Grid Station (129Nos), future Grid Stations and addition of Power Transformer and Transmission line bays on existing Grid Stations & their compatibility with Load Dispatch Centre (SCADA Control Room of MEPCO/ISMO).</p>	26.03.2026 11:00Hrs	26.03.2026 11:30Hrs	Not Required

1. The MEPCO invites sealed proposals from eligible consulting firms for the aforementioned consultancy services.
2. The bidding shall be conducted in line with Public Procurement Rules 2004 and any Regulations, Regulatory Guides, Procurement Guidelines or Instructions issued by the Authority (from time to time), and is open to all potential bidders.
3. Bidding documents in English language containing detailed term & conditions can be obtained from the office of Manager (Procurement) PMU MEPCO Khanewal Road, Multan against payment of tender fee of Rs 4000/- (Non-refundable) on the production of written request along with PST certificate. No tender document will be issued on the opening date.
4. Proposals shall remain valid for 150 days after the opening date. The conditional tenders shall not be accepted. All rights are reserved.
5. The original bid along with one copy, properly filled in, and enclosed in sealed envelope(s) must be delivered to the following address. The technical bids will be opened promptly thereafter in public and in the presence of bidders' representatives who choose to attend in the opening at the office of Chief Engineer (Development) PMU MEPCO, Khanewal Road MEPCO Headquarter, Multan Circle Building, Opp. R.C Cola Factory, MEPCO Multan.
6. This advertisement is also available on MEPCO & PPRA websites at www.mepco.com.pk & www.ppra.org.pk respectively.

**Chief Engineer (Development)
PMU MEPCO Multan.**

Ph: No: + 92-61-9220238

Fax: No: + 92-61-9220187

Section 1

Form B- CONTRACT AGREEMENT

THIS IS MEPCO'S TEMPLATE FOR CONTRACT FOR THE PROPOSER'S REFERENCE ONLY.

Multan Electric Power Company.

This CONTRACT (hereinafter called the "Contract") is made on the _____ between, Multan Electric Power Company (MEPCO) (hereinafter called the "Client" which expression shall include the successor, legal representatives and permitted assigns) and _____ (hereinafter called the "Consultant" which expression shall include the successor, legal representatives and permitted assigns).

WHEREAS

- a) The Client has requested the Consultant for the provision of Consultancy services as defined in the Terms of References TORs attached to this Contract (hereinafter called the "Services"); and
- b) The Consultant, having represented to the Client that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the Terms and Conditions set forth in this Contract;

NOW THEREFORE the Parties hereby agree as follows:

1. The following documents attached hereto shall be deemed to form an integral part of this Contract, in particular:
 - This RFP includes the following documents:
 - a) Section 1 – Form A. This Letter of Invitation
Form B. This Contract Agreement Form on judicial stamp Paper.
 - b) Section 2 – Instructions to Proposers (Including Data Sheet and ANNEX I-Technical Scoring Sheet)
 - c) Section 3–Terms of Reference (Attachment 1. Implementation Schedule, Attachment 2. ToR for a Breakdown of the Scope of Services for each consultant)&ANNEX II-list of 134 Nos. MEPCO Grid Stations
 - d) Section 4 – Proposal Submission Form
 - e) Section 5 – Documents Establishing the Eligibility and Qualifications of the Proposer
 - f) Section 6 – Technical Proposal Form
 - g) Section 7 – Financial Proposal Form
 - h) Section 8 – Checklist for Submittals
 - i) Section 9- Advance Payment Form against Bank Guarantee
2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
 - a) The Consultant shall carry out the Services in accordance with the provisions of the Contract; and

- b) The Client shall make payments to the Consultant in accordance with the provisions of the Contract.
- 3. This Contract consists of the following documents, which in case of conflict shall take precedence over one another in the following order:
 - i. This face sheet ("Face Sheet").
 - ii. Terms of Reference (TORs) and incorporating the description of services, deliverables and performance targets, time frames, schedule of payments, and total contract amount.
 - iii. The Contractor's Technical Proposal and Financial Proposal, dated [insert date], as clarified by the agreed minutes of the negotiations meeting, dated [insert date]; these documents not attached hereto but known to and in the possession of the Parties, and forming an integral part of this Contract.

All the above, hereby incorporated by reference, shall form the entire agreement between the Parties (the "Contract"), superseding the contents of any other negotiations and/or agreements, whether oral or in writing, pertaining to the subject of this Contract.

This Contract shall enter into force on the date of the last signature of the Face Sheet by the duly authorized representatives of the Parties, and terminate on the Contract Ending Date indicated on the Face Sheet. This Contract may be amended only by written agreement between the duly authorized representatives of the Parties.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names in two identical counterparts, each of which shall be deemed as the original, as of the day, month and year first above written.

Signed by, for and on behalf on the Consultant

Signed by, for and on behalf on the Client

Signed, Sealed and Delivered in the presence of:

Witness:

Witness:

- 1. _____
- 2. _____

- 1. _____
- 2. _____

Section 2

Instruction to Proposers

Definitions

- a) “Contract” refers to the agreement that will be signed by and between the MEPCO and the successful proposer, all the attached documents thereto, including the General Terms and Conditions (GTC) and the Appendices.
- b) “Country” refers to the country indicated in the Data Sheet.
- c) “Data Sheet” refers to such part of the Instructions to Proposers used to reflect conditions of the tendering process that are specific for the requirements of the RFP.
- d) “Day” refers to calendar day.
- e) “Government” refers to the Government of the country that will be receiving the services provided/rendered specified under the Contract.
- f) “Instructions to Proposers” (Section 2 of the RFP) refers to the complete set of documents that provides Proposers with all information needed and procedures to be followed in the course of preparing their Proposals
- g) “LOI” (Section 1 of the RFP) refers to the Letter of Invitation sent by MEPCO to Proposers.
- h) “Material Deviation” refers to any contents or characteristics of the proposal that is significantly different from an essential aspect or requirement of the RFP, and: (i) substantially alters the scope and quality of the requirements; (ii) limits the rights of MEPCO and/or the obligations of the offeror; and (iii) adversely impacts the fairness and principles of the procurement process, such as those that compromise the competitive position of other offerors.
- i) “Proposal” refers to the Proposer’s response to the Request for Proposal, including the Proposal Submission Form, Technical and Financial Proposal and all other documentation attached thereto as required by the RFP.
- j) “Proposer” refers to any legal entity that may submit, or has submitted, a Proposal for the provision of services requested by MEPCO through this RFP.
- k) “RFP” refers to the Request for Proposals consisting of instructions and references prepared by MEPCO for purposes of selecting the best service provider to perform the services described in the Terms of Reference.
- l) “Services” refers to the entire scope of tasks and deliverables requested by MEPCO under the RFP.
- m) “Supplemental Information to the RFP” refers to a written communication issued by MEPCO to prospective Proposers containing clarifications, responses to queries received from prospective Proposers, or changes to be made in the

RFP, at any time after the release of the RFP but before the deadline for the submission of Proposals.

n) "Terms of Reference" (TOR) refers to the document included in this RFP as Section 3 which describes the objectives, scope of services, activities, tasks to be performed, respective responsibilities of the proposer, expected results and deliverables and other data pertinent to the performance of the range of duties and services expected of the successful proposer.

A. GENERAL

1. MEPCO hereby solicits Proposals in response to this Request for Proposal (RFP). Proposers must strictly adhere to all the requirements of this RFP No PMU-34/2025-26 changes, substitutions or other alterations to the rules and provisions stipulated in this RFP may be made or assumed unless it is instructed or approved in writing by MEPCO in the form of Supplemental Information to the RFP.
2. Submission of a Proposal shall be deemed as an acknowledgement by the Proposer that all obligations stipulated by this RFP will be met and, unless specified otherwise, the Proposer has read, understood and agreed to all the instructions in this RFP.
3. Any Proposal submitted will be regarded as an offer by the Proposer and does not constitute or imply the acceptance of any Proposal by MEPCO. MEPCO is under no obligation to award a contract to any Proposer as a result of this RFP.
4. MEPCO implements a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical practices, and obstruction. MEPCO is committed to preventing, identifying and addressing all acts of fraud and corrupt practices against MEPCO as well as third parties involved in MEPCO activities.
5. In responding to this RFP, MEPCO requires all Proposers to conduct themselves in a professional, objective and impartial manner, and they must at all times hold MEPCO's interest paramount. Proposers must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. All Proposers found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Proposers, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this solicitation process, if they:
 - i. Are or have been associated in the past, with a firm or any of its affiliates which have been engaged MEPCO to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process.
 - ii. Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or
 - iii. Are found to be in conflict for any other reason, as may be established by, or at the discretion of, MEPCO.

In the event of any uncertainty in the interpretation of what is potentially a conflict of interest, proposers must disclose the condition to MEPCO and seek MEPCO's confirmation on whether or not such conflict exists.

6. Similarly, the Proposers must disclose in their proposal their knowledge of the following;
 - i. That they are owners, part-owners, officers, directors, controlling shareholders, or they have key personnel who are family of MEPCO staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and

- ii. All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices. Failure of such disclosure may result in the rejection of the proposal or proposals affected by the non-disclosure.
7. The eligibility of Proposers that are wholly or partly owned by the Government shall be subject to MEPCO's further evaluation and review of various factors such as being registered with Pakistan Engineering Council (PEC) as an independent entity, the extent of Government ownership/share, receipt of subsidies, mandate, access to information in relation to this RFP, and others that may lead to undue advantage against other Proposers, and the eventual rejection of the Proposal.
- 7-1 The successful proposer of this tender cannot be the prospective bidder or cannot have any conflict of interest in the implementation. The same shall be confirmed through undertaking in the bid.

B. CONTENTS OF PROPOSAL

8. Sections of Proposal

Proposers are required to complete, sign and submit the following documents:

- i. Proposal Submission Cover Letter Form (see RFP Section 4);
- ii. Documents Establishing the Eligibility and Qualifications of the Proposer (see RFP Section 5);
- iii. Technical Proposal (see prescribed form in RFP Section 6);
- iv. Financial Proposal (see prescribed form in RFP Section 7);
- v. Contract for Professional Services Form, including General Terms and Conditions. (see prescribed form in RFP Section 8);
- vi. Checklist for Submittals (see prescribed form in RFP Section 10);
- vii. Proposal Security, if applicable (if required and as stated in the Data Sheet (DS nos. 9-11), see prescribed Form in RFP Section 8); (Not Applicable in this RFP).
- viii. Any attachments and/or appendices to the Proposal.

9. Clarification of Proposal

- i. Proposers may request clarifications of any of the RFP documents not later than the date indicated in the Data Sheet (DS No. 16) prior to the proposal submission date. Any request for clarification must be sent in writing via courier or through electronic means to the MEPCO address indicated in the Data Sheet (DS No. 17). MEPCO will respond in writing, transmitted by electronic means and will transmit copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Proposers who have provided confirmation of their intention to submit a Proposal.
- ii. MEPCO shall endeavor to provide such responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of MEPCO to extend the submission date of the Proposals, unless MEPCO deems that such an extension is justified and necessary.

10. Amendment of Proposals

- i. At any time prior to the deadline of Proposal submission, MEPCO may for any reason, such as in response to a clarification requested by a Proposer, modify the RFP in the form of a Supplemental Information to the RFP. All prospective Proposers will be notified in writing of all changes/amendments and additional instructions through Supplemental Information to the RFP and through the method specified in the Data Sheet (DS No. 18).
- ii. In order to afford prospective Proposers reasonable time to consider the amendments in preparing their Proposals, MEPCO may, at its discretion, extend the deadline for submission of Proposals, if the nature of the amendment to the RFP justifies such an extension.

C. PREPARATION OF PROPOSALS

11. Cost

The Proposer shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. MEPCO shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.

12. Language

The Proposal, as well as any and all related correspondence exchanged by the Proposer and MEPCO, shall be written in the language (s) specified in the Data Sheet (DS No 4). Any printed literature furnished by the Proposer written in a language other than the language indicated in the Data Sheet, must be accompanied by a translation (duly notarized) in the preferred language indicated in the Data Sheet. For purposes of interpretation of the Proposal, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language shall govern. Upon conclusion of a contract, the language of the contract shall govern the relationship between the contractor and MEPCO.

13. Pre-Proposal Meeting and Proposal Submission Form

Preproposal meeting will be scheduled 10 days before the date of submission of proposal (if desired by participated firms).

The Proposer shall submit the Proposal Submission Form using the form provided in Section 4 of this RFP.

14. Technical Proposal Format and Content

Unless otherwise stated in the Data Sheet (DS No. 28), the Proposer shall structure the Technical Proposal as follows:

- i. Expertise of Firm/Organization – this section should provide details regarding management structure of the organization, organizational capability/resources, and experience of organization/firm, the list of projects/contracts (both completed and on-going, both domestic and international) which are related or similar in nature to the requirements of the RFP, and proof of financial stability and adequacy of resources to complete the services required by the RFP (see RFP clause 17 and DS No. 26 for further details). The same shall apply to any other entity participating in the RFP as a Joint Venture or Consortium.
- ii. Proposed Methodology, Approach and Implementation Plan – this section should demonstrate the Proposer’s response to the Terms of Reference by identifying the specific components proposed, how the requirements shall be addressed, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; identifying the works/portions of the work that will be subcontracted; and demonstrating how the proposed methodology meets or exceeds the specifications, while ensuring appropriateness of the approach to the local conditions and the rest of the project operating environment. This methodology must be laid out in an implementation timetable that is within the duration of the contract as specified in the Data Sheet (DS nos. 29 and 30).

Proposers must be fully aware that the products or services that MEPCO requires may be transferred, immediately or eventually, by MEPCO to the Government partners, or to an entity nominated by the latter, in accordance with MEPCO’s policies and procedures. All proposers are therefore required to submit the following in their proposals:

- a) A statement of whether any import or export licenses are required in respect of the goods to be purchased or services to be rendered, including any restrictions in the country of origin, use or dual use nature of the goods or services, including any disposition to end users; and
 - b) Confirmation that the Proposer has obtained license of this nature in the past, and have an expectation of obtaining all the necessary licenses, should their Proposal be rendered the most responsive.
- iii. Management Structure and Key Personnel – This section should include the comprehensive curriculum vitae (CVs) of key personnel that will be assigned to support the implementation of the proposed methodology, clearly defining the roles and responsibilities vis-à-vis the proposed methodology. CVs should establish competence and demonstrate qualifications in areas relevant to the TOR.

