

**Tender Covering Form**  
**Directorate of Procurement (Navy)**  
**Through Bahria Gate**

Contact: For General Queries 051-9262306, Bahria Gate 0331-5540649, Section: 051-9262307  
Email: dpn@paknavy.gov.pk 051-9262307 adpn36@paknavy.gov.pk

**P-36/FOB Section (Contact: 051-9262307, Email: adpn36@paknavy.gov.pk)**

Tender No and Date 82601360430

Tender Description Procurement of 02 x 10 KW Laser Weapon System (LWS) FOR PN Ships

IT Opening Date 10/03/2026

Firm Name \_\_\_\_\_

Postal Address \_\_\_\_\_

Email Address for Correspondence \_\_\_\_\_

Contact Person \_\_\_\_\_

Contact Number (Landline) \_\_\_\_\_ (Mobile) \_\_\_\_\_

**Document to be Attached with Quotation:**

Firm is to submit its proposal in a sealed envelope which shall contain 03 x Sealed Envelopes as per details given below:

**Sealed Envelope 1 – Technical Offer in Duplicate**

This envelope must contain 02 x sets of Technical Offer (01 x Original + 01 x Copy). Each Set must contain following documents as per this order and Supplier is to mark tick against each to ensure that these documents have been

| S No | Document                                                                                                     | Original Set | Copy Set |
|------|--------------------------------------------------------------------------------------------------------------|--------------|----------|
| 1    | Bank Challan of Rs. 200/- for DGDP registered firms and Rs. 300/- for all other firms (in favour of CMA(DP)) |              |          |
| 2    | DP-1 Form of IT with tick mark against each clause and initiated on each page                                |              |          |
| 3    | DP-2 Form of IT with compliance remarks against each clause and initiated on each page                       |              |          |
| 4    | Annex A of IT duly filled (with compliance remarks)                                                          |              |          |
| 5    | Annex B & C of IT (with compliance remarks)                                                                  |              |          |
| 6    | DP-3 Form of IT (duly filled & Signed)                                                                       |              |          |
| 7    | Manufacturer Authorization letter (where applicable)                                                         |              |          |
| 8    | Manufacturer Price list (where applicable)                                                                   |              |          |
| 9    | DRAP registration letter (in case of medical)                                                                |              |          |
| 10   | DGDP Registration Letter (If firm is registered with DGDP)                                                   |              |          |
| 11   | Tax Filing Proof                                                                                             |              |          |

**Sealed Envelope 2 – Earnest Money**

This Envelope must contain Earnest Money only.

**Sealed Envelope 3 – Commercial Offer**

This Envelope must contain following documents:

|   |                                      |               |  |
|---|--------------------------------------|---------------|--|
| 1 | Firms Commercial Offer               | 01 x Original |  |
| 2 | Principal Invoice (where applicable) | 01 x Original |  |
| 3 | Duly filled DP-2 Form of IT          | 01 x Original |  |

**Firms Declaration**

It is certified that we have submitted tender in compliance with above instructions and we understand

Firm's Authorized Signatures \_\_\_\_\_

## DIRECTORATE PROCUREMENT (NAVY)

Directorate of Procurement (Navy)

Through Bahria Gate

Near SNIDS Centre,

Naval Residential Complex

Contact: For General Queries: 051-9262306

Bahria Gate: 0331-5540649

Section: 051-9262307

Email: dpn@paknavy.gov.pk

adpn36@paknavy.gov.pk

M/s \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Dated :

## INVITATION TO TENDER AND GENERAL INSTRUCTIONS

Dear Sir / Madam,

1. DP (Navy) invites you to tender for the supply of stores/equipment/ services as per details given in attached Schedule to Tender (Form DP-2).

2 Caution: This tender and subsequent contract agreement awarded to the successful bidder is governed by the rules / conditions as laid down in PPRA Rules-2004 and DPP&I-35 (Revised 2024) covering general terms and conditions of contracts laid down by MoDP / DGDP. As a potential bidder, it is incumbent upon you and your firm to first acquaint yourself with PPRA Rules 2004 ([www.ppra.org.pk](http://www.ppra.org.pk)) and DPP&I-35 (Revised 2024) (print copy may be obtained from DGDP Registration Cell on Phone No. 051-9270967 before participating in the tender. If your firm / company possesses requisite technical as well financial capability, you must be registered or willing to register with DGDP to qualify for award of contract, which shall be made after security clearance and provision of required registration documents mentioned in Para 15 of this DP-1.

3 Conditions Governing Contracts. The 'Contract' made as result of this I/T (Invitation to Tender) i.a.w PPRA Rules 2004 shall mean the agreement entered into between the parties i.e. the 'Purchaser' and the 'Seller' on Directorate General Defence Purchase (DGDP) contract Form "DP-19" in accordance with the law of contract Act, 1872 and those contained in Defence Purchase Procedure and Instructions and DPP&I-35 (Revised 2024) and other special conditions that may be added to given contract for the supply of Defence Stores / Services specified herein.

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not agreed

4 **Delivery of Tender:** The tender documents covering technical and commercial offers are to be furnished as under:-

a **Commercial Offer:** The commercial offer will be in single copy and indicate prices quoted in figures as well as in words in the currency mentioned in IT. It should be clearly marked in fact on a separate sealed envelope "Commercial Offer", tender number and date of opening. Taxes, duties, freight/transportation, insurance charges etc are to be indicated separately. Total price of the items quoted against the tender is to be clearly mentioned. In case of more than one option offered by the firm, DP(N) reserves the right to accept lowest technically accepted option if more than one options were accepted in Technical Scrutiny Report.

Understood  
agreed      Understood  
not agreed

 

b **Technical Offer: (Where Applicable):** Should contain all relevant specifications in DUPLICATE (or as specified in IT) along with essential literature/brochure, drawings and compliance metrics in a separate sealed envelope and clearly marked "Technical Offer" without prices, with tender number and date of opening. Technical offer shall be opened first; half an hour after the date and time for receipt of tender mentioned in DP-2. Firms are to confirm/comply with IT technical specification in the following format:

|       |                                   |                                                       |                                                      |                                                                                                                                             |
|-------|-----------------------------------|-------------------------------------------------------|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| S. No | Technic al requirem ent as per IT | Firm's endorsement (Comply/ Partially Comply/ Comply) | Basis of C, PC or NC i.e. Reference to page brochure | In case of non availability of proof from brochure/ Literature, quote/ attach additional documents/ data/undertaking as proof of compliance |
|       |                                   |                                                       |                                                      |                                                                                                                                             |

(Legend: C = Fully Comply, PC = Partially Comply, NC = Not Comply)

(Firms must clearly identify where their offer does not meet or deviates from IT Specs)

c **Special Instructions:** Tender documents and its conditions may please be read point by point and understood properly before quoting. All tender conditions should be responded clearly. In case of any deviation due to non-acceptance of tender conditions(s), the same should be highlighted alongwith your offered conditions. Tender may however be liable to be rejected.

Understood  
agreed      Understood  
not agreed

 

d Firms shall submit their offers in two separate envelopes (i.e. one copy of commercial offer and two copies of the technical offers as asked in the IT) and envelopes clearly marked "Technical proposal", "Commercial proposal" in bold. The commercial offer will include rates of items/services called for and the technical offer will not indicate the rates. Both types of offers are to be enclosed in separate covers and each envelope shall be properly sealed bearing of the bidder. Each cover shall indicate type of offer, number and date of IT and IT opening date. Thereafter both the envelopes (technical and commercial offer) shall be placed in one envelope (second cover) duly sealed and signed. This cover should bear the address

of the procurement agency indicating, issuance date of IT and No, with its opening date. This should be further placed in another cover (third cover), addressed and indicated in the tender documents, without any indication that there is a tender within it.

e. **FORM DP-1, DP-2, DP-3 and Questionnaires.** Form DP-1, DP-2 (alongwith annexes), DP-3 and Questionnaires duly filled in are to be submitted with the technical offer duly stamped/signed by the authorized signatory/ person. It is pertinent to mention that all these are essential requirement for participation in the tender.

Understood  
agreed      Understood  
not agreed

 

f. The tender duly sealed will be addressed to the following:-

**Directorate of Procurement (Navy)**

Through Bahria Gate  
Near SNIDS Centre,  
Naval Residential

Contact: For General Queries: 051-9262306  
Bahria Gate: 0331-5540649  
Section: 051-9262307

Email: dpn@paknavy.gov.pk  
adpn36@paknavy.gov.

5. **Date and Time For Receipt of Tender.** Tender must reach this office by the date and time specified in the Schedule to Tender (Form DP-2) attached. This Directorate will not accept any excuse of delay occurring in post. Tenders received after the appointed/ fixed time will NOT be entertained. The appointed time will, however, fall on next working day in case of closed/forced holiday. Only legitimate/registered representatives of firm will be allowed to attend tender opening. In case your firm has sent tender documents by registered post or courier service, you may confirm their receipt at DP (Navy) on Phone No 051-9271468 well before the opening date / time.

Understood  
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not agreed

 

6. **Tender Opening.** Tenders will be opened as mentioned in the schedule to tender. Commercial offers will be opened at later stage if Technical Offer is found acceptable on examination by technical authorities of Service HQ. Date and time for opening of Commercial offer shall be intimated later. Only legitimate / registered representative of firm will be allowed to attend tender opening. Tenders received after date and time specified in DP-2 would be rejected without exception and returned un-opened i.e. Rule 28 of PPRA-2004.

Understood  
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not agreed

 

7. **Validity of Offer.**

a. The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.e. PPRA Rule-26.

Understood  
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b. The quoting firm will certify that in case of an additional requirement of the contract items (s) in any qty(s) within a period of 12 months from the date of signing the contract, these will also be supplied at the ongoing contract rates with discount.

8. Part Bid. Firm may quote for the whole or any portion, or to state in the tender that the rate quoted, shall apply only if the entire quantity/range of stores is taken from the firm. The Director Procurement reserves the right of accepting the whole or any part of the tender or portion of the quantity offered, and firm shall supply these at the rate quoted.

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not agreed

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|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
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9. Quoting of Rates. Only one rate will be quoted for entire quantity, item wise. In case quoted rates are deliberately kept hidden or lumped together to trick other competitors for winning contract as lowest bidder, DP(N) reserves the right to reject such offers on-spot besides confiscating firms Earnest Money / Bid Security and take appropriate disciplinary action. Conversion rate of FE/LC components will be considered w.e.f. opening of commercial offer as per PPRA Rule-30(2).

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not agreed

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| <input type="checkbox"/> | <input type="checkbox"/> |
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10. Return of IT. ITs are to be handled as per following guidelines:

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a. In case you are Not quoting, please return the tender inquiry stating the reason of NOT quoting. In case of failure to return the ITs either quoted or not quoted consequently on three occasions, this Directorate, in the interest of economy, will consider the exclusion of your firms name from our future distribution list of invitation to tender.

|                          |                          |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
|--------------------------|--------------------------|

b. For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores do not quote / participate.

c. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technical proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender. In case of your inability to do so, you must inform DP (Navy) by a formal letter/email.

11. Withdrawal of Offer. Firms shall not withdraw their commercial offers before signing of the contract and within validity period of their offers. In case the firm withdraws its offer within validity period and before signing of the contract, Earnest Money of the firm shall be confiscated and disciplinary action may also be initiated for embargo up to 01 year.

Understood  
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not agreed

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|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
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12. Provision of Documents in case of Contract. In case any firm wins a contract, it will deposit following documents before award of contract:

Understood  
agreed      Understood  
not agreed

- a. Proof of firms financial capability.
- b. Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.
- c. Principal/Agency Agreement.
- d. Registration with DGDP (Provisional Registration is mandatory)

|                          |                          |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
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13. Treasury Challan.

