

**Tender Covering Form**  
**Directorate of Procurement (Navy)**  
Through Bahria Gate

Contact: For General Queries 051-9262306, Bahria Gate 0331-5540649, Section: 051-9262307  
Email: dpn@paknavy.gov.pk 051-9262307 adpn36@paknavy.gov.pk

**P-36/FOR Section (Contact: 051-9262307, Email: adpn36@paknavy.gov.pk)**

Tender No and Date R2602360492  
Tender Description DAY & NIGHT CAPABLE QUADCOPTERS  
IT Opening Date 17/03/2026  
Firm Name \_\_\_\_\_  
Postal Address \_\_\_\_\_  
Email Address for Correspondence \_\_\_\_\_  
Contact Person \_\_\_\_\_  
Contact Number (Landline \_\_\_\_\_) (Mobile \_\_\_\_\_)

**Document to be Attached with Quotation**

Firm is to submit its proposal in a sealed envelope which shall contain 03 x Sealed Envelops as per details given below:

**Sealed Envelop 1 – Technical Offer in Duplicate**

This envelope must contain 02 x sets of Technical Offer (01 x Original + 01 x Copy). Each Set must contain following documents as per this order and Supplier is to mark tick against each to ensure that these documents have been

S No	Document	Original Set	Copy Set
1	Bank Challan of Rs. 200/- for DGDP registered firms and Rs. 300/- for all other firms (in favour of CMA(DP))		
2	DP-1 Form of IT with tick mark against each clause and initiated on each page		
3	DP-2 Form of IT with compliance remarks against each clause and initiated on each page		
4	Annex A of IT duly filled (with compliance remarks)		
5	Annex B & C of IT (with compliance remarks)		
6	DP-3 Form of IT (duly filled & Signed)		
7	Manufacturer Authorization letter (where applicable)		
8	Manufacturer Price list (where applicable)		
9	DRAP registration letter (in case of medical)		
10	DGDP Registration Letter (If firm is registered with DGDP)		
11	Tax Filling Proof		

**Sealed Envelop 2 – Earnest Money**

This Envelop must contain Earnest Money only.

**Sealed Envelop 3 – Commercial Offer**

This Envelop must contain following documents:

1	Firms Commercial Offer	01 x Original	
2	Principal Invoice (where applicable)	01 x Original	
3	Duly filled DP-2 Form of IT	01 x Original	

**Firms Declaration**

It is certified that we have submitted tender in compliance with above instructions and we understand

Firm's Authorized Signatures \_\_\_\_\_

DIRECTORATE PROCUREMENT (NAVY)

Directorate of Procurement (Navy)

Through Bahria Gate

Near SNIDS Centre,

Naval Residential Complex

Contact: For General Queries: 051-9262306

Bahria Gate: 0331-5540649

Section: 051-9262307

Email: [dpn@paknavy.gov.pk](mailto:dpn@paknavy.gov.pk)[adpn36@paknavy.gov.pk](mailto:adpn36@paknavy.gov.pk)

M/s \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Dated :

INVITATION TO TENDER AND GENERAL INSTRUCTIONS

Dear Sir / Madam,

1. DP (Navy) invites you to tender for the supply of stores/equipment/ services as per details given in attached Schedule to Tender (Form DP-2).

2 Caution: This tender and subsequent contract agreement awarded to the successful bidder is governed by the rules / conditions as laid down in PPRA Rules-2004 and DPP&I-35 (Revised 2024) covering general terms and conditions of contracts laid down by MoDP / DGDP. As a potential bidder, it is incumbent upon you and your firm to first acquaint yourself with PPRA Rules 2004 ([www.ppra.org.pk](http://www.ppra.org.pk)) and DPP&I-35 (Revised 2024) (print copy may be obtained from DGDP Registration Cell on Phone No. 051-9270967 before participating in the tender. If your firm / company possesses requisite technical as well financial capability, you must be registered or willing to register with DGDP to qualify for award of contract, which shall be made after security clearance and provision of required registration documents mentioned in Para 15 of this DP-1.

Understood  
agreedUnderstood  
not agreed

3 Conditions Governing Contracts. The 'Contract' made as result of this IT (Invitation to Tender) i.e. PPRA Rules 2004 shall mean the agreement entered into between the parties i.e. the „Purchaser and the „Seller on Directorate General Defence Purchase (DGDP) contract Form "DP-19" in accordance with the law of contract Act, 1872 and those contained in Defence Purchase Procedure and Instructions and DPP&I-35 (Revised 2024) and other special conditions that may be added to given contract for the supply of Defence Stores / Services specified herein.

Understood  
agreedUnderstood  
not agreed

4 Delivery of Tender: The tender documents covering technical and commercial offers are to be furnished as under:-

a Commercial Offer: The commercial offer will be in single copy and indicate prices quoted in figures as well as in words in the currency mentioned in IT. It should be clearly marked in fact on a separate sealed envelope "Commercial Offer", tender number and date of opening. Taxes, duties, freight/transportation, insurance charges etc are to be indicated separately. Total price of the items quoted against the tender is to be clearly mentioned. In case of more than one option offered by the firm, DP(N) reserves the right to accept lowest technically accepted option if more than one options were accepted in Technical Scrutiny Report.

Understood  
agreed

Understood  
not agreed



b Technical Offer: (Where Applicable). Should contain all relevant specifications in DUPLICATE (or as specified in IT) along with essential literature/brochure, drawings and compliance metrics in a separate sealed envelope and clearly marked "Technical Offer" without prices, with tender number and date of opening. Technical offer shall be opened first; half an hour after the date and time for receipt of tender mentioned in DP-2. Firms are to confirm/comply with IT technical specification in the following format:

Understood  
agreed

Understood  
not agreed



S. No	Technical requirement as per IT	Firm's endorsement (Comply/Partially Comply/Non Comply)	Basis of C, PC or brochure	In case of non availability of proof from Literature, quote/attach additional documents/data/undertaking as proof of compliance

(Legend: C = Fully Comply, PC = Partially Comply, NC = Not Comply)

(Firms must clearly identify where their offer does not meet or deviates from IT Specs)

c Special Instructions. Tender documents and its conditions may please be read point by point and understood properly before quoting. All tender conditions should be responded clearly. In case of any deviation due to non-acceptance of tender conditions(s), the same should be highlighted alongwith your offered conditions. Tender may however be liable to be rejected.

Understood  
agreed

Understood  
not agreed



d Firms shall submit their offers in two separate envelopes (i.e. one copy of commercial offer and two copies of the technical offers as asked in the IT) and envelopes clearly marked "Technical proposal", "Commercial proposal" in bold. The commercial offer will include rates of items/services called for and the technical offer will not indicate the rates. Both types of offers are to be enclosed in separate covers and each envelope shall be properly sealed bearing of the bidder. Each cover shall indicate type of offer, number and date of IT and IT opening date. Thereafter both the envelopes (technical and commercial offer) shall be placed in one envelope (second cover) duly sealed and signed. This cover should bear the address

of the procurement agency indicating, issuance date of IT and No, with its opening date. This should be further placed in another cover (third cover), addressed and indicated in the tender documents, without any indication that there is a tender within it.

e FORM DP-1, DP-2, DP-3 and Questionnaires. Form DP-1, DP-2 (alongwith annexes), DP-3 and Questionnaires duly filled in are to be submitted with the technical offer duly stamped/signed by the authorized signatory/ person. It is pertinent to mention that all these are essential requirement for participation in the tender.

	Understood agreed	Understood not agreed
	<input type="checkbox"/>	<input type="checkbox"/>

f. The tender duly sealed will be addressed to the following:-

Directorate of Procurement (Navy)  
Through Bahria Gate  
Near SNIDS Centre,  
Naval Residential

Contact: For General Queries: 051-9262306  
Bahria Gate: 0331-5540649  
Section: 051-9262307

Email: [dpn@paknavy.gov.pk](mailto:dpn@paknavy.gov.pk)  
[adpn36@paknavy.gov](mailto:adpn36@paknavy.gov)

5 Date and Time For Receipt of Tender. Tender must reach this office by the date and time specified in the Schedule to Tender (Form DP-2) attached. This Directorate will not accept any excuse of delay occurring in post. Tenders received after the appointed/ fixed time will NOT be entertained. The appointed time will, however, fall on next working day in case of closed/forced holiday. Only legitimate/registered representatives of firm will be allowed to attend tender opening. In case your firm has sent tender documents by registered post or courier service, you may confirm their receipt at DP (Navy) on Phone No 051-9271468 well before the opening date / time.

	Understood agreed	Understood not agreed
	<input type="checkbox"/>	<input type="checkbox"/>

6 Tender Opening. Tenders will be opened as mentioned in the schedule to tender. Commercial offers will be opened at later stage if Technical Offer is found acceptable on examination by technical authorities of Service HQ. Date and time for opening of Commercial offer shall be intimated later. Only legitimate / registered representative of firm will be allowed to attend tender opening. Tenders received after date and time specified in DP-2 would be rejected without exception and returned un-opened i.a.w Rule 28 of PPRA-2004.

	Understood agreed	Understood not agreed
	<input type="checkbox"/>	<input type="checkbox"/>

7. Validity of Offer.

a. The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of Technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.

