



# Pakistan National Shipping Corporation

(Statutory Corporation, Established under the ordinance, XX of 1979)

Proposal No: PRCD/BSNS-CSLT/2026/008

## **REQUEST FOR PROPOSAL (RFP)**

### **ENGAGEMENT OF BUSINESS CONSULTANT FOR DEVELOPMENT OF A BUSINESS PLAN AND FLEET FINANCING PLAN FOR PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC)**

1. Pakistan National Shipping Corporation (PNSC) invites Proposals for the **Engagement of Business Consultant for Development of a Business Plan and Fleet Financing Plan for Pakistan National Shipping Corporation (PNSC)** as per Clause 27 (b) of PPR 2026 and 3 B Quality and Cost Based Selection (QCBS) method of Consultancy Services Regulation 2010. Procurement Notice (PN) for the subject Procurement has appeared on Print Media, and PNSC website.
2. PNSC has reserved the funds for the Procurement Planned during the Financial Year 2026-27. It is intended that part of the funds will be used to cover eligible payments under the contract for **Engagement of Business Consultant for Development of a Business Plan and Fleet Financing Plan for Pakistan National Shipping Corporation**.
3. Further details including evaluation criteria, terms and conditions are available at PNSC website [www.pnsc.com.pk](http://www.pnsc.com.pk) Please note that the method of selection will be **Quality and Cost Based Selection (QCBS)** method.
4. Moreover, a Pre-Bid Meeting will be held on **13 October, 2026 at 1500 Hours PKT** at the Conference Room, 16th Floor, PNSC Building, M.T. Khan Road, Karachi, Pakistan. International Consultants who are unable to attend the meeting in person may kindly request the video-conferencing link at least two days prior to the scheduled meeting by contacting the Manager Planning through email address: [zohaib.zafar@pnsc.com.pk](mailto:zohaib.zafar@pnsc.com.pk)
5. Proposals, in accordance with the prescribed criteria, must be received through the protected E-mail address: [financing.tender@pnsc.com.pk](mailto:financing.tender@pnsc.com.pk) latest by 1100 Hours PKT (0600 GMT), on **04th November, 2026**, which will be opened on the same day at 1130 Hours PKT (0630 GMT) in Conference Room, 16th floor, PNSC Building, M.T Khan Road Karachi, in the presence of bidders and/or their representatives, who wish to attend. Any other mode of submission of Bid shall not be entertained or accepted at all.
6. PNSC reserves the right to accept or reject any or all the bid(s) as per PNSC Procurement policy chapter 6 clause 18.

**ZOHAIB ZAFAR| MANAGER (PLANNING)**

Manager Planning, Planning Department,  
12th Floor, PNSC Building, M.T Khan Road, Karachi, Pakistan.

Phone: 99203980-99 (Ext: 7006)

Email: [zohaib.zafar@pnsc.com.pk](mailto:zohaib.zafar@pnsc.com.pk)

PID K.1140/26



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