

**Bid Evaluation of Establishment, Development and Implementation of
Quality Management System ISO 9001 at MoCC&EC**

EVALUATION REPORT

(As Per Rule 35 of Public Procurement Rules, 2004)

1.	Name of Procuring Agency:	Ministry of Climate Change & Environmental Coordination, Islamabad
2.	Method of Procurement:	Single Stage Two Envelope
3.	Title of Procurement:	RFP for implementation of a Quality Management System (ISO 9001).
4.	Tender Inquiry No.:	F. No. 3(53)/Admn-I-CC-2025-ISO
5.	PPRA Ref. No. (TSE):	(TS No. 0000001289E) Dated, 19-02-2026 & EPADS ID No.F-26021755650 Dated. 18-02-2026
6.	Date & Time of Bid Closing:	9 th March, 2026 at 1100 hours
7.	Date & Time of Bid Opening:	9 th March, 2026 at 1130 hours
8.	No. of Bids Received:	05 Received
9.	Criteria for Bid Evaluation:	As per the evaluation criteria provided in the Bidding Documents
10.	Details of Bid(s) Evaluation:	Technical Evaluation Summary.

ELIGIBILITY

(Non-compliance with mandatory criteria will result in disqualification)

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Criteria	Certificate of Incorporation with SECP or Registrar of Firm or Registration showing Firm's legal Status.	Registration with Relevant Tax Authorities (Income tax, Sales tax) with "Active status".	Non-Blacklisting Certificate on Legal Stamp Paper of worth PKR 100/-.	No Litigation by any authority/govt./court certificate on stamp paper of worth PKR 100/	Bidder/ISO consultant's firms must have updated ISO 9001:2015 certificate.
MBA Solutions	Firm registered with the SECP on 15 November 2022. MoCC&EC requires that firm must have 8 years of operational history, but firm have 03 years 03 months operational	Income Tax - Registered - Active MoCC&EC requires that firm must register Sales Tax and must have "Active Status". Firm is not	 Non-Blacklisting certificate is attached. Compliant	 No litigation certificate is attached. Compliant	 ISO 9001 certificate attached. Compliant

	history, so did not fulfil the eligibility requirement.	registered in Sales Tax.			
	Non-Compliant	Non-Compliant			
Control Union	Firm registered with the SECP on 16 February 2009.	Income Tax - Registered-Active	Non-Blacklisting certificate is attached.	No litigation certificate is attached.	ISO 9001 certificate not attached.
	Firm possesses 17 years of operational history, fulfilling minimum eligibility operational history.	Sales Tax - Registered - Active			
	Compliant	Compliant	Compliant	Compliant	Non-Compliant
IOSHE	Firm registered with the SECP on 18 April 2014.	Income Tax - Registered-Active	Non-Blacklisting certificate is attached.	No litigation certificate is attached.	ISO 9001 certificate attached.
	Firm possesses 11 years 11 months operational history, fulfilling minimum eligibility operational history.	Sales Tax - Registered - Active			
	Compliant	Compliant	Compliant	Compliant	Compliant

Note:

In accordance with the applicable eligibility criteria stipulated in the bidding documents, the technical proposals of the following firms are found to be non-responsive:

- **M/s MBA Solutions** - Does not meet the minimum threshold for operational history; and is not registered with the Sales Tax Department. So it become unqualified.
- **M/s Control Union** - Lacks a valid ISO 9001 certification, a mandatory requirement under the eligibility criteria. So it become unqualified.

CRITERIA-1 Length of Experience/Operational History Page # 21 RFP of MoCC&EC			
Name of firms	8-10 years operational history shall be eligible for prescribed marks of 05.	11 and above years operational history shall be eligible for prescribed marks of 10.	Total obtained Marks
M/s. MBA Solutions	Criteria-1 requires a minimum of 8 years of operational history, M/s. MBA registered on 15 November 2022 has only 03 years of experience, is not entitled to any marks. 0		0
M/s. Control Union		Firm registered with the SECP on 16 February 2009. Firm possesses 17 years of operational history, is entitled to full marks. 10	10
M/s. IOSHE		Firm possesses 11 years 11 months operational history, is entitled to full marks. 10	10