	Understood agreed	Understood not agreed
	<input type="checkbox"/>	<input type="checkbox"/>

b. The quoting firm will certify that in case of an additional requirement of the contract items (s) in any qty(s) within a period of 12 months from the date of signing the contract, these will also be supplied at the ongoing contract rates with discount.

8. Part Bid Firm may quote for the whole or any portion, or to state in the tender that the rate quoted, shall apply only if the entire quantity/range of stores is taken from the firm. The Director Procurement reserves the right of accepting the whole or any part of the tender or portion of the quantity offered, and firm shall supply these at the rate quoted.

Understood  
agreed

Understood  
not agreed

9. Quoting of Rates. Only one rate will be quoted for entire quantity, item wise. In case quoted rates are deliberately kept hidden or lumped together to trick other competitors for winning contract as lowest bidder, DP(N) reserves the right to reject such offers on-spot besides confiscating firms Earnest Money / Bid Security and take appropriate disciplinary action. Conversion rate of FE/LC components will be considered w.e.f. opening of commercial offer as per PPRA Rule-30(2).

Understood  
agreed

Understood  
not agreed

10. Return of IT. ITs are to be handled as per following guidelines:

a. In case you are Not quoting, please return the tender inquiry stating the reason of NOT quoting. In case of failure to return the ITs either quoted or not quoted consequently on three occasions, this Directorate, in the interest of economy, will consider the exclusion of your firms name from our future distribution list of invitation to tender.

Understood  
agreed

Understood  
not agreed

b. For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores do not quote / participate.

c. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technical proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender. In case of your inability to do so, you must inform DP (Navy) by a formal letter/email.

11. Withdrawal of Offer. Firms shall not withdraw their commercial offers before signing of the contract and within validity period of their offers. In case the firm withdraws its offer within validity period and before signing of the contract, Earnest Money of the firm shall be confiscated and disciplinary action may also be initiated for embargo up to 01 year.

Understood  
agreed

Understood  
not agreed

12. Provision of Documents in case of Contract. In case any firm wins a contract, it will deposit following documents before award of contract:

Understood  
agreed

Understood  
not agreed

- Proof of firms financial capability.
- Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.
- Principal/Agency Agreement.
- Registration with DGDP (Provisional Registration is mandatory)

13. Treasury Challan.

a. Offers by registered firms must be accompanied with a Challan form of Rs.200/- (obtainable from State Bank of Pakistan/Government Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan.

Understood  
agreed

Understood  
not agreed

b. Firms, un-registered / un-indexed with GDP (Registration Section) are to participate in the tender by submitting Challan Form of Rs 300 in favour of CMA (DP).

**14. Earnest Money/Tender Bond:** Please ensure Earnest Money is contained in a separate envelop (not inside Technical or commercial offer). Offer is liable to be rejected in case Earnest Money is packed inside commercial or Technical offer. Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP), Rawalpindi for the following amounts:-

Understood agreed  Understood not agreed

a. Submitting improper Earnest Earnest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of IT condition.

b. Rates for Contract. The rate of earnest money and its maximum ceil for different categories OF FIRMS would be as under:-

- (i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.
- (ii) Registered/Pre-Qualified but Un-indexed 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.
- (iii) Unregistered/not Pre-Qualified/Un-indexed 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

c. Return of Earnest Money. (i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract, (ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

**15. Documents for provisional registration:** In case your firm wins a contract on Earnest Money (EM) , it will deposit following documents to DGDP (Registration Section) before the award of contract for provisional registration:-

Understood agreed  Understood not agreed

S No	Local Supplier	Foreign Supplier
a.	Three filled copies of SVA-8121 of each member of management.	Three filled copies of SVA-8121-D of each member of management.
b.	Three filled copies of SVA-8121-A	Three filled copies of SVA-8121.
c.	Three photocopies of NIC for each member of management.	Three photocopy of Resident Card or equivalent identification Card for each member of management.
d.	Three PP size photographs for each member of management.r	Three PP size Photographs for each member of management.
e.	Challan Form	Challan Form
f.	Bank Statement for last one year.	Financial standing/audit balance
g.	Photocopy of NTN	Photocopy of passport
h.	Foreign Principal Agency Agreement in case of local agent.	Agency Agreement in case of Trading House/ Company/ Exporter /Stockiest etc.

16. Inspection Authority. CINS, Joint Inspection will be carried out by INS, Consignee and Specialist User or a team nominated by Pakistan Navy. CINS inspection shall be as prescribed in DPP & I-35 (Revised 2024) or as per terms of the contract.

Understood  
agreed

Understood  
not agreed

17. Condition of Stores. Brand new stores will be accepted on Firms Warranty/Guarantee Form DPL-15 enclosed with contract.

Understood  
agreed

Understood  
not agreed

18. Documents Required. Following documents are required to be submitted along with the quote:

Understood  
agreed

Understood  
not agreed

a. OEM/Authorized Dealer/Agent Certificate along with OEM Dealership Evidence.

b. The firm/supplier shall provide correct and valid e-mail and Fax No to CINS and DP(N). Supplier/contracting firm shall either provide OEM Conformance Certificate to CINS or is to be e-mailed to CINS under intimation to DP (Navy). Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificates issued by OEM. Companies/firms rendering false OEM Conforming Certificates will be blacklisted.

c. Original quotation/Principal/OEM proforma invoice.

d. In case of bulk proforma invoice, a certificate that prices indicated in the bulk proforma invoice have not been decreased since the date of bulk proforma invoice from the manufacturers/suppliers.

e. Submit breakup of cost of stores/services on the following lines:

(i) Imported material with break down item wise along-with import duties.

(ii) Variable business overheads like taxes and duties imposed by the federal/provincial government as applicable:-

(1) General Sales Tax

(2) Income Tax

(3) Custom Duty. PCT code along with photocopy of the related page is to be attached where applicable.

(4) Any other tax duty.

(iii) Fixed overhead charges like labour, electricity etc.

(iv) Agent commission/profit, if any.

(v) Any other expenditure/cost/service/remuneration as asked for in the tender.

19. Rejection of Stores/Services. The stores/services offered as a result of contract concluded against this tender may be rejected as follows:

Understood  
agreed

Understood  
not agreed

a. 1st rejection on Govt. expense

b. 2nd rejection on supplier expense

c. 3rd rejection contract cancellation will be initiated.

**2 0 . Rejection of Stores/Services.** To ensure timely and correct supply of stores the firm will furnish an unconditional Bank Guarantee (BG in the currency in which contract is concluded) from a schedule Bank of Pakistan for an amount upto 10 % of the contract value (excluding Taxes, duties/freight handling charges) on a Judicial Stamp Paper (All pages) of the value of (Rs 100.00) as per prescribed format or in shape of CSD/Bank draft. The Bank Guarantee shall be endorsed in favour of CMA (DP) Rawalpindi who is the Accounts Officer specified in the contract. The CMA (DP) Rawalpindi has the like power of seeking encashment of the Bank Guarantee as if the same has been demanded by the purchaser himself. The Bank Guarantee shall be produced by the supplier within 30 days from the date of issue of the contract and remain valid for upto 60 days after completion of warranty period and remain in force till one year ahead of the delivery date given in the contract. If delivery period is extended, the supplier shall arrange the extension of Bank Guarantee within 30 days after the original delivery period to keep its validity always one year ahead of the extended delivery period. The BG form can be obtained from DP(N) on e-mail address given on page 1. Format of BG is enclosed at Annex B.

Understood  
agreed

Understood  
not agreed



**2 1 . Integrity Pact.** There shall be "zero tolerance" against bribes, gifts, commission and inducement of any kind or their promises thereof by Supplier / Firm to any Government official / staff whether to solicit any undue benefit, favour or otherwise. Following provisions must be clearly read and understood for strict compliance:

Understood  
agreed

Understood  
not agreed



a. Integrity Pact shall be applicable to all tenders / contracts irrespective of their financial value. However, a written Integrity Pact shall be signed for contracts exceeding Rs 10 Million between the procuring agency and the supplier / contractor i.a.w Rule-7 of PPRA-2004. The form is available at [www.ppra.org.pk](http://www.ppra.org.pk) or can be requested at [dpn@paknavy.gov.pk](mailto:dpn@paknavy.gov.pk)

b. If a Supplier / Contractor is found involved in any unbusiness-like / unethical activity, same would be considered a serious breach of the Integrity Pact. DP (Navy) shall take severe disciplinary action against that person(s) and the firm / company, which may include, but not limited to, PERMANENT BLACKLISTING of firm / company through DGDP and legal action against the individual (s) involved as per Pakistan's Code of Criminal Procedure.

c. It is strictly forbidden to socialize, call or meet any official / staff of DP (Navy) in private or during off hours. If any official / staff from Purchaser side asks for any undue favour or gratification directly or indirectly, the matter is to be immediately brought to the personal notice of Director Procurement (Navy) on Respective Section Tel: 051-9271468 or through a personal meeting in office. Privacy of firms and their Raps sharing such information will be guaranteed without any prejudice to their normal business activities.

**2 2 . Correspondence.** All correspondence will be addressed to the Purchaser i.e. DP (Navy). Correspondence with regard to payment or issue of delivery receipt may be addressed to CMA Rawalpindi and Consignee respectively with copy endorsed to the DP (Navy).

