

**PAKISTAN AIRPORTS AUTHORITY
ENGINEERING SERVICES DIRECTORATE****INVITATION OF APPLICATIONS FOR PRE-QUALIFICATION OF CONSTRUCTORS / FIRMS**

1. Pakistan Airports Authority (PAA) invites applications from reputed constructors/joint ventures for Pre-qualification to undertake the project "**Up-gradation of Airside Infrastructure at Farooq Ahmad Khan Leghari (FAKL) International airport, D.G Khan**".
2. Constructors/ firms/ joint ventures shall have following requirements:
 - a) Local constructor(s) applying individually shall have valid registration with Pakistan Engineering Council in Category C-A; and at least in Specialization Codes CE-01, CE-01 (iii), CE-10, EE-04, EE-05 and EE-06
 - b) Local constructors may form Joint Venture/ Consortium with local partner; each partner must have valid registration with Pakistan Engineering Council in **Category C-A**.
 - c) Foreign constructor(s) having registration with Pakistan Engineering Council in **FC-A Category** shall form joint venture/consortium with local Constructor(s) having registration with Pakistan Engineering Council in **Category C-A**.
The Joint Venture/ Consortium collectively shall have at least Specialization Codes CE-01, CE-01 (iii), CE-10, EE-04, EE-05, EE-06.
3. Pre-qualification documents as per regulations, containing detailed terms and conditions, and requirements, etc. can be downloaded from <https://eprocure.gov.pk> free of cost. Pre-qualification applications **must be submitted electronically through EPADS as well as in the hard format at the below-mentioned address**. For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidders may contact **Mr. Rizwan Mehmood Director MIS PPRA Room No. 109 1st Floor FBC Building Sector G-5/2 Islamabad, Contact Number 051-111-137-237**.
4. Documents must be submitted electronically as well as in hard format, in a sealed envelope duly filled and attached with requisite information in the specified format provided in the Pre-Qualification Document, to the address of Director ES as mentioned below on or before 1500 hours on **11th February 2026** otherwise the submission shall not be considered. The sealed pre-qualification documents(s) shall be opened on the same day at 1530 hours.
5. PAA reserves the right to accept or reject any or all applications according to PPRA rules and reserves the right to reject late applications.
6. Bidding Documents will be issued to the prequalified firms only.
**Director,
Engineering Services Directorate,
Pakistan Airports Authority, Terminal-1, JIAP Karachi;
Ph # (92-21) 99242303 Ext. 2331 Fax # (92-21) 99242127
Email: des@paa.gov.pk**

PRE-QUALIFICATION DOCUMENT

1. INTRODUCTION

Pakistan Airports Authority (PAA) (hereinafter called the "Procuring Agency") is undertaking the Works **"Up-gradation of Airside Infrastructure at FAKL International Airport, D.G Khan"**. For this purpose, Applications are invited from interested constructors/ Joint Ventures/ Consortiums.

2. SCOPE OF WORKS

The Contractor shall execute, complete, and remedy any defects in the Works in accordance with the Contract, the Specifications, the Drawings, and the instructions of the Engineer. The components of the Works shall consist of, but not limited to the following in respect of up-gradation, rehabilitation, strengthening, partial extension, and reconstruction of the airside infrastructure at FAKL International Airport, D. G. Khan:

- Scarification / Dismantling of existing pavement of Runway (18/36), Taxiway (Alpha) and shoulders as a Flexible pavement.
- Re-construction of existing Apron as Rigid pavement.
- All utilities and allied works.
- Removal of existing AFL lighting (if any)
- Installation of new LED based CAT-I AFL system for Runway (18/36)

3. INSTRUCTIONS TO APPLICANTS

3.1. SUBMISSION OF APPLICATIONS

- 3.1.1. Applications for pre-qualification (one original, one hard copy and one soft copy) must be submitted in sealed envelope and be clearly marked "Application for Qualification" for "Up-gradation of Airside Infrastructure at FAKL International Airport, D.G Khan". The Procuring Agency reserves the right to accept or reject the late applications.
- 3.1.2. The name and mailing address of the Applicant shall be clearly marked left hand on the envelope.
- 3.1.3. The applications shall be prepared in the English language. Information in any other language shall be accompanied by its translation in English.
- 3.1.4. The Applicants must respond to all questions and provide complete information as advised in this document. Any false information provided or any lapses to provide essential information may result in disqualification of the Applicant.
- 3.1.5. The clarification meeting will be held. The date, time, and place of the meeting as mentioned in the Invitation for Pre-Qualification. The Applicant's queries, if any, shall be sent to the Procuring Agency in writing at the following address:

Director (Engineering Services),
Engineering Services Directorate,
Pakistan Airports Authority,
Terminal-1, Head Quarter PAA, JIAP
Karachi, Pakistan.
Email: des@paa.gov.pk

Authorized person of the Applicants shall sign and stamp all pages of the application.