CRITERIA-1 Experience of Conducting ISO Consultancies in Public Sector Experience (Federal Ministries/Divisions/Departments) Page # 21 RFP of MoCC&EC				
Name of firms	11-12 consultancies conducted in Federal Ministries/Divisions/Departments shall be eligible for prescribed marks of 05.	13-14 consultancies conducted in Federal Ministries/Divisions/Departments shall be eligible for prescribed marks of 10.	15 and above consultancies conducted in Federal Ministries/Divisions/Departments shall be eligible for prescribed marks of 20.	Total obtained Marks
M/s. MBA Solutions	Criteria-1 requires a minimum of 11 ISO consultancies in Federal Ministries/Divisions/Departments, M/s. MBA Solutions's technical proposal does not include a list of public sector ISO consultancies. Therefore, the firm is not eligible for any marks under this criterion. 0 Marks			0
M/s. Control Union	Criteria-1 requires a minimum of 11 ISO consultancies in Federal Ministries/Divisions/Departments, M/s. Control Union's technical proposal does not include a list of public sector consultancies. Therefore, the firm is not eligible for any marks under this criterion. 0 Marks			0

M/s. IOSHE			The technical proposal includes a list of 18 public sector consultancies. Therefore, the firm is eligible for the maximum marks under this criterion. 20 Marks	20
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CRITERIA-1 Experience of Conducting ISO Consultancies in Private Sector Experience Page # 21 RFP of MoCC&EC				
Name of firms	131 to 140 ISO-related Private Sector consultancies shall be awarded marks 05	141-150 ISO-related Private Sector consultancies shall be awarded marks 10	151 and above ISO-related Private Sector consultancies shall be awarded marks 20	Total obtained marks
M/s. MBA Solutions			A list of over 151 projects was attached; however, no project completion certificates were provided. Despite this, the firm is awarded 20 marks.	20
M/s. Control Union	As per the evaluation criteria, a minimum threshold of 130 Private ISO consultancies is required for the award of 05 marks. The subject firm has claimed 67 projects without attaching completion certificates. Consequently, the firm is non-compliant and is awarded no marks. 0			0
M/s. IOSHE			A list of over 151 projects was attached; project completion certificates also provided. The firm is awarded 20 marks.	20

CRITERIA-2 Principal Consultant (Educational Qualification) - Page # 22 RFP of MoCC&EC			
Name of Firm	Qualification Master Degree =5 marks	Qualification Ph.D =10 marks	Total obtained Marks
M/s. MBA Solutions	Raja Kamran possesses Master Degree but no educational degree is attached, even though marks awarded 05		5

M/s. Control Union	Mr. Mohsin Rasheed possess Master Degree but no educational degree is attached even though marks awarded 05		5
M/s. IOSHE		M.Irfan Khan possesses PhD degree and degree is also attached, full marks awarded 10	10

CRITERIA-2 Principal Consultant (Length of Experience) - Page # 22 RFP of MoCC&EC

Name of Firm	Experience 15-20 Years =5 marks	Experience 21-25 Years =10 marks	Experience 26 and above years =15 marks	Total obtained Marks
M/s. MBA Solutions			Raja Kamran possesses over 26 years' experience marks awarded 15.	15
M/s. Control Union		Mr. Mohsin Rasheed possess over 20 years' experience marks awarded 10.		10
M/s. IOSHE			M.Irfan Khan possesses over 26 years' experience marks awarded 15.	15

CRITERIA-2 Principal Consultant (Experience of Public Sector ISO Consultancies) - Page # 22 of RFP

Name of Firm	No. of completed Assignments in public sector 7-8 assignments = 10 marks	No. of completed Assignments in public sector 9-10 assignments = 15 marks	No. of completed Assignments in public sector 11 and above assignments = 25 marks	Total obtained Marks
M/s. MBA Solutions	Raja Kamran CV do not have any list of public sector clients, therefore no marks awarded.			0
M/s. Control Union	Mr. Mohsin Rasheed CV do not have any list of public sector ISO consultancies, therefore no marks awarded.			0
M/s. IOSHE			M.Irfan Khan CV have a list of 13 public sector ISO consultancies, therefore full marks awarded 25	25

