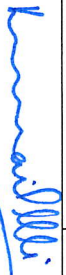


**TECHNICAL EVALUATION REPORT**


In response to our advertisement published on the PPRA Website and local newspapers in Lebanon for hiring a company for Cleaning and Janitorial Services for the Embassy of Pakistan, Beirut, the following three firms have contested in the tender under a single-stage one-envelope bidding procedure:

- a. M/s Imperious Facility Management, Lebanon
- b. M/s Aero Track Corporation, Karachi-Pakistan
- c. M/s White Services, Lebanon

Requirement	M/s Imperious Facility Management, Lebanon	M/s Aero track Corporation, Karachi-Pakistan	M/s Whites Services, Lebanon
<p>Hiring of a company for Cleaning and Janitorial Services, including cleaning material and equipment, and Manpower (details are mentioned in the bid document)</p>	<p><b>Scope of Work</b></p> <ul style="list-style-type: none"> <li>Sweeping, dusting and polishing.</li> <li>Deep Cleaning for Kitchen equipment, utensils, and ensure hygiene and compliance with health standards.</li> <li>Use of environment friendly cleaning products and practices.</li> <li>Provide immediate response in case of unexpected spills, accidents, or emergencies during events.</li> <li>Restock when needed.</li> <li>Adherence of rules regarding health and safety.</li> </ul> <p><b>Mobilization</b></p> <ul style="list-style-type: none"> <li>30 days</li> </ul> <p><b>Cleaners</b></p> <ul style="list-style-type: none"> <li>Insurance for all cleaners.</li> <li>Employees have legal status.</li> </ul> <p><b>Uniform</b></p> <ul style="list-style-type: none"> <li>Team will be fully groomed and committed to the highest level of hygiene.</li> </ul> <p><b>Technical Equipment and Tools</b></p> <ul style="list-style-type: none"> <li>Hoover</li> <li>Glass Cleaning Tools</li> <li>Ladder</li> </ul> <p><b>Staff Requirements</b></p> <ul style="list-style-type: none"> <li>Not mentioned</li> </ul> <p><b>Working Hours</b></p> <ul style="list-style-type: none"> <li>08 AM to 02 PM</li> </ul>	<p><b>Scope of Work</b></p> <ul style="list-style-type: none"> <li>As per tender document.</li> </ul> <p><b>Mobilization</b></p> <ul style="list-style-type: none"> <li>Three Months advance mobilization period.</li> </ul> <p><b>Cleaners</b></p> <ul style="list-style-type: none"> <li>As per tender document.</li> </ul> <p><b>Uniform</b></p> <ul style="list-style-type: none"> <li>As per tender document.</li> </ul> <p><b>Technical Equipment and Tools</b></p> <ul style="list-style-type: none"> <li>As per tender document</li> </ul> <p><b>Number of Workers</b></p> <ul style="list-style-type: none"> <li>As per tender document.</li> </ul> <p><b>Working Hours</b></p> <ul style="list-style-type: none"> <li>As per the tender document.</li> </ul>	<p><b>Scope of Work</b></p> <ul style="list-style-type: none"> <li>Performing all the required cleaning task.</li> <li>Provide Window cleaning Service once per month.</li> <li>Free Hand Soap and Tissue Papers.</li> <li>Free additional worker on need basis.</li> <li>Pest control service once each 3 months.</li> <li>Adherence of rules regarding health and safety.</li> </ul> <p><b>Mobilization</b></p> <ul style="list-style-type: none"> <li>W.e.f. 1<sup>st</sup> July 2026.</li> </ul> <p><b>Cleaners</b></p> <ul style="list-style-type: none"> <li>Insurance (health &amp; workmen compensation).</li> <li>Employees have legal status.</li> </ul> <p><b>Uniform</b></p> <ul style="list-style-type: none"> <li>The company will ensure that all of its staff members wear official uniform.</li> </ul> <p><b>Technical Equipment and Tools</b></p> <ul style="list-style-type: none"> <li>Not mentioned.</li> </ul> <p><b>Staff Requirements</b></p> <ul style="list-style-type: none"> <li>01 Worker during business days and 01 on need basis.</li> </ul> <p><b>Working Hours</b></p> <ul style="list-style-type: none"> <li>From 08 AM to 04 PM</li> </ul>
<p><b>Technical Evaluation Report</b></p>	<p>The Proposal submitted by M/s Imperious Facility Management, Lebanon fulfills most of the requirement of the Mission thus Technically qualifies.</p>	<p>M/s Aero Track has mentioned a mobilization period with 03 months which is not feasible as the Mission needs immediate commencement of cleaning operation w.e.f. 1<sup>st</sup> July 2026. However, overall the committee is of the view that M/s Aero Track Corporation qualifies the technical evaluation despite the various lacunas in the Proposal, as the Company has endorsed the bidding document which provides the missing information to some extent.</p>	<p>The Proposal given by M/s White Services, Lebanon fulfills all of the requirement of the Mission thus Technically qualifies.</p>