- 3.1.6. The Applicants understand that the scope of Works described is as under Para 2 above.

3.1.7. The Applicants shall bear all costs associated with the preparation and submission of their applications and any other costs incurred in this regard.

3.1.8. The Procuring Agency reserves the rights for rejection of any application in case of non-compliance of the above requirements.

3.2. QUALIFICATION CRITERIA

3.2.1. GENERAL

Pre-qualification will be based on all the criteria given in succeeding Paras 3.2.2, 3.2.3 and 3.3 regarding the Applicant's capabilities in financial, experience, personnel and equipment, as demonstrated by the Applicant's responses in the forms provided.

The Procuring Agency reserves the right to waive minor deviations if these don't materially affect the capability of an Applicant to perform the contract.

Sub-contractor's experience and resources shall not be taken into account in determining the Applicant's compliance with the qualifying criteria. However, for Joint Venture / Consortium, collective experience, resources and financial soundness of all partners shall be considered for the criteria given in Para 3.2.5.

Notwithstanding the Procuring Agency reserves the right to verify or seek clarification of the information furnished by the Applicants. The Procuring Agency may reject any application for any misrepresentation made by any Applicant in, or pursuant to, their application or for any statement furnished in connection therewith, and intended to be relied upon by the Procuring Agency, which is incorrect in any respect.

Eligibility and Qualification information described here below must be met by the legal entity(ies) comprising the Applicant, and not the Applicant's/JV partner's sister or parent companies, subsidiaries or affiliates.

3.2.2. MANDATORY REQUIREMENTS

All the Applicants shall provide the following mandatory information/ documents:

(a) Registration with PEC:

- Local constructor(s) applying individually shall have valid registration with Pakistan Engineering Council in **Category C-A**; and at least in Specialization Codes **CE-01, CE-01(iii), CE-10, EE-04, EE-05 and EE-06**.
- Local constructors may form Joint Venture/ Consortium:
 - With local partner, each partner must have valid registration with Pakistan Engineering Council in **Category C-A**.
 - with foreign constructor(s) having registration with Pakistan Engineering Council in **FC-A Category or above**

The Joint Venture/ Consortium collectively shall have at least Specialization Codes **CE-01, CE-01(iii), CE-10, EE-04, EE-05 and EE-06**.

(b) Provision of valid NTN/STRN Certificate from Federal Board of Revenue to confirm status of being an active tax-payer.

(c) Provision of following affidavits (on non-judicial stamp paper):

- i) An affidavit to the effect that the Applicant has never been black-listed by any previous Procuring Agency.
- ii) An affidavit to the effect that at-least one (01) number each Concrete Batching Plant and Concrete Paver along with allied equipment will be available in good working condition during mobilization for the execution of work.
- iii) An affidavit to the effect that all documents / particulars / information given with this application are true.
- iv) An affidavit to the effect that the Applicant has never indulged in corrupt, fraudulent or collusive practice for procuring contracts.
- v) An affidavit to the effect that the Applicant is not presently involved nor has been in the past in litigation with its Procuring Agencies. Should this be otherwise the Applicant must provide such details in Form A-8 "Litigation/ Arbitration History".

(d) Proof of not being on the list of debarred/ blacklisted firms and individuals on the websites of PEC and Federal & Provincial Procurement Regulatory Authorities and not having been declared debarred/ blacklisted by foreign country, international organizations or other foreign institutions.

(e) Provision of verifiable audited financial statements of last three (03) years.

(f) Provision of Joint Venture / Consortium Agreement in case of JV / Consortium.

The Applicants who do not meet any of the above mandatory requirements shall not be considered for detailed evaluation and shall be disqualified.

The applicants, having applied to PEC for any missing requisite PEC Codes but not yet granted by PEC, may participate on providing evidence of the same in the process but if declared technically qualified and subsequently Most Advantageous Bidder shall have to produce such granted Codes by PEC prior to entering into Contract Agreement.

3.2.3. DETAILED EVALUATION

After the initial screening of all the applications, a detailed evaluation shall be undertaken using the following criteria based on the scoring system as follows:

| Category | Marks | |
|-----------------------|---------|--------------------|
| | Maximum | Minimum Acceptable |
| Financial Capability | 30 | 15 |
| Experience Capability | 45 | 22.5 |
| Personnel Capability | 10 | 05 |
| Equipment Capability | 15 | 7.5 |

To qualify, Applicants must receive not less than the specified minimum acceptable **50 percent** marks for each category and aggregate of minimum **70** marks.