CRITERIA-2 Principal Consultant (Experience of Private Sector ISO Consultancies) - Page # 22 RFP

Name of Firm	No. of completed assignments in Private Sector 41-45 assignments = 5 marks	No. of completed assignments in Private Sector 46-50 assignments = 10 marks	No. of completed assignments in Private Sector 51 and above assignments = 15 marks	Total obtained Marks
M/s. MBA Solutions	Raja Kamran CV have few private consultancies, therefore marks awarded 5.			5

M/s. Control Union	Mr. Mohsin Rasheed CV have a few private consultancies, therefore marks awarded 5.			5
M/s. IOSHE			M.Irfan Khan CV have a list of 51 private sector ISO consultancies, therefore full marks awarded 15.	15

**CRITERIA-2 QMS Documentation Expert (Educational Qualification) - Page # 22
RFP of MoCC&EC**

Name of Firm	Qualification Master Degree Quality Management = 5 marks	Qualification Ph.D Quality Management = 10 marks	Total obtained Marks
M/s. MBA Solutions	Mr. Atif possesses Chemical Engineering Degree but no educational degree is attached, RFP requires that QMS documentation expert must have Quality Management degree, therefore no marks awarded.		0
M/s. Control Union	Mr. Omer possess BS Agriculture but no educational degree is attached RFP requires that QMS documentation expert must have Quality Management degree, therefore no marks awarded.		0
M/s. IOSHE	Mr. Abdul Ghaffar possesses Quality Management degree and degree is also attached, marks awarded 5.		5

**CRITERIA-2 QMS Documentation Expert (Length of experience) - Page # 22 RFP of
MoCC&EC**

Name of Firm	Experience 10-15 Years =5 marks	Experience 16-20 Years =10 marks	Experience 21 and above years =15 marks	Total obtained Marks
M/s. MBA Solutions			Mr. Atif possesses over 21 years' experience marks awarded 15.	15
M/s. Control Union		Mr. Omer possesses 20 years' experience marks awarded 10.		10
M/s. IOSHE			Mr. Abdul Ghaffar possesses over 21 years' experience marks awarded 15.	15

**CRITERIA-2 QMS Documentation Expert (Experience of Public Sector ISO Consultancies) -
Page # 22 RFP**

Name of Firm	No. of completed Assignments in public sector 7-8 assignments = 10 marks	No. of completed Assignments in public sector 9-10 assignments = 15 marks	No. of completed Assignments in public sector 11 and above assignments = 25 marks	Total obtained Marks
M/s. MBA Solutions	Mr. Atif CV do not have any list of public sector clients, therefore no marks awarded.			0

M/s. Control Union	Mr. Omer CV do not have any list of public sector ISO consultancies, therefore no marks awarded.			0
M/s. IOSHE			Mr. Abdul Ghaffar CV have a list of over 11 public sector ISO consultancies, therefore full marks awarded 25	25

CRITERIA-2 QMS Documentation Expert (Experience of Private Sector ISO Consultancies) - Page # 22 RFP

Name of Firm	No. of completed assignments in Private Sector 80-85 assignments = 5 marks	No. of completed assignments in Private Sector 86-90 assignments = 10 marks	No. of completed assignments in Private Sector 91 and above assignments = 15 marks	Total obtained Marks
M/s. MBA Solutions	Mr. Atif CV do not list of ISO private consultancies, therefore marks awarded 5.			5
M/s. Control Union	Mr. Omer CV do not have list of ISO private consultancies, therefore marks awarded 5.			5
M/s. IOSHE			Mr. Abdul Ghaffar CV have a list of over 91 private sector ISO consultancies, therefore full marks awarded 15.	15

CRITERIA-2 Auditing Expert (Educational Qualification) - Page # 22 RFP of MoCC&EC