In complying with this section, the Proposer assures and confirms to MEPCO that the personnel being nominated are available for the Contract on the dates proposed. If any of the key personnel later becomes unavailable, except for unavoidable reasons such as death or medical incapacity, among other possibilities, MEPCO reserves the right to consider the proposal non-responsive. Any deliberate substitution arising from unavoidable reasons, including delay in the implementation of the project of program through no fault of the Proposer shall be made only with MEPCO's acceptance of the justification for substitution, and MEPCO's approval of the qualification of the replacement who shall be either of equal or superior credentials as the one being replaced.

- iv. Where the Data Sheet requires the submission of the Proposal Security, the Proposal Security shall be included along with the Technical Proposal. The Proposal Security may be forfeited by MEPCO, and reject the Proposal, in the event of any or any combination of the following conditions:
- a) If the Proposer withdraws its offer during the period of the Proposal Validity specified in the Data Sheet (DS no. 11), or;
 - b) If the Proposal Security amount is found to be less than what is required by MEPCO as indicated in the Data Sheet (DS no. 9), or;
 - c) In the case the successful Proposer fails:
 - i. to sign the Contract after MEPCO has awarded it; or
 - ii. to comply with MEPCO's variation of requirement, as per RFP clause 32-34.
 - iii. to furnish Performance Security, insurances, or other documents that MEPCO may require as a condition to rendering the affectivity of the contract that may be awarded to the Proposer.

15. Financial Proposals

The Financial Proposal shall be prepared using the attached standard form (Section 7). It shall list all major cost components associated with the services, and the detailed breakdown of such costs. All outputs and activities described in the Technical Proposal must be priced separately on a one-to-one correspondence. Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price.

16. Currencies

All prices shall be quoted in the local currency as indicated in the Data Sheet (DS no. 15).

Proposals submitted by two (2) or more Proposers shall all be rejected if they are found to have any of the following:

- a) they have at least one controlling partner, director or shareholder in common; or
- b) any one of them receives or has received any direct or indirect subsidy from the other/s; or
- c) they have the same legal representative for purposes of this RFP; or

- d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Proposer regarding this RFP process;
- e) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Proposer; or
- f) An expert proposed to be in the team of one Proposer participates in more than one Proposal received for this RFP process. This condition does not apply to subcontractors being included in more than one Proposal.

17. Documents Establishing the Eligibility and Qualifications of the Proposer

The Proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided under Section 5, Proposer Information Forms. In order to award a contract to a Proposer, its qualifications must be documented to MEPCO's satisfaction. These include, but are not limited to, the following:

- a) All consulting engineering services in Pakistan shall be duly registered with the Pakistan Engineering Council.
Foreign Consulting firm have to get pre-registered with Pakistan Engineering Council and a Pre-registration Certificate is required to allow operation in Pakistan.
- b) That the Proposer has the technical and skilled expertise as well as sufficient financial capability, necessary to perform the Contract.
- c) The Proof of Tax Registration/Payment Certificate issued by the Internal Revenue Authority
Such as Punjab Revenue Authority (PRA), Sindh Revenue Authority (SRA), Khyber Pakhtunkhwa Revenue Authority (KPRA) & Balochistan Revenue Authority (BRA) if applicable
evidencing that the Proposer is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Proposer; and
- d) The proof of Firm/company existence as legal entity and an affidavit that the company is not in the list of debarred/Blacklisted firms by any Government ministries/Division/Department/Bank shall be attached with the bids as per PPRA Rules/Guidelines.

18. Joint Venture, Consortium or Association

If the Proposer is a group of legal entities that will form or have formed a joint venture, consortium or association at the time of the submission of the Proposal, they shall confirm in their Proposal that:

- i. they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the joint venture jointly and severally, and this shall be duly evidenced by a duly notarized Agreement among the legal entities, needs to be provided on a Legal e-Stamp Paper worth Rs. 1000 or as per governing law, whichever is higher is required which shall be submitted along with the Proposal; and

- ii. if they are awarded the contract, the contract shall be entered into, by and between MEPCO and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.

After the Proposal has been submitted to MEPCO, the lead entity identified to represent the joint venture shall not be altered without the prior written consent of MEPCO. Furthermore, neither the lead entity nor the member entities of the joint venture can:

- a) Submit another proposal, either in its own capacity; nor
- b) As a lead entity or a member entity for another joint venture submitting another Proposal.

The description of the organization of the joint venture/consortium/association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the Joint Venture Agreement. All entities that comprise the joint venture shall be subject to the eligibility and qualification assessment by MEPCO.

Where a joint venture is presenting its track record and experience in a similar undertaking as those required in the RFP, it should present such information in the following manner:

- a) Those that were undertaken together by the joint venture; and
- b) Those that were undertaken by the individual entities of the joint venture expected to be involved in the performance of the services defined in the RFP. Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the joint venture or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials. If a joint venture's Proposal is determined by MEPCO as the most responsive Proposal that offers the best value for money, MEPCO shall award the contract to the joint venture, in the name of its designated lead entity. The lead entity shall sign the contract for and on behalf of all other member entities.

19. Alternative Proposals

Unless otherwise specified in the Data Sheet (DS nos. 5 and 6), alternative proposals shall not be considered. Where the conditions for its acceptance are met, or justifications are clearly established, MEPCO reserves the right to award a contract based on an alternative proposal.

20. Validity Period

Proposals shall remain valid for the period specified in the Data Sheet (DS no. 8), commencing on the submission deadline date also indicated in the Data Sheet (DS no. 21). A Proposal valid for a shorter period shall be immediately rejected by MEPCO and rendered non-responsive.

In exceptional circumstances, prior to the expiration of the proposal validity period, MEPCO may request Proposers to extend the period of validity of their

Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal.

20.1 Termination

i. By MEPCO

MEPCO may terminate this Contract, by not less than thirty (30) days written notice of termination to the Proposer, in the case of occurrence of any of the events specified in paragraphs (a) through (d) of this Clause and sixty (60) days in the case of the event referred to in paragraphs (e) and (f):

- a. If the Proposer do not remedy a failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as MEPCO may have subsequently approved in writing;
- b. If the Proposer become (or, if the Proposer consist of more than one (1) entity, if any of their Members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- c. If the Proposer fail to comply with any final decision reached as a result of arbitration proceedings;
- d. If the Proposer submit to MEPCO a statement which has a material effect on the rights, obligations or interests of MEPCO and which the Proposer know to be false;
- e. If, as the result of Force Majeure, the Proposer are unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- f. If MEPCO, in its sole discretion, for any other reason, decides to terminate this Contract.

ii. By the Proposer

The Proposer may terminate this Contract, by not less than thirty (30) days written notice to MEPCO. Such notice is to be given after the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause (excluding paragraph (c)):

- (a) If MEPCO fails to pay any monies due to the Proposer pursuant to this Contract, and not subject to dispute, within sixty (60) days after receiving written notice from the Proposer that such payment is overdue;
- (b) If MEPCO is in material breach of its obligations pursuant to this Contract and has not remedied the same within sixty (60) days (or such longer period as the Proposer may have subsequently approved in writing) following the receipt by MEPCO of the Proposer notice specifying such breach;
- (c) If, as the result of Force Majeure, the Proposer are unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- (d) If MEPCO fails to comply with any final decision reached as a result of arbitration pursuant to the contract.

20.2 Cessation of Services

Upon receipt of notice of termination under Clause 22

- (i), or the giving of notice of termination under Clause 22

- (ii), the Proposer shall take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Proposer and equipment and materials furnished by MEPCO, the Proposer shall proceed as provided by Clauses of the General.

20.3 Payment upon Termination

Upon termination of this Contract, pursuant to Clauses 20.1 (i) or 20.1 (ii), MEPCO shall make the payments as per completion of any stage or phase however MEPCO reserve the rights to claim damages.

20.4 Disputes about Events of Termination

If either Party disputes whether an event specified in paragraphs (a) through (e) of Clause 20.1(i) or in Clause 20.1 (ii) hereof has occurred, such Party may, within forty five (60) days after receipt of notice of termination from the other Party, refer the matter to arbitration pursuant to Clause 26(ii) of the General hereof and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

20.5 Settlement of Disputes

i) Amicable Settlement

The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

ii) Dispute Settlement

- a) Any dispute between the Parties as to matters arising pursuant to this Contract which cannot be settled amicably within thirty (30) days after receipt by one (1) Party of the other Party's request for such amicable settlement, may be submitted, by either Party, for settlement in accordance with the provisions of Arbitration Act 1940 and of the rules there under and any statutory modifications thereto.
- b) The arbitration shall be conducted by a sole arbitrator appointed by MEPCO or in the sole discretion of MEPCO, by parties, through mutual consent. The award of the arbitrator shall be final and the Parties agree to be finally bound by such award. The language of the arbitral proceedings shall be English. The venue of arbitration shall be Lahore, Pakistan.
- c) Services under the Contract shall, if reasonably possible, continue during the arbitration proceedings and no payment due to or by MEPCO shall be withheld on account of such proceedings.

D. SUBMISSION AND OPENING OF PROPOSALS

iii) Submission

- i. The Financial Proposal and the Technical Proposal Envelopes MUST BE COMPLETELY SEPARATE and each of them must be submitted sealed individually and clearly marked on the outside as either "TECHNICAL PROPOSAL" or "FINANCIAL PROPOSAL", as appropriate. Each envelope MUST clearly indicate the name of the Proposer. The outer envelopes shall bear the address of MEPCO as specified in the Data Sheet (DS no.20) and shall include the Proposer's name and address, as

well as a warning that state “not to be opened before the time and date for proposal opening” as specified in the Data Sheet (DS no. 24).

The Proposer shall assume the responsibility for the misplacement or premature opening of Proposals due to improper sealing and labelling by the Proposer.

- ii. Proposers must submit their Proposals in the manner specified in the Data Sheet (DS nos. 22 and 23). When the Proposals are expected to be in transit for more than 24 hours, the Proposer must ensure that sufficient lead time has been provided in order to comply with MEPCO’s deadline for submission. MEPCO shall indicate for its record that the official date and time of receiving the Proposal is the actual date and time when the said Proposal has physically arrived at the MEPCO premises indicated in the Data Sheet (DS no. 20).
- iii. Proposers submitting Proposals by mail or by hand shall enclose the original and each copy of the Proposal, in separate sealed envelopes, duly marking each of the envelopes as “Original Proposal” and “Copy of Proposal” as appropriate. The 2 envelopes shall then be sealed in an outer envelope. The number of copies required shall be as specified in the Data Sheet (DS No. 19). In the event of any discrepancy between the contents of the “Original Proposal” and the “Copy of Proposal”, the contents of the original shall govern. The original version of the Proposal shall be signed or initiated by the Proposer or person(s) duly authorized to commit the Proposer on every page. The authorization shall be communicated through a document evidencing such authorization issued by the highest official of the firm, or a Power of Attorney, accompanying the Proposal.
- iv. Proposers must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Proposer accepts the General Contract Terms and Conditions of RFP.

22. Deadline for Submission of Proposals and Late Proposals

Proposals must be received by MEPCO at the address and no later than the date and time specified in the Data Sheet (DS nos. 20 and 21).

MEPCO shall not consider any Proposal that arrives after the deadline for submission of Proposals. Any Proposal received by MEPCO after the deadline for submission of Proposals shall be declared late, rejected, and returned unopened to the Proposer.

23. Withdrawal, Substitution, and Modification of Proposals

- i. Proposers are expected to have sole responsibility for taking steps to carefully examine in detail the full consistency of its Proposals to the requirements of the RFP, keeping in mind that material deficiencies in providing information requested by MEPCO, or lack clarity in the description of services to be provided, may result in the rejection of the

Proposal. The Proposer shall assume the responsibility regarding erroneous interpretations or conclusions made by the proposer in the course of understanding the RFP out of the set of information furnished by MEPCO.

- ii. A Proposer may withdraw, substitute or modify its Proposal after it has been submitted by sending a written notice in accordance with Clause 21.1, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal must accompany the respective written notice. All notices must be received by MEPCO prior to the deadline for submission and submitted in accordance with RFP Clause 21.1 (except that withdrawal notices do not require copies). The respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION".
- iii. Proposals requested to be withdrawn shall be returned unopened to the Proposers.
- iv. No Proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of Proposals and the expiration of the period of proposal validity specified by the Proposer on the Proposal Submission Form or any extension thereof.

24. Proposal Opening

MEPCO will open the Proposals in the presence of Tender opening committee formed by MEPCO. The Proposers' names, modifications, withdrawals, the condition of the envelope labels/seals, the number of folders/files and all other such other details as MEPCO may consider appropriate, will be announced at the opening. No Proposal shall be rejected at the opening stage, except for late submission, for which the Proposal shall be returned unopened to the Proposer.

25. Confidentiality

Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Proposers or any other persons not officially concerned with such process, even after publication of the contract award.

Any effort by a Proposer to influence MEPCO in the examination, evaluation and comparison of the Proposals or contract award decisions may, at MEPCO's decision, result in the rejection of its Proposal.

In the event that a Proposer is unsuccessful, the Proposer may seek a meeting with MEPCO for a debriefing. The purpose of the debriefing is discussing the strengths and weaknesses of the Proposer's submission, in order to assist the

Proposer in improving the proposals presented to MEPCO. The content of other proposals and how they compare to the Proposer's submission shall not be discussed.

E. EVALUATION OF PROPOSALS

26. Preliminary Examination of Proposals

MEPCO shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, whether or not the Proposer is debarred/blacklisted by any Government ministries/Division/Department/Bank as per PPRA Rules/Guidelines. MEPCO may reject any Proposal at this stage.

27. Evaluation of Proposals

- i. MEPCO shall examine the Proposal to confirm that all terms and conditions under the MEPCO General Terms and Conditions have been accepted by the Proposer without any deviation or reservation.
- ii. The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other documentation provided, applying the evaluation criteria, sub-criteria, and point system specified in the Data Sheet (DS no. 32). Each responsive Proposal will be given a technical score. A Proposal shall be rendered non-responsive at this stage if it does not substantially respond to the RFP particularly the demands of the Terms of Reference, which also means that it fails to achieve the minimum technical score indicated in the Data Sheet (DS no. 25). Absolutely no changes may be made by MEPCO in the criteria, sub-criteria and point system indicated in the Data Sheet (DS no. 32) after all Proposals have been received.
- iii. In the second stage, only the Financial Proposals of those Proposers who achieve the minimum technical score will be opened for evaluation for comparison and review. The Financial Proposal Envelopes corresponding to Proposals that did not meet the minimum passing technical score shall be returned to the Proposer unopened. The overall evaluation score will be based either on a combination of the technical score and the financial offer, or the lowest evaluated financial proposal of the technically qualified Proposers. The evaluation method that applies for this RFP shall be as indicated in the Data Sheet (DS No. 25). The detailed scoring Criteria is further attached as Annex-I.