Understood  
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| <input type="checkbox"/> | <input type="checkbox"/> |
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a. Offers by registered firms must be accompanied with a Challan form of Rs.200/- (obtainable from State Bank of Pakistan/Government Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan.

b. Firms, un-registered / un-indexed with GDP (Registration Section) are to participate in the tender by submitting Challan Form of Rs 300 in favour of CMA (DP).

14. **Earliest Money/Tender Bond.** Please ensure Earliest Money is contained in a separate envelop (not inside Technical or commercial offer). Offer is liable to be rejected in case Earliest Money is packed inside commercial or Technical offer. Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP), Rawalpindi for the following amounts:-

Understood  
agreed      Understood  
not agreed

 

a. **Submitting Improper Earliest** Earliest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earliest Money/Bid security and rejection of our offer in case amount of Earliest Money/Bid Security is improper/insufficient in violation of IT condition.

b. **Rates for Contract.** The rate of earliest money and its maximum cell for different categories OF FIRMS would be as under:-

- (i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.
- (ii) Registered/Pre-Qualified but Un-indexed 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.
- (iii) Unregistered/not Pre-Qualified/Un-indexed 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

c. **Return of Earliest Money.** (i) Earliest money to the unsuccessful bidders will be returned on finalization of the contract. (ii) Earliest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

15. **Documents for provisional registration:** In case your firm wins a contract on Earliest Money (EM) , it will deposit following documents to DGDP (Registration Section) before the award of contract for provisional registration:-

Understood  
agreed      Understood  
not agreed

 

| S No | Local Supplier                                                | Foreign Supplier                                                                                  |
|------|---------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| a.   | Three filled copies of SVA-8121 of each member of management. | Three filled copies of SVA-8121-D of each member of management.                                   |
| b    | Three filled copies of SVA-8121-A                             | Three filled copies of SVA-8121.                                                                  |
| c.   | Three photocopies of NIC for each member of management.       | Three photocopy of Resident Card or equivalent identification Card for each member of management. |
| d    | Three PP size photographs for each member of management.      | Three PP size Photographs for each member of management.                                          |
| e    | Challan Form                                                  | Challan Form                                                                                      |
| f    | Bank Statement for last one year.                             | Financial standing/audit balance                                                                  |
| g    | Photocopy of NTN                                              | Photocopy of passport                                                                             |
| h    | Foreign Principal Agency Agreement in case of local agent.    | Agency Agreement in case of Trading House/ Company/ Exporter /Stockiest etc.                      |

16. Inspection Authority. CINS, Joint Inspection will be carried out by INS, Consignee and Specialist User or a team nominated by Pakistan Navy. CINS inspection shall be as prescribed in DPP & I-35 (Revised 2024) or as per terms of the contract.   Understood  
agreed Understood  
not agreed

17. Condition of Stores. Brand new stores will be accepted on Firms Warranty/Guarantee Form DPL-15 enclosed with contract.   Understood  
agreed Understood  
not agreed

18. Documents Required. Following documents are required to be submitted along with the quote:   Understood  
agreed Understood  
not agreed

- a. OEM/Authorized Dealer/Agent Certificate along with OEM Dealership Evidence.
- b. The firm/supplier shall provide correct and valid e-mail and Fax No to CINS and DP(N). Supplier/contracting firm shall either provide OEM Conformance Certificate to CINS or is to be e-mailed to CINS under intimation to DP (Navy). Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificates issued by OEM. Companies/firms rendering false OEM Conforming Certificates will be blacklisted.
- c. Original quotation/Principal/OEM proforma invoice.
- d. In case of bulk proforma invoice, a certificate that prices indicated in the bulk proforma invoice have not been decreased since the date of bulk proforma invoice from the manufacturers/suppliers.
- e. Submit breakup of cost of stores/services on the following lines:
  - (i) Imported material with break down item wise along-with import duties.
  - (ii) Variable business overheads like taxes and duties imposed by the federal/provincial government as applicable:-
    - (1) General Sales Tax
    - (2) Income Tax
    - (3) Custom Duty. PCT code along with photocopy of the related page is to be attached where applicable.
    - (4) Any other tax duty.
  - (iii) Fixed overhead charges like labour, electricity etc.
  - (iv) Agent commission/profit, if any.
  - (v) Any other expenditure/cost/service/remuneration as asked for in the tender.

19. Rejection of Stores/Services. The stores/services offered as a result of contract concluded against this tender may be rejected as follows:   Understood  
agreed Understood  
not agreed

- a. 1st rejection on Govt. expense
- b. 2nd rejection on supplier expense
- c. 3rd rejection contract cancellation will be initiated.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                      |                          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--------------------------|
| <p><b>2 0 . Rejection of Stores/Services.</b> To ensure timely and correct supply of stores the firm will furnish an unconditional Bank Guarantee (BG in the currency in which contract is concluded) from a schedule Bank of Pakistan for an amount upto 10 % of the contract value (excluding Taxes, duties/freight handling charges) on a Judicial Stamp Paper (All pages) of the value of (Rs 100.00) as per prescribed format or in shape of CSD/Bank draft. The Bank Guarantee shall be endorsed in favour of CMA (DP) Rawalpindi who is the Accounts Officer specified in the contract. The CMA (DP) Rawalpindi has the like power of seeking encashment of the Bank Guarantee as if the same has been demanded by the purchaser himself. The Bank Guarantee shall be produced by the supplier within 30 days from the date of issue of the contract and remain valid for upto 60 days after completion of warranty period and remain in force till one year ahead of the delivery date given in the contract. If delivery period is extended, the supplier shall arrange the extension of Bank Guarantee within 30 days after the original delivery period to keep its validity always one year ahead of the extended delivery period. The BG form can be obtained from DP(N) on e-mail address given on page 1. Format of BG is enclosed at Annex B.</p>                                                                                                                                    | Understood<br>agreed | Understood<br>not agreed |
| <p><b>2 1 . Integrity Pact.</b> There shall be "zero tolerance" against bribes, gifts, commission and inducement of any kind or their promises thereof by Supplier / Firm to any Government official / staff whether to solicit any undue benefit, favour or otherwise. Following provisions must be clearly read and understood for strict compliance:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Understood<br>agreed | Understood<br>not agreed |
| <p>a. Integrity Pact shall be applicable to all tenders / contracts irrespective of their financial value. However, a written Integrity Pact shall be signed for contracts exceeding Rs 10 Million between the procuring agency and the supplier / contractor i.a.w Rule-7 of PPRA-2004. The form is available at <a href="http://www.ppra.org.pk">www.ppra.org.pk</a> or can be requested at <a href="mailto:dpn@paknavy.gov.pk">dpn@paknavy.gov.pk</a>.</p> <p>b. If a Supplier / Contractor is found involved in any unbusiness-like / unethical activity, same would be considered a serious breach of the Integrity Pact. DP (Navy) shall take severe disciplinary action against that person(s) and the firm / company, which may include, but not limited to, PERMANENT BLACKLISTING of firm / company through DGDP and legal action against the individual (s) involved as per Pakistans Code of Criminal Procedure.</p> <p>c. It is strictly forbidden to socialize, call or meet any official / staff of DP (Navy) in private or during off hours. If any official / staff from Purchaser side asks for any undue favour or gratification directly or indirectly, the matter is to be immediately brought to the personal notice of Director Procurement (Navy) on Respective Section Tel: 051-9271468 or through a personal meeting in office. Privacy of firms and their Reps sharing such information will be guaranteed without any prejudice to their normal business activities.</p> |                      |                          |
| <p><b>2 2 . Correspondence.</b> All correspondence will be addressed to the Purchaser i.e. DP (Navy). Correspondence with regard to payment or issue of delivery receipt may be addressed to CMA Rawalpindi and Consignee respectively with copy endorsed to the DP (Navy).</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Understood<br>agreed | Understood<br>not agreed |
| <p><b>2 3 . Pre-Shipment Inspection.</b> PN may send a team of officers including DP(N) member for the inspection of major equipments and machinery items at OEM premises as per terms of contract. If not already provided for and mentioned in the I.T, firm(s) must clarify the place, number of persons, duration and whether expenses on such visits would be borne by the Purchaser or Contractor. In case contractor is responsible for bearing such expenses, detailed breakdown of the same should be given separately in the commercial offer.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Understood<br>agreed | Understood<br>not agreed |

24. Amendment to Contract. Contract may be amended/modified to include fresh clause (s) modify the existing clauses with the mutual agreement by the supplier and the purchaser; such modification shall form an integral part of the contract.

Understood  
agreed      Understood  
not agreed

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|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
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25. Discrepancy. The consignee will render a discrepancy report to all concerned within 60 days after receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the supplier, free of cost.

Understood  
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not agreed

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|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
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26. Price Variation.

- a. Prices offered against this tender are to be firm and final.
- b. Where the prices of the contracted stores/raw material are controlled by the government or an agency competent to do so on government behalf then price increase/decrease will be allowed at actual on case to case basis on production of government notification by the Supplier for the subject stores where the firms are contractually obliged and bound to produce the stores from raw materials supplied by government/State controlled departments in consultation with Military Finance.
- c. Except for calculation or typographical errors, the rates of the contracts not having a price variation clause PVC clause will not be increased subsequently. But when such an increase is considered desirable in the interest of expeditious supply of stores and is necessitated by the circumstances beyond the control of the Supplier, the case may be decided accordingly.

Understood  
agreed      Understood  
not agreed

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| <input type="checkbox"/> | <input type="checkbox"/> |
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27. Force Majeure.

- a. The supplier will not be held responsible for any delay occurring in supply of equipment due to event of Force Majeure such as acts of God, War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control. In such an event the supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances / happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.
- b. The Supplier shall provide the Purchaser with all the necessary proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event.
- c. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier.
- d. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative.
- e. Such extension in delivery period, due to force majeure, shall not entitle the Suppliers to claim any extra from the Purchaser.

Understood  
agreed      Understood  
not agreed

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| <input type="checkbox"/> | <input type="checkbox"/> |
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28. **Arbitration.** Parties shall make their attempt to settle all disputes arising under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute (s) at any time, then such party may be written notice to the other party refer the dispute (s) to final and binding arbitration as provided

Understood  
agreed      Understood  
not agreed

 

- a. The dispute will be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.
- b. The venue of the arbitration shall be the place from which the contract is issued or such other places as the Purchaser at his discretion may determine.
- c. The arbitration award shall be firm and final.
- d. In course of arbitration the contract shall be continuously be executed except that part which is under arbitration
- e. All proceedings under this clause shall be conducted in English language and in writing

29. **Court of Jurisdiction.** In case of any dispute only court of jurisdiction at Rawalpindi, Pakistan shall have jurisdiction to decide the matter

Understood  
agreed      Understood  
not agreed

 

30. **Liquidated Damages(LD).** Liquidated Damages upto 2% per month are liable to be imposed on the suppliers by the purchaser in accordance with DPP & I-35, if the stores supplied after the expiry of the delivery date without any valid reasons. Total value of LD shall not exceed 10% of the contract value.

Understood  
agreed      Understood  
not agreed

 

31. **Risk Purchase.** In the event of failure on the part of supplier to comply with the contractual obligations the contract will be cancelled at the Risk and Expense (RE) of the supplier in accordance with DPP & I-35.

Understood  
agreed      Understood  
not agreed

 

32. **Compensation Breach of Contract.** If the contractor fails to supply the contracted stores or contract is cancelled either on RE or without RE or contract become ineffective due to default of supplier / seller or stores / equipment declared defective and caused loss to the Government, contractor shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation will be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money will be decided by the purchase officer and will be deposited by contractor / seller in Government treasury in the currency of contract.

