

Tender No. FSD-26010013

Dated. 30<sup>th</sup> January, 2026

Tender Cost Rs 15,000.00

Earnest Money as tabulated below & must submit with Technical Proposal

## **INVITATION TO BID**

- ❖ Pakistan International Airline (PIA) invites quotations through EPADS and sealed bids from renowned (Eligibility as per tender documents) Vendors “Single Stage Two Sealed Envelope Basis” for supply of

### **“TABLE COVER Linen – Snow White – Annual”**

- ❖ Bidding documents containing detail terms and conditions, etc. are available at electronically and can be downloaded from
- ❖ PIACL Website <https://www.piac.com.pk/corporate/sales- procurement/tenders>
- ❖ PPRA Website <https://www.ppra.org.pk/active-tenders>
- ❖ EPADS-PPRA website [www.eprocure.gov.pk](http://www.eprocure.gov.pk)
- ❖ Bids should be submitted electronically through EPADS. Manual submission of bid without EPADS electronic bid is **NOT** allowed.
- ❖ For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidders may contract Mr. Razwan Mahmood Director MIS Room No. 109, 1<sup>st</sup> Floor, FBC building Sector G-5/2, Islamabad. Contact No. 051-111-137-237.
- ❖ The bids, prepared in accordance with the instruction in the bidding documents, must be submitted on EPADS by **16-02-2026** at 10:30 AM. Bids will be opened on the same day at 11:00 AM through EPADS
- ❖ Original Bid Security instrument **MUST BE** submitted to the under signed before online submission deadline of the bid.

## **PAKISTAN INTERNATIONAL AIRLINES (PIA)**

Purchases Flight Kitchen Section

1<sup>st</sup> Floor, Supply Chain Management Department Building,

[PIACL], Head Office Karachi Airport-75200 Pakistan

Tel: +92-21-99045131 / 5379, Fax: +92-21-34570120

E-mail. [dgmpc@piac.aero](mailto:dgmpc@piac.aero) / [khijzpk@piac.aero](mailto:khijzpk@piac.aero) / [55829@piac.aero](mailto:55829@piac.aero)

Website: <http://web.piac.com.pk/>

M/s. \_\_\_\_\_  
\_\_\_\_\_

## **Invitation of Tender and Instructions to Bidders [Must Read Carefully]**

### **Important Note:**

- Must participated through EPADS System, only those Manual bids shall be considered which have already been quoted through EPADS.

After Submission through EPADS, following documents are required physically:

- EPADS Tender Print \_\_\_\_\_
- Tender Cost PKR \_\_\_\_\_
- Earnest Money PKR \_\_\_\_\_
- Quality Tender Samples Quantity \_\_\_\_\_
- Technical Literature \_\_\_\_\_
- Company Profile \_\_\_\_\_
- Certifications [if required] \_\_\_\_\_
- Authorizations [if required] \_\_\_\_\_

Manual bids must be submitted before Closing date i.e. \_\_\_\_\_

Sub : **“Table Cover Linen – Snow White – Annual”**

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

### **SUBMISSION OF TENDER**

1. You are required to send your sealed tenders on “Single Stage Two Envelope Basis” addressed to D.G.M Purchases Commercial, Supply Chain Management Department Building, PIACL Head Office, JIAP Karachi-75200 by **16-02-2026**.
2. The tenders may be dropped in the tender box marked as “Tender Box Commercial Purchases” placed at the entrance of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date.
3. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above.
4. Tenders will be opened at 11:00 hours, the same day in the presence of bidders. [optional]
5. **Both technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.**
  - a) Tenders must be in two separate sealed envelopes;
    - ✓ [Technical Proposal] → with Tender Reference Number
    - ✓ [Financial Proposal] → with Tender Reference Number.
  - b) Note: All foreign bidders must mention Tender Ref No, date of opening & item description on their courier envelope. [strict compliance]
6. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays.
7. The decision of **General Manager** in all respects shall be final and binding.