Understood  
agreed

Understood  
not agreed



**2 3 . Pre-Shipment Inspection.** PN may send a team of officers including DP(N) member for the inspection of major equipments and machinery items at OEM premises as per terms of contract. If not already provided for and mentioned in the I.T, firm(s) must clarify the place, number of persons, duration and whether expenses on such visits would be borne by the Purchaser or Contractor. In case contractor is responsible for bearing such expenses, detailed breakdown of the same should be given separately in the commercial offer.

Understood  
agreed

Understood  
not agreed

24. Amendment to Contract. Contract may be amended/modified to include fresh clause (s) modify the existing clauses with the mutual agreement by the supplier and the purchaser, such modification shall form an integral part of the contract

Understood  
agreed

Understood  
not agreed

25. Discrepancy. The consignee will render a discrepancy report to all concerned within 60 days after receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the supplier, free of cost.

Understood  
agreed

Understood  
not agreed

26. Price Variation.

Understood  
agreed

Understood  
not agreed

- a. Prices offered against this tender are to be firm and final.
- b. Where the prices of the contracted stores/raw material are controlled by the government or an agency competent to do so on government behalf then price increase/decrease will be allowed at actual on case to case basis on production of government notification by the Supplier for the subject stores where the firms are contractually obliged and bound to produce the stores from raw materials supplied by government/State controlled departments in consultation with Military Finance.
- c. Except for calculation or typographical errors, the rates of the contracts not having a price variation clause PVC clause will not be increased subsequently. But when such an increase is considered desirable in the interest of expeditious supply of stores and is necessitated by the circumstances beyond the control of the Supplier, the case may be decided accordingly.

27. Force Majeure.

Understood  
agreed

Understood  
not agreed

- a. The supplier will not be held responsible for any delay occurring in supply of equipment due to event of Force Majeure such as acts of God, War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control. In such an event the supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances / happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.
- b. The Supplier shall provide the Purchaser with all the necessary proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event.
- c. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier.
- d. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative.
- e. Such extension in delivery period, due to force majeure, shall not entitle the Suppliers to claim any extra from the Purchaser.

28. Arbitration. Parties shall make their attempt to settle all disputes arising under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute (s) at any time, then such party may be written notice to the other party refer the dispute (s) to final and binding arbitration as provided below:

Understood  
agreed

Understood  
not agreed

- a. The dispute will be referred for adjudication to two arbitrators one to be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.
- b. The venue of the arbitration shall be the place from which the contract is issued or such other places as the Purchaser at his discretion may determine.
- c. The arbitration award shall be firm and final.
- d. In course of arbitration the contract shall be continuously be executed except that part which is under arbitration
- e. All proceedings under this clause shall be conducted in English language and in writing

29. Court of Jurisdiction. In case of any dispute only court of jurisdiction at Rawalpindi, Pakistan shall have jurisdiction to decide the matter

Understood  
agreed

Understood  
not agreed

30. Liquidated Damages(LD). Liquidated Damages upto 2% per month are liable to be imposed on the suppliers by the purchaser in accordance with DPP & I-35, if the stores supplied after the expiry of the delivery date without any valid reasons. Total value of LD shall not exceed 10% of the contract value.

Understood  
agreed

Understood  
not agreed

31. Risk Purchase. In the event of failure on the part of supplier to comply with the contractual obligations the contract will be cancelled at the Risk and Expense (RE) of the supplier in accordance with DPP & I-35.

Understood  
agreed

Understood  
not agreed

32. Compensation Breach of Contract. If the contractor fails to supply the contracted stores or contract is cancelled either on RE or without RE or contract become ineffective due to default of supplier / seller or stores / equipment declared defective and caused loss to the Government, contractor shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation will be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money will be decided by the purchase officer and will be deposited by contractor / seller in Government treasury in the currency of contract.

Understood  
agreed

Understood  
not agreed

33. Gratuities/Commission/Gifts. No commission, rebate, bonus, fee or compensation in any form shall be paid to any local or foreign agent, consultant representative, sales promoter or any intermediary by the Manufacturer/Supplier except the agent commission payable as per the agent commission policy of the government and as amended from time to time and given in the contract. Any breach of such clause(s) of the contract by Manufacturer/Supplier and/or their sole nominated representative may result in cancellation of the contract blacklisting of the Manufacturer/Supplier financial penalties and all or any other punitive measure which the purchaser may consider appropriate.

Understood  
agreed

Understood  
not agreed

34. Termination of Contract.

a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser will accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

Understood  
agreed

Understood  
not agreed

b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:

(i) To have any part thereof completed and take the delivery thereof at the contract price or.

(ii) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.

c. Should the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and

35. Rights Reserved. Directorate of Procurement (Navy), Rawalpindi reserves full rights to accept or reject any or all offers including the lowest. Grounds for such rejections may be communicated to the bidder upon written request, but justification for grounds is not required as per PPRA Rule 33 (1).

Understood  
agreed

Understood  
not agreed

36. Application of Official Secrets Act, 1923. All the matters connected with this enquiry and subsequent actions arising there from come within the scope of the Official Secrets Act, 1923. You are, therefore, requested to ensure complete secrecy regarding documents and stores concerned with the enquiry and to limit the number of your employees having access to this information.

Understood  
agreed

Understood  
not agreed

37. Acknowledgment. Firms will send acknowledgment slips within 07 days from the date of downloading of IT from the PPRA Website i.e. WWW.PPRA.ORG.PK

Understood agreed      Understood not agreed

    

38. Disqualification. Offers are liable to be rejected if:-

Understood agreed      Understood not agreed

- a. Received later than appointed/fixd date and time.
- b. Offers are found conditional or incomplete in any respect.
- c. There is any deviation from the General /Special/Technical Instructions contained in this tender.
- d. Forms DP-1, DP-2 (along with Annexes), and DP-3 duly signed, are NOT received with the technical offer.
- e. Taxes and duties, freight/transportation and insurance charges NOT indicated separately as per required price breakdown mentioned at Para 17.
- f. Treasury challan is NOT attached with the technical offer.
- g. Multiple rates are quoted against one item.
- h. Manufacturers relevant brochures and technical details on major equipment assemblies are not attached in support of specifications.
- i. Subject to restriction of export license.
- j. Offers (commercial/technical) containing non-initialed/ unauthenticated amendments/corrections/overwriting.
- k. If the validity of the agency agreement is expired.
- l. The commercial offer against FOB/CIF/CandF tender is quoted in local currency and vice versa.
- m. Principals invoice in duplicate clearly indicating whether prices quoted are inclusive or exclusive of the agent commission is not enclosed.
- n. Earnest money is not provided.
- o. Earnest Money is not provided with the technical offer (or as specified).
- p. If validity of offer is not quoted as required in IT or made subject to confirmation later.
- q. Offer made through Fax/E-mail/Cable/Telex.
- r. If offer is found to be based on cartel action in connivance with other sources/ participants of the tender.
- s. If OEM and principal name and complete address is not mentioned.
- t. Original Principal Invoice is not attached with offer.

    

39. Appeals by Supplier/Firm. Any aggrieved Supplier/Firm against the decision of DP (N) or CINS or any other problematic area towards the execution of the contract may prefer an Appeal to Standing Appeal Committee (SAC) comprising PN Officers and military finance rep at Naval headquarters, Islamabad. The detail and timeline for preferring appeals is given below:

Understood agreed      Understood not agreed

    

S.No	Cetegary of Appeal	Limitation Period
a	Appeals for liquidated damages	Within 30 days decision
b	Appeals for reinstatement of contracts	Within 30 days decision
c	Appeals for risk and expense amount	Within 30 days decision
d	Appeals for rejection of stores	Within 30 days decision
e	Appeals in all other Cases	Within 30 days decision

40. Limitation Any appeal received after the lapse of timelines given in para 39 above shall not be entertained.

Understood  
agreed

Understood  
not agreed

41. For Firms not Registered with DGDP For Firms not Registered with DGDP, Firms not registered with DGDP undertake to apply for registration with DGDP prior signing of Contract. Details can be found on DGDP website [www.dgdp.gov.pk](http://www.dgdp.gov.pk). These firms can participate in tender law paras 12 and 14 above

Understood  
agreed

Understood  
not agreed

42. Firms which are not registered with DGDP should initiate provisional registration in accordance with Para 41. Besides, ground check by Field Security (FS) Team will be made for security clearance related to participation in the tender after technical opening. Firms undertake to provide following documents for ground check by FS Team:

Understood  
agreed

Understood  
not agreed

- a. NTN
- b. Income Tax Return
- c. Sales Tax Return
- d. Sales Tax Certificate
- e. Chamber of Commerce Industry Certificate
- f. Professional Tax Certificate (Excise and Taxation)
- g. Office/Home/Ware House Property documents
- h. Utility Bills (Phone/Electricity)
- j. Firm Vehicle/Personal Vehicle
- k. CEO Visiting Card/NIC Copy, 03Xspecimen signature of CEO
- l. DGDP Registration letter
- m. Firm Bank Statement
- n. Non Black List Certificate
- p. 2 X Witness + CNIC and Mobile Numbers
- q. Police Verification
- r. Agency Agreement
- s. OEM Certificate
- t. ISO Certificate
- u. Stock List with value
- v. Company Profile/Broachers
- w. Employees List
- x. Firm Categories
- y. Sole Proprietor Certificate
- z. Partnership Deed
- aa. Pvt Limited
- ab. Memorandum of Articles
- ac. Form 29 and Form A
- ad. Incorporation Certificate

43. We solemnly undertake that all IT clauses marked as "Understood and Agreed" shall not be changed / withdrawn after tender opening. The IT provisions accepted shall form the baseline for subsequent contract negotiations.