The Applicants are to provide substantial documentary evidence in each case for

marking in the Qualification Criteria. Where it is found that substantial evidence is not available, the marking will not be made.

3.3. CRITERIA FOR DETAILED EVALUATION

Detailed evaluation criteria are as below: -

3.3.1. Financial Capability

Financial Soundness of an Applicant will be considered as follows:

- i) The Applicant should demonstrate that he has access to, or has available liquid assets, un-encumbered real assets, lines of credit and other financial means sufficient to meet the cash flow for the execution of Works.
- ii) The Audited Financial Statements of last three (03) years (**Form A-2 and A-3**) from Chartered Accountant firm must be submitted and should demonstrate the soundness of the Applicant's financial position, showing long term profitability. Where necessary, the Procuring Agency may make inquiries with the Applicant's bankers, financial institutes and auditors.
- iii) Marks shall be awarded under this category based on the following criteria:

| Sr. | Description | Maximum Marks Assigned | Criteria for Marks Obtained |
|-----|---|------------------------|---|
| a) | Available unutilized Bank Credit facility (latest) | 07 | <ul style="list-style-type: none"> • Three (03) marks will be given if the available bank credit line limit is equal to Pak Rs 1,500 million. • One (01) additional marks will be given for every Pak Rs 375 million increase in the Credit Line. • Full marks will be given in case of credit line limit \geq Pak Rs 3,000 million. |
| b) | Average Working Capital (from Audited financial statements of last three (03) years) | 12 | <ul style="list-style-type: none"> • Six (06) marks will be given if the average working capital for last three years is equal to Pak Rs.2000 Million. • One (01) additional mark will be given for every Pak Rs 500 million increase in the working capital. • Full marks will be given in case of average working capital for last three years $>$ Pak Rs 5,000 million. |
| c) | Average Annual Turnover (from Audited financial statements of last three (03)) | 08 | <ul style="list-style-type: none"> • Four (04) marks will be given if the average annual turnover for last three years is equal to Pak Rs 4,000 million. • One (01) additional mark will be given for every Pak Rs. 500 million increase in the average annual turnover. • Full marks will be given in case of |

| Sr. | Description | Maximum Marks Assigned | Criteria for Marks Obtained |
|------------------------------|--|------------------------|--|
| | | | Average Annual Turnover for last three years \geq Pak Rs 6,000 million. |
| d) | Income tax returns for the last 03 years | 03 | <ul style="list-style-type: none"> Full marks will be given in case of income tax returns for the last three years are submitted. No marks will be given if income tax returns for the last three years are not submitted. |
| Total Marks Allocated | | 30 | |

No marks shall be awarded to the constructor / JV members for financial capability less than specified limits.

3.3.2. Experience Capability

Experience for similar/ comparable projects completed (**Form A-4**) will be evaluated on the basis of the following marks. The similarity of the projects shall be based on pavement works. Please refrain from referring to the same project in multiple categories to ensure a comprehensive evaluation of your firm's capabilities across different domains. If a project is mentioned in different subcategories, marking will be assigned to only one of the subcategories.

| Sr. No. | Experience Capability | Marks |
|--|--|-----------|
| 1. | Completed major project(s) of similar comparable Rigid/Flexible Airside pavement (Runways, Taxiways and Apron) having minimum project cost of PKR. 4,500 million during last Ten (10) as Main Contractor/JV Partner. <i>[9 marks for each successfully completed project]</i> | 18 |
| 2. | Completed major project(s) of National Highway / Motorway involving Concrete and Asphaltic works having minimum project cost of PKR. 2,000 million during the last ten (10) years as Main Contractor / JV Partner. <i>[6 marks for each successfully completed project]</i> | 12 |
| 3. | Projects of similar nature having AFL and Allied Infrastructure development completed with project cost at least Rs. 1,000 million over last Ten (10) years as Main Contactor / JV Partner: <i>[7.5 marks for each successfully completed project]</i> | 15 |
| (Maximum) Total Marks Allocated | | 45 |

Information regarding similar/ comparable nature projects should be supported by documentary evidence such as Letter of Award and Taking-Over Certificate/ Defects Liability Certificate and any other relevant document.

No marks if documentary evidence / Completion Certificate / Taking Over Certificate / Substantial Completion Certificate issued by the Client are not attached.