**EARNEST MONEY - [for local bidders only]**

The Tender should be accompanied by a Pay Order in the name of M/ s PAKISTAN INTERNATIONAL AIRLINES as interest free Earnest Money [Refundable] to be placed in TECHNICAL Proposal in shape of Pay Order of an amount of As mentioned below or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], and remain be valid 03-months after expiry of the Contract. Tender without Earnest Money shall not be considered.

**SECURITY DEPOSIT - [for local bidders & optional for foreign bidders]**

Successful bidders, upon award of Contract / Purchase Order an additional amount of 3% [will be called if required] as interest free Security deposit in shape of Pay Order or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], Bank Guarantee remain be valid 03-months after expiry of the Contract.

**PREPARATION OF TENDER**

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

**FINANCIAL Proposal - [having following documents].**

1. Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.

**Technical Proposal having following documents “Mandatory Requirement”.**

1. Tender Fees Pay Order of Rs 15,000.00 for Local Bidders. (Non-Refundable).
  - [On Pay Order’s back side, vendor must write company name/stamp, Tender Ref. No, date, EM & amount]
2. Earnest Money amounting **Rs 100,000.00** of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money [Refundable/Interest Free] - *On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount* - for Local Bidders only
3. Quality samples [06 Pcs] – [Non-Returnable]
4. Technical Proposal of item & Company profile.
5. Copy of GST & NTN certificate [for local bidders only]
6. **Tender Schedule “B”, “C” & Specifications**, must be attached with Technical Proposal.
7. Manufacturers or Authorized Distributors of Manufacturer [with Authorization Letter from Manufacturer] or Related Business Operators can participate.
8. Latest Laboratory Report highlighting specs of cloth must be attached with Technical Proposal.
9. Samples must be without stamp & without vendor name, only temporary sticker for identification is allowed.
10. Items technical literature etc
11. *Technical Proposal (Certificates & Distribution Letters only) should be submitted in 02-two sets, inserted in Technical Proposal Envelope. (One for Technical Evaluation & One for file record). Mandatory*

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein. Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.

- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

### **PRICES**

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen through Foreign / Local Receipt Section Supply Chain Management [old P&L] Department Building PIA Karachi and Respective Station's Flight Kitchen mentioned in Schedule "A" [However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. [Extendable in line with PPRA Rules]
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.

### **ACCEPTANCE OF TENDER**

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

Yours truly,  
*for and on behalf of* **Pakistan International Airlines**

**DGM Purchases Commercial**

**Encl:**

- 1. Tender Schedule "A" , "B" & "C" complete form.
- 2. Undertaking (If attached with tender)

**Note.** Prescribed Tenders form for the subject item may be directly downloaded from <http://web.piac.com.pk/> or [www.ppra.org.pk](http://www.ppra.org.pk) websites.  
<https://www.piac.com.pk/corporate/sales-procurement/tenders>

**Tender Schedule "A"**

 Tender No. **FSD-26010013** [insert in Financial Envelope]

Particulars of Item	Unit	Quantity Required	Unit Rate Exclusive of GST	GST on Per Unit [if applicable] will paid at 30% Qty.]	Unit Rate Total Inclusive of 18% GST
<b>TABLE Cover Linen [Snow White]</b> <i>As per specification below</i>	No	33,600			
<b>Total Value in figures/words →</b>					
<b>Total Contract Value Rs →</b>					
<b>Earnest Money of total bid Value Rs →</b>				<b>100,000.00</b>	

