

ATTACHÉ DEFENCE PROCUREMENT
High Commission for Pakistan
35-36 Lowndes Square
London, SW1X 9JN
Tel: 0207 6649 220
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E-Mail: tenderadp@phclondon.org

Our Reference: DSN/10916

Sponsoring DP: DP (Navy)

14 Apr 2026

INVITATION TO TENDER

1. You are invited to tender your quotation for the supply of material/stores as per "Schedule to Tender" at Annex 'A' for export to Pakistan. Tenders must be prepared in accordance with the following instructions:

a. Your tender must be forwarded in a sealed envelope bearing the words "Tender Inside". Offers should be prepared separately for each tender to avoid confusion.

b. The bids prepared in accordance with the instructions mentioned in this Invitation to Tender must reach this office (address given below) on or before 1130 hours on 15th May 2026 (Tender Opening Date). Bids will be opened the same day at 1230 hours. Bids received after the specified time may not be accepted. This advertisement is also available on PPRA website at www.ppra.org.pk.

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c. **Basis of Delivery:** Quotation is invited on:

i. FOB UK Seaport

d. **Specifications:** Items must be factory new and latest production, fully serviceable and strictly conforming to Defence specifications / Original Manufacturers' specifications. Tenders must prepare the offers strictly in accordance with the specifications given in Schedule of Tender, Deviation, if any should be highlighted in the offers with reference to the line and word of specifications differed. Aircraft/Helicopters/Ships parts must be certified by the manufacturer's Inspection Authority duly authorized by the Government of that country.

i. It may please be confirmed in the quotation that OEM Conformity Certificate and OEM Test Certificate will be provided at the time of shipment.

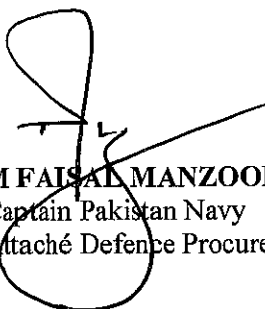
ii. In case NSN, Part Number or quality standards of the required items has been superseded by a new one, documentary proof to this effect originating from the OEM may also be provided along with technical details of the offered item.

e. **Export License and Prices:** Export License, if required will be responsibility of the seller. In case End User Certificate (EUC) required please confirm in your quotation, so that same is processed without any delay and Export License is obtained by the seller in time. Prices must not be more than as extended to any Government Department/Agency and should include local, Federal or other taxes leviable in the country of origin and/or export.

- f. **Literature/Brochure:** Operation and Maintenance Manuals if any, may also be provided along with your quotation.
- g. **Delivery Schedule:** Delivery is required as soon as possible after signing of contract. Please specify the date by which you can guarantee to deliver the stores.
- h. **Performance Bank Guarantee:** Performance Bank Guarantee equivalent to 5% to 10% of the offer value valid for 60 days beyond delivery date will be required to be submitted on award of contract to your firm at the discretion of ADP London.
2. **Validity:** Offer should be valid for at least 90 days from the date of opening of tenders to allow sufficient time for processing of purchase proposal in/out of the Embassy of Pakistan, London, UK.
3. **Price:** Your quotation should show firm prices per unit for each item separately in addition to the total cost including packing, delivery, and handling charges (freight forwarder's charges) on FOB UK Port basis free of VAT for export to Pakistan.
4. Please submit 'No Bid' if you cannot offer items against this tender, in order to stay on our bidding list.
5. **Inspection:** Stores may be inspected as and when required.
6. **Commission:** Contract will be concluded between Government of Pakistan and your firm. Therefore, commission will not be paid to any agent or third party in Pakistan.
7. **Warranty/Guarantee Form (DPL-15):** The stores supplied should be of brand-new manufacture. Form (DPL-15) will be signed and stamped by the Executive of the firm or any official authorized by him on his behalf. (Copy enclosed).
8. **Terms of Payment:** Payment will be arranged by ADP (London) office through DACMA (London) after shipment/airlift of stores. Payment terms will be 90-10% i.e. 90% will be paid on shipment of store and remaining 10% payment will be made after receipt of the CRV (Receipt Confirmation Report) from the ultimate consignee after functional checks. Bank fee/charges etc.(If any) levied by bank/banking authorities in UK/Ireland during the currency of the contract will be borne by the seller.
9. **Right Reserved:** This office reserves the right to reject the incomplete offers or offers deviating from tender instructions in any respect. Quantities can be increased/decreased at the time of placing the order.
10. **Late Delivery:** In the event of delay in delivery, at the seller's fault, the seller informs the purchaser before expiry of such delivery period, giving reasons/justification for it. The purchaser shall have the right to take following actions:
- a. Cancel the contract and/or
 - b. To purchase from elsewhere, store not delivered, at the risk and expense of the seller and without notice to him, or
 - c. To recover the liquidated damage when the Competent Purchase Officer is satisfied that the failure to supply the stores within the scheduled delivery period has been for reasons within the control of the seller, and or if the Government has suffered loss for reason belated delivery. These liquidated damages, if imposed, will be recovered at the rate of 2% but not less than 1% of the value of the store supplied late per month for the period exceeding the original delivery period, subject to the provision that total liquidated damages thus imposed will not exceed 10% of the total valued of the store, delivered late.