Understood  
agreed

Understood  
not agreed

44. The above terms and conditions are confirmed in total for acceptance.

Understood  
agreed

Understood  
not agreed

45. Format of DPL-15 (warranty form) and PBG are enclosed as Annex A and B.

Understood  
agreed

Understood  
not agreed

Sincerely yours,

\_\_\_\_\_  
(To be Signed by Officer Concerned)

Rank: \_\_\_\_\_

NAME: \_\_\_\_\_

DPL-15 (WARRANTY)

FIRM'S NAME M/s \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

1. We hereby guarantee that the articles supplied under the terms of this contract are produced new in accordance with approved drawings/specification and in all respect in accordance with the terms of the contract, and the materials used whether or not of our manufacture are in accordance with the latest appropriate standard specifications, as also in accordance with the terms of complete of good workmanship throughout and that we shall replace FOR/DDP Karachi free of cost every article or part thereof use or in use shall be found defective or not within the limits and tolerance of specifications requirement or in any way not in accordance with the terms of the contract.
2. In case of our failure to replace the defective stores free of cost within a reasonable period, we shall refund the relevant cost FOR/DPP Karachi (As the case may be in currency in with received).
3. This warranty shall remain valid for 01 Year after the acceptance of stores by the end user

The signature must be the same as that on the tender/contract, or if otherwise must be shown to be the signature of a person capable of giving a guarantee on behalf of the contractor

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_  
\_\_\_\_\_

PLACE \_\_\_\_\_

BANK GUARANTEE FOR PERFORMANCE ON  
JUDICIAL STAMP PAPER OF RS. 100/- OR  
AS SUITABLE TO THE AMOUNT OF BG

- (i) Contract No. \_\_\_\_\_ dated \_\_\_\_\_  
(ii) Name of Firm/Contractor \_\_\_\_\_  
(iii) Address of Firm/Contractor \_\_\_\_\_  
(iv) Name of Guarantor \_\_\_\_\_  
(v) Address of Guarantor \_\_\_\_\_  
(vi) Amount of Guarantee Rs. \_\_\_\_\_  
(\_\_\_\_\_)  
(in words)  
(vii) Date of expire of Guarantee \_\_\_\_\_

To: The President of Islamic Republic of Pakistan through the  
Controller of Military Accounts (Defence Purchase) Rawalpindi.

Sir

1. Whereas your good self have entered into Contract No. \_\_\_\_\_ dated \_\_\_\_\_  
with Messers \_\_\_\_\_

(Full Name and Address)

hereinafter referred to as our customer and that one of the conditions of the Contract is  
the submission of unconditional Bank Guarantee by our customer to your good self for a  
sum of Rs. \_\_\_\_\_ Rupees/FE (as applicable) \_\_\_\_\_

2. In compliance with this stipulation of the contract, we hereby agree and undertake as  
under: -

a. To pay to you unconditionally on demand and/or without any reference to our Customer  
and amount not exceeding the sum or Rs. \_\_\_\_\_ Rupees or  
FE (as applicable) \_\_\_\_\_ as would be mentioned in  
your written Demand Notice.

b. To keep this Guarantee in force till \_\_\_\_\_

c. That the validity of this Bank Guarantee shall be kept one clear year ahead of the  
original/extended delivery period or the warrantee of the stores which so ever is later in  
duration on receipt of information from our Customer i.e. M/s \_\_\_\_\_

or from your office. Claim, if any must be duly received by us on or before this day. Our  
liability under this Bank Guarantee shall cease on the closing of banking hours on the last  
date of the validity of this Bank Guarantee. Claim received thereafter shall not be  
entertained by whether you suffer a loss or not. On receipt of payment under this  
guarantee, this document i.e. Bank Guarantee must be clearly cancelled, discharged and  
returned to us.

d. That we shall inform your office regarding termination of the validity of this Bank Guarantee one clear month before the actual expiry date of this Guarantee.

e. That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alternation or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guarantee which shall be limited only to Rs. \_\_\_\_\_ (Rupees

f. That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor.

g. That this an unconditional Bank Guarantee, which shall be encashed on sight on presentation without any reference to our Customer/Seller or Vendor.

Guarantor

Dated: \_\_\_\_\_

\_\_\_\_\_  
(Bank Seal and Signatures)

**AFFIDAVIT/UNDERTAKING**  
**(WORTH RS. 100/- ON JUDICIAL STAMP PAPER)**

Mr \_\_\_\_\_ Authorized signatory/  
Partner/MD of M/s \_\_\_\_\_, do hereby solemnly affirm to DGP  
(Army), DP (Navy), DP (Air) and Directorate General Defence Purchase, Ministry of Defence  
Production, Rawalpindi that our firm M/s \_\_\_\_\_ has applied for registration  
with Director General Defence Purchase (DGDP) duly completed all the documents required by  
registration section on \_\_\_\_\_ (date) i.e before signing the contract. I certify that the above  
mentioned statement is correct. In case it is detected on any stage that our firm has not applied  
for registration with Director General Defence Purchase or statement given above is incorrect,  
our firm will be liable for disciplinary action initiated (i.e debarring, the firm do business with  
other Defence Establishment and Govt Agencies). I also accept that any disciplinary action  
taken will not be challenged in any Court of Law.

Station: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Appointment in Firm: \_\_\_\_\_

**ATTESTED BY OATH COMMISSIONER WITH STAMP**

INVITATION TO TENDER FORM

1 Schedule to Tender No. 2590438/R2602360492 Dated null This tender will be closed for acceptance at 1030 Hours and Will be opened at 11:03 Hours on 2026-03-17 11:00:00.0 Please drop tender in the Tender Box No. 205

2 You are requested to please use this Performa for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.

3 . You are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed and stamped. Same are available at [www.ppra.org.pk](http://www.ppra.org.pk)

S NO	DETAIL OF STORES	QTY	UNIT PRICE	TOTAL PRICE
1	null   DAY & NIGHT CAPABLE QUADCOPTERS Detailed: Technical Specification Special Instructions: As Per Annex A General Instructions : As Per Annex B	32.0 NUMBERS		
Above mentioned price includes 18% sale Tax (Please tick Yes or No)		Yes		No
Grand Total				

## Terms and Conditions

1. Terms of Payment As per Annex B
2. Origin of OEM To be Indicated by the Firm
3. Origin of Stores To be Indicated by the Firm
4. Technical Scrutiny Report Required
5. Delivery Period WITHIN 02 MONTHS AFTER CED
6. Currency PAK RUPEES
7. Basis for acceptance FOR
8. Bid validity The validity period of quotations must be indicated and should invariably be 120 days from the date of opening of technical offer or 30th June whichever is later. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days as per original offer) i.a.w PPRA Rule-26.
9. Tendering procedure Single Stage - Two Envelopes  
bidding procedure will be followed . PPRA Rule 36 refers.

### 10. Earnest Money/Tender Bond

Please ensure Earnest Money is contained in a separate envelop (not inside Technical or commercial offer). Offer is liable to be rejected in case Earnest Money is packed inside commercial or Technical offer. Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP), Rawalpindi for the following amounts:-

a . Submitting improper Earnest Earnest Money/Bid Security furnished with tender is strictly in conformity of tender/IT conditions (Clause 14 of DP-1 and clause 10 of DP-2) on the subject. We have no objection on confiscation of Earnest Money/Bid security and rejection of our offer in case amount of Earnest Money/Bid Security is improper/insufficient in violation of IT condition.

b . Rates for Contract. The rate of earnest money and its maximum ceil for different categories OF FIRMS would be as under:-

- (i) Registered/Indexed/Pre-Qualified Firms. 2% of the quoted value subject to maximum ceiling of Rs. 0.500 Million.
- (ii) Registered/Pre-Qualified but Un-indexed 3% of the quoted value subject to maximum ceiling of Rs. 0.750 Million.
- (iii) Unregistered/not Pre-Qualified/Un-indexed 5% of the quoted value subject to maximum ceiling of Rs. 1.000 Million.

c . Return of Earnest Money. (i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.  
(ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

13. Special Note.

All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).

- a. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their financial capability to undertake the project.
- b. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo.
- c. Only registered suppliers on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.
- d. Release of payments is subject to mandatory submission of Filer Certificate duly issued by FBR showing the name of supplier on Active Taxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayers list is submitted along with payment documents.
- e. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.
- f. Company registration certificates are to be attached with offer.
- g. Requisite amount of earnest money (in shape of CDR/Demand Draft/Pay Order in the favour of CMA (DP) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted. Technical offers received without earnest money shall not be accepted and will be rejected on spot.
- h. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.
- i. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices. Moreover, compliance or otherwise against each para/requirement of Annex A, B & C duly signed and stamped by firm authorized rep is to provide for technical scrutiny.
- j. Price preference is admissible to local manufacturers over foreign vendors as per PPRA Rule 24 and Govt of Pakistan (Ministry of Commerce) SRO 827 (I)/2001.

Note: In case of failure to comply above instructions, Terms and conditions, offer will liable for rejection.

DP-3

Tender No .R2602360492.....