Understood  
agreed      Understood  
not agreed

33. **Gratuities/Commission/Gifts.** No commission, rebate, bonus, fee or compensation in any form shall be paid to any local or foreign agent, consultant representative, sales promoter or any intermediary by the Manufacturer/Supplier except the agent commission payable as per the agent commission policy of the government and as amended from time to time and given in the contract. Any breach of such clause(s) of the contract by Manufacturer/Supplier and/or their sole nominated representative may result in cancellation of the contract blacklisting of the Manufacturer/Supplier financial penalties and all or any other punitive measure which the purchaser may consider appropriate.

Understood  
agreed      Understood  
not agreed

 

34. **Termination of Contract.**

Understood  
agreed      Understood  
not agreed

a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser will accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

 

b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:

(i) To have any part thereof completed and take the delivery thereof at the contract price or.

(ii) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.

c. Should the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and

35. **Rights Reserved.** Directorate of Procurement (Navy), Rawalpindi reserves full rights to accept or reject any or all offers including the lowest. Grounds for such rejections may be communicated to the bidder upon written request, but justification for grounds is not required as per PPRA Rule 33 (1).

Understood  
agreed      Understood  
not agreed

 

36. **Application of Official Secrets Act, 1923.** All the matters connected with this enquiry and subsequent actions arising there from come within the scope of the Official Secrets Act, 1923. You are, therefore, requested to ensure complete secrecy regarding documents and stores concerned with the enquiry and to limit the number of your employees having access to this information.

Understood  
agreed      Understood  
not agreed

37. Acknowledgment. Firms will send acknowledgement slips within 07 days from the date of downloading of IT from the PPRA Website i.e. [WWW.PPRA.ORG.PK](http://WWW.PPRA.ORG.PK) Understood  
agreed  Understood  
not agreed

38. Disqualification. Offers are liable to be rejected if:- Understood  
agreed  Understood  
not agreed

- a. Received later than appointed/fixed date and time.
- b. Offers are found conditional or incomplete in any respect.
- c. There is any deviation from the General /Special/Technical Instructions contained in this tender.
- d. Forms DP-1, DP-2 (along with Annexes), and DP-3 duly signed, are NOT received with the technical offer.
- e. Taxes and duties, freight/transportation and insurance charges NOT indicated separately as per required price breakdown mentioned at Para 17.
- f. Treasury challan is NOT attached with the technical offer.
- g. Multiple rates are quoted against one item.
- h. Manufacturers relevant brochures and technical details on major equipment assemblies are not attached in support of specifications.
- i. Subject to restriction of export license.
- j. Offers (commercial/technical) containing non-initialed/ unauthenticated amendments/corrections/overwriting.
- k. If the validity of the agency agreement is expired.
- l. The commercial offer against FOB/CIF/CandF tender is quoted in local currency and vice versa.
- m. Principals invoice in duplicate clearly indicating whether prices quoted are inclusive or exclusive of the agent commission is not enclosed.
- n. Earnest money is not provided.
- o. Earnest Money is not provided with the technical offer (or as specified).
- p. If validity of offer is not quoted as required in IT or made subject to confirmation later.
- q. Offer made through Fax/E-mail/Cable/Telex.
- r. If offer is found to be based on cartel action in connivance with other sources/ participants of the tender.
- s. If OEM and principal name and complete address is not mentioned.
- t. Original Principal Invoice is not attached with offer.

39. Appeals by Supplier/Firm. Any aggrieved Supplier/Firm against the decision of DP (N) or CINS or any other problematic area towards the execution of the contract may prefer an Appeal to Standing Appeal Committee (SAC) comprising PN Officers and military finance rep at Naval headquarters, Islamabad. The detail and timeline for preferring appeals is given below: Understood  
agreed  Understood  
not agreed

| S.No | Cetegory of Appeal                     | Limitation Period       |
|------|----------------------------------------|-------------------------|
| a    | Appeals for liquidated damages         | Within 30 days decision |
| b    | Appeals for reinstatement of contracts | Within 30 days decision |
| c    | Appeals for risk and expense amount    | Within 30 days decision |
| d    | Appeals for rejection of stores        | Within 30 days decision |
| e    | Appeals in all other Cases             | Within 30 days decision |

40. **Limitation** Any appeal received after the lapse of timelines given in para 39 above shall not be entertained.

Understood  
agreed

Understood  
not agreed

41. **For Firms not Registered with DGDP** For Firms not Registered with DGDP, Firms not registered with DGDP undertake to apply for registration with DGDP prior signing of Contract. Details can be found on DGDP website [www.dgdp.gov.pk](http://dgdp.gov.pk). These firms can participate in tender law paras 12 and 14 above

Understood  
agreed

Understood  
not agreed

42. Firms which are not registered with DGDP should initiate provisional registration in accordance with Para 41. Besides, ground check by Field Security (FS) Team will be made for security clearance related to participation in the tender after technical opening. Firms undertake to provide following documents for ground check by FS Team:

- a. NTN
- b. Income Tax Return
- c. Sales Tax Return
- d. Sales Tax Certificate
- e. Chamber of Commerce Industry Certificate
- f. Professional Tax Certificate (Excise and Taxation)
- g. Office/Home/Ware House Property documents
- h. Utility Bills (Phone/Electricity)
- j. Firm Vehicle/Personal Vehicle
- k. CEO Visiting Card/NIC Copy, 03Xspecimen signature of CEO
- l. DGDP Registration letter
- m. Firm Bank Statement
- n. Non Black List Certificate
- p. 2 X Witness + CNIC and Mobile Numbers
- q. Police Verification
- r. Agency Agreement
- s. OEM Certificate
- t. ISO Certificate
- u. Stock List with value
- v. Company Profile/Broachers
- w. Employees List
- x. Firm Categories
- y. Sole Proprietor Certificate
- z. Partnership Deed
- aa. Pvt Limited
- ab. Memorandum of Articles
- ac. Form 29 and Form A
- ad. Incorporation Certificate

Understood  
agreed

Understood  
not agreed

43. We solemnly undertake that all IT clauses marked as "Understood and Agreed" shall not be changed / withdrawn after tender opening. The IT provisions accepted shall form the baseline for subsequent contract negotiations.

Understood  
agreed      Understood  
not agreed

|                          |                          |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
|--------------------------|--------------------------|

44. The above terms and conditions are confirmed in total for acceptance.

Understood  
agreed      Understood  
not agreed

|                          |                          |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
|--------------------------|--------------------------|

45. Format of DPL-15 (warranty form) and PBG are enclosed as Annex A and B.

Understood  
agreed      Understood  
not agreed

|                          |                          |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
|--------------------------|--------------------------|

Sincerely yours,

(To be Signed by Officer Concerned)

Rank: \_\_\_\_\_

NAME: \_\_\_\_\_

**DPL-15 (WARRANTY)**

FIRM'S NAME M/s \_\_\_\_\_

1. We hereby guarantee that the articles supplied under the terms of this contract are produced new in accordance with approved drawings/specification and in all respect in accordance with the terms of the contract, and the materials used whether or not of our manufacture are in accordance with the latest appropriate standard specifications, as also in accordance with the terms of complete of good workmanship throughout and that we shall replace FOR/DDP Karachi free of cost every article or part thereof use or in use shall be found defective or not within the limits and tolerance of specifications requirement or in any way not in accordance with the terms of the contract.

2. In case of our failure to replace the defective stores free of cost within a reasonable period, we shall refund the relevant cost FOR/DPP Karachi (As the case may be in currency in with received).

3. This warranty shall remain valid for 01 Year after the acceptance of stores by the end user

The signature must be the same as that on the tender/contract, or if otherwise must be shown to be the signature of a person capable of giving a guarantee on behalf of the contractor

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

PLACE \_\_\_\_\_

**BANK GUARANTEE FOR PERFORMANCE ON  
JUDICIAL STAMP PAPER OF RS. 100/- OR  
AS SUITABLE TO THE AMOUNT OF BG**

(i) Contract No. \_\_\_\_\_ dated \_\_\_\_\_  
(ii) Name of Firm/Contractor \_\_\_\_\_  
(iii) Address of Firm/Contractor \_\_\_\_\_  
(iv) Name of Guarantor \_\_\_\_\_  
(v) Address of Guarantor \_\_\_\_\_  
(vi) Amount of Guarantee Rs. \_\_\_\_\_  
(in words) \_\_\_\_\_  
(vii) Date of expire of Guarantee \_\_\_\_\_

To: The President of Islamic Republic of Pakistan through the  
Controller of Military Accounts (Defence Purchase) Rawalpindi.

Sir

1. Whereas your good self have entered into Contract No. \_\_\_\_\_

dated \_\_\_\_\_

with Messers \_\_\_\_\_

(Full Name and Address)

hereinafter referred to as our customer and that one of the conditions of the Contract is  
the submission of unconditional Bank Guarantee by our customer to your good self for a  
sum of Rs. \_\_\_\_\_ Rupees/FE (as applicable) \_\_\_\_\_

2. In compliance with this stipulation of the contract, we hereby agree and undertake as  
under: -

a. To pay to you unconditionally on demand and/or without any reference to our Customer  
and amount not exceeding the sum or Rs. \_\_\_\_\_ Rupees or  
FE (as applicable) \_\_\_\_\_ as would be mentioned in  
your written Demand Notice.

b. To keep this Guarantee in force till \_\_\_\_\_

c. That the validity of this Bank Guarantee shall be kept one clear year ahead of the  
original/extended delivery period or the warrantee of the stores which so ever is later in  
duration on receipt of information from our Customer i.e. M/s \_\_\_\_\_  
or from your office. Claim, if any must be duly received by us on or before this day. Our  
liability under this Bank Guarantee shall cease on the closing of banking hours on the last  
date of the validity of this Bank Guarantee. Claim received thereafter shall not be  
entertained by whether you suffer a loss or not. On receipt of payment under this  
guarantee, this document i.e. Bank Guarantee must be clearly cancelled, discharged and  
returned to us.

- d. That we shall inform your office regarding termination of the validity of this Bank Guarantee one clear month before the actual expiry date of this Guarantee.
- e. That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alteration or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guarantee which shall be limited only to Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_).
- f. That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor.
- g. That this an unconditional Bank Guarantee, which shall be encashed on sight on presentation without any reference to our Customer/Seller or Vendor.

Guarantor

Dated: \_\_\_\_\_

(Bank Seal and Signatures)

**AFFIDAVIT/UNDERTAKING**  
**(WORTH RS. 100/- ON JUDICIAL STAMP PAPER)**

Mr \_\_\_\_\_ Authorized signatory/  
Partner/MD of M/s \_\_\_\_\_, do hereby solemnly affirm to DGP  
(Army), DP (Navy), DP (Air) and Directorate General Defence Purchase, Ministry of Defence  
Production, Rawalpindi that our firm M/s \_\_\_\_\_ has applied for registration  
with Director General Defence Purchase (DGDP) duly completed all the documents required by  
registration section on \_\_\_\_\_ (date) i.e before signing the contract. I certify that the above  
mentioned statement is correct. In case it is detected on any stage that our firm has not applied  
for registration with Director General Defence Purchase or statement given above is incorrect,  
our firm will be liable for disciplinary action initiated (i.e debarring, the firm do business with  
other Defence Establishment and Govt Agencies). I also accept that any disciplinary action  
taken will not be challenged in any Court of Law.

