

**[AUTHORIZED VENDORS FOR INSTALLATION AND MAINTENANCE OF  
PRODUCTION MONITORING SYSTEM IN PAPER AND PAPERBOARD  
SECTOR**

**(Three years from authorization)]**

1. The Federal Board of Revenue (FBR) invites *sealed bids* from *eligible vendors, registered with PPRA on E-PADS* as vendors and with *Income Tax and Sales Tax Departments*, and included in *Active Taxpayer's List* of FBR, for the deployment of a production monitoring solution across the paper and paperboard sector in Pakistan. The vendors are required to submit *proposals for a production monitoring/counting solution* comprising one or more suitable technologies, including *PLC/SCADA or machine-controller integration, barcode/QR code/Rfid-based traceability, industrial sensors, load cells and weighing systems, reel diameter, width, length, GSM and other production parameter measurement, OCR, image-based recognition, industrial cameras, video analytics, utility monitoring*, or any other *technically suitable solution* proposed by the Vendor and approved by the FBR, provided it meets both the *Technical and Proof of Concept (POC) evaluation criteria (including preferable accuracy of 99% with a minimum requirement of 99%)* defined in Section V – Scope of Work and is cost-effective.
2. Bidding documents are available on FBR/PPRA Websites i.e. <https://www.ppra.gov.pk> & <https://www.fbr.gov.pk/> and can be downloaded free of cost. Bids duly completed and in conformity with Bidding Documents must be submitted till **13<sup>th</sup> August, 2026 at 11 AM.**
3. The instant *procurement for authorized vendors* is being carried out under PPRA Ordinance, 2002 (including *Section 2(l)*) read with Public Procurement Rules, 2004. Procurement structure has been designed keeping in view *Rule 4* and other relevant provisions under PPR, 2004 *including but not limited to provisions as referred at Rule 15, Rule 21, Rule 29* and the rules connected thereto. The translation of the relevant provisions of PPR, 2004 into procurement design/structure has been made part of the instant bidding document.
4. The procurement shall be carried out in accordance with PPRA's Two-Stage Bidding Procedure:
  - a. **Stage 1:** Bidders shall submit a technical proposal, including the indicative price per installation point and breakdown of price per component, which will be evaluated based on the Technical Evaluation Criteria defined in Section V. Successful bidders will be required to conduct a POC, which will be evaluated based on POC Evaluation Criteria defined in Section V. Afterwards, *FBR will conduct a Bidders Conference* to discuss all *solutions and their feasibility of implementation*. Post the Bidders Conference, FBR will, at its discretion, finalize a specific production counting solution for implementation.  
A revised RFP with FBR's finalized solution will be *circulated with all bidders after the Bidders Conference.*
  - b. **Stage 2:** All eligible bidders will be required to submit a technical proposal, including the firm and binding price per installation point and breakdown of

price per component, and *conduct a POC test for the solution finalized by FBR.*  
*Upon evaluation, FBR will shortlist successful bidders and issue authorization.*

For the avoidance of doubt, the price per installation point and the price breakdown submitted with the technical proposal at Stage 1 are indicative and non-binding, and are required only to inform evaluation and planning; Stage-1 technical scoring is based on experience and robustness and does not take price into account. The price per installation point and price breakdown submitted with the revised technical proposal at Stage 2, against FBR's finalized solution, shall be firm and binding and shall form the basis for authorization and the resulting contract.

5. A pre-bid meeting and Bidders Conference will take place as per the following details:
  - a. Pre-bid meeting, to clarify vendor queries, will take place after bid submission on 31<sup>st</sup> July, 2026 at 11:00 AM 3<sup>rd</sup> Floor, FBR House, Constitution Avenue, G-5, Islamabad.

The bidders who wish to join the meeting virtually can join by using the following link

[<https://zoom.us/j/93250297709?pwd=QLOe36MlwRTGHB9sahRbMmpDQfu5AW.1> Meeting ID: 932 5029 7709 Passcode: 256415]

- b. Bidders Conference, to discuss technical details of all proposed solutions with all bidders, will take place after bid submission on 19<sup>th</sup> August, 2026 at 11:30 AM, 3<sup>rd</sup> Floor, FBR House, Constitution Avenue, G-5, Islamabad. The conference will be conducted before the finalization of solution by FBR.
6. The original bid along with 2 copies, & one in soft form properly filled in, and enclosed in sealed envelopes must be delivered to the address, **Room 510, 5<sup>th</sup> Floor, FBR House, Constitution Avenue, G-5, Islamabad**, at or before 13<sup>th</sup> August, 2026 the bids shall be opened promptly thereafter in public and in the presence of bidders' representatives who choose to attend in the opening in the Room 358, 3<sup>rd</sup> Floor, FBR House, Constitution Avenue, G-5, Islamabad.
7. All bids must be accompanied by a Bid Security amounting *PKR. 1,000,000 (One million Only)*, or freely convertible currencies in case of foreign Bidders in an acceptable form
8. Interested eligible bidders may request for further information/clarification by email at [secretary.admin@fbr.gov.pk](mailto:secretary.admin@fbr.gov.pk) during official business days and timings, within Seven (07) days before the proposal submission deadline.
9. FBR may reject all bids at any time prior to the acceptance of a bid by invoking rule 33 of Public Procurement Rule (PPR), 2004.

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