Name of the Firm.....  
DGDP Registration No.....  
Mailing Address.....  
Date.....  
Telephone No. ....  
Official E-Mail.....  
Fax No .....  
Mobile No of contact person.....

To:

Directorate of Procurement (Navy)  
through Bahria Gate Near SNIDS  
Center, CDA Market  
at Naval Residential Complex  
Sector E-8, Islamabad  
Tele : 051-9262310  
Email : [dpn@paknavy.gov.pk](mailto:dpn@paknavy.gov.pk)

Dear Sir, 1. I/We hereby offer to supply to the Director of Procurement (Navy) the stores detailed in schedule to the tender inquiry or such portion thereof as you may specify in the acceptance of tender at the prices offered against the said schedule and further agree that this offer will remain valid up to 120 day and will not be withdrawn or altered in terms of rates quoted and the conditions already stated therein or on before this date. I/we shall be bound by a communication of acceptance to be dispatched within the prescribed time. 2. I/We have understood the instructions to Tenders and General Conditions Governing Contract in Form No. DDP&I (Revised-2024) included in the pamphlet entitled, Government of Pakistan, Ministry of Defence (Directorate General Defence Purchase) "General Conditions Governing Contracts" and have thoroughly examined the specifications/drawings and/ or patterns quoted in the schedule hereto and am/are fully aware of the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements. 3. The following pages have been added to and form part of this tender:

- a. ....
- b. ....
- c. ....

YOURS FAITHFULLY,

.....  
(SIGNATURE OF TENDERER)

.....  
(CAPACITY IN WHICH SIGNING)

ADDRESS.....

DATE.....

SIGNATURE OF WITNESS.....

ADDRESS.....

\*Individual signing tender and/or other documents connected with a contract must specify:-

- (a) Whether signing as "Sole Proprietor" of the firm or his attorney.
- (b) Whether signing as a "Registered Active Partner" of the firm or his attorney.
- (c) Whether signing for the firm "per procuration".
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-date and under the Partnership Act 1932, the capacity in which signing e.g., the Director, Secretary, Manager, Partner, etc. or their attorney and produce copy of document empowering him so to sign, if called upon to do so.
- (e) Principal's proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Challan Form for tender Fees as applicable

**TECHNICAL SPECIFICATIONS – 32 x DAY & NIGHT CAPABLE QUADCOPTERS**

S No	Description	
<b>COMPOSITION</b>		
1.	Delivery of 32 x Day & Night capable Quadcopters along with associated accessories as per specifications defined below:	
<b>TECHNICAL SPECIFICATIONS</b>		
2.	Critical parameters are as under:	
a.	<b>32 x Day &amp; Night Capable Quadcopters</b>	
	<b>S#</b>	<b>Description</b>
	a.	<b>Max Takeoff Weight</b> Standard Propellers: 1200 - 2000 g Low-Noise Propellers: 1225 - 2000 g
	b.	<b>Dimensions</b> Folded: 260.6x113.7x136.4 mm (LxWxH) Unfolded: 307.0x387.5x149.5mm (LxWxH)
	c.	<b>Min Payload</b> 500g -1kg
	d.	<b>Max Ascent Speed</b> 10 -12 m/s 8 -10 m/s with accessories
	e.	<b>Max Descent Speed</b> 8 - 10 m/s 5 - 8 m/s with accessories
	f.	<b>Max Horizontal Speed</b> 21 m/s flying forward, 18 m/s flying backward, 10 m/s flying sideways (at sea level)
	g.	<b>Altitudes</b> 1500 m AGL (w/o payload)  Max Ceiling = 400 m AMSL (w/o payload) Max Operating Altitude with payload = 4000 m AMSL
	j.	<b>Max Flight Time</b> 40 min - 1 hrs
	k.	<b>Max Hover Time</b> 32 - 45 min
	l.	<b>Max Flight Distance</b> 35 - 45 km
	m.	<b>Max Wind Speed Resistance</b> 12 -15 m/s
	n.	<b>Max Pitch Angle</b> 35°
	p.	<b>Operating Temperature</b> -10°C to 40°C
	q.	<b>GNSS alog with RTK module</b> GPS + Galileo + BeiDou + GLONASS* GLONASS is supported only when the RTK module is enabled
	r.	<b>Image Sensor</b> <b>Wide:</b> 1/1.3-inch CMOS, Effective Pixels: 48 MP <b>Medium Tele Camera:</b> 1/1.3-inch CMOS, Effective Pixels: 48 MP <b>Telephoto:</b> 1/1.5-inch CMOS, Effective Pixels: 48 MP



s.	Lens	FOV: 82° Equivalent Focal Length: 24 mm Aperture: f/1.7 Focus: 1 m to ∞
t.	Max Photo Size	Wide: 8064 x 6048 Medium Telephoto: 8064 x 6048 Telephoto: 8192 x 6144
u.	Digital Zoom	112x hybrid zoom
v.	LRF Range	1800-2000 m (1 Hz) @ 20% reflectivity target
w.	Thermal Imager	Uncooled vanadium oxide (VOx)
x.	Resolution	4K
y.	Video Resolution	4K= 3840 x 2160@30fps
aa.	Digital Zoom	28 - 30x
ab.	Gimbal	3-axis (tilt, roll, pan)
ac.	Max Control Speed (tilt)	100°/s
ad.	Operating Frequency	2.400-2.4835 GHz 5.725-5.850 GHz
ae.	Battery Capacity	6741 mAh
af.	Charging Hub	4 batteries charging in sequence
ag.	Remote Controller Screen Size	7.02 inches
aj.	Battery Runtime	4 hrs
ak.	Output Port	HDMI 1.4
al.	Floats (Desireable)	Floats are desired to land in water/ sea. The floats must be able to assemble & disassemble (removable) from Quadcopters as per user requirement. Effect on endurance will be adjusted/ accepted.
am.	Hook plate (Desireable)	Able to take off 01 x life jacket in case of user requirement. Effect on endurance will be adjusted/ accepted.

#### OPERATIONAL CAPABILITIES

3. The Quadcopters shall be capable of day and night operation. It shall be able to operate from ships as well as from land and shall fly at open seas for information gathering of area of interest and return back to the base.

#### MISCELLANEOUS

4. **Acceptable Make:**
- a. The Equipment shall be recently manufactured/ fresh batch. OEM certified and may not be older than 01 x year at the time of delivery.
  - b. The Day & Night Capable Quadcopters shall be brand new and not used/ refurbished.

*J*

ANNEX B TO

INDENT NO: 2590438

DATED: 06 JAN 26

GENERAL TERMS & CONDITIONS – 32 x DAY & NIGHT CAPABLE QUADCOPTERS

S. No	Description								
1.	<p><b><u>Guidelines for Firm for Submitting Technical Proposals for Technical Evaluation.</u></b></p> <p>Firm is required to clearly mention Complied/Partially Complied/Not Complied remarks against each Clause and qualify same through mentioning references in respective Clause from the attached firm's technical proposal/brochures as per following format</p> <p><b><u>SCOPE OF SUPPLY.</u></b> The Seller undertakes to deliver following items after successful tests/ trials including provision of Supplies and Services to the Purchaser as per details specified in Annex-A (technical specifications) and general terms and conditions mentioned in Annex B to IT, on FOR Karachi basis:</p> <table border="1" data-bbox="206 1370 1066 1568"><thead><tr><th data-bbox="206 1370 285 1469">S #</th><th data-bbox="285 1370 755 1469">Product Delivery</th><th data-bbox="755 1370 834 1469">Qty</th><th data-bbox="834 1370 1066 1469">Timeline</th></tr></thead><tbody><tr><td data-bbox="206 1469 285 1568">a.</td><td data-bbox="285 1469 755 1568">Day &amp; Night capable Quadcopters</td><td data-bbox="755 1469 834 1568">32</td><td data-bbox="834 1469 1066 1568">T<sub>0</sub>+ 02 months</td></tr></tbody></table>	S #	Product Delivery	Qty	Timeline	a.	Day & Night capable Quadcopters	32	T <sub>0</sub> + 02 months
S #	Product Delivery	Qty	Timeline						
a.	Day & Night capable Quadcopters	32	T <sub>0</sub> + 02 months						
2.	<p><b><u>DELIVERY SCHEDULE.</u></b> The items are to be delivered as per following schedule:</p> <ul style="list-style-type: none"><li>a. The Contract shall become effective upon signing of contract from Seller and Endorsement by FA(N).</li><li>b. Joint Inspection of equipment at firm's premises to be offered within 01 x month after signing of contract</li><li>c. Delivery of equipment within 2 x months of signing of contract.</li><li>d. Final Acceptance within 10 x days of delivery.</li><li>e. The Seller shall deliver the stores at PNS RAZA.</li></ul>								
3.	<p><b><u>PAYMENT SCHEDULE.</u></b> Proposed payment schedule are as under:</p>								

- a. As per DPP&I-35 (Revised-2024) or as decided by DP(N).
- b. 60% Payment on completion of following:
  - (1) Delivery at FOR Karachi basis alongwith tools/ stores.
  - (2) Successful Joint inspection report without any discrepancy.
  - (3) Provision of all documents (technical & user manual etc).
- c. 20% Payment on successful completion of installation/ integration/ interfacing/ STW/ commissioning of platform/ equipment/ machinery at purchaser site complying all specification/ acceptance criteria and issuance of final acceptance certificate by end user.
- d. 20% payment on satisfactory conduct of operator & maintainer training of PN team and Issuance of CRV by consignee.