Station: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Appointment in Firm: \_\_\_\_\_

**ATTESTED BY OATH COMMISSIONER WITH STAMP**

### INVITATION TO TENDER FORM

1 Schedule to Tender No. 2590047\B2601360430 Dated null This tender will be closed for acceptance at 1030 Hours and Will be opened at 11:03 Hours on 2026-03-10 11:00:00.0 Please drop tender in the Tender Box No. 205

2 You are requested to please use this Performa for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.

3 . You are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed and stamped. Same are available at [www.ppra.org.pk](http://www.ppra.org.pk)

| S NO                                                                | DETAIL OF STORES                                                                                                                                                                             | QTY            | UNIT PRICE | TOTAL PRICE |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|------------|-------------|
| 1                                                                   | null   Procurement of 02 x 10 KW Laser Weapon System (LWS) PN Ships<br>Detailed:<br>Technical Specification Special<br>Instructions: As Per Annex A<br>General Instructions : As Per Annex B | 2.0<br>NUMBERS |            |             |
| 2                                                                   | null   Radars<br>Detailed:<br>Technical Specification Special<br>Instructions: As Per Annex A<br>General Instructions : As Per Annex B                                                       | 2.0<br>NUMBERS |            |             |
| Above mentioned price includes 18% sale Tax (Please tick Yes or No) |                                                                                                                                                                                              | Yes            |            | No          |
|                                                                     | Grand Total                                                                                                                                                                                  |                |            |             |

## Terms and Conditions

13. **Special Note:**

All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).

- a. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their financial capability to undertake the project.
- b. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo.
- c. Only registered suppliers on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.
- d. Release of payments is subject to mandatory submission of Filer Certificate duly issued by FBR showing the name of supplier on Active Taxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayers list is submitted alongwith payment documents.
- e. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.
- f. Company registration certificates are to be attached with offer.
- g. Requisite amount of earnest money (in shape of CDR/Demand Draft/Pay Order in the favour of CMA (DP) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted. Technical offers received without earnest money shall not be accepted and will be rejected on spot.
- h. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.
- i. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices. Moreover, compliance or otherwise against each para/requirement of Annex A, B & C duly signed and stamped by firm authorized rep is to provide for technical scrutiny.
- j. Price preference is admissible to local manufacturers over foreign vendors as per PPRA Rule 24 and Govt of Pakistan (Ministry of Commerce) SRO 827 (I) 2001.

Note: In case of failure to comply above instructions, Terms and conditions, offer will liable for rejection.

DP-3

Tender No : B2801260430.....

Name of the Firm.....  
DGDP Registration No.....  
Mailing Address.....  
Date.....  
Telephone No.....  
Official E-Mail.....  
Fax No.....  
Mobile No of contact person.....

To:

Directorate of Procurement (Navy)  
through Bahria Gate Near SNIDS  
Center, CDA Market  
at Naval Residential Complex  
Sector E-8, Islamabad  
Tele : 051-9262310  
Email : dpn@paknavy.gov.pk

Dear Sir, 1. I/We hereby offer to supply to the Director of Procurement (Navy) the stores detailed in schedule to the tender inquiry or such portion thereof as you may specify in the acceptance of tender at the prices offered against the said schedule and further agree that this offer will remain valid up to 120 day and will not be withdrawn or altered in terms of rates quoted and the conditions already stated therein or on before this date. I/We shall be bound by a communication of acceptance to be dispatched within the prescribed time. 2. I/We have understood the Instructions to Tenders and General Conditions Governing Contract in Form No. DDP&I (Revised-2019) included in the pamphlet entitled, Government of Pakistan, Ministry of Defence (Directorate General Defence Purchase) "General Conditions Governing Contracts" and have thoroughly examined the specifications/drawings and/ or patterns quoted in the schedule hereto and am/are fully aware of the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements. 3. The following pages have been added to and form part of this tender:

a.....  
b.....  
c.....

YOURS FAITHFULLY,

(SIGNATURE OF TENDERER)

(CAPACITY IN WHICH SIGNING)

ADDRESS.....

DATE.....

SIGNATURE OF WITNESS.....

ADDRESS.....

\*Individual signing tender and/or other documents connected with a contract must specify:-

- (a) Whether signing as "Sole Proprietor" of the firm or his attorney.
- (b) Whether signing as a "Registered Active Partner" of the firm or his attorney.
- (c) Whether signing for the firm "per procuration".
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-date and under the Partnership Act 1932, the capacity in which signing e.g., the Director, Secretary, Manager, Partner, etc. or their attorney and produce copy of document empowering him so to sign, if called upon to do so.
- (e) Principal's proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Challan Form for tender Fees as applicable

**ANNEX 'A' TO**

**Indent No: 2590047**

**Dated: 04 Dec 25**

**TECHNICAL SPECIFICATIONS OF 10 KW Laser Weapon System (LWS) FOR PN SHIPS**

| S.No                   | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Firm's Reply<br>(complied/partially/complies<br>/ not complied) |                                                          |                        |                          |                      |                          |                    |                          |  |
|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------|------------------------|--------------------------|----------------------|--------------------------|--------------------|--------------------------|--|
|                        | <p><b>Guidelines for Firms for Submitting Technical Proposals for Technical Evaluation.</b></p> <p>Firm is required to clearly mention Complied/Partially Complied/Not Complied remarks against each Clause and qualify same through mentioning references in respective Clause from the attached firm's technical proposal/brochures as per following format.</p>                                                                                                  |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| 1.                     | 10 KW Laser Weapon System (LWS) for PN Ships shall be purchased and installed onboard PN Ships. The specifications/ features of the required said system are appended in the ensuing paragraphs.                                                                                                                                                                                                                                                                    |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| 2.                     | <p><b>Operating Parameters.</b></p> <table border="1"><tr><td>Input power to system</td><td>220VAC with alternate option of operation at 12/ 24 V DC</td></tr><tr><td>Operating Temperature:</td><td>-15 to 65 degree Celsius</td></tr><tr><td>Storage temperature:</td><td>-15 to 65 degree Celsius</td></tr><tr><td>Relative humidity:</td><td>95% at 55 degree Celsius</td></tr></table>                                                                         | Input power to system                                           | 220VAC with alternate option of operation at 12/ 24 V DC | Operating Temperature: | -15 to 65 degree Celsius | Storage temperature: | -15 to 65 degree Celsius | Relative humidity: | 95% at 55 degree Celsius |  |
| Input power to system  | 220VAC with alternate option of operation at 12/ 24 V DC                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| Operating Temperature: | -15 to 65 degree Celsius                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| Storage temperature:   | -15 to 65 degree Celsius                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| Relative humidity:     | 95% at 55 degree Celsius                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |
| 3.                     | <p><b>System Capabilities.</b></p> <p>The system to be acquired/ developed shall provide following capabilities/ functions:</p> <ol style="list-style-type: none"><li>High energy lasers (HEL) for beam damage.</li><li>Coverage 360 degrees azimuth, +15 degrees to +85 degrees elevation.</li><li>Cover blind arcs of ships and capable to penetrate RF shields/ anti DEW coatings.</li><li>Capable to operate under all weather scenarios (night, fog,</li></ol> |                                                                 |                                                          |                        |                          |                      |                          |                    |                          |  |

marine environment & bad weathers etc.).

- e. System should be scalable and expandable.
- f. Power output/ compatible with ships DGs
- g. The system shall be capable to locate the position of UAVs operator.

**4. Requisite Functionalities.**

- a. The system should operate in conjunction with jammers.
- b. The system should have AI and ML functions imbedded into it i.o.t. ensure shorter OODA (Observe, Orient, Decide and Act) loops.
- c. Multi-mission and modular in nature.
- d. Integration capability with centralized command and control systems via standard interfaces.
- e. Response time should be <0.5 seconds.
- f. Multi Target engagement functionalities i.o.t. neutralize swarms.
- g. High availability and low false alarm rate.
- h. Capable to engage drones in all types of attack profiles through pre-programmed multi-directional kill solutions.
- j. Latency requirements:
  - (1) Sensor to Command <100ms
  - (2) Command to Effector <50ms
- k. Availability of BITE (Built In Test Equipment) upto module / PCB level.

**5. Technical Specifications.** DEW's comprising of under mentioned technical specifications in the domain of HEL systems for the purpose of ensuring hard kill are as follows:

**High Energy Lasers (HEL).**

- a. Power: 10kW (scalable upto 30kW)
- b. Beam Director: Fast steering mirrors (FSM) for precision.
- c. Engagement Time: <5 seconds for a target at 2.5 km.
- d. Beam divergence: 0.5 mrad.

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|    | <p>e. Laser life: 1 Mill shots.</p> <p>f. Engagement Sequence is as under:</p> <ol style="list-style-type: none"> <li>(1) Track acquisition at 7km.</li> <li>(2) Fine tracking at 3km (through ship board EO/IR).</li> <li>(3) Engagement at 2.5km with beam duration &gt;5 seconds.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |
| 6. | <p>System should be able to operate under following conditions:</p> <ol style="list-style-type: none"> <li>a. Vibration and shock proof mountings.</li> <li>b. Dust and water resistant as practically as possible</li> <li>c. Salt and fog resistant.</li> <li>d. Provision of protective covering for stowage/ storage.</li> <li>e. Withstand with marine/ sea environment as per applicable Military Standard.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |
| 7. | <p>The Anti Drone system shall be comprised of following:</p> <p><b>Integration with Ship's CMS &amp; Main Radar.</b> System should be able to accept radar tracks and TD sent by Ship's CMS.</p> <p><b>Organic EO/ IR Suit.</b> In saturated environment, organic EO/IR suit as part of Laser Weapons System along with shipboard EO/IR is deemed essential so that the system can track the drones independently as well and handoff tracking to laser beam director with minimal latency.</p> <p><b>Weapon Reassignment.</b> The system must operate as a coordinated defensive layer alongside CIWS, main gun and onboard jammers. Selection of Laser Weapon System must remain reversible and the operator must be able to reassign the target to another hard-kill/ soft-kill weapon at any time. For this purpose, organic EO/ IR suit is considered mandatory so that shipboard sensors are not overwhelmed and weapon reassignment can take place smoothly.</p> <p><b>ICDs &amp; Indigenous Integration.</b> The OEM must be mandated to provide system ICDs for indigenous integration with shipboard systems.</p> |  |
| 8. | <p>System should have independent command and control C2 system which can be integrated to NCW setup for sharing of target information and even fire control data.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |
| 9. | <p>OEM/ Supplier is to provide 1st and 2nd line repair/ maintenance</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |

|     |                                                                                                                                                                                                                                                                                                                                                                                        |  |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|     | <p>support of all electronic, sensors, antenna system and other associated equipment at site.</p>                                                                                                                                                                                                                                                                                      |  |
| 10. | <p>OEM/ Supplier shall provide Mean Time between Failure (MTBF) &amp; Maintainability (MTTR) and provide future updates modification on offered equipment.</p>                                                                                                                                                                                                                         |  |
| 11. | <p>After conduct of LSA, OEM shall furnish LSAR i.e.w MIL-STD-1388-2B. LSAR shall be in a format mutually agreed by PN &amp; OEM for PN CAMS.</p>                                                                                                                                                                                                                                      |  |
| 12. | <p>The supplier should provide test and instrument tools along with list of spares.</p>                                                                                                                                                                                                                                                                                                |  |
| 13. | <p><b>Standard</b> System should conform to IMO standards (certificate to this effect be made part of contract).</p>                                                                                                                                                                                                                                                                   |  |
| 14. | <p><b>Origin of Supply and Acceptable Make / Model / Brand</b></p> <p>Origin of supply is to be preferably Imported and subject to provision of specified OEM CoC. System being offered should be already in use by other Military or Navies.</p> <p>The equipment/ machinery shall be of latest version/ OEM certified and may not be older than 01 year at the time of delivery.</p> |  |