3.3.3. Personnel Capability (to be deployed at site during execution)

Personnel Capability (Form A-5 & A-6) will be evaluated on the basis of following marks:

| Sr. No. | Personnel | Marks (Maximum) |
|------------------------------|---------------------------------------|-----------------|
| i. | Project/ Construction Manager (Civil) | 2 |
| ii. | Deputy Project Manager (AFL) | 1.5 |
| iii. | Site Engineer (Civil) | 1.5 |
| iv. | Planning Engineer (Civil) | 1 |
| v. | Site Engineer (AFL) | 1 |
| vi | Site Supervisor (AFL / Electrical) | 1 |
| vii. | Site Supervisor (Civil) | 1 |
| viii. | Quantity Surveyor | 0.5 |
| ix. | Surveyor | 0.5 |
| Total Marks Allocated | | 10 |

Information regarding educational qualification, total work experience and specific work experience should be supported by documentary evidence such as copy of education qualification certificate/ degree, PEC/ relevant institution Certificate, CVs and employment status with the Applicant of concerned personnel(s) proposed for the below positions duly signed by the personnel(s) itself or authorized person of the firm. No marks will be given if supporting documents are not submitted.

Marks for personnel will be given on the basis of the following criteria:

i) Project/ Construction Manager (Civil)

(Must be a Bachelor's Degree holder in Civil Engineering must be registered as Professional Engineer with PEC in case of domestic Engineers. Foreign Engineers must be registered as Chartered Engineer / Professional Engineer with respective National Engineering Regulatory Body)

| Work Experience (years) | Marks |
|------------------------------|------------|
| General Experience | |
| More than 15 | 1.0 |
| 10 ⁺ -15 | 0.5 |
| 10 or less | 0.0 |
| Specific Experience | |
| More than 10 | 1.0 |
| 05 ⁺ -10 | 0.5 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 2.0 |

ii) Deputy Project Manager (AFL)

(Must be a Bachelor's Degree holder in Electrical Engineering must be registered as Professional Engineer with PEC in case of domestic Engineers. Foreign Engineers must be registered as Chartered Engineer / Professional Engineer with respective National Engineering Regulatory Body)

| Work Experience (years) | Marks |
|------------------------------|------------|
| General Experience | |
| More than 15 | 0.5 |
| 10 ⁺ -15 | 0.25 |
| 10 or less | 0.0 |
| Specific Experience | |
| More than 10 | 1.0 |
| 05 ⁺ -10 | 0.25 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 1.5 |

iii) Planning Engineer (Civil)

(Must be a Bachelor's Degree holder in Civil Engineering and proficiency in Primavera, P6 Version)

| Work Experience (years) | Marks |
|------------------------------|------------|
| Specific Experience | |
| More than 10 | 1.0 |
| 05 ⁺ -10 | 0.5 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 1.0 |

iv) Site Engineer (Civil)

(Must be a Bachelor's Degree holder in Civil Engineering)

| Work Experience (years) | Marks |
|------------------------------|------------|
| Specific Experience | |
| More than 07 | 1.5 |
| 03 ⁺ -07 | 0.5 |
| 03 or less | 0.0 |
| Total Marks (Maximum) | 1.5 |

v) Site Engineer (AFL)

(Must be a Bachelor Degree Holder in Electrical Engineering)

| Work Experience (years) | Marks |
|------------------------------|------------|
| Specific Experience | |
| More than 05 | 1.0 |
| 02 ⁺ -05 | 0.5 |
| 02 or less | 0.0 |
| Total Marks (Maximum) | 1.0 |

vi) Site Supervisor (Electrical / AFL)

(Must be a Diploma of Associate Engineer in Electrical)

| Specific Experience (years) | Marks |
|------------------------------|------------|
| More than 10 | 1.0 |
| 05 ⁺ -10 | 0.5 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 1.0 |

vii) Site Supervisor (Civil)

(Must be a Diploma of Associate Engineer in Civil)

| Specific Experience of Road Works (years) | Marks |
|---|------------|
| More than 10 | 1.0 |
| 05 ⁺ -10 | 0.5 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 1.0 |

viii) Quantity Surveyor

(Must be a Diploma of Associate Engineer in Civil)

| Specific Experience (years) | Marks |
|------------------------------|------------|
| More than 10 | 0.5 |
| 05 ⁺ -10 | 0.3 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 0.5 |

ix) Surveyor

(Must be a Diploma of Associate Engineer in Civil/ Certificate holder in Surveying)

| Specific Experience (years) | Marks |
|------------------------------|------------|
| More than 10 | 0.5 |
| 05 ⁺ -10 | 0.3 |
| 05 or less | 0.0 |
| Total Marks (Maximum) | 0.5 |