Name of Firm	Qualification ISO 9001 Lead Auditor =5 marks	Total obtained Marks
M/s. MBA Solutions	No CV attached for QMS Auditing Expert. therefore no marks awarded.	0
M/s. Control Union	Mr. Usman possesses ISO 9001 auditor certificate, therefore maximum marks awarded 5	5
M/s. IOSHE	Mr. Jahangir possesses ISO 9001 auditor certificate, therefore maximum marks awarded 5	5

CRITERIA-2 Auditing Expert (Length of experience) - Page # 22 RFP of MoCC&EC

Name of Firm	Experience 15-20 Years =5 marks	Experience 21-25 Years =10 marks	Experience 26 and above years =15 marks	Total obtained Marks
M/s. MBA Solutions	No CV attached for QMS Auditing Expert. therefore no marks awarded 0			0
M/s. Control Union		Mr. Usman possesses 21 years' experience, therefore marks awarded 10		10
M/s. IOSHE			Mr. Jahangir possesses over 26 years' experience marks awarded 15	15

CRITERIA-2 Auditing Expert (Experience of Public Sector ISO Audits) - Page # 22 RFP of MoCC&EC

Name of Firm	No. of audit completed in public sector 10-15 audits = 10 marks	No. of audit completed in public sector 16-20 assignments = 15 marks	No. of audit completed in public sector 21 and above assignments = 25 marks	Total obtained Marks
M/s. MBA Solutions	No CV attached for QMS Auditing Expert. therefore no marks awarded 0			0
M/s. Control Union	Mr. Usman CV did not have a list of any public sector ISO audits, therefore marks awarded 0			0
M/s. IOSHE			Mr. Jahangir CV have a list of over 23 public sector ISO audits, therefore full marks awarded 25	25

CRITERIA-2 Auditing Expert (Experience of Private Sector ISO Audits) - Page # 22 RFP of MoCC&EC

Name of Firm	No. of completed audits in Private Sector 100-150 audits = 5 marks	No. of completed audits in Private Sector 151-200 audits = 10 marks	No. of completed audits in Private Sector 201 and above audits = 15 marks	Total obtained Marks
M/s. MBA Solutions	No CV attached for QMS Auditing Expert. therefore no marks awarded 0			5
M/s. Control Union	Mr. Usman CV have list of 30 ISO private sector audits, therefore marks awarded 5.			5
M/s. IOSHE			Mr. Jahangir CV have a list of over 201 private sector audits, therefore full marks awarded 15.	15

CRITERIA-3 Technical Approach & Methodology

Name of Firm	Understanding of Objectives 05 Max	Quality of Methodology 10 Max	Work Program 05 Max	Total obtained Marks
M/s. MBA Solutions	3	7	5	15
M/s. Control Union	4	8	5	17
M/s. IOSHE	4	8	5	17

CRITERIA-4 Audited financial statements for last 02 years

Name of Firm	Audited financial statements for last 02 years	Total obtained Marks
M/s. MBA Solutions	M/s MBA Solutions did not provide audited account statements; instead, they attached a self-created financial statement. As per the criteria, professionally audited accounts statements for the last two years were required. Therefore, no marks are awarded.	0
M/s. Control Union	M/s Control Union provided audited account statements for the last two years were required. Therefore, maximum marks are awarded 05	5
M/s. IOSHE	M/s. IOSHE provided audited account statements for the last two years were required. Therefore, maximum marks are awarded 05	5

CRITERIA-5 Presence/Office in Islamabad		
Name of Firm	Presence/Office in Islamabad	Total obtained Marks
M/s. MBA Solutions	M/s MBA Solutions have office in Lahore. Therefore, no marks are awarded.	0
M/s. Control Union	M/s Control Union have office in Karachi. Therefore, no marks are awarded.	0
M/s. IOSHE	M/s. IOSHE have office in Islamabad. Therefore, maximum marks are awarded 05	5