**ANNEX B TO****Indent No: 2590047****Dated: 04 Dec 25****GENERAL TERMS AND CONDITIONS**

| <b>S No</b> | <b>General Description/ Conditions</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>Firm's Reply<br/>(complied/partially<br/>complied/ not<br/>complied)</b> |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
|             | <b>Guidelines for Firm for Submitting Technical Proposals for Technical Evaluation.</b><br><br>Firm is required to clearly mention Complied/Partially Complied/Not Complied remarks against each Clause and qualify same through mentioning references in respective Clause from the attached firm's technical proposal/brochures as per following format.                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                             |
|             | <b>SCOPE OF SUPPLY/ WORK</b><br><br>The Supplier undertakes to deliver equipment/goods/stores including Supplies and Services to the Purchaser on CIF basis (as per INCOTERMS 2020) as per details specified in Annex-A (Technical Specifications) and General Terms and Conditions given at Annex-B to this Indent.<br><br>The Supplier shall, in accordance with the terms and conditions as set forth in the Indent, with due care and diligence, provide the equipment/goods/stores within 06 months of Contract Effective Date (CED). SUPPLIER shall conduct feasibility study and ship survey at its own expenses before signing of the contract.                                                                                                                            |                                                                             |
|             | <b>PROJECT SCHEDULE</b><br><br>The Contract shall be executed in accordance with the dates in the Project Schedule. In case of delayed performance of any other dates or periods the Supplier shall strive to compensate such overruns in order to finally meet any subsequent binding dates.<br><br>If by reason of any change order, or of any act or omission on the part of the Purchaser, or any event of force majeure the Supplier shall be delayed in the completion of the Contract then provided that the Supplier shall as soon as reasonably practicable have given to the Purchaser notice of his claim for an extension of time with supporting details, the Purchaser shall on receipt of such notice grant the Supplier an extension of time as may be reasonable. |                                                                             |
|             | <b>SCHEDULE OF PAYMENTS</b><br><br>The BCP shall be paid to the Supplier by the Purchaser through an irrevocable and confirmed Letter of Credit (LC) to be opened by the Purchaser in favour of the Supplier through a scheduled Pakistani Bank nominated by State Bank of Pakistan through CMA (DP). All bank charges                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                             |

relating to opening of LC (including operating and confirmation charges) shall be borne by both Parties in their respective countries. All payments to the Supplier shall be released through CMA(DP) against original invoice (in duplicate) on completion of respective milestones as mentioned below or as negotiated by DP (N):

- a. 60% payment on completion of following:
  - (1) Delivery of Goods/ Stores/ Equipment.
  - (2) Successful joint inspection report without any discrepancy.
  - (3) Milestone Certificate showing evidence for the delivery of Goods/ Stores/ Equipment.
- b. 20% payment on completion of following:
  - (1) Successful completion of installation/ integration/ interfacing/STW/commissioning/acceptance onboard nominated ship(s) complying all specifications/ acceptance criteria against issuance of Acceptance Certificate by the end user.
  - (2) Conduct of operator & maintainer training to nominated team against issuance of milestone certificate.
- c. 20% payment on issuance of CRV by the consignee.

#### **PERFORMANCE BANK GUARANTEE**

To ensure timely and correct supply of stores, the Supplier shall furnish an unconditional and irrevocable 10% PBG, within 30 days of contract signing from a scheduled Pakistani Bank (on a Judicial Stamp Paper of the value of Rs.100,000), in the same currency as that of the Contract and endorsed in the favour of CMA(DP) Rawalpindi. The CMA(DP), Rawalpindi has the like power of seeking encashment of the PBG as if the same has been demanded by the Purchaser himself. This PBG shall remain valid for 60 days beyond the completion of warranty period.

If the Supplier fails to issue the Bank Guarantee within the specified period because of circumstances that the Supplier is responsible for, the Purchaser reserves the right of cancelling the Contract.

In the event of any material breach of terms of Contract having implication on Time schedule and Scope of Work beyond the acceptable limits defined in this Contract, the Supplier shall be given a written notification to satisfy the breach within 30 days and if the Supplier fails to take satisfactory remedial actions, Purchaser shall have the right to forfeit the PBG but only to the extent of Purchaser's loss or damage resulting from such material breach. For this purpose, the Supplier undertakes not to hinder/restrain encashment of PBG provided to the Purchaser on account of this contract through any court, extra judicial or any other process including administrative in nature whatsoever.

### **CONTRACT EFFECTIVE DATE (CED)**

CED shall be established and notified by the Purchaser upon completion of following pre-requisites:

- a. Contract signing.
- b. After Endorsement by FA(N).
- c. Issuance of confirmed and irrevocable Letter of Credit (L.C) by the Purchaser.

### **PRICES OF THE ITEMS**

The Supplier shall mention the price of all deliverables (i.e. Equipment/ Services, Spares, Documentation, Test Bench/ Tools/ Test Equipment, Training, FATs (Factory Acceptance Trials), Installation/ Integration, Calibration cost, Acceptance Tests/ Trials/ Commissioning etc, where applicable) separately in financial quote. The same are to be subsequently incorporated in the contract document.

### **EXPORT LICENSES/ PERMIT/ END USER CERTIFICATE (EUC)**

The Supplier shall be responsible to apply in the correct form and in due time for all applicable permits and export licenses etc. outside Pakistan from the related government(s), for the Goods and Supplies.

Upon signature of the Contract but before CED, the Supplier shall apply for any necessary export licenses or other government approvals outside Pakistan in relation to any Supplies to be provided by the Supplier to the Purchaser pursuant to the Contract whether applicable to its country or any other country item where Supplies originate. The Purchaser is responsible for issuing the EUC as per the required format by respective OEMs or governments within 30 (thirty) days on receipt of the request of the Supplier.

In case any import/export licenses cannot be obtained from the countries where certain Supplies or parts thereof shall be procured; in such a case or in case of technical reasons, the requirement/issue shall be brought in the notice of the Purchaser within shortest possible time with alternate options available with the Supplier. The Purchaser shall have the right to accept or propose alternates for the needful. Alternate options shall be finalized after mutual agreement between the Parties to be properly endorsed by means of an Amendment to Contract.

The Parties acknowledge that being granted any import license that may be required by applicable law is beyond the reasonable control of the Supplier and as such, the Supplier is not responsible that any such import/export licenses shall be granted by the competent authorities. In such event, the Parties shall promptly confer with one another and with their respective legal

counsel to discuss and agree upon a mutually acceptable course of action and solution.

After the Export License/ Permit regarding the export of the Supplies into Pakistan has been granted by the competent authorities (constituting one of the conditions regarding CED to result in effectiveness of this Contract), any refusal, revocation, denial or the like as regards to import/export licenses shall not be deemed to be an event of Force Majeure. If required, provision of End User Certificate or any other documents or information reasonably required to the Supplier in due time is the responsibility of the Purchaser.

End User Certificate, if required, by SUPPLIER for export of item to Pakistan shall be provided on written requested of supplier. The request, if required shall be made at the time of signing of contract alongwith correct specimen of EUC. The EUC shall be signed by the end user atleast one month of the actual delivery of stores.

#### **TRANSFER OF TITLE AND RISK**

Risk of loss and damage to the Equipment shall be transferred to the Purchaser according to the 'INCOTERM 2020 used in the Contract.

Title to the Equipment shall be transferred to the Purchaser when the Supplier has received full payment of the Contract Price.

#### **TRAINING**

OEM shall recommend the operator & maintenance requirement up to level 4 for 10 x trainees each as per OEM standard training policy at its premises or in Pakistan within 30 days of installation and acceptance. Modalities for the training including duration of training shall be discussed during the contract negotiations. All nominated operators shall have sufficient technical knowledge to be able to operate the equipment.

Traveling expenses of the nominated trainees will be borne by the purchaser, whereas boarding/ lodging/ expenses will be borne by the supplier.

Training documents/ material shall be provided to the trainees by the supplier as soft/ hard copies.

Training shall be imparted in multiple, mutually agreed duration, training sessions, salient aspects are as under:

- a. Training for operators and maintainers staff.
- b. Technical manuals and simulation-based training.
- c. Annual maintenance contracts and spare parts management.
- d. Remote technical support and software updates.

|  |                                                                     |
|--|---------------------------------------------------------------------|
|  | <p>e. Virtual AI based simulators with custom threat scenarios.</p> |
|--|---------------------------------------------------------------------|

#### **CUSTOMS, IMPORT DUTIES, TAXES AND OTHER CHARGES**

The Purchaser shall pay all applicable customs, import duties taxes and other charges due on the Equipment payable upon its importation into the country of destination.

The Supplier shall pay all taxes, assessments, duties, levies or charges levied in the country of the manufacturer of the Equipment in connection with the supply by the Supplier of Equipment and Services.

All amounts stated to be payable by Purchaser pursuant to this Contract exclude any value added tax (VAT), sales tax, service tax, taxes on turnover or similar taxes. If the supply of Equipment or Services hereunder are chargeable to any value added tax, sales tax, service tax, taxes on turnover or similar taxes inside country of destination, and such taxes are not recoverable by the Supplier then such taxes shall be paid and borne by the Purchaser.

Purchaser shall pay and bear all other taxes, assessments, duties, levies or charges by whosoever levied in the country of destination of the Equipment.

If Purchaser is required by any law to make any deduction or withholding from any amount payable to Supplier under this Contract, then the sum payable in respect of which such deduction or withholding is required to be made shall be increased to the extent necessary to ensure that, after the making of such deduction or withholding, Supplier shall receive (free from any liability in respect of any such deduction or withholding) a net sum equal to the amount which it shall have received had no deduction or withholding been required to have been made. Purchaser shall pay any such withholding or deduction to the relevant authority as required by law and shall promptly provide Supplier with an official receipt or certificate in respect of the payment of the withholding or deduction.

#### **DOCUMENTATION**

The Supplier shall provide two sets of following original documents (in English) and in soft copies (PDF Format searchable) for each system to PN:

- a. Operator manuals covering comprehensive operating instructions alongwith CDs.
- b. Maintenance manual and procedures alongwith flow charts and diagrams alongwith circuit diagram including maintenance routines upto level 3&4 of the equipment.
- c. Complete priced spare parts list alongwith Part Nos. to be provided at the time of delivery of stores/spares. List of fast moving items may also be provided.
- d. Complete onsite, onboard & depot level maintenance documentation must be provided. Maintenance manuals must cover comprehensive maintenance procedures alongwith flow charts and diagrams.

c. Line/ Block diagrams, engineering diagrams and technical diagrams of entire project.

f. Installation manuals.

g. Illustrated parts catalogues (IPCs).

h. List of all components/ parts/ assemblies in Excel format covering under mentioned field:

- (1) OEM complete address
- (2) Part Number
- (3) NATO Stock Number (If held)
- (4) Description/ Nomenclature of item/ part/ assembly
- (5) Denomination
- (6) Shelf life
- (7) Equipment Name
- (8) Equipment Model No
- (9) Equipment Serial No
- (10) Population of items in equipment
- (11) Repairable/ Non-repairable source of availability
- (12) Units/ Price in US\$/ Pak rupees
- (13) Interface Control Data (ICDs) for interfacing with onboard systems
- (14) Troubleshooting Hand Book.

#### **LOGISTIC AND SPARES SUPPORT**

List of one year onboard spares and three years depot spares is to be provided by OEM at the time of tender opening. Description of commercial equivalent components with their part numbers is to be provided for all components used in the system. One year onboard spares are to be provided as part of scope of work and its cost shall also be included in the commercial offer. Purchaser has the right to order for purchase of 03 years depot spares as part of the contract or otherwise.

Offered system shall be adaptable with future design growth using compatible add-on-modules.

The supplier shall identify/provide critical spares list essentially required for the equipment with reliability factor.

The supplier is to provide a list of all customized components/ items. The supplier shall also provide future updates/ modifications on the offered stores/ software.