4. **COMMISSIONING/TRIALS**

- a. Commissioning and STW of the system/ equipment is to be arranged within 15 days of supply of equipment by the supplier through OEM or their authorized rep(s) at purchaser site.
- b. Set to Work/ Commissioning trial to be carried out by contractor on site. Any defect/damage of the equipment during commission trials to be replaced by the supplier without any additional cost.
- c. Commissioning charges (if any) to be mentioned in the quotation by supplier.

5. **PERFORMANCE BANK GUARANTEE.** To ensure timely and correct supply of stores, the Seller shall furnish an unconditional performance Bank Guarantee in favour of CMA(DP), Rawalpindi within 30 days of signing of the contract from a scheduled bank for an amount equal to 10% of the total Contract value (on a Judicial Stamp Paper) of appropriate value as per prescribed format. This PBG shall remain valid till 60 days beyond completion of warranty period of supplied systems.

6.	<p><b><u>TRANSFER OF TITLE AND RISK</u></b></p> <p>a. Risk of loss and damage to the Equipment shall be transferred to the PURCHASER according to the 'INCOTERM 2020 used in the Contract.</p> <p>b. Title to the Equipment shall be transferred to the Purchaser when the Supplier has received full payment of the Contract Price.</p>
7.	<p><b><u>SYSTEM SOFTWARE</u></b> Drone/Quadcopter shall be provided along with relevant operating software, documentation, training and fault finding/ diagnosis for continued supportability. In addition following shall also be required:</p> <p>a. Software program (in English language) shall be user friendly.</p> <p>b. The software modules shall be fully documented in the software documentation for understanding their operations.</p> <p>c. It shall be fully supportable for through life in case of an upgrade in hardware is necessary due to maintainability and/or technological advancements.</p> <p>d. Software shall be warranted for a period of at least 05 years of trouble free operation.</p> <p>e. Necessary software for running the diagnostic test up to component level shall also be provided.</p>
8.	<p><b><u>PRODUCT PRESENTATION/ DEMONSTRATION TRIALS</u></b> The OEM shall provide System Functional Performance Requirements (SFPR) for tests/ trials. Demonstration/ trials offered by OEM shall be carried out at PN Premises/ Karachi to assess satisfactory performance of the product against documented parameters on No Cost No Obligation basis as part of procurement procedure (if required).</p>
9.	<p><b><u>INTEGRATED LOGISTIC SUPPORT (ILS) PACKAGE</u></b>. Preferably, data for ILS system may be provided as per standardized ILS package established by Naval Configuration Management Authority (NCMA) and its associated hardware/ software in order to fully support and maintain the system for all hardware/ software developed. However, if same is not possible than all catalogues pertaining under mentioned categories are to be provided by supplier.</p>

- a. Support & test equipment
- b. Technical document/ drawing
- c. Fault finding techniques documents
- d. Software instructions
- e. OEM details
- f. Integrated Parts Catalogue (IPC)
- g. Computer Aided Management System (if applicable)

10.	<p><b><u>DOCUMENTATION</u></b> Supplier shall provide below listed details of technical contents of the provided system for updating records/ technical documentation by PN.</p> <p>a. <b><u>Operating Manual</u></b> This document shall provide detailed operating procedures for system.</p>
11.	<p><b><u>TRAINING</u></b> Supplier shall provide formal training to the operators of Quadcopter. Moreover, training shall also be imparted to the maintenance crew w.r.t installation/ removal and servicing/ maintenance/ repair of various equipment (level-I to level-IV repair). Maintenance training shall enhance capability of PN team for rectification of unscheduled defect including major accidents. In this regard, following is relevant:</p> <p>a. <b><u>Operator/ Maintainer OJT Training</u></b> To enable PN operator to use and maintain the system to its optimum capabilities. Supplier shall provide operator/ maintainer training to PN selected crew (i.e. 5 x operators &amp; 5 x maintainers from each site/ unit) covering flying training for operation and basic training for servicing of Quadcopters using Fly More Kit i.e. replacement of batteries husbandry/ cleaning and replacement of propellers.</p> <p>b. <b><u>On Job Training</u></b> To participate in System Deployment phase for correct configuration of system hardware and software as per PN needs/ requirements.</p> <p>c. <b><u>Provision of Demonstration/ Training Software</u></b> A comprehensive demonstration / training software may be provided to enable PN personnel to carry out its training / operations efficiently. Software be provided with various searches and easy to learn methodology for better understanding.</p>
12.	<p><b><u>TEST INSTRUMENTS AND TOOLS</u></b> A complete set of instruments/ tools are required to be provided by Seller. Seller is to provide list of Consumable spares required for 05 x years along with guarantee for spare supportability for various spares for the life cycle of the equipment. Following information is required for the spares:</p> <p>a. OEM  b. Part Number  c. NATO Stock Number  d. Description/ Nomenclature  e. Denomination  f. Shelf/ operational Life  g. Price</p>
13.	<p><b><u>MISCELLANEOUS</u></b></p>

	<p>a. Training from leading foreign OEMs may be acquired by the Seller if needed (at own expense).</p> <p>b. AI features shall be incorporated (if applicable).</p>
14.	<p><b><u>SPARES.</u></b> List of onboard spares for 01 x year and depot level spares for 3 x years (at least 10 kits of Quadcopter including avionics and mechanical items) are required to be provided based on the failure history and record/ recommendations by OEM and PN experience to operate similar system along with guarantee by OEM for functional spare supportability. Additionally special to type tooling required for all maintenance to be specified by OEM for subsequent procurement by PN.</p>
15.	<p><b><u>WARRANTY/ GUARANTEE</u></b></p> <p>a. The complete hardware shall be warranted for 12 months and software for 5 years for all defects from the date of acceptance by supplier/ manufacturer. Any modification required in software &amp; hardware during the warranty shall be incorporated free off cost.</p> <p>b. The software/ hardware defect(s) occurring during warranty period requiring assistance are to be rectified by supplier within maximum of 02 weeks of reporting of the defect. In case, defective part shall be replaced, the same shall also be made available within maximum of 45 days from the date of reporting of the defect by PN. During complete warranty period, supplier support shall remain available for defect rectification, troubleshooting and ensuring operational availability of the system. Additionally, in case defect rectification exceeds beyond 45 days, the warranty period shall be extended for the total time elapsed after defect notification and its rectification.</p> <p>c. Supplier shall guarantee that all articles delivered under this agreement are brand new, of latest version and all modification/ updation (where required) have been done. Supplier shall also guarantee that the stores produced are in all respects in accordance with the agreed specifications and standards. Upon expiry of warranty period, supplier shall arrange/ provide hardware/ software technical support at PN expense if so desired by PN.</p> <p>d. Incase of obsolete of model, supplier shall provide upgraded/ latest model without any additional cost and reduction of Qty.</p>
16.	<p><b><u>RISK &amp; EXPENSE.</u></b></p> <p>a. In the event of breach of the contract on the part of the supplier to comply with the contractual obligations related to delivery of stores (excluding the late delivery), the contract is liable to be cancelled at the risk and expense of the supplier.</p> <p>b. The Purchaser shall be entitled to receive back all advance payments made by him and will have the right to re-purchase the stores of similar or equivalent specifications from elsewhere. In such a case, the price difference (if any over and above the Net LC value of this contract) will be paid by supplier as Risk Purchase amount.</p>

17.	<p><b><u>ACCEPTANCE TRIALS CRITERIA.</u></b> The supplier shall intimate schedule and procedure to PN 15 x days in advance of trials. In case of any delays, new dates shall be mutually agreed by both parties. The acceptance criteria will be mutually agreed against specifications accepted by PN at end user's site. All Technical specification/ operational capabilities are to be proven during acceptance trails. Validation trials/ System trials shall be arranged in Pakistan by the OEM on No Cost No Obligation basis. The final acceptance certificate shall be signed by PN only after successful completion of all installations/ Acceptance trials.</p>
18.	<p><b><u>TECHNICAL ASSISTANCE.</u></b> The supplier shall provide technical assistance for correct functionality of the Drone/ Quadcopter for at least 05 x years from date of acceptance. Salient aspects of technical assistance are as under:</p> <ul style="list-style-type: none"> <li>a. Installation of complete equipment/ system along with software on respective PN sites including the interface development, if required.</li> <li>b. Integration and interfacing with other system and ancillary equipment which are required for proper and complete functioning of the system.</li> <li>c. STWs and commissioning of the system.</li> <li>d. System training covering technical, maintenance, operation aspects.</li> <li>e. Placement of qualified Field Service Rep (FSR) for onsite technical assistance as and when required on operational sites.</li> <li>f. Transfer of Technology (ToT) may be negotiated with OEM/ supplier if possible (optional).</li> </ul>
19.	<p><b><u>NON DISCLOSURE AGREEMENT.</u></b></p> <ul style="list-style-type: none"> <li>a. The supplier(s) shall undertake as per Annex E that any information about the sale/ purchase of the stores under this contract shall not be communicated to any person, other than the manufacturer of the stores, or to any press or agency not authorized by the DP(N) to receive it.</li> <li>b. Any breach on this account shall be punishable under the Official Secret Act-1923 in addition to termination of the contract at the risk of Supplier.</li> </ul>
20.	<p><b><u>PROVISION TO BUY ADDITIONAL SYSTEMS.</u></b> If so required by the Purchaser, the Parties may enter into another Contract for purchase of additional system(s), at a comparable cost with the same scope of work at similar terms and conditions as mutually agreed upon if such requirement is conveyed till 31 Dec 2027. Thereafter, prices shall be discussed mutually.</p>

21. **INSPECTION OF STORES/ ACCEPTANCE TEST PROCEDURE**

a. Following committee will carry out inspection/ acceptance of said stores:

- (1) Reps of Supplier
- (2) Reps of End User
- (3) Rep of concerned depot
- (5) Rep of CINS

b. The conditions of the contract and technical specifications shall specify inspections/ tests criteria as required by the Purchaser and place of conduct.

c. Purchaser shall notify the Supplier in writing of the identity to any representatives entrusted for this purpose.

d. If any inspected or tested goods fail to conform to the specifications, Purchaser may reject them and the Supplier shall either replace the rejected goods or make alterations necessary to meet specification requirements free of cost to Purchaser.

e. Purchaser's right to inspect, test and where necessary, reject the goods after arrival in Pakistan shall in no way be limited or waived by reasons of the goods having previously been inspected, tested and passed by Purchaser or its representative prior to the goods shipment from the country of origin.