Combined Bid Evaluation of ISO 9001				
	MBA Solutions	Control Union	IOSHE	Total Marks
Eligibility Requirements	Non-Compliant	Non-Compliant	Compliant	
CRITERIA-1 50 MARKS (Max)				
Length of Experience = 10	0	10	10	10
Experience of Conducting ISO Consultancies in Public Sector (Federal Ministries/Divisions/Departments) = 20	0	0	20	20
Experience of Conducting ISO Consultancies in Private Sector = 20	20	0	20	20
CRITERIA-2.1 MARKS (Max) KEY PROFESSIONALS				
PRINCIPAL ISO CONSULTANT/ TRAINING EXPERT	25	20	65	65
QMS DOCUMENTATION EXPERT/ PROJECT COORDINATOR	20	15	60	65
ISO/QMS Auditing Expert	0	20	60	65
CRITERIA-3 20 MARKS (MAX)				
Understanding of Objectives. 05 Max	3	4	4	5
Quality of Methodology 10 Max	7	5	8	10
Work Program 05 Max	5	8	5	5
CRITERIA-4 05 MARKS (MAX)				
Financial Strength, audited Financial statements for last 02 years 05 Max	0	5	5	5
CRITERIA-5 05 MARKS (MAX)				
Presence/Office in Islamabad 05 Max	0	0	5	5
	80	87	262	275

1 st Bidder	2 nd Bidder	3 rd Bidder
M/s. IOSHE	M/s. Control Union	M/s. MBA Solutions
262	87	80

Note:-1

In accordance with the applicable eligibility criteria stipulated in the bidding documents, the technical proposals of the following firms are found to be non-responsive:

- **M/s MBA Solutions** - Does not meet the minimum threshold for operational history; and is not registered with the Sales Tax Department, so it become unqualified.
- **M/s Control Union** - Lacks a valid ISO 9001 certification, a mandatory requirement under the eligibility criteria, so it become unqualified.

Note:-2

Minimum 60% (**165 marks**) of total marks which 275 were required to be technically qualified, therefore following two bidders could not technically qualify

- M/s. MBA Solutions
- M/s. Control Union

Only M/s. IOSHE is technically qualified.

Note 1: Non-Responsive Bidders (Preliminary Eligibility)

In accordance with the applicable eligibility criteria stipulated in the bidding documents, the technical proposals of the following firms are hereby declared non-responsive on the grounds stated against each:

Sr. No.	Name of Firm	Reason for Non-Responsiveness
1.	M/s. MBA Solutions	Does not meet the minimum threshold for operational history; and is not registered with the Sales Tax Department.
2.	M/s. Control Union	Lacks a valid ISO 9001 certification, a mandatory requirement under the eligibility criteria.

Accordingly, both firms stand disqualified at the preliminary eligibility stage notwithstanding the marks subsequently awarded in the technical evaluation.

Note 2: Technical Evaluation (Marks-Based Assessment)

The technical proposals of the three remaining bidders were evaluated against the prescribed criteria out of a total of **275 marks**. A minimum of **60% (165 marks)** was required to be declared technically qualified. The marks obtained by each firm are as under:

Sr. No.	Name of Firm	Marks Obtained (out of 275)	Minimum Required (165)	Technical Qualification Status
1.	M/s. MBA Solutions	80	Not Met	Not Technically Qualified
2.	M/s. Control Union	87	Not Met	Not Technically Qualified
3.	M/s. IOSHE	262	Met	Technically Qualified

Conclusion

In light of the above, the following final determination is made:

Name of Firm	Technical Qualification Status	Remarks
M/s. MBA Solutions	Disqualified	Failed to meet preliminary eligibility criteria; also scored below minimum marks (80/275).
M/s. Control Union	Disqualified	Failed to meet preliminary eligibility criteria; also scored below minimum marks (87/275).
M/s. IOSHE	Technically Qualified	Meets all eligibility criteria and has exceeded the minimum marks threshold (262/275).

Recommendation

It is recommended that the technical proposal of **M/s. IOSHE** may be declared technically qualified, and the firm may be invited to the next stage of the bidding process i.e., opening of the financial proposal. The proposals of M/s. MBA Solutions and M/s. Control Union stand rejected.


Section Officer (Admin)
Member


Section Officer (General)
Member/Secretary


Section Officer (B&C)
Member


Deputy Secretary (Admin)
Member


Joint Secretary (CF)
Chairman