3.3.4. Equipment Capability (to be deployed at site during execution)

The Applicant should own, or have assured access to (through rental, lease, purchase agreement or other means), the following key equipment (limited to only major items of equipment) in full working order, and must demonstrate that, based on known commitments, these will be available for deployment on the proposed contract or works (**Form A-7**). The Applicant may also list alternative equipment which he would propose for the contract together with an explanation and documentary evidence of the alternate proposal. Marks will be given based on the following criteria:

| Equipment Type & Characteristics | Unit | Minimum Requirement | Own / Rental | Marks |
|---|------|---------------------|--------------|-----------|
| 1. Dump Trucks min 5m ³ capacity | No. | 8 | Own / Rental | 2 |
| 2. Loaders / Shower / Backhoe | No. | 4 | Own / Rental | 2 |
| 3. Excavators | No. | 3 | Own / Rental | 2 |
| 4. Concrete Paver | No. | 1 | Own/Rental | 2 |
| 5. Concrete Batching Plant (100m3 /hr Cap) | No. | 1 | Own / Rental | 2 |
| 6. Transit Mixers | No. | 2 | Own/rental | 1 |
| 7. Generators 10KVA | No. | 2 | Own / Rental | 1 |
| 8. Bulldozer | No. | 2 | Own / Rental | 0.5 |
| 9. Steel Wheel Tandem Vibratory Roller | No. | 1 | Own / Rental | 0.5 |
| 10. Concrete Pump | No. | 2 | Own / Rental | 0.5 |
| 11. Vibrator | No. | 1 | Own / Rental | 0.5 |
| 12. Steel Cutting & Bending Machine | No. | 1 | Own / Rental | 0.5 |
| 13. Concrete joint Sealant Machine | No. | 1 | Own / Rental | 0.5 |
| Total Marks Allocated | | | | 15 |

No marks shall be awarded for equipment less than specified limits.

3.4. LITIGATION OR ARBITRATION/ DISPUTES HISTORY (Form A-8)

The Applicant shall provide accurate information of all litigation or arbitration/ disputes resulting from contracts completed or under execution over the last ten years (**Form A-8**). A consistent history of award against the Applicant or any partner of a Joint Venture / Consortium may result in rejection of the application.

Firms in litigation with the Procuring Agency shall not be permitted to participate in this process.

3.5. JOINT VENTURE (JV) / CONSORTIUM

Joint Venture (JV)/ Consortium must comply with the following requirements: -

3.5.1. Following are minimum qualification requirements:

- i) The lead partner shall meet not less than **55 percent** of all qualifying

criteria given in Paras 3.3 and 3.7 heretofore.

- ii) Each of the partners shall meet not less than **50 percent** of all the qualifying criteria given in Paras 3.3 and 3.7 heretofore.
- iii) The Joint Venture must collectively satisfy the criteria of Paras 3.3, and 3.7, for which purpose the relevant figures for each of the partners shall be added together to arrive at the JV's total capacity.

3.5.2. One of the Joint Venture / Consortium partners shall be nominated as being in charge/ lead partner; and this authorization shall be evidenced by submitting a power of attorney signed by legally authorized signatories of all the Joint Venture/ Consortium partners. The Joint Venture Agreement shall form the Integral Part of the Contract, if the Bid is accepted by the Procuring Agency. The Joint Venture Agreement shall bind all parties to execute the Works as per their participating interests and the Joint Venture Agreement must clearly indicate Share (%) in J.V and division of works/ responsibilities between the J.V. partners.

3.5.3. Application shall be signed by all members in the JV/ Consortium, so as to legally bind all partners, jointly and severally. The application shall be submitted along with a copy of the JV/ Consortium agreement providing the joint and several liabilities with respect to the contract.

3.5.4. The pre-qualification of a Joint Venture (JV)/ Consortium does not necessarily qualify any of its partners individually or as a partner in any other Joint Venture (JV)/ Consortium. In case of dissolution of a Joint Venture (JV)/ Consortium, each one of the constituent firms may qualify if they meet all the pre-qualification requirements and any partner has requested/shall request for the same and then his pre-qualification shall be subject to the written approval of the Procuring Agency.

3.5.5. Constructor(s) / firm(s) in JV shall submit details of distribution of works to be executed by the foreign / local partners of JV with specific reference to works, equipment, resources and responsibilities along with JV Agreement.

3.6. CONFLICT OF INTEREST

The Applicant (including all members of a Joint Venture (JV)/ Consortium must not be associated, nor have been associated in the past, with the consultant or any other entity that has prepared the design, specifications, and other pre-qualification and bidding documents for the project, or was proposed as Engineer for the contract, over the last five years. Any such association may result in disqualification of the Applicant.