22. **DISCREPANCY.** The Supplier shall render a discrepancy report to all concerned within 30 days after receipt of stores for discrepancies found in the consignment. The quantities found short or defective are to be made by the Supplier, without any additional cost on within 30 days.

23. **COMPENSATION ON BREACH OF CONTRACT.** If the Supplier fails to supply of contracted stores or contract is cancelled either on RE or without RE or contract become ineffective due to default of Supplier/ Supplier or stores/ equipment declared defective and caused loss to the Government, Supplier shall be liable to pay to the Government compensation for loss or inconvenience resulting for his default or from the rescission of his contract when such default or rescission take place such compensation shall be in excess to the RE amount, if imposed by the competent authority. Compensation amount in terms of money shall be decided by the purchase officer and shall be deposited by Supplier/ Supplier in Government treasury in the currency of contract.

24. **PACKING MARKING**

a. Packing of stores should be of international quality standards to be worthy of air, sea, rail and road transportation.

b. Packing is to be marked as under:

FRONT SITE: Name and address of consignee

TOP: CONTRACT NO \_\_\_\_\_ DATE \_\_\_\_\_

Gross Weight \_\_\_\_\_

Dimensions Yellow deck 4" or 6" in diameter, according to the size of the packing

c. For fragile stores word "FRAGILE" shall be marked in bold letters on all sides of the consignment/package.

d. Any loss or damage occurring due to wrong marking or packing shall be borne by the Seller. All stores shall be marked with a broad arrow pointing upwards, by stamping, painting or tallying. Each individual item of stores must bear the Part No. to facilitate identification.

e. Depot storage requirement/detail to be specified.

f. Detailed environmental effects/requirements to be specified.

g. Stacking details/limit in depot to be specified.

25. **PENALTY**

a. The Supplier before making the shipment shall carry out complete test of the equipment at its facilities to ensure that the same has been manufactured as per specifications. In case the equipment does not pass the test/ trials, Purchaser has the right to outright reject the equipment or impose penalty at the rate of 10 - 15% of the value of the relevant equipment/ items.

b. The penalty shall not absolve the Supplier to undertake the repairs in Pakistan or abroad

	at his cost and expense including freight charges. This shall be in addition to the penalties and obligations covered in the contract like warranty/ guarantee obligations on Form DPL-15.
26.	<b><u>CONTRACT COMPLETION CERTIFICATES.</u></b> Upon completion of all contractual obligations under this Contract, the Supplier shall submit a "No Demand Certificate" to the Purchaser stating that no stores/ goods, Supplies, Services and payments are outstanding. Concurrently, the Purchaser shall certify through a "No Objection Certificate" that the requirement placed by the Purchaser as per terms and conditions set forth in this Contract has been fulfilled. Upon receipt of both certificates, Bank Guarantee(s) shall be returned by CMA(DP) to the Purchaser for onward return to the Supplier.
27.	<b><u>COMPLIANCE WITH INTERNATIONAL STANDARDS.</u></b> The Goods/ Equipment shall comply with all relevant international standards stipulated in the Contract and valid on the date of signature of the Contract. The Parties agree that any variation of any relevant standard after signature of the contract is deemed explicitly not to be a circumstance within the responsibility of the Supplier. Implementation of any variations to the relevant international standards for the purpose of operating the Equipment shall be agreed between the Parties within the contractual change management procedure, prior to realization.
28.	<b><u>TECHNICAL SCRUTINY.</u></b> Technical scrutiny of quotations forwarded by the supplier shall be carried out by a committee nominated by NHQs. The TSR committee may ask the Suppliers for clarification of any query.
29.	<b><u>DELAYS AND LIQUIDATED DAMAGES (LDs).</u></b> LD, if imposed shall be recovered at the rate of up to 2% but not less than 1% (depending upon the merit of the case as decided by Competent Purchase Officer) of the value of stores supplied late per month or a part of a month for the period exceeding the original delivery period are liable to be imposed on the Supplier by the Purchaser in accordance with DPP&I-35, if the stores/ services supplied after the expiry of the delivery date without any valid reasons; subject to provision that the total LD thus imposed shall not exceed 10% of the total value excluding taxes/ duties, freight, KPT, insurance charges (if any) of the stores delivered late.
30.	<b><u>AMENDMENT IN CONTRACT.</u></b> Amendment in the contract if required shall be processed by Purchaser upon mutual agreement of both parties i.e. Purchaser and Supplier and formally issued through amendment in the contract/corrigendum.
31.	<b><u>APPLICABLE LAW, DISPUTES AND ARBITRATION.</u></b> Parties shall make their attempt that all disputes arising under this contract shall be resolved through mutual negotiation of both parties. In the event that either party shall perceive such mutual negotiation to be making insufficient progress towards settlement of dispute(s) at any time, then such party may by written notice to the other party refer the dispute(s) to final and binding arbitration as provided below:  a. The dispute shall be referred for adjudication to two arbitrators one be nominated by each party who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior Court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under

Pakistani Law.

b. The venue of arbitration shall be the place from which the contract is issued or such other places as the Purchaser at his discretion may determine.

c. The arbitration award shall be Supplier and final.

d. In the course of arbitration the contract shall be continuously executed except that part which is under arbitration.

e. All proceedings under this clause shall be conducted in English language and in writing.

32. **FORCE MAJEURE**

a. The Supplier shall not be held responsible for any delay occurring in supply of equipment due to event of Force Majeure such as acts of God, War, Civil commotion, Strike, Pandemic, Lockouts, Act of Foreign/ Local Government and its agencies and disturbance directly affecting the Supplier over which events or circumstances the Supplier has no control. In such an event the Supplier shall inform the purchaser within 15 days of the happening and within the same timeframe about the discontinuation of such circumstances/happening in writing. Non-availability of raw material for the manufacture of stores or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.

b. The Supplier shall use his best effort to avoid or remove such circumstances and continue fulfillment of obligations as soon as such circumstances are removed/over.

c. If by reason of Force Majeure full or part of any consignment is not delivered by the due date then the Purchaser may adopt following options with the prior approval of competent authority with or without notifying the Supplier.

d. The delivery period may be extended appropriately for the Force Majeure duration as established.

e. In case of indefinite duration of Force Majeure where the Purchaser is satisfied that contract is not likely to materialize may cancel the contract in consultation with NHQs without financial implications and contractual obligations of either side.

f.

33. **TERMINATION OF CONTRACT**

a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser shall accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.

b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:

(1) To have any part thereof completed and take the delivery thereof at the contract price or;

(2) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.

(3) No payment shall however be made for any materials not yet in the actual process of manufacture on the date notice of cancellation is received.

(4) Shall the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier. If due to any reasons Purchaser fails to perform its obligations required and needed for the smooth conduct and management of the Contract, Supplier has a right to initiate legal proceedings.

34. **CONFIDENTIALITY**

a. The Supplier and the Purchaser shall keep confidential all information of the other party, whether designated as confidential or not, obtained under or in connection with the Contract and

shall not divulge the same to any third party without the written consent of the other party. The provisions of this clause shall not apply to any information in the public domain otherwise than by breach of the Contract; or information obtained from a third party who is free to divulge the same.

b. The Supplier and the Purchaser shall divulge confidential information only to those employees who are directly involved in the Contract or have use of equipment and/or software used in connection with the Contract and shall ensure that such employees are aware of and comply with these obligations as to confidentiality.

35. **LONG TERM LOGISTIC SUPPORT**

a. The Supplier shall guarantee to supply the necessary spares for next 10 years from the date of its final acceptance of the system by Purchaser. All the COTS (Commercial off the Shelf) items supplied as part of the main equipment, OEM shall indicate their source of availability.

b. The Supplier shall be required to have a provision in the same contract for replacement of defective components/ parts through exchange and shall provide Standard Replacements Cost for all PCBs, Modules, Sub-assemblies, LRUs, etc used in the equipment/ system for next five years. In case of conclusion of RRC, this requirement shall become part of RRC.

c. In case of discontinuation of production of any component/ part as result of obsolescence or development of an upgraded version, the Supplier shall inform the Purchaser at-least one (01) year in advance. The Supplier shall ensure the provision of such components/ parts as demanded by the Purchaser prior discontinuation of the production and shall also provide alternate for such components/ parts in case the original is not available.

d. The Supplier shall provide alongwith the offer the name of manufactures of all the major sub-assemblies and associated accessories of the offered system. The Supplier shall provide standards/ specifications certificate referred to or used for the equipment and its accessories.