When the Data Sheet specifies a combined scoring method, the formula for the rating of the Proposals will be as follows:

Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

Total Combined Score:

(TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%) = Total Combined and Final Rating of the Proposal.

Detailed Scoring criteria is attached as Annex-I.

- iv. MEPCO reserves the right to undertake a post-qualification exercise aimed at determining, to its satisfaction the validity of the information provided by the Proposer. Such post-qualification shall be fully documented and, among those that may be listed in the Data Sheet (DS No.35), may include, but need not be limited to, all or any combination of the following:
- a) Verification of accuracy, correctness and authenticity of information provided by the Proposer on the legal, technical and financial documents submitted;
 - b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
 - c) Inquiry and reference checking with Government entities with jurisdiction on the Proposer, or any other entity that may have done business with the Proposer;
 - d) Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed;
 - e) Physical inspection of the Proposer's offices, branches or other places where business transpires, with or without notice to the Proposer;
 - f) Quality assessment of ongoing and completed outputs, works and activities similar to the requirements of MEPCO, where available; and
 - g) Other means that MEPCO may deem appropriate, at any stage within the selection process, prior to awarding the contract.

28. Clarification of Proposals

To assist in the examination, evaluation and comparison of Proposals, MEPCO may, at its discretion, ask any Proposer for a clarification of its Proposal.

MEPCO's request for clarification and the response shall be in writing. Notwithstanding the written communication, no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors

discovered by MEPCO in the evaluation of the Proposals, in accordance with RFP Clause 30.

Any unsolicited clarification submitted by a Proposer in respect to its Proposal, which is not a response to a request by MEPCO, shall not be considered during the review and evaluation of the Proposals.

29. Responsiveness of Proposal

MEPCO's determination of a proposal's responsiveness will be based on the contents of the Proposal itself.

A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission.

If a Proposal is not substantially responsive, it shall be rejected by MEPCO and may not subsequently be made responsive by the Proposer by correction of the material deviation, reservation, or omission.

30. Non-Conformities, Reparable Errors and Omissions

Provided that a Proposal is substantially responsive, MEPCO may waive any non-conformities or omissions in the Proposal that, in the opinion of MEPCO, do not constitute a material deviation. Provided that a Proposal is substantially responsive, MEPCO may request the Proposer to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Proposer to comply with the request may result in the rejection of its Proposal.

Provided that the Proposal is substantially responsive, MEPCO shall correct arithmetical errors as follows:

- a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of MEPCO there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
- b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to the above.

If the Proposer does not accept the correction of errors made by MEPCO, its Proposal shall be rejected.

F. AWARD OF CONTRACT

31. Right to Accept, Reject, or Render Non-Responsive Any or All Proposals

MEPCO reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract. MEPCO shall upon request communicate to affected Proposer (s) the grounds for its rejection of all proposals, but is not required to justify those grounds. MEPCO shall also verify, and immediately reject their respective Proposal, if the Proposers are found to appear in the list of debarred/blacklisted firms by any Government ministries/Division/Department/Bank as per PPRA Rules/Guidelines.

32. Negotiations

The proposal evaluated as combined ranked No.1, will be invited to negotiate technical and other terms of the contract including TOR, Personnel Schedule, Work Schedule and reporting etc. of the contract without delay. In case negotiations prove unsatisfactory, the next ranked consultant will be invited for negotiations, and, so on, to pursue finalization of the contract award.

The representatives(s) conducting negotiations on behalf of the consultant must have written authority to negotiate all terms and to conclude a binding agreement. The negotiations will conclude with an agreed form of the contract. On completion of negotiations the client and the firm will initial the agreed draft contract.

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Instruction to Proposers. In the case of a conflict between the Instructions to Proposers, the Data Sheet, and other Annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall govern.

33. Award Criteria

Prior to expiration of the period of proposal validity, MEPCO shall award the contract to the qualified Proposer with the highest total score based on the evaluation method indicated in the Data Sheet (DS nos. 25 and 32).

34. Contract Signature

Within Thirty (30) days from the date of receipt of the Contract, the successful Proposer shall sign and date the Contract and return it to MEPCO. Failure of the successful Proposer to comply with the requirement of RFP Clause 34 and this provision shall constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security if any, and on which event, MEPCO may award the Contract to the Proposer with the second highest rated Proposal, or call for new Proposals.

35. Facilities to be provided by MEPCO

a. Office facility

MEPCO will provide office space at its respective Governorate office for consultants.

b. Travel

Consultant shall be responsible for their Transportation during the course of their assignment. All boarding lodging of their teams will be consultant's responsibility.

36. Performance Security

A Performance Security, if required, shall be provided in the amount and form provided in Section 9 and by the deadline indicated in the Data Sheet (DS no. 14), as applicable. Where a Performance Security will be required, the submission of the said document, and the confirmation of its acceptance by MEPCO, shall be a condition for the effectivity of the Contract that will be signed by and between the successful Proposer and MEPCO. (Not Applicable)

37. Bank Guarantee against Advanced Payment

In the event that the Proposer requires an advanced payment upon contract signature, and if such request is duly accepted by MEPCO, and the said advanced payment of 10% the total proposal price, the Proposer is required to submit a Bank Guarantee in the same amount as the advanced payment. A bank guarantee for advanced payment shall be furnished in the form provided in Section 09. (Applicable)

38. Taxes and Duties

The payment of Taxes, Duties, Fees and other impositions as may be levied under the applicable law, in respect of the Consultant and their personnel shall not be the responsibility of MEPCO except 16% PST levied by Government of Punjab.

39. Source of Funding and Payment of SCADA Project

Source of Funding: MEPCO is own Resource.

Payment: - MEPCO shall constitute an internal technical committee for the Supervision of consultant work. Upon completion of activities mentioned in Section 7- Financial Proposal Form, which contains the achievement of the required scope of the works. Payment (in PKR.) shall be made to the Service Provider from the office of Chief Engineer (Dev) PMU MEPCO Multan as detailed below:-

- Documents to be submitted by the consultant for payment, mentioning the achieved deliverables.
- Original invoice (triplicate copy)
- Verification of invoices by the concerned committee.

- Additional accounting documents (if required) for the payment process.
- All payments to the Consultant/Contractor shall be made in Pakistani Rupees (PKR). No foreign currency payments will be entertained. Bidders are required to quote their entire proposal in local currency.”

40. Vendor Protest

MEPCO’s vendor protest procedure provides an opportunity for appeal to those persons or firms not awarded a purchase order or contract through a competitive bidding process. In the event that a Proposer believes that it was not treated fairly, he may submit grievances for redressal in grievance Redressal committee of MEPCO i.e. Chief Engineer (CS) MEPCO H/Q Khanewal Road Multan.

G. DATA SHEET (DS)

DS No.	Cross Ref. to Instructions	Data	Specific Instructions /Requirements
1		Project Title:	Digitalization of MEPCO Network
2		Title of Services/Work:	Hiring of Consultancy Services for a. Survey, Preparation of Concept Design, Bidding documents, Implementation/supervision and handing over of the Pilot Project for a Modern and state of Art load Dispatch centre, compatibility of MEPCO’s SCADA system with ISMO, SCADA and Communication Network for 05 Nos 132KV Grid Stations of MEPCO GSO Network Named Qasim Pur Multan, Khanewal Road Multan, Industrial Estate Multan, Sahiwal Old and Sadiqabad. b. Survey, Preparation of Concept Design and Bidding document for remaining 123 Nos 132KV & 06 Nos 66KV Grid Station (129Nos), future Grid Stations and addition of Power Transformer and Transmission line bays on existing Grid Stations & their compatibility with Load Dispatch Centre (SCADA Control Room of MEPCO/ISMO).
3		Country /Region of Work Location:	Pakistan
4	C.12	Language of the Proposal	English
5	C.19	Conditions for Submitting Proposals for Parts of sub parts of the TOR	Not allowed
6	C.19	Conditions for Submitting Alternative Proposals	Shall not be considered
7	C.13	A pre-proposal conference will be held on dated:_____	10 days before the date of submission of proposal
8	C.20	Period of Proposal Validity commencing on the submission date	150 days
9	B.8.7 C.14.4b)	Proposal Security	Not Required
10	B.8.7	Acceptable forms of Proposal Security	Not Applicable
11	B.8.7 C.14.4 a)	Validity of Proposal Security	Not Applicable
12	F.37	Advanced Payment upon signing of contract	10% Advance Payment against Bank Guarantee as per format mentioned in Section 9.

13	H.42	Liquidated Damages	Will be imposed under the following conditions: The liquidated damages for delay shall be (0.05%) percent of the actual cost of Contract per day up to a maximum of 10% of the contract price.
14	F.36	Performance Security	Not Required
15	C.16	Preferred Currency for Financial Proposal	Consultant to state local cost in the national currency i.e. Pakistan Rupees (PKR).
16	B.9.1	Deadline for submitting requests for clarification/questions	10-business days before the proposal submission date.
17	B.9.1	Contract Details for submitting clarification/questions	Chief Engineer (Dev) PMU Multan office Khanewal Road Multan.
18	B.9.1	Manner of Disseminating supplemental Information to the RFP and responses/clarifications to queries	Chief Engineer (Dev) PMU Multan office Khanewal Road Multan.
19	D.21.3	No. of copies of proposal that must be submitted	02-No. sealed cover copies of proposal in two parts as Technical and Financial proposal.
20	D.21.1 D.21.2 D.22	Proposal Submission Address	Chief Engineer (Dev) PMU Multan office Khanewal Road Multan.
21	D.22	Deadline of Submission	10:30 Hrs dated_____
22	D.21.2	Allowable Manner of Submitting Proposals	Chief Engineer (Dev) PMU Multan office Khanewal Road Multan.

23	D.21 D.24	Conditions and Procedures for submission and opening, if allowed	Proposer shall submit one original technical proposal and one original financial proposal and Two number of copies. Each proposal shall be in a separate envelope indicating original or copy, as appropriate. All copies of technical proposal shall be placed in an envelope clearly marked "Technical Proposal" and the financial proposals in the one marked "Financial Proposal". These two envelopes, in turn, shall be sealed in an outer envelope bearing the address and information indicated in the Data Sheet. The envelope shall be clearly marked "DO NOT OPEN, EXCEPT IN PRESENCE OF THE TENDER OPENING COMMITTEE"
24	D.21 D.24	Date, time and venue for opening of Proposals	Technical Proposals will be opened on EPADA dated _____ at 11:00 am in the presence of Tender Opening Committee in the office of Chief Engineer (Dev) PMU Multan. Financial Proposal: Technically qualified Proposers, will be contacted by the Procurement Unit through letter and bids will be opened on EPADS in the office of Chief Engineer (Dev) PMU Multan
25	E.27.2 E27.3 F.33	Evaluation method to be used in selecting the most responsive Proposal	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals, the minimum technical pass mark is 70% see below
26	C.14.1	Required Documents that must be submitted to Establish Qualification of Proposers (in Certified True Copy" form only)	DS NO. 32 or more details. Company Profile, which should not Exceed fifteen (15) pages, highlighting experience relevant to the services being procured Organizational and operational history/capability. Members of the Governing Board And their Designations duly certified by the Corporate Secretary, or its equivalent document if Proposer is not a corporation. List of Shareholders and Other Entities Financially interested in the Firm owning 5% or more of the stocks and other interests, or its equivalent if Proposer is not a corporation: Tax Registration/Payment Certificate issued by the internal Revenue Authority evidencing that the proposer is ;updated with its tax

			<p>Payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Propers.</p> <p>Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Proposer is not a corporation.</p> <p>Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the Proposer, if any Latest Audited Financial Statements (Income Statement and Balance Sheet) including Audit Report for the last three years (2022-23, 2023-24 and 2024-25).</p> <p>Financial Capability – minimum annual turnover of Rs. 50 Millions or equivalent to US dollar of the last three years, List of Bank References (name of Bank, Location, Contract Person and Contract Details), upon request by MEPCO.</p>
27		Other documents that may be submitted to Establish Eligibility	The forms provide under the section 5, 6, 7 and 9 must be accurately filled, signed and stamped.
28	C.14	Structure of the Technical Proposal	The required structure provided under Section 6- Technical Proposal Form.
29	C.14.2	Latest Expected date for commencement of contract.	The expected date of starting of consultancy service will be commenced within 30 days after signing of contract between consultant and client (MEPCO) if not contract will be considered as “effective” just after the expiring of aforementioned period.
30	C.14.2	Expected duration of Contract	See TOR
31		MEPCO will award the contract to:	One Proposer only
32	E.27.2 F.33	Criteria for the Award of Contract and Evaluation of Proposals	<p>Proposals will be evaluated on the following basis:</p> <p>Preliminary Examination:</p> <p>Compliance to submission instructions including completeness of Proposals in respect to minimum documentary requirements.</p> <p>MEPCO shall examine whether or not the proposer is debarred/blacklisted by any Government ministries/Division/Department/Bank as</p>

			<p>Technical Evaluation: Combined Scoring: TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100 FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100 (TP Rating) x (70%) + (FP Rating) x (30%) = Total Combined and Final Rating of the Proposal. MEPCO will award contract to the most responsive proposal with highest combined score</p>
33	E.27	Post Qualification Actions	<p>Verification of accuracy, correctness and authenticity of the information provided by the Proposer on the legal, Technical and financial documents submitted; Validation of extent of compliance to the Proposal requirements and evaluation criteria based on what has so far been found by the evaluation team; Inquiry and reference checking with Government entities with jurisdiction on the Proposer, or any other entity that may have done business with the Proposer; Inquiry and reference checking with other previous clients on the quality of performance on ongoing or previous contracts completed; Physical inspection of the Proposer's office, branches or other places where business transpires, with or without notice to the Proposer (if required); Reference check of consultants suggested for the requested services. If needed;</p>
34		Conditions for Determining Contract Effectivity	Upon agreement of schedule of consultancy plan. As mentioned in DS No. 29
35		Other information Related to this RFP	Check list for offerors (Section 8). The checklist will assist Proposers to verify all the required documents that need to be submitted to constitute a complete technical Proposal have been provided.
36	Section 3 sub-clause 4	Training supervision is specific component of this assignment.	Yes.

