M/s_____

Dear Sir / Madam,

Reference: **Tender Enquiry No. 13-FP/LP/Steel Strip/155/WIL/2026-27 DT. 27-10-2026**

Wah Industries Limited intends to procure steel strip as per detail specs given in the Schedule of Tender attached at page 5 of the tender. You are requested to submit sealed quotations for the items noted on the schedule of the Tender. Tenders will be opened at **1200** hours on **02-12-2026** (Wednesday) and must reach Bid Centre through Air mail / courier before 1130 hrs. The tenders received late will not be entertained. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a **letter of authority** of the bids.

1. **SUBMISSION OF TENDER**

1.1 Please quote as per following single stage two envelope method.

a) **Part I "Technical Offer":** It should exclusively give technical details and literatures/brochures of the offered items; validity date; delivery schedule; Bid Money (if applicable) and a signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

b) **Part II "Commercial Offer":** It should indicate the commercial terms e.g. price, terms of payment, mode of payment, mode of supply. Each part should be placed in a separate sealed cover. The outside of envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with: -

1.3 Taxes and duties levied on or after Tender opening date or on or after the date the offer was signed and dispatched will be allowed to include in the offered rates.

1.4 "Suppliers will furnish a certificate, issued by Excise & Taxation deptt, that he has cleared all professional tax payable by him" offers received without this certificate will be rejected.

Tender Enquiry No: 13/FP/LP/Steel Strip/155/WIL/2026-27 Dt.27-10-2026.
Tender to be opened on: 02-12-2026
Address : GM P&L Wah Industries Ltd.
POF's Bid Centre (Room No 02) behind Rabta Hall,
POFs Wah Cantt Post Code (47040)
Phone : 051-9055-21619, 21620
Email: : purchase@wahindustries.com, dgm.purchase@wahindustries.com
For Technical Queries
Email: gmce@wahindustries.com **Phone: 051-9055-39703**

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2. GENERAL INSTRUCTIONS

2.1 The quotation must remain valid for at least 90 days from the date of opening of tenders.

2.2 The quotation should hold good for any reduced or enhanced quantity without notice.

2.3 In the event of non-acceptance of the offer, no intimation will be given to the Tenderer.

2.4 Conditional offers or alternative offers are likely to be ignored.

2.5 Suppliers will render the necessary information regarding the hazardous effects on the environment, of the material/products supplied by them, in their quotations and shipping/dispatch.

2.6 If the requisite information is not furnished on the T.E forms or offer received does not conform with the requirements of the T.E, such offer shall be ignored.

2.7 Quotations shall be based on FOR WAH CNATT / CFR Karachi Value including Air / Sea worthy packing. The consignment will preferably be dispatched through Pakistan International Airline (PIA) / Pakistan / National Shipping Corporation (PNSC). In case there is no PIA / PNSC Service available, the consignment will be dispatched through other Conference Airline / Vessel but not on Indian/Israelian Airlines / Vessels. The insurance charges will be borne by WIL.

2.8 Submission of offer through an agent / local firm in Pakistan shall be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the Original Proforma Invoice from the principals/manufacturers. Bid Money amounting **Rs. 200,000/-** & Tender fee amounting **Rs. 2,500/-** (Non-refundable) in shape of Pay Order will be provided by the local firm which should be the part of technical offer otherwise offer will be rejected.

3.0 INSPECTION:

3.1 Supplies shall be subject to the Inspection at Purchaser's premises.

3.2 The stores shall be supplied on Warranty/Guarantee subject to Inspection on receipt of purchaser premises. Period of warranty/guarantee for trouble free operation and spare parts availability should be mentioned. Rejected stores shall be replaced by the supplier without any obligation.

3.3 Supplies shall be subject to the inspection and acceptance by the competent inspection Authority nominated by the Purchaser, who will arrange it at his own cost. Inspection Facilities such as tools, test equipment, instruments etc will, however, be provided by the suppliers in accordance with the relevant specifications.

4.0 ACCEPTANCE OF OFFERS:

4.1 The Right to accept or reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

5.0 PERFORMANCE GUARANTEE

The successful bidder will provide Performance Guarantee at the rate of 10% of CFR Value of the contract in favour of Wah Industries Ltd, Wah Cantt. The Performance Guarantee will be furnished in the form of Pay Order or an unconditional bank guarantee on prescribed Proforma covered by any scheduled bank in Pakistan. The Performance Guarantee shall be furnished within 15 days from the date of contract but before opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit.

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If the Performance Guarantee is not furnished within the aforementioned prescribed time, the Purchaser reserves the right to cancel the contract and has the right of risk purchase action.

6.0 FAILURE TO SUPPLY THE STORES:

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 10% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

7.0 PAYMENT:

7.1 Payment shall be made by means of irrevocable Letter of Credit. All Bank charges incurred in Pakistan in connection with the establishment of L.C. shall be borne by the purchaser; whereas, all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank shall be borne by the supplier.