#### **WARRANTY/ GUARANTEE**

- a. Warranty period of all items except defective/non-operational shall commence from the date of acceptance of Goods/ Equipment, whereas warranty of defective/non-operational equipment (at the time of commissioning/ acceptance) shall commence after defect rectification of equipment.
- b. The stores and all its associated accessories shall be warranted against DPL-15 by the Supplier for a period of 3 years, for all defects in hardware from the date of final acceptance by Purchaser. Software provided with the systems shall also have warranty for a minimum period of 03 years for any bugs found in operations. The Supplier shall provide/ incorporate all software updates in this period.
- c. The Supplier shall provide guarantee that the articles supplied are of latest version and all modifications/up gradations have been incorporated in the equipment being supplied.
- d. The Supplier shall provide guarantee that the stores produced are of current production and brand new, in accordance with approved drawing, and in all respects. The materials used, whether or not of his manufacture shall also be in accordance with the latest appropriate standard specifications.
- e. The Supplier shall provide guarantee for through life supportability of the equipment and software for at least 15 years after acceptance of the entire system.
- f. The turnaround time of the LRUs/items under warranty repairs shall not exceed 6-8 weeks on receipt of defective LRUs/ items at OEM premises.

#### **TECHNICAL SCRUTINY**

Technical scrutiny of quotations forwarded by the Supplier shall be carried out by a committee nominated by NHQs.

#### **DELAYS AND LIQUIDATED DAMAGES (LDs)**

LDs, if imposed shall be recovered at the rate of up to 2% but not less than 1% (depending upon the merit of the case as decided by Competent Purchase Officer) of the value of stores supplied late per month or a part of a month for the period exceeding the original delivery period are liable to be imposed on the Supplier by the Purchaser in accordance with DPP&I-35 (Revised 2024), if the stores/ services supplied after the expiry of the delivery date without any valid reasons, subject to provision that the total LD thus imposed shall not exceed 10% of the total value excluding taxes/ duties, freight, KPT, insurance charges of the stores delivered late.

#### **TECHNICAL ASSISTANCE**

The Supplier shall be responsible for successful Setting-to-Work, commissioning and Tests/Trials of the system onboard ships in Pakistan. The technical assistance by the Supplier during warranty period shall be free of cost and on request basis to the satisfaction of Purchaser.

The manufacturer will provide services of its own qualified engineers and technicians to undertake all activities mentioned below under presence of Pakistan Navy experts:

- a. Installation along with all the accessories including the feasibility study and interface development.
- b. Integration and interfacing with the other systems, equipment and ancillary equipment which are required for proper and complete functioning of the System onboard ships.
- c. All systems installation and integration with other onboard equipment sensors/ systems, as applicable, will be done by the supplier.
- d. Installation drawings and Interface Control Document (ICD).

#### **NON DISCLOSURE AGREEMENT**

Any information about the sale/purchase/services/drawings/ infrastructure etc of the project under the contract shall not be communicated to any person, other than the manufacturer/ provider of the stores/ drawings/ machinery/ equipment/ tools etc or to any press or agency not authorized by the Purchaser to receive it. Any breach on this account shall be punished under the Official Secret Act 1923.

#### **PROVISION TO BUY ADDITIONAL SYSTEMS**

If so required by the Purchaser, the Parties may enter into another Contract for purchase of additional system(s), at a comparable cost with the same scope of work at similar terms and conditions as mutually agreed upon if such requirement is conveyed till

31 December 2030. Thereafter, prices shall be discussed mutually.

#### **SYSTEM SOFTWARE (WHERE APPLICABLE)**

Software as well as line diagrams and relevant books/documentation leading

to software up-gradation, maintenance software up to component level and backup software etc. shall be provided by the manufacturer/Suppliers. In addition following shall also be required:

- a. Software program (in English language) shall be user friendly.
- b. The software modules shall be fully documented in the software documentation for understanding their operations.
- c. It shall be fully supportable for through life in case of an upgrade in hardware is necessary due to maintainability and/or technological advancements.
- d. Software shall be warranted for a period of at least 05 years of trouble free operation.
- e. Necessary software for running the diagnostic test up to component level shall also be provided.

#### **INSPECTION OF STORES/ ACCEPTANCE TEST PROCEDURE**

- a. The stores shall be jointly accepted and inspected by team of following officers/ Reps:
  - (1) Reps of Supplier
  - (2) Reps of End User
  - (3) Rep of concerned depot
  - (5) Rep of ECA/CINA
- b. Above team shall inspect and test the goods to verify their conformity to the contracted specifications.
- c. The technical specifications shall specify inspections/ tests criteria as required by the Purchaser and place of conduct.
- d. Purchaser shall notify the Supplier in writing of the identity to any representatives entrusted for this purpose.
- e. If any inspected or tested goods fail to conform to the specifications, Purchaser may reject them and the Supplier shall either replace the rejected goods or make alterations necessary to meet specification requirements, free of cost to Purchaser.
- f. Purchaser's right to inspect, test and where necessary, reject the goods after arrival in Pakistan shall in no way be limited or waived by reasons of the goods having previously been inspected, tested and passed by Purchaser or its representative prior to the goods shipment from the country of origin.

#### **PORt & DOCK CHARGES**

All port & dock charges shall be paid at actual (If applicable) by Supply

Officer PN Embarkation Headquarters, West Wharf Road Karachi on submission of the bills duly verified by Commanding Officer PN EHQ(N) & PDI in Pak Currency".

#### **DISCREPANCY**

The Supplier shall render a discrepancy report to all concerned within 30 days after receipt of stores for discrepancies found in the consignment. The quantities found short or defective are to be made by the Supplier, without any additional cost on "DDP "consignee's warehouse "within 30 days.

#### **COMPENSATION ON BREACH OF CONTRACT**

If the Supplier fails to supply of contracted stores or contract is cancelled either on RE or without RE or contract become ineffective due to default of Supplier/ Supplies or stores/ equipment declared defective and caused loss to the Government, Supplier shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation shall be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money shall be decided by the purchase officer and shall be deposited by Supplier in Government treasury in the currency of contract.

#### **PACKING MARKING**

a. Standard Trade Packing worthy of transportation by air/ rail/road so as to ensure the arrival of the stores at the Consignee's warehouse in undamaged condition. Any loss or damage incurred due to sub-standard packing shall be made good by the Supplier free of cost.

b. Marking to be in accordance with international standards worthy of transportation by sea, road or air with bold marking as under:

FRONT SIDE: Name and address of consignee.

OTHER SIDE: Contract No. .... Dated.....

TOP : Gross Weight.....

Dimensions A yellow disc 4" or 6" in diameter According to the size of packing.

c. For fragile stores word "FRAGILE" is to be marked in bold letters on all sides of the consignment/package.

d. Any loss or demurrage occurring due to wrong marking or packing shall be borne by the supplier.

e. All stores shall be marked with a broad arrow pointing upwards, by stamping, painting or tallying. Each individual item of stores must bear the Part No. to facilitate identification.

### **CHECKING OF SUPPLIES AT CONSIGNEE'S END**

Upon arrival, Supplies shall be checked at consignee's end in the presence of the Purchaser's and Supplier's representatives. If for the reasons of economy, or any other reason, the Supplier decides not to nominate his representative for such checking; an advance written notice to this effect shall be given by the Supplier to the consignee prior to or immediately on shipment of stores. In such an event, the Supplier shall clearly undertake that the decision of consignee with regard to quantities and description of the consignment shall be taken, as final and any discrepancy found shall be accordingly made up by the Supplier. In all other cases, the consignee shall inform the Supplier about arrival of consignment immediately on receipt of stores through fax. If no response from the Supplier is received within four (04) working days from initiation of letter through fax, the consignee shall have the right to proceed with the checking without Supplier's representative. Consignee's report on checking of stores shall be binding on the Supplier in such cases.

### **ACCEPTANCE TRIALS**

The OEM shall provide Factory Acceptance Tests (FATs), Setting to Work (STW), Site Acceptance Trials (SATs) procedures (in English) two months in advance for study and vetting by PN. The final acceptance procedures shall be prepared by the OEM and shall be presented for acceptance to Purchaser.

OEM shall carryout Factory Acceptance Tests (FATs) at OEM's premises as per mutually agreed ATPs, in the presence of 02 to 03 reps of the Purchaser. Expenditure on International ticketing for nominated FATs team will be borne by the Purchaser whereas, boarding/lodging and domestic traveling shall be borne by the Supplier.

Draft HATs and SATs documents shall be forwarded to Purchaser within 02 x months of the CED for vetting. Final HATs and SATs documents are to be provided by the OEM atleast 02 x months prior conduct of HATs.

Installation, STW, integration, Harbour Acceptance Trials, Sea Acceptance Trials and commissioning/ acceptance of the supplied systems shall be carried out in Pakistan, in the presence of Purchaser's reps to prove that the equipment supplied is performing as per mutually agreed acceptance criteria. Acceptance certificate shall be provided by PN within 30 days after successful trials.

### **ACCEPTANCE CRITERIA**

OEM shall provide Factory Acceptance Trials (FATs), Harbour Acceptance Trials (HATs), Setting to work (STW) and Sea Acceptance Trials (SATs) procedures (in English) two 02 months in advance of trials for study and vetting by PN. The final acceptance shall be made by PN, taking into consideration the trial procedures and system specifications provided by OEMs and PN experience in operating/ maintaining such systems.

a. PN shall carry out FATs of the system in the lab/ stimulatory environment at its premises as per nominations made by the Purchaser. All claimed technical capabilities/ functionalities of the equipment shall be

|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     | <p>demonstrated during FATs as per mutually agreed procedures.</p> <p>b. After installation, STW and commissioning of the equipment, the nominated PN team shall carry out all acceptance tests/ trials in presence of OEM reps to prove that the system is performing as per the mutually agreed performance criteria.</p> <p>c. Final Acceptance Certificate shall be signed by PN only after successful completion of acceptance test/ trials of all the system (Hardware/ Software) and 100% operational performance, proven by OEM to the entire satisfaction of PN as per agreed capabilities.</p> <p>d. The equipment/ system shall not be acceptable in case of the following:</p> <ol style="list-style-type: none"> <li>(1) Equipment specifications are not as per mutually agreed ATPs.</li> <li>(2) Installation/ Commissioning of complete system could not be done in accordance with mutually agreed procedures.</li> <li>(3) Equipment performances and specification/ functions are not matching with the relevant documentation/ manuals.</li> </ol> |
|     | <p><b><u>PENALTY</u></b></p> <p>a. The Supplier before making the shipment shall carry out complete test of the equipment at its facilities to ensure that the same has been manufactured as per specifications. In case the equipment does not pass the tests/ trials, Purchaser has the right to reject the equipment or impose penalty at the rate of 10 - 15% of the value of the relevant equipment/ items.</p> <p>b. The penalty shall not absolve the Supplier to undertake the repairs in Pakistan or abroad at his cost and expense including freight charges. This shall be in addition to the penalties and obligations covered in the contract like warranty/ guarantee obligations on Form DPL-15.</p>                                                                                                                                                                                                                                                                                                                                                     |
| 29. | <p><b><u>EXPORT LICENSES/ PERMIT/ END USER CERTIFICATE (EUC)</u></b></p> <p>a. The Supplier shall be responsible to apply in the correct form and in due time for all applicable permits and export licenses etc. outside Pakistan from the related government(s), for the Goods and Supplies.</p> <p>b. Upon signature of the Contract but before CED, the Supplier shall apply for any necessary export licenses or other government approvals outside Pakistan in relation to any Supplies to be provided by the Supplier to the Purchaser pursuant to the Contract whether applicable to its country or any other country items where Supplies originate. The Purchaser is responsible for issuing the EUC as per the required format by respective OEMs or governments within 45 (forty five) days on receipt of the request of the Supplier.</p> <p>c. In case any import/export licenses cannot be obtained from the countries where certain Supplies or parts thereof shall be procured; in such a</p>                                                          |

case or in case of technical reasons, the requirement/issue shall be brought in the notice of the Purchaser within shortest possible time with alternate options available with the Supplier. The Purchaser shall have the right to accept or propose alternates for the needful. Alternate options shall be finalized after mutual agreement between the Parties to be properly endorsed by means of an Amendment to Contract.

d. The Parties acknowledge that being granted any import license that may be required by applicable law is beyond the reasonable control of the Supplier and as such, the Supplier is not responsible that any such import/export licenses shall be granted by the competent authorities. In such event, the Parties shall promptly confer with one another and with their respective legal counsel to discuss and agree upon a mutually acceptable course of action and solution.

e. After the Export License/ Permit regarding the export of the Supplies into Pakistan has been granted by the competent authorities (constituting one of the conditions regarding CED to result in effectiveness of this Contract), any refusal, revocation, denial or the like as regards to import/export licenses shall not be deemed to be an event of Force Majeure. If required, provision of End User Certificate or any other documents or information reasonably required to the Supplier in due time is the responsibility of the Purchaser.

f. End User Certificate, if required, by SUPPLIER for export of item to Pakistan shall be provided on written requested of supplier. The request, if required shall be made at the time of signing of contract alongwith correct specimen of EUC. The EUC shall be signed by the end user at least one month of the actual delivery of stores.