H. INFORMATION TO CONSULTANT AFTER AWARD OF CONTRACT

41. Completion Period

Consultant will take over the project within 30-days of date of signing of contract and Works required to be carried out which is estimated to be 18 months for the contracts. The consultant shall be engaged for the same period.

42. Liquidated Damages

Liquidated Damages will be imposed under the following conditions:

The liquidated damages for delay shall be (0.05%) percent of the actual costs of contract per day up to a maximum of 10% of the Contract price.

43. Force Majeure; Other changes in Conditions

In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Consultant shall give notice and full particulars in writing to the MEPCO, of such occurrence or change if the Consultant is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Consultant shall also notify the MEPCO of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the MEPCO shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Consultant of a reasonable extension of time in which to perform its obligations under this Contract.

44. Management and Supervision During Defect Liability Period

1. For each part of the works for which a Taking-Over Certificate has been issued, the Consultant is responsible for supervision during the related, subsequent, 12-months Defects Liability Period for completing all outstanding works and rectifying any defective works which are identified before or during the Defects Liability Period. The Consultants' responsibility will be to:

- (i) Undertake periodic inspections of the works (report on a quarterly basis) during the Defects Liability Period to determine any work defects that might become apparent; and

- (ii) Supervise the Contractor's completion of any works outstanding and remedial works to rectify defects during the Defects Liability Period for each stage of the works.
2. The Contract shall not be considered completed until a Performance Certificate is mutually signed by the Consultants/end user and delivered to the Client and copied to the Contractor, stating the date on which the Contractor shall have completed its obligations to complete the works and remedy any defects to the Consultants' satisfaction.
 3. After completion of the defect the consultant will check performance complained for the works which have been corrected. The tests shall be carried out by contractor at its own cost.
 4. The Consultants will issue a Defect Liability Certificate mutually signed by Consultant/MEPCO upon correction of defects by the contractor within 28 days after the expiry of the Defects Liability Period. The Consultants shall also recommend the release of any remaining retention money. Notwithstanding issuance of the Defect Liability Certificate, the Contractor and Consultant shall remain liable to each other for the fulfillment of any obligations incurred under the Contract prior to issuance of the Defect Liability Certificate and which remain unperformed at the time of issue.
 5. Finally, once the all defects have been remedied and the DLP is expired the consultant will issue the final Taking Over Certificate and provide a detail report and statement to employer for the completion of all works and remedies under the contract and shall also recommend the release of any remaining bonds and retentions.

-Defects liability period report / quarterly report on supervision service contract
After each inspection a report will be required, this will include an analysis of the condition of the works undertaken, together with recommendations if any remedial actions are required

-Defects liability period report / final report on supervision service contract This report will contain all the details of remedies performed by the Contractor to correct the observed defects and failures noted during the Defects Liability Period. This report is to be submitted no later than 2 weeks after the issuance of the end of the Defects Liability Period.

Section 3

Terms of References (TORs)/scope of work of Consultancy

Hiring of Consultancy Services for

- a) Survey, Preparation of Concept Design, Bidding documents, Implementation/supervision and handing over of the Pilot Project for a Modern and state of Art load Dispatch center, compatibility of MEPCO's SCADA system with ISMO, SCADA and Communication Network for 05 Nos 132KV Grid Stations of MEPCO GSO Network Named Qasim Pur Multan, Khanewal Road Multan, Industrial Estate Multan, Sahiwal Old and Sadiqabad.
- b) Survey, Preparation of Concept Design and Bidding document for remaining 123 Nos 132KV & 06 Nos 66KV Grid Station (129Nos), future Grid Stations and addition of Power Transformer and Transmission line bays on existing Grid Stations & their compatibility with Load Dispatch Centre (SCADA Control Room of MEPCO/ISMO).

1. Background

Multan Electric Power Company (MEPCO) is an Electric Distribution company which supplies electricity to 13 Districts of the Province Punjab. MEPCO network comprises of 134 No. of 132/11.5, 06 No. of 66/11.5kV & 13 No. Independent Grid Stations and 1850 No. 11kV Feeders. The network operations/rehabilitation are performed through 09 No. Operation Circles, 02 No. Construction Circles, 02 No. M&T Circle & 02 No. GSO Circle.

The aim of this project is that Govt of Pakistan is considering a Resilient and reliable Electric Networking for power supply in efficient manner to the consumers and it is proposed to integrate or interfacing the Substations to create SCADA system with communication network Power Distribution Zones of MEPCO.

A resilient electric network with help of SCADA system will provide reliable power supply to consumers with optimum power quality and services which are envisaged to help increase industrial and consumer revenues. Further, the SCADA system will help identify and manage technical losses.

In this regard, MEPCO wants to hire a Consulting Firm (or, JVCA of Consulting Firms) for the completion of scope of work as defined in aforementioned TORs for Survey, Design, Preparation of Bid Document for SCADA system, 132 & 11.5 kV field automation (RTUs and sensors), VoIP and selection of best communication option (SDH/MPLS, Power Line Carrier Communication, Microwave, ISP) considering site specific information and best international practices for MEPCO grids and supervision of pilot project.

The Consulting Firm must have a combination of Foreign Experts and Local Experts in the context of SCADA System feasibility study, installation, commissioning and networking, construction supervision along with solid knowledge about best technology and practices, information about service providers, very good estimation for SCADA Systems and choice of technology

skills. The consulting firm shall have demonstrated experience of project management, procurement, design, engineering, supervision of installation, testing and commissioning of Radio Frequency or Microwave link, Fiber Optic Backbone based SCADA project for electricity Transmission/Distribution network.

2. Objective of the Project

The project will implement digital technologies for:

- Automatic fault location, isolation and service restoration.
- Optimal network reconfiguration (ONR) at the substation and feeder level.
- Improve service reliability by reducing outage frequency and duration time.
- Reduce electricity losses.
- Power & Distribution transformer monitoring
- To implement substation automation for remotely controllable and implement functionalities from the control center.
- To Integrate the AMI and GIS systematic through API mechanism.
- A redundant communication infrastructure will be put in place to continuously assure the service reliability.

3. Scope of the Project

The scope of the Project will be as follows:

- Modern Load dispatch center with required Data, Application and Engineering servers, HMI, Display board and ancillary systems.
- SCADA System based on RTUs/Gateways covering 132 & 11.5KV Network and its compatibility with LDC and ISMO.
- Substation / Network adaptation work, including RTU, MDF and transducers etc. Feeder Automation.
- Monitoring of 132 KV and 11.5 KV System of Grid station.
- Redundant Telecommunication Network.
- Modern Load dispatch center with required Data acquisition and archiving, Application and Engineering Servers, network and storages (Primary site and disaster recovery (DR) site considering redundancy and scalability factors), Centralized Access control and Very Early Smoke Detection Apparatus (VESDA) along with monitoring and controlling system, Human Machine Interface (HMI), Display board and ancillary systems including but not limited to redundant UPS system, Environment control system (e.g. air conditioning, dehumidifiers / precision cooling etc.) for Data center/ NOC Room, battery rooms, telecom rooms etc, solar power backup system for remote microwave system.
- SCADA/DMS System covering 132KV and 11kV network having capability of load forecasting.
- Substation/network adaptation work, including RTU, MDF and transducers etc. Detailed requirements shall be identified to ensure signals availability for SCADA/DMS e.g. Auxiliary contacts, relays, contact multipliers, wiring, transducers, sensors, actuators, control circuits etc.
- Feeder Automation and Outage Management System (OMS).

- Power & Distribution Transformer monitoring, controlling, logging and fault detection till its clearance.
- Redundant Telecommunication Network comprising of Digital Power Line Carrier, OPGW/SDH/PDH or Microwave.
- Interfacing of this solution with Local Control Center/NPCC/RCC. Standard IEC protocols shall apply. E.g. (ICCP) IEC 60870-6 (TASE.2) etc.
- Backup Control Center (Optional)
- Provision of Energy Market Operation modules to cater for CTBCM

4. Scope of the Consulting Firm

The scope of the Consulting firm will be as follows but not limited to:

Phase I (Pilot Project at 5 Grid Stations)

- Survey the existing Grid station Network under MEPCO's jurisdiction and assess its compatibility with ISMO/other DISCOs.
- Prepare a roadmap and conceptual design for the existing network and future extensions & applications.
- Provide MEPCO with multiple solution options for communication network (PLCs, OPGW/PDH/SDH/MPLS, Microwave, ISP etc.), including cost-benefit analysis, for final decision-making.
- Preparation of specifications and requirements regarding Modern Load dispatch center with required Data acquisition and archiving, Application and Engineering Servers, network and storages (Primary site and disaster recovery (DR) site considering redundancy and scalability factors), Centralized Access control and Very Early Smoke Detection Apparatus (VESDA) along with monitoring and controlling system, Human Machine Interface (HMI), Display board and ancillary systems including but not limited to redundant UPS system, Environment control system (e.g. air conditioning, dehumidifiers / precision cooling etc.) for Data center/ NOC Room, battery rooms, telecom rooms etc, solar power backup system for remote microwave system.
- Prepare bid documents for turnkey implementation at the following five grid stations (pilot project), covering all requirements (Load Dispatch Centre, Communication equipment/ system requirements, RTUs/Gateways) as mentioned above:
 - 132kV Qasim Pur Multan
 - 132kV Khanewal Road Multan
 - 132kV Industrial State Multan
 - 132kV Sahiwal Old
 - 132kV Sadiq Abad
- Respond to queries raised during the bidding process.
- Assist in the evaluation of bids (if required) submitted against the tender for the Pilot project.
- Review the contractor's design for the pilot project. The design will be shared with MEPCO for consent, and any technical amendments suggested by MEPCO representatives, in line with system requirements, shall be incorporated and implemented.
- Supervise contractor activities to ensure compliance with the approved design and relevant specifications and standards.
- Verification of implementation of approved design, ensuring 100% coverage of existing equipment and required modifications at the pilot sites.
- Carry out a post-contract design review.

Phase II (System-Wide Implementation)

- Review and validate the equipment data provided by MEPCO (and verify through surveys of existing 132kV & 66kV Grid Stations, if required).
- Prepare a **roadmap** and complete conceptual design for the existing (123 Nos. 132kV & 06 Nos. 66kV Grid station) network and future extensions & applications. The list of Grid stations is attached as **Annexure-II**
- Prepare a roadmap for SCADA-DMS implementation, including telecom requirements and provisions for future applications.
- Prepare bid documents for turnkey implementation, phased and cost-effective.
- Oversee implementation covering the entire scope from 132 kV upto 11 kV in Tender Document.
- Ensure transfer of technology and confirm availability of lifetime-licensed SCADA software, along with comprehensive training for MEPCO teams for operation, maintenance, and testing of the SCADA network.

Additional Requirement

- Clearly specify the **data source** in all documents and deliverables.

Duration:-

The consulting services will be completed within a period of **18 months (1 year and 6 months)**, covering both Phase I and Phase II, However, the activities under Phase I shall commence within 30 days after the award/signing of the contract and shall be completed within 12 months.

4.1 Pre- Contract Scope

a) Inception Report

The consultant shall prepare an inception report on existing and upcoming system of MEPCO for implementing SCADA Project by conducting a survey and analyzing MEPCO's in house feasibility study reports. On the basis of inception report the consultant shall prepare a conceptual design for SCADA system.

b) Preparation of bidding document and detailed Cost Estimation

The consultant shall prepare bid document for proposed SCADA system including communication network. Moreover, the consultant shall prepare detail cost estimation of the project.

c) Bid Period and Bid Evaluation

During this phase the Consultant will be required to:

- Assist MEPCO during the pre-bid conference for potential Proposers and preparation of responses to queries raised by Proposers.
- if required, assist MEPCO in issuance of amendments or changes to the technical specifications. Review technical proposals.
- Assist MEPCO or any third party nominated by MEPCO to evaluate both technical & financial Proposals.

- Assist MEPCO in the contract negotiation and modify contract documents if required.

4.2 Post Contract Scope

a) Design Review Phase

The consultant shall fulfill the role of the Employer's Representative/Owners 'Engineer as per the authority vested in him by the conditions of contract for the Procurement of the SCADA facility. The consultant shall check and give their feedback on draft detail engineering specification of SCADA system submitted by the selected contractor. Upon examination of draft detail engineering specification and feedback from the consultants, MEPCONTDC telecom will finally approve it. The assignment shall include among other, the following:

- Checking, certifying materials and equipment, specification, code and standard requirements, diagrams, plot plans, Layout plan, construction and fabrication drawing lists of materials with specifications, spare parts, operation and maintenance manuals etc. of instrumentation, Telecom and SCADA and submit the same to MEPCO for approval.
- Assist MEPCO in discharging the contract in accordance with the time schedule.
- Review and keep MEPCO advised of any deviations and non-conformance to the Technical Specifications.
- Report on all matters to Tender Issuing Authority
- Advise MEPCO Authority as and when required.

b) Construction/Implementation Supervision

The consultant shall fulfill the role of the Employer's Representative/Owners 'Engineer as per the authority vested in him by the conditions of contract for the Procurement of Plant. This will include:

- Inspect the construction works.
- For each component subject to test, the consultant will review the contractor's test procedures for compliance with manufacturer's requirements and design criteria. The Consultant will witness the tests and review the test results. If test results are not satisfactory, the Consultant will require that the problem causing failure is addressed and that equipment be re-tested.
- Assist MEPCO in discharging the contract in accordance with the Time schedule.
- Review and keep MEPCO advised of any deviations and non-conformance to the Technical Specifications.
- Reviewing and approving the contractor's manuals and as-built drawings.
- Assist MEPCO in issuance of Taking over Certificate and Operational Acceptance Certificate.

- Prepare and recommend an operational acceptance certificate whenever due for the works of the contractor and alert MEPCO of work deficiencies, if any.
- Confirm the remedial measures taken by the contractor, and recommend an Operational acceptance certificate after expiry of the reliability test.
- Report on all matters to the Tender Issuing Authority.
- Advice MEPCO Authority as and when required.