**Note:**

- All participant must quote one rate. Rates must be inclusive of all Government Taxes but GST shall be mentioned separately [if applicable on product] - GST [if applicable] will be paid where applicable with the distribution of quantities 70% International Flights Zero Rated & 30% Domestic Flights with GST.
- Production / delivery capability must not be less than 5,000 Nos per MONTH. Upon non-compliance, Late Delivery Charges will be applied at 02 to 05%age of each shipment & will be increased / multiplied on time bar or item may be arranged from other source on supplier's RISK & EXPENSE [Risk Purchase from any other source] or black listing of supplier.
- After receiving of PO bidder must submit an amount as Security Deposit within fifteen [15] working days. [for local bidders if required].
- Delivery required in Four [04] equal installments with the gap of 60 days / as required - First delivery required within 15 days after P.O received or as agreed [both mutual understanding basis].
- Bidders are required to offer one rate despite offering more than one proposal / sample. In case of more than one financial offer / rate, bidders must submit separate Technical & Financial Proposals.

I / We hereby confirm having read and understood the terms and conditions of the tender and I / we expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

**Must fill all mentioned fields.**

Bidder's Signature \_\_\_\_\_ Bidder's Name \_\_\_\_\_

Designation \_\_\_\_\_

Address \_\_\_\_\_

Tel No. \_\_\_\_\_ Fax No. \_\_\_\_\_

Contact Person \_\_\_\_\_

Cell No. \_\_\_\_\_

Valid Email \_\_\_\_\_

GST No. \_\_\_\_\_

NTN NO. \_\_\_\_\_

SEAL \_\_\_\_\_



Item Code FSD-3228  
19<sup>th</sup> Jan. 2026

**Specification of Table Cover Linen**

<b>Physical Size:</b>	Length	-	25" ±5%
	Width	-	17" ±5%
<b>Blend Ratio</b>			
	Polyester	-	50% (±5%)
	Cotton	--	50% (±5%)
	Weight	--	210 GSM (±5%)
<b>Count Of Yarn</b>			
	Wrap	-	16/s
	Weft	-	16/s
<b>Quality of Yarn</b>			
	Cotton	-	Combed
	Polyester	-	Spun
<b>Density</b>			
	Ends per 25mm	-	80
	Picks per 25mm	-	54
	Weave	-	1x1
	Shrinkage	-	Maximum Shrinkage 2% in both Wrap & Weft
	Absorbance	-	Less than and equal to 1.2 viscos absorbance
<b>Finish</b>			
	Color	-	Snow White
	Feel	-	Soft
	Attp Finish	-	The fabric should not turn yellow after repeat washes. Mercerized, Sanforized Properly, Signed, Lint-Free. All chemical used while Processing of the fabric should be Azo. Free and echo friendly (non injurious to human skin.
<b>Stitching</b>	100% polyester thread, Minimum 8 stitches per 25mm. Over - Locking with hemming of 10 mm on all four sides Bartech on all four corner.		
<b>Identification</b>	Label with the name of manufacturer should be stitched on one corner. Lab Report highlighting all these features should be attached with the tender sample.		

Button Hole at any corner along the diagonal line.

3 PCS quality samples must be submitted for evaluation by each participants.

**Packing:-** Supplies are required qty.50 NO. packet in bag polythene & 100 or 200 No. in packed in proper presentable strong trade worthy carton.

**Transportation / Delivery:-** Supplies to be delivered in SCM P& L store Building PIA Head Office Karachi.

**Reports:** Sample will be evaluated by Evaluation Committee of Food Services Division.

**Sample:-** As per approved specification.

**Who can supply:** Manufacturer, Authorized, Distributor of Manufactures, & Related Business Operators. A reputable supplier with no track record of conflict or legal dispute with PIA.

Evaluation Committee has the right to disqualify a vendor based are its past performance. & compliance.

**Other Terms & Conditions:** Items found below the required specs may be rejected / returned without any liability to PIA.

PIA security pass for vehicle and employees is the responsibility of vendor.

Supplier staff delivering goods must wear clean uniform (including shoes and company logo/identity). A fine of 2% on each supply will be imposed in case of non-compliance.

