Pakistan State Oil Company Limited
PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan
Telephone (021) 9203866-85 Fax (021) 9203796

REQUEST FOR QUOTATION

(THIS IS PRICE ENQUIRY-NOT AN ORDER)
SAP No.6100019085

RFQ No	IT-20208YP
DATE	23.11.2026

Company PSO Dummy Vendor
PAKISTAN

QUOTATION REQUIRED

ON (Date)	04.12.2026	BY (Time)	

Please quote your best price for all items of following specifications. Please read the instructions attached herewith

EARNEST MONEY % Rs._____ PO/DD NO. _____

Title: Procurement of SD Access Solution for PSO Remote Sites

S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
1	**48 port Layer 2 Manageable Switch** Supply, Installation and Testing of Fort SD Access Solution at PSO Branch Offices FortiSwitch 148F (non-PoE) with 3-Year FortiCare Premium Support A Layer 2, FortiGate switch-controller-compatible switch with 48x 1G RJ45 ports, 4x 10G/1G SFP+/SFP ports and 1x RJ45 console port/Equivalent Specification: ========== a. Ports: 48x GE RJ45, 4x 10GE SFP+ b. Console: 1x RJ45 serial console port c. Form factor: 1 RU rack mount d. Switching capacity (duplex): 176 Gbps e. Packets per second (duplex): 260 Mpps f. MAC address storage: 32K g. VLAN support: 4K h. Link aggregation groups: 16 i. Packet buffer: 2 MB j. Memory: 512 MB DDR3 k. ACL: 640 l. Spanning tree instances: 32 m. Power supply: Built-in AC	**PSO House**	**EA**	21		
2	**Firewall** FortiGate 60F/Equivalent a. 10 x GE RJ45 ports (including 7 x Internal Ports, b. 2 x WAN Ports, 1 x DMZ Port).	**PSO House**	**EA**	3		
3	**48 port Layer 2 Manageable Switch** FortiSwitch 148F-FPOE with 3-Year FortiCare Premium Support A Layer 2, FortiGate switch-controller-compatible PoE+ switch with 48x 1G RJ45 PoE+ ports, 4x 10G/1G SFP+/SFP ports and 1x RJ45 console port./Equivalent	**PSO House**	**EA**	3		

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	Specification: ========== a. Ports: 48x GE RJ45 (PoE+), 4x 10GE SFP+ b. Console: 1x RJ45 serial console port c. Form factor: 1 RU rack mount d. PoE power budget: 740 W (maximum) e. Switching capacity (duplex): 176 Gbps f. Packets per second (duplex): 260 Mpps g. MAC address storage: 32K h. VLAN support: 4K i. Link aggregation groups: 16 j. Packet buffer: 2 MB k. Memory: 512 MB DDR3 l. ACL: 640 m. Spanning tree instances: 32 Scope of Work ========== 1. Warranty: The solution must carry a 3-year OEM warranty (next business day) along with local partner support. The warranty status must be visible on the OEM portal. 2. Delivery: The supplier is responsible for delivering the equipment to all sites listed in Annexure A. Before dispatch, the vendor must verify all equipment with the IT representative at Head Office. 3. Configuration: The supplier shall configure all hardware and software according to PSO's requirements for security, switching and routing. 4. Integration with existing infrastructure: Integrate with the existing site FortiGate firewall, FortiManager and FortiAnalyzer. 5. SIEM: Integrate with the SIEM solution. 6. Network monitoring: Integrate with SolarWinds NCM and WhatsUp Gold NMS using SNMP v3. 7. AAA: Integrate with the AAA server. 8. Network segregation: Separate the OT and IT VLANs and ensure secure communication between the two networks. 9. Installation: The supplier shall send an engineer to each site to					

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	install the equipment. 10. Replacement: Dismantle and replace existing switches at site, with rack cable management where required. 11. Security hardening: Harden all routers and firewalls as recommended by the OEM. 12. Vulnerability report: The supplier shall submit an OEM report confirming that all operational devices are free of critical or alarming vulnerabilities. Terms and Conditions ========== 1. Bidder eligibility: The bidder must be the OEM or an authorized Enterprise Partner of the OEM for the required products in Pakistan. A valid OEM certificate for 2026#2027 must be submitted with the bid as proof of affiliation. 2. Manufacturer Authorization Form (MAF): The bidder must submit a valid MAF issued by the OEM for this tender. The MAF must be issued by the OEM's regional office responsible for business in Pakistan. 3. Pricing: The quoted price must include all applicable taxes, transportation, installation, testing and commissioning. 4. End-of-Sale confirmation: The technical bid must include written OEM confirmation that the quoted software is not on End-of-Sale and that spare parts and support will be available for at least five (5) years from the bid submission date. 5. Technical documentation: Detailed technical brochures and specifications for all offered equipment must be provided with the bid. 6. Model listing: The quoted solution and equipment models must be listed on the OEM's official website. Product demonstration: The bidder must demonstrate the quoted product at PSO premises within one (1) week. Failure to do so within this period will result in rejection of the bid. 7. Add-ons: The bidder is responsible for identifying and including in the technical proposal any add-ons or additional requirements needed to integrate the equipment into PSO's existing environment.					

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	8. Tax registration: The bidder must be registered with both the Income Tax and Sales Tax departments. 9. Communication: The bidder must nominate a representative to handle all clarifications on the bidding document. All correspondence between PSO and the bidder will be conducted exclusively through the email address submitted with the bid. 10. The bidder's responses will be verified with the OEM and will form part of the technical evaluation. 11. Genuine products: The successful bidder must provide documentary evidence (bill of entry or import documents) that the products are brand new and imported directly from the OEM specifically for PSO. PSO reserves the right to verify this with the OEM. 12. Delivery timeline: The successful bidder must complete delivery, installation, configuration and testing within 8#10 weeks of the purchase order. 11. On-site support: The vendor must provide on-site support at PSO House within two (2) hours of a logged complaint (hardware, software or configuration). Support must be available 24/7, including weekends and public holidays. 12. Right to cancel: PSO reserves the right to cancel or scrap the tender evaluation at any stage before awarding the purchase order, without liability or any obligation to inform affected bidders. 13. Disqualification: Any bidder that fails to meet the tender requirements at any stage before the purchase order is awarded will be disqualified, even if it submitted the lowest bid. Pricing and invoicing: Prices shall be quoted in USD and the PO will be issued in USD. The vendor shall submit the commercial invoice in both USD and PKR, along with the State Bank of Pakistan (SBP) exchange rate sheet. 12. Payment currency: Payment will be made in PKR at the SBP-notified rate (Exchange Rate for Market-to-Market Revaluation) on the date of equipment delivery.					