4.3 Monitoring of Transfer of Technology and Training

The consultant shall ensure effective transfer of technology by the contractor by taking and handing over of the proposed SCADA facility in all distribution zone areas through appropriate on job training and working in close coordination with the assigned MEPCO staffs and EPC Contractors staffs. Moreover, the Consulting Firm must ensure that the contractor has completed the contents of the training program and handed over useful knowledge products pertinent to this SCADA project. The training material shall include the following (not exhaustive):

SCADA hardware training.

- SCADA Applications and Software training.
- Telecom equipment & Telecom network training.
- RTU & adaption works training.

5. Specific Activities of the Consultants Under the Firm Expatriate:

5.1 Team Leader- SCADA Engineer

With at least Bachelor's degree in Electrical/ Electronic/ Communication/Telecom engineering, the expert shall have minimum 15 years of work experience in project management, design, engineering, procurement, installation, testing and commissioning in similar (in size and scope) projects. The aggregate duration of the assignment, during which he/she held the position of solely responsible manager must not be less than 5 years.

The Team Leader will act as the Consultancy services authorize representative and administrator for the consultancy services contract, with the authority to liaise with the Employer and make binding decisions on behalf of the Consultant on all matters pertaining to the consultancy services. He will also coordinate the consultant's team, to ensure that the project philosophy and technical policies are correctly and consistently implemented in the Projects.

5.2 Communication Engineer

With at least Bachelor's degree in Electrical/ Electronic/ Communication engineering, the expert shall have minimum 10 years of work experience in SCADA Communication system Design, engineering, installation, testing and commissioning in similar (in size and scope) projects. The aggregate duration of

the assignment, during which he/she held the position of solely responsible manager must not be less than 5 years.

5.3 Procurement Specialist

With at least a Graduate in Engineering/Business Studies and shall be fluent in English language for day-to-day communications. He must have 5 (five) year's experience in the relevant field as a procurement manager in similar project in domestic and overseas under financing from multiple financial institutes, preferably in donor/Bank financed projects. The consultant will carry out, but not limited to, following tasks:

1. Assist team Leader to prepare and finalize the bidding documents.
2. Participate pre-bid conference/meeting along with the team Leader.
3. Assist Team Leader to prepare Technical and Financial bid evaluation reports and contract negotiations and draft contract agreements; and
4. Perform other functions as may be assigned or delegated by Team Leader from time to time during the tenure of assignment and as required by the TOR.

5.4 Domestic Staff:

5.4.1 SCADA Engineer

With at least Bachelor's degree in Electrical/ Electronic engineering, the expert shall have minimum 5 years of work experience in SCADA system installation, testing and commissioning in similar (in size and scope) projects.

5.4.2 Communication Engineer

With at least Bachelor's degree in Electrical/ Electronic/ Communication engineering, the expert shall have minimum 5 years of work experience in SCADA Communication system installation, testing and commissioning in similar (in size and scope) projects.

5.4.3 Civil Engineer

With at least Bachelor's degree in Civil engineering, the expert shall have minimum 5 years of work experience.

Duties will include but shall not be limited to the following:

- a) Report the Team Leader
- b) Responsible for all aspects of the building works; including decorations and landscaping associated with design review and construction supervision.
- c) The Civil Engineer shall be individually responsible for checking tower design loads submitted by the contractor and any impact on foundation design.
- d) Responsible for interior design including placement of all equipment related to SCADA in the master and redundant station.
- e) Perform other functions as may be assigned or delegated by the Team Leader from time to time during the tenure of assignment and as required by the TOR.

6. Documentations & Reports

As part of the consulting services, the consultant has to submit various periodic and on-time reports and documents.

- **Survey Report & Bid Document submission-** The Consultant shall submit the Survey report on existing and upcoming system and proposal for establishing communication network for SCADA as well as submit the bid document and project cost estimation within Ninety (90) days from the commencement of services.
- **Evaluation Report (Both Technical & Financial)-** Assist Bid Evaluation Committee of MEPCO/NTDC telecom in preparing both Technical and Financial Bid Evaluation Report.
- **Supervision and Monthly Progress Report-** The Consultant shall supervise the SCADA establishment works & submit Monthly progress Reports during the Design Review and construction/implementation supervision phases of the project to MEPCO within ten (10) days of the following month. The report shall contain the detailed progress of the services and works both in the office and site including bar charts indicating work accomplished versus work schedule, reasons for delay, if any and proposed measures to be taken, cost expenditures and balances.
- **Completion Report-** The Consultant shall prepare and submit a Completion Report on the highlights of the services and works including the actual cost, expenditure and balance within three (3) months of the contractor successfully completing the guarantee performance tests. The Report shall comprise, but not be limited to, the following contents:
 - a. Completion dates of all major stages of the construction against original schedule.
 - b. Final construction cost against original contracted cost.
 - c. Major deviations in design compare with the Original ones.
 - d. Final Operating performance achievement against the original specifications.

7. Assistance During Implementation of the Project

In addition to services described as the scope of works, the consultant shall also extend its support to MEPCO in terms of providing written explanations, comments and conclusions regarding the tender document(s) prepared under this contract. Such assistance shall be extended from its head office only when requested by MEPCO only.

8. RFP Submission and other Selection Criteria:

The Proposal shall be submitted in three sets (one original and two copies) in sealed envelopes at the address specified in DS 20.

The language of submission of applicant's proposal shall be in English. Each page of the document submitted shall be duly signed/authenticated by the authorized person of the applicant. Any applications submitted later than the

specified date and time in RFP notice as well as in DS 21 or submitted through telex/fax/email will not be entertained.

- a) Consultants may associate to enhance their qualifications. But should mention whether the association is in the form of a “Joint venture” or “sub consultancy”. In case of an association, all members of such “association” should have real and well-defined inputs to this assignment and it is preferable to limit the total number of firms including their associates to maximum of four.
- b) The Consulting Firm will be selected in accordance with procedures following the Guidelines on hiring of time-based international consulting firm by MEPCO/PPRA guidelines. The intending Consulting Firm if shortlisted must submit copies of certificates obtained from the clients evidencing satisfactory completion of services during Proposal submission. The Proposal would be reviewed on the basis of following:
 - i. Registration of the firm/lead firm and associated firm(s) with Pakistan Engineering Council (PEC).
 - ii. Company Profile, which should not exceed fifteen (15) pages, Background with brochure showing their experience, facilities and area of expertise.
 - iii. History of litigation.
 - iv. Description of similar assignments.
 - vi. Availability of appropriate professional qualifications and experiences among staff to carry out the assignment.
 - vii. The firm's experience in developing/Least Developed countries in the region will be an advantage.

9. Experience, Resources and Delivery Capacity Required

The Consulting firm shall have the following Experiences:

- i. Minimum 10 (Ten) years of experience as consulting firm. (Experienced can be achieved via associated firms i.e. Joint venture or sub-consultants) in implementation of SCADA system in Power sector.
- ii. The consultant (associated firms i.e. Joint venture or sub-consultants) must have successfully completed at least 02 (Two) similar consultancy projects including construction supervision having minimum total contract amount of 70Millions PKR or equivalent US Dollar or any other equivalent currency in their own country as on dated 31.10.2025 (15 Days before Proposal opening date).

Such evidence shall be in client's letterhead indicating address, telephone and fax numbers of the clients and shall include name of the project, name of the employers, and description of the work, duration of the project and contract amount. Certificates as evidence must be written in English.

- iii. The Consulting firm should have sufficient key personnel & support service personnel with adequate experience in preparation of feasibility study report, Detailed Project Report/ Project appraisal for underground electrical cable network for power distribution system.
- iv. Availability of appropriate experience and professional qualifications among Applicant's staff and adequate resources to carry out the assignment; and
- v. The consultant shall submit audited balance sheets and income statements or, if not required by the law of the applicant's country, other financial statements acceptable to the Employer for the last 3 (three) years to demonstrate the current soundness of the applicant's financial position and its prospective long-term profitability.
- vi. The consultant shall have minimum average annual audited turnover of Rs. 50.00Millions or equivalent to US Dollar calculated as total certified payments received for contracts in progress or completed, during the last 3 (three) years. In case if JV, leading partner of JV shall have minimum average annual turnover of 60% while other partner/partners should have minimum average annual turnover of 40% against amount stated in said clause.
- vii. Managerial strength and financial/liquidity capacity.

The firms shall submit the followings along with RFP:

- i. Application for RFP i.e. the introductory letter on letter head (with complete contact details – name of contact person, mailing address, telephone, fax, e- mail address etc.) explaining how the firm is best delivering the task.
- ii. The registration paper of the firm.
- iii. Brochure, Company profile i.e. management, no. of employee, firm's specialty, performance summarizing their facilities and areas of expert.
- iv. Three years annual report and audited financial statement of the firm for last 03(three) years.
- v. List of "Completed" and "Ongoing" similar works. Supporting documents should be submitted in favor of "Completed" and "Ongoing" similar works.
- vi. Descriptions of similar Assignments;
- vii. Experience in similar operating environments and conditions;
- viii. Joint venture/Consortium/Association of agreement letter of Intent (if applicable).
- ix. Any other /additional information relevant to this assignment.
- x. The Consulting Firm should be internationally reputed. The firms should be capable of undertaking this assignment and are requested to submit their RFP for the services required under the Scope of Service.

10. Financing

The Consulting services will be financed under MEPCO budgetary allocations.

11. Methodology, Approach and Implementation Plan

As part of the technical submission, the proposer should provide a description of how the scope of services will be implemented accompanied by an implementation plan outlining actions and timings. This approach and implementation plan should take into consideration the local conditions and environment. For further details refer to Subsection 2, Approach and Implementation Plan, in Section 6. Technical Proposal Form.

Section 4

Proposal Submission Form¹

[insert: Location]
[Date _____]

To: MEPCO Issuing Authority

Dear Sir/Madam:

We, the undersigned, hereby offer to provide professional services for Entering into a Professional Contract for provision of consultancy services to support MEPCO'S contract management of electricity infrastructure projects in Pakistan in accordance with your Request for Proposal dated [insert: Date] and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and Financial Proposal sealed under a separate envelope. We hereby declare that:

- 1) All the information and statements made in this Proposal are true and we accept that any misrepresentation contained in it may lead to our disqualification;
- 2) We are currently not debarred/blacklisted by any Government ministries/Division/Department/Bank as per PPRA Rules/Guidelines nor are we associated with any company or individual appearing on the debarred/Blacklisted firms list on PPRA website.
- 3) We have no outstanding bankruptcy or pending litigation or any legal action that could impair our operation as a going concern; and
- 4) We do not employ, nor anticipate employing, any person who is or was recently employed by the MEPCO.

We confirm that we have read, understood and hereby accept the Terms of Reference describing the duties and responsibilities required of us in this RFP Contract for Professional Services.

We agree to abide by this Proposal for [insert: period of validity as indicated in Data Sheet].

We undertake, if our Proposal is accepted, to initiate the services not later than the date indicated in the Data Sheet.

We fully understand and recognize that MEPCO is not bound to accept this proposal, that we shall bear all costs associated with its preparation and submission, and that MEPCO will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

We remain

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Contact Details:

¹No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

Section 5

5.1 Documents Establishing the Eligibility and Qualifications of the Proposer Information Form²

Date: [insert date (as day, month and year) of Proposal Submission]

RFP No.: PMU-34/2025-26

Page _____ of _____ pages

1. Proposer's Legal Name [insert Proposer's legal name]		
2. In case of Joint Venture (JV), legal name of each party: [insert legal name of each party in JV]		
3. Actual or intended Country/ies of Registration/Operation: [insert actual or intended Country of Registration]		
4. Year of Registration: [insert Proposer's year of registration]		
5. Countries of Operation	6. No. of staff in each Country	7. Years of Operation in each Country
8. Legal Address/es in Country/ies of Registration/Operation: [insert Proposer's legal address in country of registration]		
9. Value and Description of Contract for the past three (3) years		
10. Latest Credit Rating (if any)		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved.		
12. Proposer's Authorized Representative Information		
13. Are you debarred/blacklisted by any Government ministries/Division/Department/Bank as per PPRA Rules/Guidelines? <input type="checkbox"/> YES or <input type="checkbox"/> NO		
14. Attached are copies of original documents of:		
<input type="checkbox"/> All eligibility document requirements listed in the Data Sheet <input type="checkbox"/> If Joint Venture/Consortium – copy of the Memorandum of Understanding/Agreement or Letter of Intent to form a JV/Consortium, or Registration of JV/Consortium, if registered <input type="checkbox"/> If case of Government corporation or Government-owned/controlled entity, documents establishing legal and financial autonomy and compliance with commercial law.		
15. Bank Details:		
Account Name:		
Bank Account Number:		
Bank Code:		
SWIFT code:		
Bank Name:		
Bank Address:		
Name(s) of Signatory(ies):		

Corresponding bank (where applicable)	
Account Name:	
Bank Account Number:	
Bank Code:	
SWIFT code:	
Bank Name:	
Bank Address:	
Routing Information:	

² The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

5.2 Partners or Joint Ventures of the Company Participating in the Project (if Registered)³

If you are partnered with more than one entity please use this form once for each partner

TO BE PRINTED OUT ON COMPANY LETTER HEAD

Date: [insert date (as day, month and year) of Proposal Submission]

RFP No.: PMU-34/2025-26

Page _____ of _____ pages

1. Proposer's Legal Name: [insert Proposer's legal name]		
2. JV's Party legal name: [insert JV's Party legal name]		
3. JV's Party Country of Registration: [insert JV's Party country of registration]		
4. Year of Registration: [insert Party's year of registration]		
5. Countries of Operation	6. No. of staff in each Country	7. Years of Operation in each Country
8. Legal Address/es in Country/ies of Registration/Operation: [insert Party's legal address in country of registration]		
9. Value and Description of Top three (3) Biggest Contract for the past five (5) years		
10. Latest Credit Rating (if any)		
11. Brief description of litigation history (disputes, arbitration, claims, etc.), indicating current status and outcomes, if already resolved.		
12. JV's Party Authorized Representative Information Name: [insert name of JV's Party authorized representative] Address: [insert address of JV's Party authorized representative] Telephone/Fax numbers: [insert telephone/fax numbers of JV's Party authorized representative] Email Address: [insert email address of JV's Party authorized representative]		
13. Are you debarred/blacklisted by any Government ministries/Division/Department/Bank as per PPRA Rules/Guidelines? <input type="checkbox"/> YES or <input type="checkbox"/> NO		
14. Attached are copies of original documents of: [check the box(es) of the attached original documents] <input type="checkbox"/> All eligibility document requirements listed in the Data Sheet Articles of Incorporation or Registration of firm named in 2. <input type="checkbox"/> In case of government owned entity, documents establishing legal and financial autonomy and compliance with commercial law.		