3.7. UPDATING PRE-QUALIFICATION INFORMATION

Bidders shall be required to update the financial, personnel and equipment information used for pre-qualification at the time of submitting their bids, to confirm their continued compliance with the Qualification Criteria and verification of the information provided at the time of pre-qualification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.

3.8. OTHER FACTORS

3.8.1. Only firms and JVs/ Consortiums that have been pre-qualified under this procedure shall be invited to bid. A qualified firm or a member of a qualified JV may participate only in one bid for the contract. If a firm submits more than one bid, singly or as a JV, all bids including that bidder will be rejected. This rule

will not apply in respect of bids which include specialist subcontractors who are used by more than one bidder.

3.8.2. The Procuring Agency reserves the right to: -

- a) Amend the scope and value of any contract(s) to be bid, in which event the bidder(s) will only bid among those pre-qualified bidders who meet the requirements of the contract(s) as amended. However, the Procuring Agency has to review the disqualified bids who originally do not meet the specified criteria for Pre-qualification.
- b) Reject or accept any application; and
- c) Cancel the pre-qualification process and reject all applications.

The Procuring Agency shall neither be liable for any such actions nor be under any obligation to inform the Applicant of the grounds for rejection, however, may be debriefed if solicited.

3.8.3. Applicants will be informed in writing or email of the results of their applications and may be debriefed if solicited.



ANNEXURE-A

LETTER OF APPLICATION

Letter of Application

[Letterhead paper of the Applicant, or partner responsible for a Joint Venture/ Consortium, including full postal address, telephone no., fax no., telex no., cable and e-mail address]

Date:

To: **Director Engineering Services,**
ES Directorate, Pakistan Airports Authority,
Terminal-1, Head Quarter PAA, JIAP,
Karachi, Pakistan

Sirs,

1. Being duly authorized to represent and act on behalf of..... (hereinafter "the Applicant"), and having reviewed and fully understood all the pre-qualification information provided, the undersigned hereby apply to be qualified as a bidder for the project, "**Up-gradation of Airside Infrastructure at FAKL International Airport, D.G Khan**".
2. Attached to this letter are copies of original documents defining¹:
 - (a) the Applicant's legal status;
 - (b) the principal origin and abode of business; and
 - (c) the place of incorporation (for Applicants who are corporations); or
 - (d) the place of registration and the nationality of the owners (for Applicants who are partnerships or individually-owned firms).
3. Your Agency and its authorized representatives are hereby authorized to conduct any inquiry or investigations to verify the statements, documents, and information submitted in connection with this bid, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this bid, or with regard to the resources, experience, and competence of the Applicant.
4. Your Agency and its authorized representatives may contact the following persons for further information², if needed.

(1) *For applications by Joint Venture (JV)/ Consortium, all the information requested in the Pre-Qualification Document is to be provided for the Joint Venture (JV)/ Consortium, if it already exists and for each party to the Joint Venture (JV)/ Consortium. The lead partner should be clearly identified. Each partner shall sign the letter.*

(2) *Application by Joint Venture (JV)/ Consortium should provide information on separate sheet for each party to the application.*

| General and Managerial Inquiries | |
|---|-------------|
| Contact 1 | Telephone 1 |
| Contact 2 | Telephone 2 |
| Email 1 | Email 2 |

| Personnel Inquiries | |
|----------------------------|-------------|
| Contact 1 | Telephone 1 |
| Contact 2 | Telephone 2 |
| Email 1 | Email 2 |

| Technical Inquiries | |
|----------------------------|-------------|
| Contact 1 | Telephone 1 |
| Contact 2 | Telephone 2 |
| Email 1 | Email 2 |

| Financial Inquiries | |
|----------------------------|-------------|
| Contact 1 | Telephone 1 |
| Contact 2 | Telephone 2 |
| Email 1 | Email 2 |

5. This application is made with the full understanding that:

- (a) bids by pre-qualified Applicants will be subjected to verification of all information submitted for pre-qualification at the time of bidding;
- (b) Your Agency reserves the right to:
 - (i) amend the scope and value of any contract under this project; in such event bids will only be called from qualified Applicants who meet the revised requirements; and
 - (ii) reject or accept any bid, cancel the pre-qualification process, and reject bids; and
- (c) Your Agency shall not be liable for any such actions and its consequences and under no obligation to inform the Applicant of the grounds for actions at 5(b) here above.

Applicants who are not Joint Venture (JV)/ Consortium should delete para 6 & 7 and initial the deletions.

6. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss agreements, to the Joint Venture (JV) / Consortium. We also specify the financial commitment in terms of the percentage of the value of the (each)

contract, and the responsibilities for execution of the (each) contract.

