HEADQUARTERS
PAKISTAN AIRPORTS AUTHORITY
پاکستان ائیر پورٹس اتھارٹی
TERMINAL-I JINNAH INT'L AIRPORT
KARACHI-75200 PAKISTAN

TENDER NOTICE (REVERSE PROCUREMENT)
BUSINESS OPPORTUNITY AT JINNAH INTERNATIONAL AIRPORT KARACHI

1. Pakistan Airports Authority (PAA) is inviting tenders for following concession on a single stage / two - envelopes basis from Registered Companies / Firms / Joint Ventures / Sole Proprietors having relevant experience, with good reputation and sound financial background. Eligibility Criteria for bidders is 80% weightage in their technical evaluation.

S. No.	CONCESSION NAME	RESERVE PRICE (per month)	LICENSE PERIOD	DATE & TIME OF SUBMISSION	DATE & TIME OF OPENING	VENUE FOR TENDER SUBMISSION & OPENING
A	Establish, Operate and Maintain CIP Lounge and Premium Lounge inside International Departure along with Commercial Development, Operation and Utilization of Hospitality, Food & Beverage and Passenger Experience Zone at Level III/Mezzanine Floor of Domestic and International Departure Area of JIAP Karachi on Master Retailer Basis	*Rs. 83,500,000/-*	Five (05) years or till outsourcing of the Airport, whichever is earlier	15-12-2026 at 1500 hrs	15-12-2026 at 1530 hrs	Main Conference Room (Room No.6035) at Level-VI, Jinnah Terminal, JIAP Karachi

2. The concession will be awarded for the period as specified above with 10% annual enhancement on cumulative basis during subsequent year(s). Bids higher than the reserve price shall only be entertained.

3. Tender Forms detailing the process and requirements can be obtained from the following office on provision of a written request with a copy of CNIC & NTN Certificate (Mandatory) along with payment of **Rs. 5,000/- (Rupees Five Thousand only)** (Non-refundable) via Pay Order / Demand Draft in favour of **Pakistan Airports Authority**.

OFFICE	CONTACT NOS.	TIMINGS
Office of Officer In-charge, Commercial located in Room No.3016-17 at Level-III of JTC, JIAP Karachi	Tel 021-9907-1022 & 021-9907-1309	During working hours on working days

4. Tender documents i.e. Technical and Financial offers, each sealed in a separate envelope and separately marked as **"Technical Offer"** and **"Financial Offer"** duly mentioning name of the concession are to be placed in one envelope specifying the subject tender. Tender documents are to be dropped in the Box placed in the **Main Conference Room (Room No.6035) at Level-VI, Jinnah Terminal, JIAP Karachi** by the specified date and time. The Box will be sealed and no tender documents would be allowed after the specified time. Technical offers would be opened after half an hour after sealing the Box in the presence of the bidders who wish to attend. No tender would be sold on the last day i.e., day of submission.

5. Advance Income Tax will be recovered from the successful bidder/ licensee under Section 236-A of Income Tax Ordinance 2001. Defaulters of PAA dues are not eligible to apply. Late, ambiguous and / or conditional tenders shall not be entertained.

6. If a bidder submits fake / bogus pay orders as Earnest Money or any other fake / tempered document, the company / firm / joint ventures / individuals' tender will be cancelled and the company / firm / joint venture / individual will be also debarred / blacklisted, and its security deposit / Earnest money etc. will also be forfeited.

7. If a sitting licensee or any of its Associated Companies / Firms and Sole Proprietors participating in any Tender has outstanding dues against it / him as per billing record, at any of PAA Airports on the date of Tender Opening, then, the same may be cleared by the bidder prior to Financial Opening. In case the bidder fails to clear the aforementioned dues prior to financial opening, it / him will be disqualified and its Financial Bid will not be opened.

8. Any information or clarification may be obtained from the office In-charge Commercial PAA, JIAP Karachi. Tender Notice is also available on websites: www.paa.gov.pk & www.ppra.org.pk.

9. PAA reserves the right to reject any or all tenders without being liable for any claim / compensation of any nature whatsoever. The cogent reasons for rejection or non-consideration of bid will be communicated to the bidder on request. Decision of PAA shall be final and shall not be challenged.

Director Commercial & Estate
Headquarters Pakistan Airports Authority,
Terminal-I, Jinnah International Airport
Karachi, Pakistan
Telephone: +92-21-99242531, Fax: +92-21-99242532
E-mail: dce@paa.gov.pk
Website: www.paa.gov.pk