*Abdul Rahim*  
Abdul Rahim  
Field Service Officer  
Food Services Division  
Karachi Airport

*AQAR AHMED AWAN*  
AQAR AHMED AWAN  
Assistant Manager  
Food Services Division  
Karachi Airport

*Jabeer Rizwan*  
Jabeer Rizwan  
Manager  
Food Services Division Karachi  
Pakistan International Airlines

*MIRZA AAMR HAROON*  
MIRZA AAMR HAROON  
Manager Quality Control  
Food Services Division  
Pakistan International Airlines

*TAUSEEF HAYAT*  
TAUSEEF HAYAT  
Dy. General Manager  
Food Services Division  
Pakistan International Airlines

Controlled Document, FSD- Evaluation committee is authorized to amend only. Page # 1/1

**Tender Schedule "B"**  
**Tender No. FSD-26010013**

Mandatory Requirement [must attach with Technical Proposal]	YES / NO
<b><u>TABLE Cover Linen Snow White</u></b> Specification given above	
Participant must be registered with Sales Tax Authorities. Please attach copy of GST Registration Certificate indicating current "ACTIVE" status otherwise stand "REJECTED" ab-initio.	
Quality samples Qty: 06 Pieces must be submitted [non-returnable]	
Delivery must be made at PIA Flight Kitchen through Local / Foreign Receipt Section PIA P&L Building, PIACL Head Office Karachi Airport, as per delivery schedule given in PO.	
Fixed Earnest Money (Pay Order) submitted along with the Technical Proposal	

**Tender Terms & Conditions**

1. If any stage documents provided by bidder found tempered /bogus deposited E/Money will be forfeited.
2. All participants are required to quote rates inclusive of all Govt: Taxes & GST separately. [for local bidders]
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & warrantee must be provided. [if applicable]
5. Payment TERMS NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. [for local bidders]
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. All foreign vendors must send their sealed quotation via courier service, with *cross reference Tender No.* directly to General Manager [Procurement], Supply Chain Management, 1<sup>st</sup> Floor SCM Building PIACL Head Office J.I.A.P Karachi Airport – 75200, in case of postal delay PIA will not be responsible.
11. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee. Item found below PIA standard shall be rejected & not entertained.
12. It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities. [for local bidders]
13. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
14. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill of bidder [as per rules].
15. Tender quantity will be split in 70% Qty Zero Rated GST [for Int'l Flights] & 30% Qty with GST [for Domestic Flights] Zero Rated quantities will be utilized on International Flights which is GST Exempted vides Sales Tax Act 1990 Sec-4(b).
16. PIA has right to visit the bidder's manufacturing site [if required].
17. During the course of normal supplies or at tendering stage/process, PIACL reserves the right for laboratory testing of supplies / samples for reputable independent source at the expense of supplier.
18. Technically successful bidders will be informed their results & Financial Opening date.
19. Packing must be industrial standard of Card Board Box level & packages must be suitable for four to five times (loading off-loading) / transportation to PIA Network.
20. If you have any query you can contact without any hesitation to concerned Procurement Officer email [55829@piac.aero](mailto:55829@piac.aero) +92-300-4993634

**Must Attach with Technical Proposal**

Physical / Measurement / details of Samples - (Offer)	
Fields	Remarks in detail <b>must be filled by bidder</b>
Size – Length →	
Size – Width →	
Polyester in % →	
Cotton on % →	
GSM →	
Wrap & Weft →	
<b>QUALITY OF YARN</b>	
Cotton : Combed →	
Polyester : Spun →	
<b>DENSITY</b>	
Ends per 25 mm : →	
Picks per 25 mm : →	
Weave →	
Shrinkage →	
Absorbance →	
<b>FINISH</b>	
Color →	
Feel →	
ATTP Finish →	
<b>STITCHING</b>	
Thread →	
Stitches per 25 mm →	
Over Locking with hemming at →	
Packing →	
1 <sup>st</sup> Delivery (Qty & Time) →	
Certifications →	
Manufacturer or Distributor →	