36. **SECURE EXCHANGE OF CORRESPONDENCE.** All correspondence pertaining to contract between Supplier and Purchaser shall be on secured media.

37. **ASSIGNMENT AND SUBCONTRACTING**

a. Neither Party shall assign any of its rights or obligations (in whole or in part) under the contract without the prior written consent of the other Party, which shall not be unreasonably withheld.

b. The Supplier shall not subcontract any part of the Contract without the written consent of the Purchaser, which shall not be unreasonably withheld.

38. **OWNERSHIP OF CONTRACT**

a. In the event of a change of ownership of Supplier, the Supplier shall ensure that the legal instrument or mode by which the change of ownership takes place shall have specified provisions to the effect that:

b. Such change of ownership shall not in any way change, alter or modify the Terms and Conditions of this Contract, and

c. The Supplier under new ownership shall continue to be bound by the Terms and Conditions of this Contract.

39. **INDEMNITY.** In the framework of the implementation of this project, both Parties shall waive off any claim against each other regarding every claim for indemnity for the losses caused to their respective personnel or respective personnel of sub-contractors/agents and their properties. However, if these losses result from deliberate fault or unmistakable error or gross negligence of Supplier or his sub-contractors/agents and/or the Purchaser, the Party involved shall bear alone the burden of the damage repairs.

40. **CERTIFICATE OF CONFORMANCE (COC) BY OEM.** Supplier shall provide OEM Conformance Certificate to PN. Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificate issued by the OEM. Companies/ Suppliers rendering false OEM Conformance Certificates shall be black listed. Moreover, OEM CoC (Certificate of Conformity) must have following information:

a. Description of Store along with Quantity.

b. Part/ Pattern No of Stores.

c. Manufacturer Identification (Name Address and Contract No).

d. Date/ period of manufacturing.

e. List of Serial Numbers, Batch Number or Lot Numbers as embossed/ engraved on the stores (as applicable).

f. Details of Test Reports (FATs/ OEM Lab Test Report) along with dates and tests conducted (as applicable).

g. Details of third party testing authority (if their services used).

h. List of safety/ regulatory standards (as applicable).

	j. Conformance to Standard/ Specifications quoted in the Contract.
41.	<p><b><u>CERTIFICATION REQUIREMENT</u></b></p> <p>a. Supplier/OEM shall confirm through OEM certificate at the time of supply/delivery of the equipment at consignee that equipment being supplied is proven equipment.</p> <p>b. OEM's "Certificate of Conformity" originating from "Principle" who is neither the OEM nor the OEM's authorized dealer/agent/stockist shall not be acceptable.</p> <p>c. Supplier shall provide valid Authorized Dealership Certificate in Pakistan to PN during IT submission.</p>
42.	<p><b><u>PROJECT MANAGEMENT REVIEW (PMR) MEETINGS</u></b> The Supplier's key professionals, covering the various technical disciplines shall attend, actively participate and cooperate with the Purchaser's request for meetings without any additional cost, which shall include but not limited to the following meetings:</p> <p>a. Progress timeline/ payment bills meetings.</p> <p>b. Any other meetings held in relation to the project.</p>
43.	<p><b><u>BIDDING PROCEDURE</u></b></p> <p>a. Tender shall be floated on Open Tender basis using Single Stage Two Envelope Bidding procedure.</p> <p>b. The suppliers are to furnish their technical and budgetary quotes within stipulated/ timeframe given by procuring agency. Extension in submission of proposals by the firms shall only be given by the procuring agency i.a.w PPRA Rules 2004.</p> <p>c. Offered systems shall be brand new and directly imported from OEM with warranty as per OEM standard policy.</p>

d. All drones/ quadcopters shall follow the rules and regulations of the Government of Pakistan which are applicable on these items including NOC from Ministry of Defence as per Import Policy Order and payment of all applicable duties and taxes etc.

e. Suppliers shall have relevant experience in supplying and giving after sales support on the relevant drones/ quadcopters.

f. Suppliers shall have relevant experience in conducting training on similar drones/ quadcopters for customers in Pakistan. Proof of training experience and training curriculum shall be shared.

g. Company profile with relevant technical and managerial staff, workshop and factory be shared for evaluation during technical scrutiny.

h. The suppliers shall preferably be registered with DGDP.

j. Proposing of items from Israeli/ Indian brand is not acceptable.

k. The suppliers shall demonstrate the offered equipment as part of tendering procedure after submission of its proposal but before commercial opening on No Cost No obligation basis.

l. Stores shall be accepted on DPL-15 at consignee's end.

m. Supplier shall provide OEM's conformance certificate that items supplied conforms to relevant international standards.

n. Supplier shall mention the price of all deliverables separately in financial quote. The same are to be subsequently incorporated in the contract.

p. Purchaser has the right to increase or decrease the quality and quantity of indented stores depending upon per unit cost of item at the time of commercial opening. Keeping in view, the availability of funds, purchaser decision shall not be challenge by bidders.

44. **LANGUAGE, MEASUREMENTS AND WORKING METHODS** All drawings, data-files in soft media, Man-Machinery Interface (MIMI) of software and hardware, all marking and identification systems, and all other documentation required to be produced or delivered to the Purchaser under the Contract shall be written, and meetings conducted, in the English language.

	Measurements shall be in metric units of measurement unless otherwise specified.
45.	<p><b><u>CORRUPT GIFTS COMMISSIONS</u></b> The Supplier shall not:</p> <p>a. Offer or give or agree to give to any person in the service of the Purchaser any gift or consideration of any kind as an inducement or reward for doing or forbearing to do for having done or forbome to do any act in relation to the obtaining or execution of this Contract or for showing or forbearing to show favor or disfavor to any person in relation to this Contract.</p> <p>b. Enter into this or any other Contract with the Purchaser in connection with which commission has been or agreed to be paid by him or on his behalf, or to his knowledge, unless before the Contract is made, particulars of any such commission and of any agreement for the payment therein have been disclosed in writing to the Purchaser.</p>
46.	<p><b><u>OBSOLESCENCE</u></b>. In case of discontinuation of production or any component/part as result of obsolescence or development of upgraded version, the seller shall inform the buyer at-least one year (01) in advance. The seller shall ensure the provision of such components/parts as demanded by the buyer prior discontinuation of the production and shall also provide alternate for such components/parts in case the original is not available.</p>
47.	<p><b><u>COURT OF JURISDICTION</u></b>. All disputes arising in connection with this contract shall be sorted out through mutual discussions. Unsettled issues may however be dealt with under the Laws of Pakistan. The Courts at Islamabad shall be the Courts of Jurisdiction for any dispute relating to this contract for adjudication.</p>
48.	<p><b><u>SUBLETTING</u></b>. The Supplier shall be entirely responsible for the execution of the contract in all respects according to the terms of the contract. The Supplier shall not sublet, transfer or assign the contract or any part thereof to any other firm/party without prior written permission of the Purchaser.</p>
49.	<p><b><u>PURCHASER'S RIGHT</u></b>. Purchaser has the right to increase or decrease the quantities of indented stores based upon the results of per unit cost at the time of commercial opening and funds availability. Purchaser's decision shall not be challengeable by the bidders.</p>
50.	<p><b><u>COUNTRY OF ORIGIN</u></b> Pakistan.</p>
51.	<p><b><u>INTELLECTUAL PROPERTY RIGHTS</u></b>. Unless otherwise agreed in writing, all intellectual property rights arising out of this Contract shall vest in the Seller. The Purchaser shall have a worldwide, non-exclusive, non-transferable, royalty-free license to use, and have used, that intellectual property for any purpose.</p>
52.	<p><b><u>NO LICENSE</u></b>. All Confidential Information shared under this Agreement shall remain the</p>

exclusive property of the Purchaser, and the Seller shall have no rights, by license or otherwise, to use the Confidential Information except as expressly provided herein. No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise conveyed by this Agreement with respect to the Confidential Information to the Seller.

NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON EARNEST MONEY

IMPORTANT

Each column must be filled in with BLOCK CAPITAL LETTERS,  
incompletion shall render disqualification.

1. Name : \_\_\_\_\_
2. Father's Name : \_\_\_\_\_
3. Address (Residential) :  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
4. Designation in Firm :  
\_\_\_\_\_
5. CNIC : \_\_\_\_\_  
(Attach Copy of CNIC)
6. NTN : \_\_\_\_\_  
(Attach Copy of NTN)
7. Firm's Address :  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8. Date of Establishment of Firm :  
\_\_\_\_\_
9. Firm's Registration Certificate with FBR/Chamber of Commerce/Registrar of Companies.  
(Attach Copy of relevant CERTIFICATE)
10. In case PARTNERSHIP (Attach particulars at serial 1,2,3,4,5 and 6 of each partner).

(Kindly fill in the above form and forward it under your own letter head with contact details)