  
 Syed Komail Mehdi, Accountant  
 Member

  
 Nawab Adil Khan, HOC  
 Chairman

  
 Doda Khan, Additional Assistant  
 Member

**FINANCIAL EVALUATION REPORT FOR OUTSOURCING OF CLEANING AND JANITORIAL SERVICES**

In response to our advertisement published on PPRA Website and local newspaper in Lebanon for hiring of a company for Cleaning and Janitorial Services for the Embassy of Pakistan, Beirut. Technical Proposals of Three firms were received and opened on 08 June 2026 by the Tender Committee of the Mission in the presence of representatives of the firms except the representative from Aero track Corporation, as the bidder is based in Pakistan and declared all the three firms technically qualified. Financial bids of technically qualified firms have been opened on the same day i.e. 08-06-2026 by tender committee. Comparative statement of the rates quoted by the firms is as under

M/s Imperious Facility Management, Lebanon	M/s Aero Track Corporation Karachi Pakistan	M/s White Services, Lebanon
US\$ 775/- per month (5 working days) US\$ 250/- extra cleaner once per week/ 4 days per month US\$ 45/- extra cleaner during special events, 7 weekends/ shift * The above rates are excluded from 11% VAT. VAT will be included in the final invoice.	US\$6.80 Square Ft Rate in Sq. Ft = 5812.5 x 6.8 = US \$ 39,525/- (Annually) Per Month rate: US\$39,525/12= \$3,293.75 <b>Total area of the Mission</b> 540 Square Meter 1 Square Meter = 10.764 Sq. Ft Total Area of the Mission in Sq. Ft = 540 x 10.764 = 5812.5 sq. ft	US\$ 750/- per month, including 11% VAT.


The **Financial Proposals** of three firms were evaluated by tender committee and came forth with the following observations:

- i. The bid submitted by M/s Imperious Facility Management, Lebanon is excluded from 11% VAT, which will significantly increase the gross amount as compare to the original quote (i.e. Original quote + 11% VAT = US\$ 775+\$85.25 = 860.25)
- ii. M/s Aero Track Corporation has quoted price of US\$6.80 (per Sqft), which is on a higher side, based on the above calculations.
- iii. M/S White Services, Lebanon has submitted the lowest, and most viable quote for providing cleaning and Janitorial services @ USD: 750 (including 11 % VAT)

**Recommendation of the Committee:** The Committee unanimously agreed that since M/s White Service, Lebanon has submitted the lowest quote i.e. USD: 750/- per month including 11 % VAT. Furthermore, their quotation is not only financially viable, they offer all services required by the Mission to keep its premises clean and presentable. It is also important to note that M/s White Services has vast experience of providing cleaning and janitorial services to different companies, offices, and diplomatic Missions in Lebanon. Therefore, the Committee unanimously recommends to award the contract to M/s White Services, Lebanon w.e.f 1 July 2026.

  
 Syed Komail Mehdi, Accountant  
 Member

  
 Nawab Adil Khan, HOC  
 Chairman

  
 Doda Khan, Additional Assistant  
 Member