#### **CONTRACT COMPLETION CERTIFICATES**

Upon completion of all contractual obligations under this Contract, the Supplier shall submit a "No Demand Certificate" to the Purchaser stating that no stores/ goods, Supplies, Services and payments are outstanding. Concurrently, the Purchaser shall certify through a "No Objection Certificate" that the requirement placed by the Purchaser as per terms and conditions set forth in this Contract has been fulfilled. Upon receipt of both certificates, Bank Guarantee(s) shall be returned by CMA(DP) to the Purchaser for onward return to the Supplier.

#### **BIDDING PROCEDURE**

This tender shall be floated on Open Tendering Basis using Single Stage Two Envelope Bidding procedure.

#### **LANGUAGE, MEASUREMENTS AND WORKING METHODS**

All drawings, data-files in soft media, Man-Machinery Interface (MMI) of software and hardware, all marking and identification systems and all other documentation required to be produced or delivered to the Purchaser under the Contract shall be written, and meetings conducted, in the English language. Measurements shall be in metric units of measurement unless

otherwise specified.

### **INTEGRITY PACT**

Integrity Pact to be made part of contract exceeding Rs. 10 Million or in equivalent foreign currency. Specimen is placed at Appendix-I to Annex B.

If the Supplier or any of his sub-contractors, agents or servants is found to have violated or involved in violation of the Integrity Pact signed by the Supplier, then the Purchaser shall be entitled to:

- a. Recover from the Supplier an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Supplier or any of his sub-contractors, agents or servants.
- b. Terminate the Contract and recover from the Supplier any loss or damage to the Purchaser as a result of such termination or of any other corrupt business practices of the Supplier or any of his sub-contractors, agents or servants.

### **AMENDMENT IN CONTRACT**

Amendment in the contract if required shall be processed by Purchaser upon mutual agreement of both parties i.e. Purchaser and Supplier and formally issued through amendment in the contract/corrigendum.

### **APPLICABLE LAW, DISPUTES AND ARBITRATION**

Parties shall make their attempt that all disputes arising under this contract shall be resolved through mutual negotiation of both parties. In the event that either party shall perceive such mutual negotiation to be making insufficient progress towards settlement of dispute(s) at any time, then such party may by written notice to the other party refer the dispute (s) to final and binding arbitration as provided below:

- a. The dispute shall be referred for adjudication to two arbitrators one to be nominated by each party who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior Court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.
- b. The venue of arbitration shall be the place from which the contract is issued or such other place as the Purchaser at his discretion may determine.
- c. The arbitration award shall be firm and final.

d. In the course of arbitration, the contract shall be continuously executed except that part which is under arbitration.

e. All proceedings under this clause shall be conducted in English language and in writing.

#### **FORCE MAJEURE**

The Supplier shall not be held responsible for any delay occurring in delivery of the Goods, Supplies and Services due to event of Force Majeure, such as acts of God, war, terrorist activities, floods, earthquakes, tsunamis and other such events like, Pandemics, Lock down, acts of Governments or any other authority competent in relation to any action in connection with this Contract (including delay, refusal, denial, revocation or any other decision regarding any Export License/permit), riots, civil commotion, acts of foreign government and its agencies and disturbance directly affecting the deliveries, and events or circumstances, including, but not limited to, any action and/or inaction by or on the part of any other person or entity, on or over which the Supplier has no control. In such an event the Supplier shall inform the Purchaser within 15 (fifteen) days of the happening and within the same timeframe about the discontinuation of such circumstances/ happening in writing.

The Party initiating the Force Majeure shall provide the other Party with reasonable proof of the occurrence of any of the aforementioned aspects along with Force Majeure event and of its effects on the delivery of the Supplies or any of its obligations towards this Contract.

Once the Party initiating the Force Majeure has provided the reasonable proof of occurrence of Force Majeure event, it shall be verified by the other Party and acknowledged to be realistic. In such case the Force Majeure shall be considered to have occurred.

If the delivery of Goods, Supplies and Services to the Purchaser has been delayed by Force Majeure conditions then additional period to the extent of such delay shall be allowed to the Supplier for completion of his obligations so affected without any increase in Contract Price.

If Force Majeure is considered present for a continuous period of more than 06 (six) months or exceeding a cumulative period of 12 (twelve) months, then both Parties shall mutually decide future course of action.

#### **TERMINATION OF CONTRACT**

If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser shall accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:

- a. To have any part thereof completed and take the delivery thereof at the contract price or.
- b. To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.
- c. No payment shall however be made for any materials not yet in the actual process of manufacture on the date notice of cancellation is received.
- d. Shall the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier. If due to any reasons Purchaser fails to perform its obligations required and needed for the smooth conduct and management of the Contract, Supplier has a right to initiate legal proceedings.

#### **CONFIDENTIALITY**

The Supplier and the Purchaser shall keep confidential all information of the other party, whether designated as confidential or not, obtained under or in connection with the Contract and shall not divulge the same to any third party without the written consent of the other party. The provisions of this clause shall not apply to any information in the public domain otherwise than by breach of the Contract; or information obtained from a third party who is free to divulge the same.

The Supplier and the Purchaser shall divulge confidential information only to those employees who are directly involved in the Contract or have use of equipment and/or software used in connection with the Contract and shall ensure that such employees are aware of and comply with these obligations as to confidentiality.

The Supplier shall undertake that any information about the sale/ purchase of the stores under this contract shall not be communicated to any person, other than the manufacturer/ Supplier/company's lawyer(s), or to any press or agency not authorized by the Purchaser to receive it. Any breach on this account shall be punishable under the Official Secret Act-1923 in addition to termination of the Contract at the risk and expense of the Supplier.

#### **LONG TERM LOGISTIC SUPPORT**

The Supplier shall be required to have a provision in the same contract for replacement of defective components/ parts through exchange and shall provide Standard Replacements Cost for all PCBs, Modules, Sub-assemblies, LRU's, etc used in the equipment/ system for next five years. In case of conclusion of RRC, this requirement shall become part of RRC.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <p>In case of discontinuation of production of any component/ part as result of obsolescence or development of an upgraded version, the Supplier shall inform the Purchaser at-least one (01) year in advance. The Supplier shall ensure the provision of such components/ parts as demanded by the Purchaser prior discontinuation of the production and shall also provide alternate for such components/ parts in case the original is not available.</p> <p>The Supplier shall provide alongwith the offer the name of manufacturers of all the major sub-assemblies and associated accessories of the offered system. The Supplier shall provide standards/ specifications certificate referred to or used for the equipment and its accessories.</p> |  |
| <p><b><u>SECURE EXCHANGE OF CORRESPONDENCE</u></b></p> <p>All correspondence pertaining to contract between Supplier and PN shall be on secured media.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |
| <p><b><u>ASSIGNMENT AND SUBCONTRACTING</u></b></p> <p>Neither Party shall assign any of its rights or obligations (in whole or in part) under the Contract without the prior written consent of the other Party, which shall not be unreasonably withheld.</p> <p>The Supplier shall not subcontract any part of the Contract without the written consent of the Purchaser, which shall not be unreasonably withheld.</p>                                                                                                                                                                                                                                                                                                                                  |  |
| <p><b><u>INTELLECTUAL PROPERTY RIGHTS</u></b></p> <p>Unless otherwise agreed in writing, all intellectual property rights arising out of this Contract shall vest in the Supplier. The Purchaser shall have a worldwide, non-exclusive, non-transferable, royalty-free license to use, and have used, that intellectual property for any purpose.</p>                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| <p><b><u>OWNERSHIP OF CONTRACT</u></b></p> <p>In the event of a change of ownership of Supplier, the Supplier shall ensure that the legal instrument or mode by which the change of ownership takes place shall have specified provisions to the effect that:</p> <p>a. Such change of ownership shall not in any way change, alter or modify the Terms and Conditions of this Contract, and</p> <p>b. The Supplier under new ownership shall continue to be bound by the Terms and Conditions of this Contract.</p>                                                                                                                                                                                                                                       |  |
| <p><b><u>INDEMNITY</u></b></p> <p>In the framework of the implementation of this project, both Parties shall waive off any claim against each other regarding every claim for indemnity for the losses caused to their respective personnel or respective personnel of</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |

sub-contractors/agents and their properties. However, if these losses result from deliberate fault or unmistakable error or gross negligence of Supplier or his sub-contractors/agents and/or the Purchaser, the Party involved shall bear alone the burden of the damage repairs.

#### **PRESERVATION OF GOODS IN CASE OF IMPOSITION OF SANCTIONS**

The Purchaser emphasizes that in no condition any embargo on Purchaser's Country shall affect the execution of this project. However, in case any sanctions are imposed, the Supplier shall ensure the preservation of Goods, material state/long term storage in accordance with relevant maintenance manuals at its premises for a period of up to 60 Working Days. The Supplier shall not charge Purchaser for preservation of Goods at its premises during such period and shall not selldispose them without written agreement of the Purchaser. If such sanctions are in effect beyond such 60 Working Days period, then the Purchaser shall take possession of the Goods where then located or such other location as may be mutually acceptable to the Parties, notwithstanding any provision to the contrary herein contained.

#### **CERTIFICATE OF CONFORMANCE (COC) BY OEM**

Supplier shall provide correct and valid e-mail and fax No. to ECA/ CINA and DP(N). Supplier shall either provide OEM Conformance Certificate to ECA/ CINA or is to be e-mailed to ECA/ CINA under intimation to DP(N). Hard copy of COC must follow in any case through courier. On receipt, ECA/ CINA shall approach the OEM for verification of Conformance Certificate issued by the OEM. Suppliers rendering false OEM Conformance Certificates shall be black listed.

Supplier/OEM shall confirm through OEM certificate at the time of supply/delivery of the equipment at consignee that equipment being supplied is proven equipment.

Supplier through certificate is to confirm that he shall provide import documents at the time of delivery of stores.

Supplier certificate for conformance of 100% indented specifications, any deviation to be clearly indicated in the offer shall be provided at the time of delivery of stores.

OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM nor the OEM's authorized dealer/agent/stockist shall not be acceptable.

OEM CoC (Certificate of Conformity) must have following information:

- a. Description of Store along with Quantity.
- b. Part/ Pattern No of Stores.
- c. Manufacturer Identification (Name Address and Contract No).