³The Proposer shall fill in this Form in accordance with the instructions. Apart from providing additional information, no alterations to its format shall be permitted and no substitutions shall be accepted.

5.3 Declaration of NO Conflict-of-Interest Form

To be provided with the offer and to be signed by the Principal of a Firm

TO BE PRINTED OUT ON COMPANY LETTER HEAD

Location:

Date:.....

To: MEPCO Multan

Dear Sirs:

Subject: PMU-34/2025-26: Entering a professional contract for Provision of
Consultancy Services of SCADA Engineers

Declaration for NO Conflict of Interest

I/We hereby certify that there is not any actual or potential conflict of interest or unfair advantage at this time, in us providing the Offer Submission or performing the Services required.

In providing the Offer, our company has no knowledge of or the ability to avail ourselves of confidential information (other than confidential information which may have been disclosed by MEPCO Multan to the Proponents in the normal course of inviting for the Request for Proposal (RFP) where the confidential information would be relevant to the Services required or the RFP evaluation process.

Name

Signature

Position

Date

Company
Stamp

5.4 Declaration of Litigation and Arbitration History Form⁴

To be provided with the offer and to be signed by the Principal of a Firm

TO BE PRINTED OUT ON COMPANY LETTER HEAD

Location:

Date:.....

To: MEPCO Multan

Dear Sirs:

**Subject: PMU-34/2025-26: Entering a professional contract for Provision of
Consultancy Services of SCADA Engineers**

Declaration of Litigation and Arbitration History

I/We hereby certify that [insert name of company (ies)] have never been involved in any Litigation or Arbitration and not aware of any litigation or Arbitration to be instituted at this stage.

Name

Signature

Position

Date

**Company
Stamp**

⁴ **Note: If above is incorrect please provide full details of Litigation or Arbitration**

5.5 Declaration by the Applicant Form

TO BE PRINTED OUT ON COMPANY LETTER HEAD

Location:

Date:.....

To: Address of issuing Authority

**Subject: PMU-34/2025-26: Entering a professional contract for Provision of
Consultancy Services of SCADA Engineers**

Declaration by the Applicant

Dear Sir/Madam:

**I, the undersigned, being the person responsible in the applicant organization for
this RFP, certify that the information given in this Request for Proposal is correct.**

Name

Signature

Position

Date

**Company
Stamp**

Section 6

Technical Proposal Form

Entering a professional contract for provision of Consultancy Services of SCADA Engineers	
Note: Technical Proposals not submitted in this format may be rejected. The financial proposal should be included in separate envelope.	
Name of Proposing Organization / Firm:	
Country of Registration:	
Name of Contact Person for this Proposal:	
Address:	
Phone / Fax:	
Email:	

Annex-I: EXPERTISE OF FIRM/ ORGANISATION					
<p>Qualifications of the Successful Service Provider at Various an Annex I Technical Scoring sheet - Form 1 Expertise of firm / organization submitting proposal. Filling this section, the applicant should provide the following information:</p>					
<p>1.1. <u>Brief Description of Proposer as an Entity:</u> Provide a brief description of the organization / firm submitting the proposal, its legal mandates and specialization /authorized business activities, the year and country of incorporation, types of activities undertaken, and approximate annual budget, etc. (provide information here)</p>					
<p>Provide Firm's background and General Organizational Capability (expertise, general experience and year in services upto 15 pages) (provide information here)</p>					
<p>1.2 <u>Previous Experience of projects in energy industry</u> Include at least 3 references to reputation and provide information on similar projects implemented. (provide information here)</p>					
<p>1.3 <u>Previous experience in providing Consultancy services for similar projects:</u> Provide operational history, management structures of applicant organization/firm and experience in mobilization, deployment and personnel management. (provide information here)</p>					
<u>Related Projects:</u>					
Provide the following information regarding corporate and relevant experience within the last three (3) years.					
Name of Project	Client and Type of funding	Contract Value	Period of Activity	Types of activities undertaken (specify region and Area)	Status or Date of Completion

Annex-I APPROACH AND IMPLEMENTATION PLAN

Methodology, Approach and Implementation Plan and Annex I Technical Scoring sheet - Form 2 Methodology, Approach and Implementation Plan

Filling this section, the applicant should provide a description of how the scope of services will be implemented accompanied by an implementation plan outlining actions and timings. This approach and implementation plan should take into consideration the local conditions and environment.

The approach and implementation plan should include the following:

1. A Consultant Deployment Plan that indicates the work requirements, travel and sequencing of consultants' work as per TOR.
2. Description of the structure of the personnel to provide the services and the internal quality assurance review mechanism(s) to be used for the monitoring of service delivery;

Composition of the Personnel and the Tasks to be assigned

- **Technical/Managerial Personnel**

Sr. No.	Name	Position	Task/Assignment

- **Support Personnel**

Sr. No.	Name	Position	Task/Assignment

3. Effective quality assurance procedures in place to regulate production of deliverables;
4. Description of potential risks that may affect the timely and quality implementation of services. Also, describe measures that will be put in place to mitigate these risks; and
5. Outline the mechanism(s) and schedule proposed for reporting results to MEPCO as per format given below.

Sr. No.	Work/Activity	Monthly Program from date of (In the Form of Bar Chart) Commencement											
		1	2	3	4	5	6	7	8	9	10	11	12

6. Any other comments or information regarding the approach and methodology that will be adopted as per Format given below;

Comments/Suggestions of Consultant

I. On the Terms of Reference (TOR):

Monitoring of Project Activities/Work Supervision/Quality Control / Quality Assurance

1. _____

2. _____

etc.

1. _____

2. _____

etc.

Detailed Scope of work

1. _____

2. _____

etc.

II. On the Data, Services and Facilities to be provided by the Client, indicated, if any, in the TOR:

7. Provide completion and submission of Reports schedule as per format given hereunder;

Completion and Submission of Reports

Report	Date
1. Inception Report	
2. Interim Progress Report(s) - Monthly - Quarterly - Yearly	
3. Draft Completion Report	
4. Final Completion Report	

8. Any additional information for which the firm believes that the same may enhance its standing, may be provided under this section. (Suggested)

ADDITIONAL INFORMATION

Annex-I; Firm Financial Position		
Annex-I, Form 3-Firm's Financial Position – Annual Turn Over Certificate for the last three financial years certified by Chartered Accountant.		
Sr. No.	Financial Year	Annual Turn Over Pak Rupees
1	2022-23	
2	2023-24	
3	2024-25	
<p>* Financial statement duly audited by a firm of chartered accountant registered with institute of chartered of Pakistan (ICAP) for Local Consultancy firm OR by relevant institute of Chartered Accountant of their own Country for Consultancy firm outside Pakistan.</p> <p>* The US Dollar to Pakistani Rupees (PKR) Exchange Rate will be calculated as on dated (15 Days before Proposal opening date)</p>		

Annex-I Key Personnel		
Personnel Requirement for the SCADA Engineers and Annex I Technical Scoring sheet. Form 4 - Personnel.		
1. <u>Qualifications of Key Personnel.</u> Provide the CV of each Engineer using below format and describing activities carried out during specific period for each assignment.		
CVs should demonstrate qualifications in areas relevant to the Scope of Services/ Qualification of Engineers as per TOR. Please use only the format below:		
Name:		
Position for this Contract:		
Nationality:		
Contact Information:		
Academic Background and other Qualifications/ Certification:		
Language Skills:		
Knowledge in Required Filed:		
Work Experience and years of Experience:		
Summary of Experience: Highlight years of Relevant Experience.		
Relevant Experience (From most recent to past experience):		
Period: From- To	Name of Organization:	Job Title and details of activities undertaken/Description of actual Role performed:
(example) e.g July 2022- June 2025		
Etc		
Etc		
Declaration:		
I confirm my intention to serve in the stated position and present availability to serve for the term of the Proposed Contract. I also understand that any willful misstatement described above may lead to my disqualification, before or during my engagement.		
_____ Signature of the Nominated Team Leader/Member		_____ Date Signed

Section 7

Financial Proposal Form⁵

The Financial Proposal must be submitted in a separate sealed envelop marked “Financial Proposal”. as mentioned in DS. No. 23.

The format shown on the following pages is suggested for use in preparing the Financial Proposal. No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal.

The Financial Proposal must provide a detailed cost breakdown. Provide separate figures for each functional grouping or category. The content of deliverables will be agreed with MEPCO upon signing of the contract. The prices should be reasonable.

FINANCIAL PROPOSAL SUBMISSION LETTER

To:

Sub: _____

Dear Sir,

We, the undersigned, offer to provide the Consultancy Services for (insert name of the project) in accordance with your request for Proposal vide Advertisement dated _____ and our Technical Proposal. Our attached Financial Proposal is for the sum or Rs. (in figure) [Pak Rupees (in words)].

Our financial proposal shall be binding upon us and subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal i.e. indicated in the Data Sheet.

If negotiations are held during the period of validity of the Proposal, we confirm availability of our team of proposed personnel. Our proposal is binding upon us and subject to the modification resulting from Contract negotiations.

We understand that you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

For _____

Signature _____
Designation _____
Official Stamp

Table A. Breakdown of Professional Costs:

The Proposers are requested to provide the activity wise breakdown of the costs on the following format.

Sr. No.	Activity	Rates	
		%Age	Rates in PKR without PST
1	Survey of Existing Network under MEPCO's jurisdiction.	15%	
2	Preparation of Bid Document(s) for implementation of scope of the Project mentioned in Section-3, clause 3" Scope of the Project" including Clarification of Proposer's queries during bidding stage.	10%	
3	Approval / Vetting of Drawing / Design, Technical Data of the Proposer for implementation of Project as well as verification of Contractor's design modifications as per Approved specifications and standards.	15%	
4	Construction/implementation Supervision	15%	
	Measure final quantities and prepare final statement of payments due to the contractor(s).	05%	
5	Verification of contractor's bills and claims.	10%	
6	To prepare and submit monthly progress report on physical and financial progress of the project.	05%	
7	Post contract Design Review phase as per clause 4.2 sub-clause (a) under section-3 TORs	05%	
8	Monitoring of Transfer of Technology and Training	05%	
9	Witnessing of Testing, commissioning and handing over the project to the client, preparation of final completion report and issuance of final completion / acceptance certificate. Supervision during defect liability period.	10%	
10	Any services which are not specifically mentioned but are allied and essential will be considered as a part of services	05%	
TOTAL		100%	_____ PKR

Note: No deletion or modification may be made in this form. Any such deletion or modification may lead to the rejection of the Proposal

Section 8

Checklist For Proposers

The hereunder checklist will assist Proposers to verify all the required documents that need to be submitted together with the Technical Proposal.

Description of Documents	Provided OR Not Applicable (Yes/No/NA)
Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the services being procured	
Members of the Governing Board and their Designations duly certified by the Corporate Secretary, or its equivalent document if Proposer is not a corporation	
List of Shareholders and Other Entities Financially Interested in the Firm owning 5% or more of the stocks and other interests, or its equivalent if Proposer is not a corporation (if applicable)	
Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Proposer is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Proposer.	
Certificate of Registration of the business, including Articles of Incorporation, or equivalent document if Proposer is not a corporation. Quality Certificate (e.g., ISO, etc.) and/or other similar certificates, accreditations, awards and citations received by the	
Proposer, if any Latest Financial Statements (Income Statement and Balance Sheet) Including Auditor's Report for the past three Years	
Statement of Satisfactory performance from the three Clients in terms of provision of similar services during the last 3 years All information regarding any past and current litigation during the last five (5) years, in which the Proposer is involved, indicating the parties concerned, the subject of the litigation, the amounts involved, and the final resolution if already concluded. If applicable	
Signed and stamped Proposal Submission Form– Section 4	
Proposer Information Form – Section 5	
Signed and stamped the Joint Venture form- Section 5	
Signed and stamped Declaration of no Conflict of Interest form- Section 5	
Signed and stamped Declaration of Litigation and Arbitration History Form-Section 5	
Signed and stamped Declaration by the Applicant Form- Section 5	
Signed and stamped list of previously implemented similar projects.	
Technical Proposal Form filled and stamped as per Section 6. Signed and stamped CVs for the consultancies required as instructed in Section 6. Financial Proposal Form Section 7	
Other Documents if needed.	

Section 9

Advance Payment Bank Guarantee Form

THIS IS MEPCO'S TEMPLATE FOR CONTRACT FOR THE PROPOSER'S

REFERENCE ONLY.

INSERT LETTERHEAD OF THE BANK

_____ [Bank's Name, and Address of Issuing Branch or Office]

Beneficiary: _____ [Name and Address of MEPCO]

Date: _____

ADVANCE PAYMENT GUARANTEE No.: _____

We have been informed that [name of Company(the "Contractor") has entered into Contract No. [reference number of the contract dated [insert: date] with the Multan Electric Power Company MEPCO (the "Beneficiary") for the provision of [insert description of the Contract] (the "Contract").

Furthermore, we understand that, according to the terms of the Contract, an advance payment in the sum of [amount in words] ([amount in figures]) is to be made by the Beneficiary to the Consultant against 10% advance payment guarantee. The Contractor has requested that we issue such guarantee.

Further to the foregoing, we [name of Bank] hereby irrevocably undertake to pay to you, the Beneficiary, or your accredited representative, any sum or sums not exceeding in total an aggregate amount of [amount in words] ([amount in figures])¹ (the "Guarantee") upon receipt by us of your first demand in writing, accompanied by a written statement, stating that the Consultant is in breach of its obligation under the Contract to return the amounts of the Guarantee, because the Consultant has used the advance payment for purposes other than the purposes permitted under the Contract. Such statement shall be conclusive evidence of your entitlement to payment in the amount demanded, up to the amount of this Guarantee.

We further agree that no change or addition to or other modification of the terms of the Contract or of any of the Contract documents which may be made between the Beneficiary and the Consultant shall in any way release us from any liability under this Guarantee, and we hereby waive notice of any such change, addition, or modification.

This Guarantee shall remain valid and in full effect from the date of the advance payment under the Contract until the Beneficiary receives full repayment of the advance payment from the Consultant.