7.2 90% payment shall be made by the LC Opening Bank on receipt of shipping documents whereas 10% balance payment will be released on receipt and acceptance of consignment at WIL premises.

7.3 If at any time during the currency of the contract, the purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of FAILURE TO SUPPLY THE STORE), he shall have the right to do so by giving the supplier a registered notice to that effect.

7.4 Part Supply / Part Payment is allowed.

8. CORRESPONDENCE

All correspondence regarding the Tender shall be addressed to the following:

Attention:- GM P & L WIL
Wah Industries Limited
Quaid Avenue, The Mall
Wah Cantt (PAKISTAN).
Phone: +92 51 9055-21619,21620
E-Mail: purchase@wahindustries.com. dgm.purchase@wahindustries.com

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9. SECURITY OF INFORMATION

9.1 The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited (WIL) to receive it.

NOTE: Offers / quotations received through E-mail will not be entertained. Offers must be submitted via courier to the address mentioned in clause 1.2 of this TE.

Yours faithfully,

(Rizwan Ahmad)
GM P&L
Wah Industries Limited

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SCHEDULE TO TENDER No: **13/FP/LP/Steel Shot/155/WIL/2026-27 Dt. 27-10-2026.**
DUE ON **02-12-2026**

Sr #	Description	Specification	Size	Qty (Kgs)	Price per Unit FOR Wah Cantt/ CFR Karachi	Delivery Time
1	Cold rolled steel strip (Coil)	DIN 1623 UST-12	Thickness: 0.80 ±0.10 Width: 122 mm	7,200		Within one month after placement of contract

Note: -

i. **The quoted firm must provide technical data sheet & MSDS along with the offer.**

Special Instructions: -

The following must be complied with; failing to which offer will be rejected.

i. **Delivery Terms:** delivery will be made within 30 days, CFR Karachi / FOR Wah Cantt.

ii. **Payment terms:** through LC For Foreign Purchase (90%-10%) as per clause 7 of this TE and for indigenous supplier after receipt and acceptance of material. The below undertaking shall be signed and stamped.

Special Conditions: -

i. Offers/bids through E-Mail & Fax are not acceptable. The offers/bids must be submitted on firm's original letter head through surface Mail / Courier.
ii. Confirmation regarding submission of Performance Guarantee as per TE clause 5 otherwise offer will be rejected.
iii. In case local firm/rep. submits offer on behalf of their foreign principal, it will be the responsibility of the local firm to submit **Tender Fee** & **Bid Money** (in shape of Pay Order / CDR) along with the offer. Tenders received without Tender Fee & Bid Money will be rejected.
iv. New participants/bidders are obligatory/ to forward necessary credentials of their firm showing / elaborating details of their business with Govt / Semi Govt. & public sector organizations / departments of Pakistan along with their quotation.
v. Store must be brand new, from current year production and from OEM.
vi. Undertaking of T.E schedule may be returned duly signed & stamped along with the quotation.
vii. Only one rate should be quoted against the description of store on the tender schedule.

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viii. The firm is responsible to supply the store according to the description and specification as mentioned in the Tender Enquiry.

ix. All participants must provide an authorization certificate to their representative for participant in the tender opening.

x. Firm will also provide warranty / guarantee certificate.

FOR INDIGENOUS SUPPLIERS ONLY:

i. Any eligible Indigenous bidder can offer on Free Delivery at Wah Industries Ltd, Wah Cantt basis in PKR.

ii. **TENDER FEE:** The tender must be accompanied by a non-refundable fee by means of a pay order of Rs. 2500/-(Non-refundable) in favor of Wah Industries Ltd., Quaid Avenue, Wah Cantt. The Tender fee must be made part of technical offer otherwise offer will be rejected.

iii. **BID MONEY:** Bid Money for Rs. 200,000/- should accompany the Tender in the shape of Pay Order from a scheduled Bank drawn in favour of Wah Industries Ltd., Quaid Avenue, Wah Cantt. Tenders received without Bid Money will be rejected. Bid Money of the unsuccessful Tenderers will be returned as soon as the scrutiny of the tenders is completed. Bid Money of the successful tenderers will be retained until the contract is finalized. Bid Money will be forfeited in case the quotation is withdrawn before the expiry of its validity date.

iv. Submission of Performance Bond (in shape of Pay Order or BG on prescribed format) @10% of the value of the order after issuance of Letter of Acceptance.

v. 100% payment will be released after receipt & acceptance of store at Wah Industries Ltd, Wah Cantt.

vi. **Wah Industries Limited. NTN No: 0712596-8, STRN: 0703930400537**

(Rizwan Ahmad)
GM P & L
Wah Industries Limited

UNDERTAKING:

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores/services from elsewhere at our risk and cost.

Date_____
Firm's Name_____
Signature _____
Name_____
Position_____
Address_____
E-mail_____
Cell No_____

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