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  | <p>d. Date/ period of manufacturing.</p> <p>e. List of Serial Numbers, Batch Number or Lot Numbers as embossed/ engraved on the stores (as applicable).</p> <p>f. Details of Test Reports (FATs/ OEM Lab Test Report) along with dates and tests conducted (as applicable).</p> <p>g. Details of third party testing authority (if their services used).</p> <p>h. List of safety/ regulatory standards (as applicable).</p> <p>j. Conformance to Standard/ Specifications quoted in the Contract.</p>                                                                                                                                                                                                         |  |
|  | <p><b><u>CERTIFICATION REQUIREMENT</u></b></p> <p>Supplier/OEM shall confirm through OEM certificate at the time of supply/delivery of the equipment at consignee that equipment being supplied is proven equipment.</p> <p>Supplier through certificate is to confirm that he shall provide import documents at the time of delivery of stores.</p> <p>Supplier certificate for conformance of 100% indented specifications, any deviation to be clearly indicated in the offer shall be provided at the time of delivery of stores.</p> <p>OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM nor the OEM's authorized dealer/agent/stockist shall not be acceptable.</p> |  |
|  | <p><b><u>DESIGN CODES (IF APPLICABLE)</u></b></p> <p>a. The Supplier shall provide the Goods, Supplies and Services in accordance with internationally recognized codes, standards and recommended best practices. All specified equipment and material shall comply with recognized international codes and standards.</p> <p>b. The Supplier shall inform the Purchaser in writing all the codes, standards and recommended best practices that he intends adopting throughout the design for the written acceptance and written approval of the Purchaser with 3 x hard copies and 1 x soft copy of all the intended &amp; approved codes, standards and recommended practices.</p>                         |  |
|  | <p><b><u>NO LICENSE</u></b></p> <p>All Confidential Information shared under this Agreement shall remain the</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |

exclusive property of the Purchaser, and the Supplier shall have no rights, by license or otherwise, to use the Confidential Information except as expressly provided herein.

#### **PROJECT MANAGEMENT REVIEW (PMR) MEETINGS**

The Supplier's key professionals, covering the various technical disciplines shall attend, actively participate and cooperate with the Purchaser's request for meetings without any additional cost, which shall include but not limited to the following meetings:

- a. Progress timeline/ payment bills meetings.
- b. Any other meetings held in relation to the project.

#### **WORKMANSHIP AND MATERIALS**

a. All work to be done shall be executed in the manner set out in the Contract. Where the manner of manufacture and execution is not set out in the Contract, the work shall be executed in a proper and workmanlike manner in accordance with recognized good practice. The Supplier shall submit for approval of the purchaser, his detailed method statement(s) for the execution of such items of work as may be desired by the Purchaser. Approval of such method statement(s) shall neither relieve the Supplier of his responsibilities under the Contract nor form any basis for claiming additional costs.

b. The Supplier shall give the Purchaser full opportunity to examine, measure and test any work onboard/ Site which is about to be covered up or put out of view. The Supplier shall give due notice to the Purchaser whenever such work is ready for examination, measurement or testing. The Purchaser shall then, unless he notifies the Supplier that he considers it unnecessary, without unreasonable delay carry out the examination, measurement or testing.

#### **CORRUPT GIFTS COMMISSIONS**

The Supplier shall not:

a. Offer or give or agree to give to any person in the service of the Purchaser any gift or consideration of any kind as an inducement or reward for doing or forbearing to do for having done or forborne to do any act in relation to the obtaining or execution of this Contract or for showing or forbearing to show favour or disfavor to any person in relation to this Contract.

b. Enter into this or any other Contract with the Purchaser in connection with which commission has been or agreed to be paid by him or on his behalf, or to his knowledge, unless before the Contract is made, particulars of any such commission and of any agreement for the payment therein have been disclosed in writing to the Purchaser.

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|  | <p><b>RISK PURCHASE</b></p> <p>In the event of failure on the part of the supplier to comply with the contractual obligations, the contract is liable to be cancelled at the risk and expense of the Supplier in accordance with DPP&amp;I-35 (Revised 2024). The Purchaser shall be entitled to receive back all advance payments made by him along with any other compensation as mutually agreed to offset the Purchaser's risk of cost escalation of meeting same requirement from elsewhere.</p>                                              |  |
|  | <p><b>OBSOLESCENCE</b></p> <p>In case of discontinuation of production or any component/part as result of obsolescence or development of upgraded version, the seller shall inform the buyer at-least one year (01) in advance. The seller shall ensure the provision of such components/parts as demanded by the buyer prior discontinuation of the production and shall also provide alternate for such components/parts in case the original is not available.</p>                                                                              |  |
|  | <p><b>COMMISSIONING/ INSTALLATION</b></p> <p>Installation, STW, integration and Commissioning of system/equipment is to be arranged within 30 days of supply of equipment by the supplier through OEM or their authorized rep(s) onboard ships. Any defect/damage to the equipment during commissioning trials shall be repaired or replaced by the supplier without any additional cost.</p>                                                                                                                                                      |  |
|  | <p><b>MISCELLANEOUS</b></p> <p>a. If required, validity of Bank Guarantees (ABG and PBG) and Letter of Credit Shall be extended by the parties till completion of all contractual obligations by the parties as specified in the contract till closure or termination of the contract.</p> <p>b. Supplier shall provide a conformance certificate that item supplied conforms to relevant international standards.</p>                                                                                                                             |  |
|  | <p><b>DISTRIBUTION OF DOCUMENTS ON SHIPMENT BY THE FIRM</b></p> <p>a. Following documents (each bearing Contract No,LC No and SBP Registration No) shall be forwarded to Embarkation Headquarters (Navy) &amp; PDD at NSSD West Wharf Road Karachi by the Supplier:</p> <ul style="list-style-type: none"> <li>(i) 01 x Original Negotiable Bill of Lading / Air Way Bill and 01 Copy</li> <li>(ii) 01 x Copy of Packing List</li> <li>iii. 01 x Copy of Invoice</li> </ul> <p>b. Following documents (each bearing Contract No, LC No and SBP</p> |  |

Registration No) shall be forwarded to the LC holding bank by the Supplier:

- i. 01 x Negotiable Bill of Lading / Air Way Bill
- ii. 02 x Copies of Packing List
- iii. 02 x Copies of Invoice

c. Following documents (each bearing Contract No. LC No and SBP Registration No) shall be forwarded to Directorate of Procurement (Navy), Naval Complex E-8 Islamabad, Pakistan by the Supplier:

- i. 01 x Copy of Negotiable Bill of Lading/ Air Way Bill
- ii. 01 x Copy of Packing List
- iii. 01 x Copy of Invoice

d. Following documents (each bearing Contract No. LC No and SBP Registration No) shall be forwarded to Insurance Company i.e. National Insurance Corporation (NIC) NIC Building 63-Jinnah Avenue, Blue Area, Islamabad:

- i. 01 x Copy of Bill of Lading / Air Way Bill
- ii. 01 x Copy of Invoice

e. A certificate to the effect for the distribution of documents has been issued as given above shall be forwarded to LC holding bank and the purchaser by the supplier within 7 days of obtaining of Bill of Lading/ Air Way Bill. Proof of such a dispatch, like receipt from the courier services etc, shall be provided by the supplier.

#### **DISPATCH/SHIPPING INSTRUCTIONS**

Shipment of the store shall be made on \_\_\_\_\_ basis under the arrangements of supplier. For this purpose, the supplier shall intimate 30 days in advance of Delivery period to purchaser and consignee about readiness of contracted goods/stores and tentative date of dispatch along with name of carrier, preferably PNSC/PIA. In case the PNSC Vessel or PIA craft is not available and supplier intends to ship the store through other airline or vessel whose 1<sup>st</sup> port of call is not Indian, Bangladeshi or Israeli port, then supplier shall obtain advance permission from this Directorate. In case supplier intends to ship the store through courier then he is to make the shipment through courier on \_\_\_\_\_ basis without claiming any freight charges and intimation of such shipment is to be communicated to CO EHQ (N) & PIDD and consignee 10 days prior reaching the store at Karachi.

Supplier shall also provide following details at the time of actual dispatch of stores to consignees and purchaser:  
Contract No and Date.

- I. Description of goods.
- II. Date of readiness of stores.
- III. No of boxes/cases.
- IV. Weight of each box.
- V. Dimensions and Volume.
- VI. Total weight.
- VII. Total Volume.

VIII. Port of shipment.  
 IX. IMCO code if any.  
 X. Special handling instructions, if any.

Supplier shall ensure the submission of following documents to consignee i.e. Embarkation Headquarters (Navy) & PDD 10 days prior arrival of the ship/vessel and in case stores are dispatched by Air then 04 days prior arrival of aircraft at the destination in Pakistan.

- a. Original Bill of Lading/Airway Bill, 02 Copies
- b. Packing list, 01 Copy
- c. Invoice, 01 Copy

Supplier shall send a set of extra photocopies of above documents, one each, to Directorate of Procurement (Navy) and Consignee.

#### **LIABILITY**

The supplier shall not be liable under any circumstances to the buyer, its officers, agent, employees, successors and / or assignees, for any special, consequential and / or incidental damage of whatsoever kind or nature, including, without limitation, any loss, cost, damage loss of revenue or profit or loss of user, incurred or suffered by the buyer or any third party arising out of or in connection with this contract.

The foregoing shall not affect buyers right to claim compensation against the supplier for damages suffered by the buyer arising directly from the performance, bad performance or non-performance of the suppliers duties and / or obligations under the contract provided however that the aggregate liability of the suppliers in connection with this contract for any cause whatsoever including indemnity and risk purchase, shall not exceed hundred percent (100%) of the total price actually paid to the supplier under this contract.

#### **MAINTENANCE REQUIREMENTS**

An adequate inventory of general purpose test equipment/ tools and special test equipment/ tools shall be provided by OEM to support following:

##### **1<sup>st</sup> Level**

- (a) BITE (diagnostic).
- (b) Replacement of faulty PCBs/ Modules for defect rectification.

##### **2<sup>nd</sup> Level**

- (a) Fault finding and module repairs.
- (b) Replacement of faulty sub-modules.

#### **INSURANCE**

All Stores shall be insured before dispatch. The Supplier/Principal is responsible to initiate insurance cover. Insurance shall be paid at actual in Pakistani Rupees by the CMA (DP); Rawalpindi to National Insurance Company Ltd, NIC Building 63-Jinnah Avenue, Blue Area ISLAMABAD (Pakistan).

The National Insurance Corporation (NIC) under the National Insurance Fund (NIF) shall issue an all risk cover except war and strikes, riots and civil commotion from Principal's warehouse to the consignee warehouse for C & F value of the stores. The risk on account of war, strikes, riots and civil commotion shall be entirely on the account of the purchaser. The supplier/principal shall furnish the following details of consignment immediately at the time of shipment direct to National Insurance Company Ltd, NIC Building 63-Jinnah Avenue, Blue Area, ISLAMABAD.

1. Name of Consignee/Insured
2. Contract Number and Date
3. Name of the Vessel/Air Line
4. Date of Sailing/Flight/Vessel No and Date
5. Port/Air Port of Shipment and destination
6. Description of package with markings and Numbers
7. Nature of package, whether crate/bale drum etc.
8. Bill of Lading/Air Way Bill

The failure of the supplier to carry out the above obligation shall render him liable to make good the loss/losses if any.

**NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON EARNEST MONEY**

**IMPORTANT**

Each column must be filled in with **BLOCK CAPITAL LETTERS**.  
incompletion shall render disqualification.

1. Name : \_\_\_\_\_
2. Father's Name : \_\_\_\_\_
3. Address (Residential) :  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
4. Designation in Firm :  
\_\_\_\_\_
5. CNIC : \_\_\_\_\_  
(Attach Copy of CNIC)
6. NTN : \_\_\_\_\_  
(Attach Copy of NTN)
7. Firm's Address :  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8. Date of Establishment of Firm :  
\_\_\_\_\_
9. Firm's Registration Certificate with FBR/Chamber of Commerce/Registrar of Companies.  
(Attach Copy of relevant CERTIFICATE)
10. In case PARTNERSHIP (Attach particulars at serial 1,2,3,4,5 and 6 of each partner).

(Kindly fill in the above form and forward it under your own letter head with contact details)