11. **Compliance to the IT Terms:** You are requested to specifically mention the compliance or otherwise to all terms of the IT including its annexes and enclosures in the tender.

12. **Clarification of Invitation to Tender:** In case any clarification required regarding this tender, undersigned may please be contacted on 00442076649220 or 'tenderadp@phclondon.org'.



M FAISAL MANZOOR TI(M)
Captain Pakistan Navy
Attaché Defence Procurement

Annex:

A. Schedule to Tender

Enclosures:

1. Special Instructions
2. Form (DPL-15)

SCHEDULE TO TENDER

S.NO.	NSN/PART NO.	DESCRIPTION	A/UNIT	QUANTITY REQUIRED
01.	0350-59-571-3230	Rope Sisal Hawserlaid, 3-strand, DIA 12MM	Fathom	5520
02.	4020-99-942-5040	Rope Sisal Hawserlaid, 3-strand, DIA 8MM	Fathom	1200
03.	4020-99-942-5066	Rope Sisal Hawserlaid, Rotproofed, 3-strand, NOM DIA, 12-MM MIN Break Load 9.86 KN	Fathom	3960

SPECIFICATION OF ITEM:

1. To be comply with the specification of ISO 1181-2004.
2. To be manufactured/ marking and labeling of the ropes in accordance with ISO 9554.
3. Rope are required to be tested as per ISO 2307 of 2019.
4. OEM COC required.
5. Length per coil: 120 Fathom.
6. ROT Proofing required as per ISO 1181:2004.
7. Valid LLOYD's DNV/BS1/ certificate of any IACS member society is required indicating batch/lot number for identification and breaking strength of stores.


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SPECIAL INSTRUCTIONS

Source of Supply

1. Genuine OEM certifies brand new stores will only be acceptable. Store not procured directly from OEM or his authorized dealer/agent/stockist will not be acceptable.
2. Supplying firm in his "Offer/Quotation" is to clearly state whether stores will be supplies directly from relevant OEM or OEM authorized dealer/agent/stockist.
3. In case the stores are being sourced through OEM's authorized dealer/agent/stockist, a documentary proof to this effect comparing OEM's dealership certificate in respect of dealer/agent/stockist is to be provided by the supplying firm with following endorsements:
 - a. Certificate reference number with date.
 - b. Name of the authorized dealer/agent/stockist.
 - c. Last date/duration/period for validity of dealership.
4. Supplying firm in his "offer/Quotation" is to provide OEM's contact details (address, e-mail, phone, fax and website etc).

Origin of Supply

5. Supplying firm in its "offer/Quotation" is to specifically mention a country of origin for the stores which will be subsequently endorsed in the "Contract".

Update & Current Information

6. In case, NSN, Part Number or Quality Standard of the indented item has been superseded by a new one, before/after conclusion of contract, the supplying firm is to provide all such relevant information along with a documentary proof to this effect originating from the concerned OEM. If replaced part effects fittings and functioning of other associated parts as well, then details of those parts are also to be provided.

Documentation Required

7. Supplying firm is to provide following documentation at the time of shipment:
 - a. Firm's Warranty/Guarantee on form "DPL-15"
 - b. OEM's "Certificate of Conformity" indicating following.

- i. Pattern/Part Numbers of Stores.
 - ii. Description of Stores along with quantity.
 - iii. List of Serial Numbers, or Batch Numbers or Lot Numbers as embossed/engraved on the stores.
 - iv. Date /Period of manufacture.
 - v. Conformance to standards/specifications quoted in the I.T.
 - c. Provide OEM Lab Test Certificate. / FAT report,
 - d. Import documents comprising 'Lading/ Airway Bill' or 'Shipping Bill' and "Bill of Entry" duly endorsed with the name of supplying firm, if the item is sourced from abroad by local supplier/ authorized dealer of OEM.
8. OEM's "Certificate of Conformity" originating from "Principal" who is neither the OEM nor the OEM's authorized dealer/agent/stockist will not acceptable.
9. In case of a different part number is offered, OEM's Certificate of Conformity and Fit, Form & Function Certificate will be required.



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Captain Pakistan Navy
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GUARANTEE (FORM DPL-15)

FIRM'S NAME: _____

CONTRACT NO: _____ DATED: _____

1. We hereby guarantee that the articles supplied are produced new in accordance with approved drawings and in all respects in accordance with the terms of the contract, and that the material used, whether or not of our manufacture, are in accordance with the latest appropriate standard specifications and also in accordance with the terms of the contract, complete of good workmanship throughout, and that we will replace free of cost (DDP at Consignee's warehouse) and without any additional cost within 30 days every article or part there of which before use or in use shall be found defective, or not within the limits and tolerance of specification requirements, or in any way not in accordance with the terms of contract.

2. In case of our failure to replace the defective stores free of cost within 3 months of reporting by the consignee, we will refund the relevant cost DDP at Consignee's warehouse in the currency in which we received, and purchaser shall have the right to purchase the stores declared defective at our risk and expense from elsewhere.

3. We also undertake to make good the deficiency in supply, if any.

4. The warranty will remain valid for a period of 12 Months from the date of final acceptance of stores.

Signature-----

Date-----

Note: The signature must be the same as that on the Tender, or if otherwise, must be shown to be the signature of a person capable of giving a guarantee on behalf of the Contractor