[signature(s)]

ANNEX I - TECHNICAL SCORING SHEETS

Summary of Technical Proposal Evaluation Forms		Score Weight	Points Obtainable
1	Expertise of Firm / Organization submitting Proposal.	10%	100
2	Methodology, Approach and Implementation Plan, compliance to TOR	20%	200
3	Financial Position of the Firm.	10%	100
4	Qualification, competence and availability of the key staff for this assignment.	60%	600
Total			1000
Minimum Qualifying Score		700	

1. Expertise of Firm / Organization submitting Proposal. (Marks allocated 100)

Technical Proposal Evaluation		Points Obtainable
Form 1		
Expertise of firm / organization submitting proposal		
1.1	Firm's background and General Organizational Capability (Expertise, General experience and year in services)	10
1.2	Experience in Years as consulting firm in implementation of SCADA system in Power sector.	60
1.3	Similar Consultancy projects successfully completed including construction supervision having minimum total contract amount of 70Millions PKR or equivalent to US dollar.	30
Total Points Form-A		100

Proposals will be further evaluated as per criteria defined below:

1.1 Firm's background and General Organizational Capability (expertise, general experience and year in services). (Marks Allocated 10)

Firm's Profile	Marks
Firm's Expertise/capability	05
Firm's General Experience of Years	05

1.2 Experience in Years as consulting firm in implementation of SCADA system in Power sector. (Marks Allocated 60)

Experience (Years)	Marks
20 & Above	60
Below 20 upto 11	04 marks for each complete year
10 (Minimum requirement)	20

* Six Months and above would be considered as a one complete year.

*Experience of the only registered consultants will be accepted from the date of registration with Pakistan Engineer Council.

*In case of firm, experience certificate should be signed by CEO / Senior Executive with supporting documents.

1.3 Similar consultancy projects successfully completed including construction supervision having minimum total contract amount of 200.0 (M) PKR or equivalent to US dollar. (Marks allocated 30)

Client Requirement	Marks
04 No. &Above projects relating to similar Consultancy services successfully completed in last 10 years, each worth more than or equal to 70.00Million PKR or eqv. to US \$ for provision of Consultancy Services including Construction Supervision and approval of technical data for implementing SCADA system with RTU for fully automated plant.	30
03 No. projects relating to similar Consultancy services successfully completed in last 10 years, each worth more than or equal to 70.0Million PKR or eqv. to US\$ for provision of Consultancy Services including Construction Supervision and approval of technical data for implementing SCADA system with RTU for fully automated plant.	20
02 No. projects relating to similar Consultancy services successfully completed in last 10 years, each worth more than or equal to 70.0million PKR or eqv. to US\$ for provision of Consultancy Services including Construction Supervision and approval of technical data for implementing SCADA system with RTU for fully automated plant.	10

*Proposers will provide the list of clients along with completion certificates.

* The US Dollar to Pakistani Rupees (PKR) Exchange Rate will be calculated as on dated_____. (15 Days before Proposal opening date)

2. Methodology, Approach and Implementation Plan, compliance to TOR (Marks allocated 200)

Technical Proposal Evaluation		Points Obtainable
Form 2		
Methodology, Approach and Implementation Plan / Compliance with the TOR		
2.1	To what degree does the Proposer understand the task?	35
2.2	Have the important aspects of the task been addressed in sufficient detail?	25
2.3	Are the different components of the project adequately weighted relative to one another.	20
2.4	Is the methodology, approach and implementation plan meets TOR requirements.	65
2.5	Is the sequence of activities and the planning logical, realistic and promise efficient implementation of the project.	55
Total Points Form-A		200

The Evaluation Criteria for sub-criteria 2.1 to 2.5 in Form 2 is further explained (where required) as:

Scoring Table and Rating detention

Category	Score	Definition
Excellent	100%	The proposal substantially exceeds the sub criteria requirements.
Very Good	90%	The proposal exceeds the sub criteria requirements
Above Average	80%	The proposal fully meets the sub criteria requirements.
Average	70%	The proposal adequately meets the sub criteria requirements, but there are minor deficiencies.
Below Average	50%	The proposal has significant deficiencies against sub criteria requirements that will probably impact negatively on the implementation of the assignment.
Non-Complying	0%	The proposal either does not comply with the sub criteria requirements and does not provide enough information to allow higher rating. For example nominating an expert who is non-complying the criteria.

3. Financial Position of the Firm. (Marks allocated 100)

Technical Proposal Evaluation		Points Obtainable
Form 3		
Annual Turn Over (PKR)		
Average Annual Turnover of last three years ≥ 50Millions		100
Average Annual Turnover of last three years ≥ 45Millions		80
Average Annual Turnover of last three years ≥ 40Millions		60

* Financial statement duly audited by a firm of chartered accountant registered with institute of chartered of Pakistan (ICAP) for Local Consultancy firm OR relevant institute of Chartered Accountant of their own Country for Consultancy firm outside Pakistan. The US Dollar to Pakistani Rupees (PKR) Exchange Rate will be calculated as on dated _____. (15 Days before Proposal opening date)

4. Qualification, competence and availability of the key staff for this assignment. (Marks allocated 600)

Technical Proposal Evaluation		Points Obtainable
Form 4		
Personnel		
3.1	Senior SCADA Engineer (Team Leader)	
	Minimum Bachelor's Degree in Electrical/Electronic Engineering with professional qualifications from a recognized engineering institution as a professional engineer.	5
	Minimum 15 years of Power utility experience including 5 years of project management experience in power sector projects.	20
	At least 5 years of experience in works associated with design, preparation of technical specification of SCADA and power communication system as a Senior Engineer/Project Manager.	30
	Knowledge of International standards for project management such as, ISO 9000, 21500 and IEC/IEEE.	15
	Experience in supervision/monitoring of implementation works electrical sector projects.	15
	Working knowledge of English and fluency in English as well as Urdu.	5
	Total Points (1 position):	90
3.2	Senior Communication Engineer (2 positions)	
	Minimum Bachelor's degree in Electrical/Electronic/Telecommunication Engineering with professional qualifications from a recognized engineering institution as a professional engineer.	5
	At least 10 years of experience in applying Design and application of telecommunication systems etc., etc.	15
	Knowledge of planning, design and operation of SCADA system and experience in installation supervision, testing, and commissioning substation RTU, Substation automation system (SAS) and Distributed Control Systems (DCS) as well as protection relay control systems.	20
	Experience in installation supervision, testing, and commissioning power communication fiber optic system OPGW.	10
	Knowledge of planning, operation of voice and data communication system including design and operation.	15
	Working knowledge of English and fluency in English as well as Urdu.	5
	Total Points per position:	70
Total Points (2 positions)	140	
3.3	Procurement Specialist (1 Position)	
	Minimum of a Bachelor's Degree in Business Administration/Engineering or related field from a recognized institution.	5
	At least 05 years' experience in supply chain including procurement of products and services, etc.	15
	Knowledge of procurement planning, implementation schedule, preparation of Tender documents, negotiating and drafting contract Terms and conditions.	25
	Experience in supervision of construction/implementation of EPC projects ensuring compliance with all related laws and regulations.	20
Working knowledge of English and fluency in English as well as Urdu.		5

	Total Points per position:	70
	Total Points (1 position)	70
	SCADA Engineer (2 positions)	
	Minimum Bachelor's degree in Electrical/Electronic Engineering with professional qualifications from a recognized engineering institution.	5
	At least 5 years' experience as an Electrical engineer in the electrical industry including operation of power utility, implementation of electricity sector projects, design, planning, etc.	15
	Experience in supervision of electrical equipment installation following design, drawings, layouts, interface cubicle cabling for substation local/remote signal identification, point to point signal testing procedures etc.	15
3.4	Experience in installation, testing, and commissioning substation RTU, Substation automation system (SAS) and Distributed Control Systems (DCS) as well as protection relay control systems and substation auxiliary power supply system.	15
	Knowledge of international standards, specifically for electrical equipment, installation and testing procedures.	5
	Working knowledge of English and fluency in English as well as Urdu.	5
	Total Points per position:	60
	Total Points (2 positions)	120
	Communication Engineer (Total - 2 positions)	
	Minimum Bachelor's degree in Electrical/Electronic/Telecommunication engineering with professional qualifications from a recognized engineering institution.	5
	At least 5 years' experience in applying Design and application of telecommunication systems etc.	15
	Experience in SCADA communication system installation, testing, and commissioning including power communication fiber optic system.	15
3.5	Knowledge of planning, operation of voice and data communication system including design and operation .	15
	Knowledge of international standards, specifically for electrical equipment, installation and testing procedures.	5
	Working knowledge of English and fluency in English as well as Urdu.	5
	Total Points per position:	60
	Total Points (2 positions)	120
	Civil Engineer (Total - 1 position)	
3.6	Minimum Bachelors degree in Civil engineering with professional qualifications from a recognized engineering institution.	5
	At least 5 years' experience as Civil engineer in the construction industry.	15
	Experience in Control center building design with emphasis on control Room design including site supervision/investigation.	15

	Knowledge of all aspects of building works including quantity estimation and structural Analysis and design, carrying out site audits, Estimating techniques, Risk assessments and quality assurance.	15
	Knowledge of construction structural codes (geotechnical reports, concrete strength, steel codes)	5
	Working knowledge of English and fluency in English as well as Urdu.	5
	Total Points per position:	60
	Total Points (1 positions)	60
	Total	600
	Points(Personal)	600

GRID STATIONS OF MEPCO MULTAN (2-2026)

Sr No	Grid Code	Circle	Division	Name of Grid Station	Address of Grid Station
1	0008	Bahawal Pur	Model Town & City Bahawal Pur	132KV Bahawal Pur	132kv Grid Station Bahawalpur near Railway Station Bahawalpur
2	1068	Bahawal Pur	Model Town & City Bahawal Pur	132KV Bahawal Pur Cantt	12-More, Yazman Road Bahawal Pur
3	0626	Bahawal Pur	Model Town & City Bahawal Pur	132KV Baghdad-ul-Jadid	Chak No. 7BC, Hasil Pur Road, Bahawalpur
4	0018	Multan	City, Musa Pak & Cantt	132KV Bosan Road Multan	Near Rasheed Abad Chowk, Khanewal Road Multan
5	0012	Bahawal Pur, Multan	Lodhran, Shujabad & Mumtazabad	132KV Basti Malook	Chak-12 Faiz Bahawal Pur Road near Police Station Basti Malook
6	1229	Multan	Musa Pak	132KV Buch Villas	Near Buch Villas Colony Bosan road Multan
7	1304	Multan	Shah Rukne Alam & Mumtazabad	132KV Fatima Jinnah Town	D#Block, near Hussain Chowk Fatima Jinnah Town Colony Multan
8	0065	Multan	City & Cantt	132KV Industrial Estate Multan	Plot No.9 Industrial Estate Area Multan.
9	1072	Multan	City, Cantt & Mumtazabad	132KV Jail Road Multan	near Nawaz Sharif Agriculture University Old Shujabad Road Multan
10	0285	Multan & Bahawal Pur	Shujabad & Lodhran	132KV Jalal Pur Pir Wala	Near T.H.Q Hospital Jalal Pur Pir Wala
11	0104	Multan	Shah Rukne Alam & Musa Pak	132KV Khanewal Road Multan	132 kv Grid Station Khanewal Raod Multan, near Regional Training Center (RTC) Me
12	0087	Khanewal	Kabir Wala	132KV Kabir Wala	Multan Road, 3-Kassi Kabir Wala
13	0780	Multan	Mumtazabad	132KV Lar	Near Sheikh ul Islam Honda Palace Bahawal Pur Road Larr
14	0313	Bahawal Pur	City Bahawal Pur	132KV Lal Sohanra	Hasil Pur Road near Highway Police station Lal Sohanra.
15	0123	Bahawal Pur	Lodhran	132KV Lodhran	Piply wala multan road Lodhran.
16	1299	Bahawal Pur	Lodhran	132KV Lodhran-II	Chack 94M near Lodhran Jalal pur road Lodhran.
17	0766	Multan & Khanewal	Khanewal, Shah Rukne Alam & Mumtazabad	132KV Makhdom Rashid	near Adda makhdoom Rasheed vehari road Multan
18	0132	Multan	Cantt & City	132KV Mesco Multan.	Near aziz hotel Rashid minhas road multan
19	1115	Multan & Khanewal	Musa Pak & Kabir Wala	132KV Maan Kot	Adda Man Kot, near High School Man Kot, Bosan Road, Multan.
20	1118	Bahawal Pur, Multan	Dunya Pur, Shujabad & Lodhran	132KV Miran Pur	Govt Primary School Thakrey Wala, 50-pull Road, Geley Wall.
21	1174	Multan	Shah Rukne Alam & Musa Pak	132KV PGHS Multan	PGSHF housing colony near Sahoo chowk khanewal road Multan
22	0168	Multan	Shah Rukne Alam, City & Mumtazabad	132KV Qasim Pur Multan	Bahawal Pur Road, 132kv Grid Station Qasim Pur Colony Multan
23	0763	Multan	Shah Rukne Alam & City	132KV Qasim Bagh Multan	Near Parvaiz Elahi Park, Kiri Jamanda Iqbal Nagar Multan.
24	0186	Bahawal Pur	Model Town Bahawal Pur	132KV Samma Satta.	132kv Grid Station Samma Satta near Shamim Oil Mill
25	0374	Multan	Shujabad	132KV Shujabad	Larr road Shuja Abad in front of Shabbir Chicks
26	0760	Multan	City, Cantt & Musa Pak	132KV Suraj Miani	Canal Road near Head sikandri Suraj Miani Multan
27	0220	Multan	Mumtazabad, Shah Rukne Alam & Musa Pak	132KV Vehari Road Multan	Near Bus Stand Vehari Chowk Multan.
28	1041	Multan	Cantt, Shah Rukne Alam & Musa Pak	132KV Wapda Town Multan	132kv grid station wapda town phase-02 Multan
29	0404	Bahawal Pur	City Bahawal Pur	132KV Yazman	Near Sabzi Mandi, Tail Wala Road Yazman
30	0140	M/Garh	M/Garh	132KV M/Garh	Porani Chongi Jhang Road, M/Garh
31	1219	M/Garh	M/Garh & Kot Addu	132KV Khan Pur Baga Sher	Mian Wali Road, K. B. Sher
32	0769	M/Garh	Khan Garh	132KV Khan Garh	Ali Pur Road, Khan Garh
33	0131	M/Garh	Khan Garh	132KV Mahra Khas	Rohilan Wali Road, Mahra Khas
34	0075	M/Garh	Ali Pur	132KV Jattoi	Permit Road Jattoi
35	0036	M/Garh	Khan Garh & Ali Pur	132KV Dammar Wala	Kallar Wali Road
36	0229	M/Garh	Ali Pur	132KV Ali Pur	Karachi Road, Ali Pur
37	0083	M/Garh	Ali Pur	132KV Khair Pur Sadat	Ali Pur Road, K.P.Sadat
38	0112	M/Garh	Kot Addu	132KV Kot Addu	G.T. Road, Kot Addu
39	0052	M/Garh	Kot Addu & M/Garh	132KV Gujrat South	Mahmood Kot - Kot Addu Road
40	0031	M/Garh	Kot Addu	132KV Chowk Munda	Mian Wali Road, Chowk Munda
41	0549	M/Garh	Kot Addu	66KV Rang Pur	Jhang - Khushab Road, Head Muhammad Wala, Rang Pur.
42	0316	M/Garh	Layyah	132KV Layyah	Chowk Azam Road, Layyah
43	0543	M/Garh	Layyah	132KV Kot Sultan	Kot Addu - Layyah Road Pir Juggi Chowk, Kot Sultan.
44	0730	M/Garh	Layyah	132KV Chowk Azam	Fatch Pur Road near Cattle Market, Chowk Azam
45	0542	M/Garh	Layyah	132KV Karor	Fatch Pur Road near THQ, Karor
46	0642	M/Garh	Layyah	132KV Fatch Pur	Karor Road, Fatch Pur
47	0029	M/Garh	Layyah	132KV Choubara	Layyah - Choubara Road
48	0549	M/Garh	Layyah	66KV Nawan Kot	Choubara - Nawan Kot Road
49	0033	DG Khan	DG Khan	132KV DG Khan-I	Jampur Road, Near NDVHS DG Khan
50	1099	DG Khan	DG Khan	132KV DG Khan-II	Jail Raod Near Jinnah Bagh DG Khan
51	0544	DG Khan	Kot Chutta	132KV Kot Chutta	Indus Highway Road Near Basti Malana Kot Chutta
52	0535	DG Khan	DG Khan	132KV Sakhi Sarwar	DG Khan Road Near BMP Police Station Sakhi Sarwar
53	0602	DG Khan	Kot Chutta	132KV Choti Zareen	Nawan Shehr Road, Changwani Chowk Choti Zareen
54	0705	DG Khan	DG Khan	132KV Fort Manru	Rakhni Road, Khar Fort Manru.
55	0743	DG Khan	Jampur	132KV Jampur	Indus Highway DG Khan Road, Jampur
56	0354	DG Khan	Raianpur	132KV Raijanpur	Indus Highway Road, Near MEPCO Complex Raijanpur
57	0274	DG Khan	Raianpur	132KV Fazilpur	Indus Highway DG Khan Road, Near Police Station Fazilpur
58	0589	DG Khan	Raianpur	132KV Roihan	Zahid Road, Near Rescue 1122 office Roihan
59	0293	DG Khan	Jampur	132KV Dajal Road Jampur	Dajal Road Jampur district Raijanpur
60	0540	DG Khan	Jampur	66KV Dajal	Jampur Road Dajal district Raijanpur
61	0548	DG Khan	Tounsa Sharif	132KV Shadan Lund	Indus Highway Tounsa Road, Shadan Lund
62	0547	DG Khan	DG Khan	132KV Shah Sadar Din	Indus Highway Tounsa Road, Shah Sadar Din
63	0216	DG Khan	Tounsa Sharif	132KV Tounsa Sharif	Tounsa Housing Colony Road Near THQ Tounsa Sharif