7. We confirm that in the event that we bid, that bid as well as any resulting contract will be.
 - (a) Signed so as to legally bind all partners, jointly and severally; and
 - (b) Submitted with a Joint Venture (JV)/ Consortium agreement providing the joint and several liability of all partners in the event the contract is awarded to us.
8. We certify that the information provided in application is correct and final to the best of our knowledge and nothing contained herein, is contrary to the facts as available with the firm's official record and that the Procuring Agency has complete right to disregard our bid should it fail to meet any of their pre-qualification criteria.
9. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

| | |
|---|--|
| Signed | Signed |
| Name | Name |
| For and on behalf of (name of Applicant or lead partner of a Joint Venture/ Consortium) | For and on behalf of (name and signature of other partners of the Joint Venture/ Consortium) |



APPLICATION FORMS

Form A-1

Page of Pages

General Information

All individual firms and each partner of a Joint Venture (JV)/ Consortium applying for pre-qualification are requested to complete the information in this form. Nationality information is also to be provided for foreign owners or Applicants who are forming part of the Joint Ventures/ Consortium as required under the PEC Bye-Laws as a Partnership/Joint Venture / Consortium.

| | | |
|----|-------------------------------------|------------------------------------|
| 1. | Name of Firm | |
| 2. | Head Office Address | |
| 3. | Telephone | Contact Person: Name: Title: |
| 4. | Fax | Telex/ Email |
| 5. | Place of Incorporation/Registration | Year of incorporation/registration |

Where the Applicant proposes to use named subcontractors for critical components of the works or for work contents in excess of 20 percent of the value of the whole works, the following information should also be supplied for the specialist subcontractor(s).

| NATIONALITY OF OWNERS | | |
|------------------------------|-------------|--------------------|
| | NAME | NATIONALITY |
| 1. | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |

Form A-2

Page of Pages

Financial Capability

Name of Applicant or Partner of a Joint Venture/ Consortium

Applicants, including each partner of a Joint Venture/ Consortium, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each Applicant or partner of a Joint Venture/ Consortium must fill-in this form. If necessary, use separate sheets to provide complete banker information. A copy of the audited financial statements certified by Chartered Accountant should be attached.

| | | |
|---------------|------------------------|--|
| Banker | Name of banker | |
| | Address of banker | |
| | | |
| Telephone | Contact name and title | |
| Fax | Telex/ Email | |

Summarize actual assets and liabilities in Pak Rupees (Equivalent at the current rate of exchange at the end of each year) for last three (03) years, based upon known commitments, projected assets and liabilities in Pak Rupees.

| Financial information in PKR | Actual: Last three (03) years | | |
|-------------------------------------|--|-------------|-------------|
| | 2025 | 2024 | 2023 |
| 1. Total assets | | | |
| 2. Current assets | | | |
| 3. Total liabilities | | | |
| 4. Current liabilities | | | |
| 5. Profits before taxes | | | |
| 6. Profits after taxes | | | |

Continued on next page

Specific proposed sources of financing to meet the cash flow of the Project, net of current commitments (Instructions to Applicants, Para 3.2.5.1).

| Source of financing | Amount (Pak Rupees or equivalent) |
|---------------------|---|
| 1. | |
| 2. | |
| 3. | |
| 4. | |

Attach audited financial statements for last three (03) years (for individual Applicant or each partner of Joint Venture/ Consortium).

In case of Foreign Firms, if audits are not required by the laws of their countries of origin, they shall submit their balance sheets certified by a registered accountant, and supported by copies of tax returns.

Annual Turnover

All individual firms and all partners of a Joint Venture/ Consortium are requested to complete the information in this form. The information supplied should be the annual turnover of the Applicant (or each member of a Joint Venture/ Consortium), in terms of the amounts billed to clients for each year for work completed over last three (03) years.

Use a separate sheet for each partner of a joint venture.

| ANNUAL TURNOVER | | |
|-----------------|----------------------------------|--|
| YEAR | TURNOVER (in actual currency) | EQUIVALENT PAK RUPEES (in millions) |
| 1. | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |

Joint Venture/ Consortium Summary (if applicable)

| NAME OF ALL PARTNERS OF A Joint Venture (JV)/ Consortium | | | | |
|--|--|--|--|--|
| 1. Lead Partner | | | | |
| 2. Partner | | | | |
| 3. Partner | | | | |
| 4. Partner | | | | |
| 5. Partner | | | | |

Total value of annual construction turnover, in terms of work billed to clients,

| ANNUAL TURNOVER DATA (Equivalent in PAK RUPEES, Millions) | | | | |
|--|----------------------|------|------|------|
| Partner | Form A-2 Page No. | 2025 | 2024 | 2023 |
| 1. Lead Partner | | | | |
| 2. Partner | | | | |
| 3. Partner | | | | |
| 4. Partner | | | | |
| 5. Partner | | | | |
| Total: | | | | |