**DETAILS OF DOCUMENTS attached with Technical Proposal & Financial Proposal**  
**[bidder can attached extra sheet if required, mention each & every document]**

How to fill this: Kindly write complete details of documents submitted along with Tender

- Note** : back side of pay order for tender fee & earnest money must be marked/written with following details
- 1, Tender Ref No. & date, Party / vendor name, NTN & GST No must be mentioned on back side of Pay Order.
  - 2, for Tender Fee & Fixed Earnest Money – [in Technical Proposal – ENVELOPE]

**Remarks / any other information regarding product**

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**Instructions for Foreign Bidders**

Foreign bidders are exempted from Earnest money and Tender fee.

1. INCO TERM: CFR KARACHI (SCM BUILDING PREMISES).
2. The quote must specify delivery time after placement of the Purchase Order.
3. Payment terms will be NET THIRTY DAYS (NTD). Bids through e-mail shall not be entertained.

**(RUPEE ONE HUNDRED NON-JUDICIAL STAMP PAPER)**  
(Enclose with technical proposal)

**General Manager [Procurement]**  
**Supply Chain Management**  
1<sup>st</sup> Floor Supply Chain Management (old P&L) Department, Building,  
Pakistan International Airlines Corporation Limited  
Head Office J.I.A.P Karachi Airport 75200 Pakistan.

**Subject:                    UNDERTAKING TO EXECUTE CONTRACT**

Dear Sir,

1. We / I, the undersigned bidders do here by confirm, agree and undertake to do following in the event our / my tender for \_\_\_\_\_, is approved and accepted:-
2. That we / I will enter into and execute the formal contract, a copy of which has been supplied to us /me, receipt whereof is hereby acknowledged and which has been studied and understood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.
3. That all expenses in connection with the preparation and execution of the contract including stamp duty will be borned by us / me.
4. That we / I shall deposit with PIA the amount of Security as specified in the contract which shall continue to be held by PIA until three months after expiry of the contract period.
5. That in event of our / my failure to execute the formal contract within the period of Seven days specified by PIA the Earnest Money/Security Deposit held by PIA shall stand forfeited and we / I shall not question the same.

**Bidder's Signature** \_\_\_\_\_

**Name in Full** \_\_\_\_\_

**Designation** \_\_\_\_\_

**Cell No:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone No** \_\_\_\_\_

**Fax No** \_\_\_\_\_

**N.I.C. #** \_\_\_\_\_

**Seal** \_\_\_\_\_

**Dated** \_\_\_\_\_

**INTEGRITY PACT / DISCLOSURE CLAUSE**

**Must be printed on company Letter Head**  
**(Submit with Financial Proposal)**

**Declaration of Fees, Commissions and Brokerage Etc.**

**Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works.**

**M/s. \_\_\_\_\_ the Manufacturer / Authorized Distributor / Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.**

**Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.**

**The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.**

**The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.**

**Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan.**

**PARTICIPATION AUTHORIZATION LETTER**

*Must be filled by Representative of Company with C.N.I.C Copy, Company Identification & must be submit with  
Technical Proposal only*

**TO WHOM IT MAY CONCERN**

Dated. \_\_\_\_\_

I namely \_\_\_\_\_

bearing CNIC\* No. \_\_\_\_\_

representing M/s. \_\_\_\_\_,

am hereby authorized by my company to submit proposal against

Tender No: \_\_\_\_\_

for (item) \_\_\_\_\_

to PIA and observe proceeding on tender opening day. Copies of my CNIC & Company Card copy are enclosed.

Authorized Signature & Seal of Supplier with Designation \_\_\_\_\_

Address \_\_\_\_\_

Telephone No. \_\_\_\_\_ Cell No. \_\_\_\_\_

Fax No: \_\_\_\_\_ Valid Email \_\_\_\_\_

\*Computerized National Identity Card