Sr No	Grid Code	Circle	Division	Name of Grid Station	Address of Grid Station
64	0148	DG Khan	Tounsa Sharif	132KV N.A.Wali	Indus Highway, Jhoke Noor Ahmed Wali
65	0181	R.Y.Khan	Sadiq Abad	132KV Sadiq Abad	Old KLP Rd. Sadiq Abad
66	1182	R.Y.Khan	Sadiq Abad	132KV Sanjar Pur	KLP Rd. Sanjar Pur
67	1058	R.Y.Khan	Sadiq Abad	132KV Nawaz Abad	Bhong Rd. Nawaz Abad
68	0531	R.Y.Khan	Sadiq Abad	132KV Jamal Din Wali	Main Sadiq Abad Rd. J.D.Wali
69	0171	R.Y.Khan	R.Y.Khan	132KV R.Y.Khan-1st	Shehbaz Pur Rd. R.Y.Khan
70	0767	R.Y.Khan	R.Y.Khan	132KV R.Y.Khan-2nd	Khanpur Rd. Sultan Pur, R.Y.Khan
71	0102	R.Y.Khan	Khanpur	132KV Khanpur	R.Y.Khan Rd. Khanpur
72	0534	R.Y.Khan	Khanpur	132KV M.W.Qureshian	KLP Rd. M.W.Qureshian
73	0533	R.Y.Khan	Khanpur, Liaquat Pur	132KV Khanbela	KLP Rd. Khanbela
74	0530	R.Y.Khan	Liaquat Pur	132KV Feroza	Kandani Rd. Feroza
75	0122	R.Y.Khan	Liaquat Pur	132KV Liaquat Pur	Abbasia Rd. Liaquat Pur
76	0002	Bahawal Pur	A.P.East	132KV Ahmad Pur East	Uch Rd. A.P.East
77	0932	Bahawal Pur	A.P.East	132KV Uch Sharif	A.P.East Rd. Uch Sharif
78	0397	Bahawal Pur	A.P.East	66KV G/S Uch Sharif	Ali Pur Rd. Kot Khalifa Uch Sharif
79	1148	Bahawal Pur	A.P.East, Model Town BWP.	132KV Mubarak Pur	A.P.East Rd. Mubarak Pur
80	0852	Bahawal Pur	A.P.East	132KV Head Raikan	Noor Pur Rd. Head Raikan
81	0005	SAHIWAL	ARIFWALA	132KV Arif Wala	Pakpattan Road Arifwala
82	1093	KHANEWAL	KABIRWALA	132KV Bati Banglow	Near Siray Sidhu Tehsil Kabirwala District Khanewal
83	0017	SAHIWAL	PAKPATTAN	132KV Bonga Hayat	Near Chak Baidi Thana Bonga Hayat
84	0020	VEHARI	BUREWALA	132KV Burewala	Chichawatni Road Burewala
85	0989	VEHARI	BUREWALA	132KV Burewala old	Near BTM Mill Burewala
86	0538	SAHIWAL, VEHARI	CHICHAWATNI, BUREWALA	132KV Chak 83/12-L	Burewala Road Chak 83/12-L
87	0027	SAHIWAL	CHICHAWATNI	132KV Chichawatni	Near 39-Chowk Chichawatni
88	0058	SAHIWAL	SAHIWAL-II	132KV Harappa	Near Kachi Abadi Harappa Station
89	0376	KHANEWAL	KABIRWALA, MIANCHANNU	132KV Head Sidhnai	Near Abdul Hakeem, Head Sidhnai
90	0775	SAHIWAL	ARIFWALA	132KV Hoota	Near Purana Thana Chowk, Marla Road Hoota
91	0088	KHANEWAL	KHANEWAL, MIANCHANNU	132KV Kacha Khuh	Chak No. 86/15-L, Vehari Road Adda Pul Musafir Tehsil Mianchannu District Khanewal
92	1203	SAHIWAL, KHANEWAL	CHICHAWATNI, MIANCHANNU	132KV Kassowal New	Chak No. 118/12-L, Tesil Chichawani, Distict Sahiwal
93	0103	SAHIWAL	ARIFWALA, SAHIWAL-II, PAKPATTAN	132KV Khanewal	Near Basti Zahoorabad, Kkanewal
94	1113	KHANEWAL	KHANEWAL	132KV Kameer	Chak No. 26/E-B, Tehsil Arifwala, District Pakpattan
95	0133	KHANEWAL	MIANCHANNU	132KV Mianchannu	Tulamba Road Mianchannu
96	1059	KHANEWAL	KABIRWALA	132KV Makhdoom Pur Pohoran	Khanewal-Kabirwala Bav Pass Road Makdom Pur Pohoran
97	1301	KHANEWAL	MIANCHANNU	132KV Musavirk	Near PSO Pump, Chak No. 112/15-L, Behar Colony Musavirk
98	0196	SAHIWAL	PAKPATTAN	132KV Noor Pur	Chak No. 93-D Adda Noor Pur, District Pakpattan
99	0154	SAHIWAL	PAKPATTAN	132KV Pakpattan	Near Mohalla Azizabad, Pakpattan
100	N/A	SAHIWAL	PAKPATTAN	132KV Pakpattan -II	3-KM Arifwala Road Near Karman Wala Farm House Pakpattan
101	0166	SAHIWAL	SAHIWAL-I	132KV Qadirabad	Chak No. 56/5-L, GT Road adda Qadirabad
102	0165	SAHIWAL	ARIFWALA	132KV Qabula	121 E-B, Thana ahmed Yaar Road, Tesil Arifwala
103	0183	SAHIWAL	SAHIWAL-I, SAHIWAL-II	132KV Sahiwal old	MEPCO Complex Multan Road Sahiwal
104	0551	SAHIWAL	SAHIWAL-I, SAHIWAL-II	132KV Sahiwal New	Near Girls College, Sahiwal
105	1089	SAHIWAL	SAHIWAL-I, SAHIWAL-II	132KV Sahiwal -III	Jahaz Ground, DPS Road Sahiwal
106	0536	VEHARI, SAHIWAL	BUREWALA, CHICHAWATNI	132KV Sheikh Fazal	Chichawatni-Burewala Road, Adda Sheikh Fazal, Tehsil Burewala, District Vehari
107	0537	VEHARI	BUREWALA	132KV Sahuks	Adda Sahuks, Near BHU, Sahuks
108	0009	Bahawal Nagar	Bahawal Nagar	132 KV Bahawal Nagar	Islam Nagar Old Workshop Road B/Nagar
109	1197	Bahawal Nagar	Bahawal Nagar	132 KV Bahawal Nagar-II	Haroon Abad road Bahawal Nagar Tehsil Bahawal Nagar
110	0528	Vehari Bahawal Pur	Mailsi Dunya Pur	132 KV Chak 211/W.B	Dokotta to Dunya Pur Road Chak 211/W.B Tehsil Mailsi
111	0728	Bahawal Nagar	Chishtian	132 KV Chishtian	Scrap colony Bahawal Nagar Road Tehsil Chishtian
112	0773	Bahawal Nagar Bahawal Pur	Chishtian Hasil Pur	132 KV Chuna Wala	Chuna Wala 191 Murad Tehsil Hasil Pur
113	0261	Bahawal Nagar	Chishtian	132KV Dahran Wala	167 Murad Dahran Wala Tehsil Chishtian
114	0982	Bahawal Pur	Dunya Pur	132 KV Dunya Pur	THQ Hospital Road Dunya Pur city. Tehsil Dunya Pur
115	1303	Bahawal Nagar	Bahawal Nagar Haroon Abad	132 KV Donga Bonga	Haroon Abad Road Sadqa Basti Donga Bonga Tehsil Bahawal Nagar
116	0541	Bahawal Nagar	Haroon Abad	132 KV Faqir Wali	Faqir Wali-Fort Abbas road Tehsil Haroon Abad
117	0276	Bahawal Nagar	Haroon Abad	132 KV Fort Abbas	Bangla Road Fort Abbas. Tehsil Fort Abbas
118	0042	Vehari Khanewal	Vehari Mailsi Khanewal	132 KV Garha More	Chak No.94/W.B Garah More Tehsil Mailsi
119	0924	Bahawal	Haroon Abad	132 KV Haroon Abad	Chak 23/24 lala- ka road Haroon Abad. Tehsil Haroon Abad

Sr No	Grid Code	Circle	Division	Name of Grid Station	Address of Grid Station
120	0472	Bahawal Pur	Hasil Pur	132 KV Hasil Pur	Chonawala Road city hasil Pur. Tehsil Hasil Pur
121	0069	Vehari Khanewal	Mailsi Khanewal	132 KV Jehanian	Multan-Vehari road Near Chowk Matila
122	0685	Vehari	Vehari Mailsi	132 KV Karam Pur	Ludden road Town Karam Pur.Teh Vehari
123	0927	Bahawal Pur	Kehror Pacca Lohdran	132 KV Kehror Pacca	Lodhran Road Tehsil Kehror Pacca
124	0297	Bahawal Pur	Hasil Pur	132 KV Khair Pur Tomewali	Near THQ Hospital Khair pur tame wali.Tehsil Khairpur Tame Wali
125	1208	Bahawal Nagar	Haroon Abad	132 KV Khichi Wala	Khichi Wala-Yateem Wala Road near Chak No. 185/7R Tehsil Fort Abbas
126	0317	Vehari Bahawal Pur	Vehari Hasil Pur	132 KV Ludden	Vehari road Town Ludden.Tehsil Vehari
127	0552	Vehari	Mailsi	132 KV Mailsi	Multan road City Mailsi. Tehsil Mailsi
128	0545	Bahawal Nagar	Bahawal Nagar	132 KV Minchin Abad	Pakpattan Road City Minchin Abad Tehsil Minchin Abad
129	0327	Bahawal Nagar	Bahawal Nagar	132 KV Mecleod Gunj	Bahawal Nagar road Near Mandi Sadiq Gunj
130	0606	Bahawal Nagar	Haroon Abad	132 KV Marrot	Highway road Marrot near veterinary Hospital Marrot Tehsil Fort Abbas
131	0546	Bahawal Nagar	Bahawal Nagar	132 KV Noor Ser	Noor Ser Road Madrassa Tesil Bahawal Nagar
132	0219	Vehari	Vehari	132 KV Vehari	Muslim town Burewala Road city Vehari
133	0253	Bahawal Nagar	Chishtian	66 KV Chishtian	Near MEPCO COMPLEX city Chishtian
134	1151	Bahawal Nagar	Chishtian	66 KV Unmanned Balkhshan Khan	Adda Bulhshan Khan Hasil Pur Chishtian Road