Experience of Similar / Comparable Projects Completed During Last Ten (10) Years

Name of Applicant or partner of a Joint Venture/ Consortium

Applicants and each partner to an application should provide information regarding similar/comparable projects (comprising of pavement works) completed. In case of JV, each partner must provide information of similar / comparable experience of having completed the projects of above qualification. The information shall be supported by documents such as Letter of Award/ Letter of Acceptance and Taking Over/ Completion Certificate, Maintenance/ Defects Liability Certificate and Performance Certificate.

Use a separate sheet for each contract.

| | |
|-----|--|
| 1. | Name of Contract Country |
| 2. | Name of Procuring Agency |
| 3. | Procuring Agency Address |
| 4. | Nature of works and special features relevant to the contract for which the Applicant wishes to pre-qualify |
| 5. | Contract Role (Tick One) (a) Main Contractor (b) Sub- Contractor (c) Partner in a Joint Venture/ Consortium |
| 6. | Value of the total contract (in specified currencies) at completion, or at date of award for current contract Contract Price Currency |
| 7. | Equivalent in Pak Rupees. |
| 8. | Date of Award |
| 9. | Date of Completion |
| 10. | Contract Duration (Years and Months) _____ Years _____ Months |

Personnel Capability

Name of Applicant or partner of a Joint Venture/ Consortium

For specific positions essential to contract implementation, Applicants should provide the names of candidate qualified to meet the specified requirements stated for each position in Para 3.2.5.3. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application Form A-6) along with CVs of proposed candidates.

| S. No. | Title of Position | Name of Personnel |
|--------|---------------------------------------|-------------------|
| i. | Project/ Construction Manager (Civil) | |
| ii. | Deputy Project Manager (AFL) | |
| iii. | Site Engineer (Civil) | |
| iv. | Planning Engineer (Civil) | |
| v. | Site Engineer (AFL) | |
| vi. | Site Supervisor (AFL / Electrical) | |
| vii | Site Supervisor (Civil) | |
| viii. | Quantity Surveyor | |
| ix. | Surveyor | |

Form A-6

Page of **Pages**

Candidate Summary

Name of Applicant or partner of a Joint Venture/ Consortium

| Position | | Candidate [Tick appropriate one] |
|-----------------------|-------------------------------|---|
| | | <input type="checkbox"/> Prime <input type="checkbox"/> Alternate |
| Candidate information | 1. Name of Candidate | 2. Date of Birth |
| | 3. Professional Qualification | |
| | | |
| Present employment | 4. Name of Procuring Agency | |
| | Address of Procuring Agency | |
| | | |
| | Telephone | Contact (manager/personnel officer) |
| | Fax | Telex/ Email |
| | Job title of candidate | Years with present employer |

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.

| Month/ Dates/Years | | Company / Project / Position / Relevant technical and management experience |
|-------------------------------|-----------|--|
| From | To | |
| | | |
| | | |
| | | |
| | | |

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Equipment Capability

Name of Applicant or partner of a Joint Venture/ Consortium

The Applicant shall provide adequate information to demonstrate clearly that he has the capability to meet the requirements for each and all items of equipment listed in the Instructions to Applicants. A separate Form shall be prepared for each item of equipment listed in Para 3.2.5.4 of the Instructions to Applicants, or for alternative equipment proposed by the Applicant.

| Item of Equipment | | | |
|--------------------------|--|---------------------------|--|
| Equipment information | 1. Name of manufacturer | 2. Model and power rating | |
| | 3. Capacity | 4. Year of manufacture | |
| Current status | 5. Current location | | |
| | 6. Details of current commitments | | |
| | | | |
| Source | 7. Indicate source of the equipment | | |
| | <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Leased | | |

Omit the following information if it is owned by the Applicant or partner.

| | | |
|-----------|--|------------------------|
| Owner | 8. Name of owner | |
| | 9. Address of owner | |
| | | |
| | Telephone | Contact name and title |
| Fax | | |
| Agreement | Details of rental/lease specific to the Project. | |
| | | |
| | | |

Form A-8

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Litigation or Arbitration/ Disputes History

Name of Applicant or Partner of a Joint Venture/ Consortium

Applicants, including each of the partners of a Joint Venture/ Consortium, should provide information on any history of litigation or arbitration/ disputes resulting from contracts executed in the last ten years or currently under execution (Instructions to Applicants, Para 3.3. A separate sheet should be used for each partner of joint venture.